



2015-2016
CURRICULUM CATALOG

Career and Technical Education Series:

Middle School

Agriculture, Food and Natural Resources

Architecture & Construction

Arts, A/V Technology & Communications

Business Management and Administration

Education & Training

Finance

Government & Public Administration

Health Science

Hospitality and Tourism

Human Services

Information Technology

Law, Public Safety, Corrections, and Security

Manufacturing

Marketing

Science, Technology, Engineering and Mathematics

Transportation, Distribution & Logistics

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- Customer Experience Management Team and Technical Support contact information
- a description of course contents;
- course information.

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MIDDLE SCHOOL

Career Explorations 1

Course Overview

The Career Explorations 1 course is designed to give seventh- and eighth-grade students an opportunity to explore various CTE subjects. Specifically, students will be able to learn about careers involving human-related services.

Each unit introduces one particular field and explains its past, present, and future. The goal is to whet students' appetites for these careers. Students can then explore that career in more detail as a high school student.

The objectives for this course are:

- Examine work, lifestyle, and a career.
- Evaluate the history of health care and the impact of science and technology has had on it.
- Explain why travel and tourism is important to our economy.
- Understand how geographic principles relate to traveler decisions.
- Explain the history the human services and how it functions in society.
- Analyze careers in the consumer services industry.

UNIT 1: CAREER MANAGEMENT				
CAREER EXPLORATIONS 1	Assignment Titles			
	1.	Course Overview	14.	Project: Basic Employability Skills*
	2.	The Purpose of Work	15.	Problem Solving
	3.	Personal Benefits Of Work	16.	Project: Problem Solving*
	4.	Wages and Employment Benefits	17.	Lifelong Learning and Technology
	5.	Project: Time Sheet	18.	Career Clusters
	6.	Project: Earnings Statement	19.	Project: Career Clusters Research Tri-fold Brochure*
	7.	Lifestyle Goals	20.	Quiz: Elements of Work
	8.	Project: Lifestyle Budget	21.	Special Project*
	9.	Societal Benefits of Work	22.	Review
	10.	Quiz: What is Work?	23.	Test
	11.	Basic Work Qualifications	24.	Glossary and Credits
	12.	Work Environment		
	13.	Basic Employability Skills		

UNIT 2: INTRODUCTION TO CAREERS IN HEALTH SCIENCES				
CAREER EXPLORATIONS 1	Assignment Titles			
	1.	Medicine From Ancient Times Through the Middle Ages	8.	Advances in Medical Imaging
	2.	Medicine in the Seventeenth and Eighteenth Centuries	9.	Innovations in Transplantation
	3.	The Rise of Modern Medicine	10.	Project: Genetics
	4.	Project: Ancient vs. Modern Medical Practices	11.	Project: How Technology is Used in Medicine
	5.	Project: Different Health Career Possibilities	12.	Quiz: Recent Advances in Science and Technology
	6.	Quiz: History of Medicine and Medical Discovery	13.	Special Project*
	7.	Molecular Technology: Gene Chips	14.	Test
		15.	Glossary and Credits	

UNIT 3: INTRODUCTION TO HOSPITALITY AND TOURISM SYSTEMS				
CAREER EXPLORATIONS 1	Assignment Titles			
	1.	Travel Terms	9.	The Countries We Visit – Part 2
	2.	Segments of the Travel Industry	10.	Project: Geographic Basics and Where We Travel
	3.	Travel Product Distribution and Why We Travel	11.	Project: The Countries We Visit
	4.	Project: Travel Terminology	12.	Quiz: The Geography of Travel
	5.	Project: Segments of the Travel Industry	13.	Special Project*
	6.	Quiz: The Foundations of Travel	14.	Test
	7.	Geographic Basics and Where We Travel	15.	Glossary and Credits
8.	The Countries We Visit – Part 1			

UNIT 4: INTRODUCTION TO HUMAN SERVICES			
CAREER EXPLORATIONS 1	Assignment Titles		
	1.	Solving Problems vs. Teaching Problem-Solving Skills	8. Policy and Program-Planning Interventions
	2.	Types of Populations, Services, and Fulfilling Needs	9. Project: Designing A Human Services Organization
	3.	Project: Let's Get Happy and Let's Get Rich	10. Administration
	4.	What Human Services Organizations Do	11. Project: Life After High School
	5.	Project: Know Your Surroundings	12. Quiz: Providers of Human Services
	6.	Quiz: History, Standards, and Overarching Mission	13. Special Project*
	7.	Direct Service Interventions	14. Test
		15. Glossary and Credits	

UNIT 5: INTRODUCTION TO CONSUMER SERVICES			
CAREER EXPLORATIONS 1	Assignment Titles		
	1.	What are Consumer Services?	8. Safety Within the Organization
	2.	Customer Service And Consumer Advocacy	9. Project: Drafting a Safety Policy
	3.	Project: Personal Skills Evaluation	10. External Influences on Consumer Services
	4.	Professional Organizations, Certifications, and Resources	11. Project: Interview-based Article on Sustainability
	5.	Project: Building a Portfolio	12. Quiz: Organizational Structure
	6.	Quiz: Introduction and Basic Competencies	13. Special Project*
	7.	Organizational Structures	14. Test
		15. Glossary and Credits	

UNIT 6: COURSE REVIEW, PROJECT, AND EXAM			
CAREER EXPLORATIONS 1	Assignment Titles		
	1.	Course Project: Decisions, Decisions*	3. Exam
	2.	Review	

(*) Indicates alternate assignment

Career Explorations 2

Course Overview

The Career Explorations 2 course is designed to give seventh- and eighth-grade students an opportunity to explore various CTE subjects. Specifically, students will be able to learn about careers involving various technical fields from computers to agriculture.

Each unit introduces one particular field and explains its past, present, and future. The goal is to whet students' appetites for these careers. Students can then explore that career in more detail as a high school student.

The objectives for this course are:

- Identify the basic components of a computer system and its use within a networking/communications environment.
- Discuss the history, development, and use of the Internet and mobile computing technology in business and society.
- Explore systems design and implementation.
- State the purpose of a computer network, and explain the role of network hardware in achieving that purpose.
- Identify the advancement of agriculture to the present day.
- Explain sustainable agriculture and its impact on society..
- Understand the STEM field along with the concepts, theories, practical applications, and STEM careers.

UNIT 1: INFORMATION TECHNOLOGY				
CAREER EXPLORATIONS 2	Assignment Titles			
	1.	Course Overview	8.	Internet in Business and Society
	2.	Computer Systems and Networks	9.	Human-Centered Technology
	3.	Network Ethics and Security	10.	Project: Biometrics Report
	4.	Project: Benefit Analysis Study: Small Business Expansion	11.	Mobile Computing
	5.	Information Storage	12.	Project: Geocache Treasure Hunt
	6.	Project: Correspondence Between Stringer and Newspaper Editor: Media Preview	13.	Quiz: Internet in Business and Society
	7.	Quiz: Computer Systems and Networks	14.	Project: Special Project*
			15.	Test
		16.	Glossary and Credits	

UNIT 2: INTRODUCTION TO INFORMATION SUPPORT AND SERVICES				
CAREER EXPLORATIONS 2	Assignment Titles			
	1.	Supporting the Business Workflow Model	8.	Public Clouds
	2.	Project: Understanding Software Development Models	9.	Project: Moving to the Cloud
	3.	Operating Systems, Hardware, and Software Selection	10.	Private Clouds
	4.	Project: Building a Mind Map	11.	Hybrid Clouds
	5.	Implementation and End-User Training	12.	Project: Companies in the Hybrid Cloud
	6.	Project: Preparing a Support Plan	13.	Quiz: Cloud-Based Systems
	7.	Quiz: On-Premise Systems	14.	Project: Special Project*
			15.	Test
		16.	Glossary and Credits	

UNIT 3: INTRODUCTION TO NETWORK SYSTEMS				
CAREER EXPLORATIONS 2	Assignment Titles			
	1.	Networking Concepts	9.	Project: Slide Show: Networking Layers
	2.	Project: Report: Technology Devices	10.	Data Encapsulation
	3.	Network Devices and Components	11.	Project: Slide Show: Data Encapsulation
	4.	Network Topologies	12.	Quiz: OSI and TCP/IP Networking Models
	5.	Project: Hardware Awareness	13.	Project: Special Project*
	6.	Quiz: Computer Networks	14.	Test
	7.	The OSI Reference Model	15.	Glossary and Credits
	8.	The TCP/IP Networking Model		

UNIT 4: INTRODUCTION TO AGRICULTURE, FOOD, AND NATURAL RESOURCES	
CAREER EXPLORATIONS 2	Assignment Titles
	1. People and Agriculture
	2. Project: People, Agriculture, and Society
	3. Advances in Agriculture
	4. Today's Agricultural Consumer
	5. Project: Percent Spent
	6. Quiz: Overview of Agriculture
	7. Sustainable Agriculture
	8. Project: Research and Learn: The Power of Poo!
	9. Agriculture and the Economy
	10. Project: Research and Learn: Commodities and Exchanges
	11. Food Distribution and Safety
	12. Quiz: Agriculture's Role in Society
	13. Project: Special Project*
	14. Test
15. Glossary and Credits	
UNIT 5: INTRODUCTION TO STEM	
CAREER EXPLORATIONS 2	Assignment Titles
	1. What is STEM Education?
	2. The Great Discoverers and Discoveries
	3. Project: Timeline of Great Discoverers and Discoveries in the STEM Field
	4. Identify Careers in Science, Technology, Engineering, and Mathematics
	5. Project: Exploring Careers in the STEM Field
	6. Quiz: Introduction
	7. Get Organized: Outlines and Outliners!
	8. Project: Create a Google Website
	9. Get Organized: Mind Maps and Mind Mapping!
	10. Education and Training in STEM
	11. Project: Mind Map of Personal STEM Education and Career Plan
	12. Quiz: What Lies Ahead?
	13. Project: Special Project*
	14. Test
15. Glossary and Credits	
UNIT 6: COURSE PROJECT, REVIEW AND FINAL EXAM	
CAREER EXPLORATIONS 2	Assignment Titles
	1. Course Project: And the Results Are...*
	2. Review
	3. Exam

(*) Indicates alternate assignment

Keyboarding And Applications

Course Overview

Keyboarding and Applications is a semester-long elective that teaches students keyboarding skills, technical skills, effective communication skills, and productive work habits. In this course, students will learn about proper keyboarding technique. Once students have been introduced to keyboarding skill, lessons will include daily practice of those skills. Students will gain an understanding of computer hardware, operating systems, file management, and the Internet. In addition, they will apply their keyboarding skills and create a variety of business documents, including word processing documents and electronic presentations.

This course provides key knowledge and skills in the following areas:

1. Computer Hardware
2. Keyboarding
3. Operating Systems
4. Word Processing
5. Electronic Presentations
6. Internet
7. Job Skills

By the end of the course, the student should be able to do the following:

- Identify various technologies, current and emerging.
- Select the appropriate technology to complete a task.
- Use the computer's operating system to execute work responsibilities.
- Demonstrate proper keyboarding technique.
- Improve speed and accuracy of keyboarding skills.
- Create word-processing documents with columns, graphics, and bulleted lists.
- Create and deliver an effective presentation following presentation guidelines.
- Effectively navigate the Internet and search for information.
- Evaluate a Web site in terms of reliability.
- Demonstrate communication skills for obtaining and conveying information.
- Send and receive information using electronic mail, following appropriate guidelines.

UNIT 1: COMPUTER HARDWARE				
KEYBOARDING AND APPLICATIONS	Assignment Titles			
	1.	Course Overview	10.	Quiz 2: Business Solutions
	2.	Hardware and Software	11.	Alternate Quiz 2—Form A: Business Solutions*
	3.	Current Business Technology	12.	Alternate Quiz 2—Form B: Business Solutions*
	4.	Quiz 1: Overview of Hardware and Software	13.	Project: Technology in Business
	5.	Alternate Quiz 1—Form A: Overview of Hardware and Software *	14.	Special Project*
	6.	Alternate Quiz 1—Form B: Overview of Hardware and Software*	15.	Review
	7.	Case Studies	16.	Test
	8.	Emerging Technology	17.	Alternate Test—Form A*
	9.	Project: Defining Technical Terms	18.	Alternate Test—Form B *
		19.	Glossary and Credits	

UNIT 2: KEYBOARDING				
KEYBOARDING AND APPLICATIONS	Assignment Titles			
	1.	Keyboarding Pretest	7.	Review
	2.	Keyboarding Exercises	8.	Test
	3.	Number Keypad	9.	Alternate Test—Form A*
	4.	Keyboarding Practice	10.	Alternate Test—Form B*
	5.	Project: Timed Typing Tests	11.	Glossary and Credits
	6.	Special Project*		

KEYBOARDING AND APPLICATIONS	UNIT 3: COMPUTER OPERATING SYSTEMS	
	Assignment Titles	
	1. What Is an Operating System?	8. Project: Customize Your Desktop
	2. Getting Started—Exploring the Desktop	9. Special Project*
	3. Using the Interface	10. Review
	4. File Management	11. Test
	5. Quiz 1: Operating Systems and File Management	12. Alternate Test—Form A*
	6. Alternate Quiz 1—Form A: Keyboarding Skills*	13. Alternate Test—Form B*
	7. Alternate Quiz 1—Form B: Keyboarding Skills*	14. Glossary and Credits

KEYBOARDING AND APPLICATIONS	UNIT 4: WORD PROCESSING	
	Assignment Titles	
	1. Word Processing Basics	10. Newsletters
	2. Writing and Editing a Document	11. Project: Creating a Newsletter
	3. Project: Creating a Memo	12. Quiz 2: Keyboarding Skills
	4. Formatting	13. Alternate Quiz 2—Form A: Keyboarding Skill*
	5. Project: Writing Assignment	14. Alternate Quiz 2—Form B: Keyboarding Skill*
	6. Quiz 1: Introduction to Word Processing	15. Special Project*
	7. Alternate Quiz 1—Form A: Introduction to Word Processing*	16. Review
	8. Alternate Quiz 1—Form B: Introduction to Word Processing*	17. Test
	9. Copying, Cutting, and Pasting	18. Alternate Test—Form A*
		19. Alternate Test—Form B*
		20. Glossary and Credits

KEYBOARDING AND APPLICATIONS	UNIT 5: PRESENTATION TECHNOLOGY	
	Assignment Titles	
	1. What is Presentation Technology?	12. Content
	2. How is Presentation Technology Used?	13. Layout
	3. Quiz 1: An Introduction to Presentation Technology	14. Putting It All Together
	4. Alternate Quiz 1—Form A: An Introduction to Presentation Technology*	15. Quiz 3: Presentation Planning
	5. Alternate Quiz 1—Form B: An Introduction to Presentation Technology*	16. Alternate Quiz 3—Form A: Presentation Planning*
	6. Working with Text	17. Alternate Quiz 3—Form B: Presentation Planning*
	7. Working with Graphics	18. Project: Creating a Presentation
	8. Working with Special Effects	19. Special Project*
	9. Quiz 2: Presentation Guidelines	20. Review
	10. Alternate Quiz 2—Form A: Presentation Guidelines*	21. Test
	11. Alternate Quiz 2—Form B: Presentation Guidelines*	22. Alternate Test—Form A*
		23. Alternate Test—Form B*
		24. Glossary and Credits

KEYBOARDING AND APPLICATIONS	UNIT 6: INTERNET	
	Assignment Titles	
	1. Internet Browsers	7. Project: The History of the Internet
	2. Internet Strategies	8. Special Project*
	3. Finding Reliable Internet Resources	9. Review
	4. Quiz: Introduction to the Internet	10. Test
	5. Alternate Quiz—Form A: Introduction to the Internet*	11. Alternate Test—Form A*
	6. Alternate Quiz—Form B: Introduction to the Internet*	12. Alternate Test—Form B*
		13. Glossary and Credits

KEYBOARDING AND APPLICATIONS	UNIT 7: COMMUNICATION SKILLS	
	Assignment Titles	
	1. Communication Skills	11. Alternate Quiz 2—Form A: Desirable Workplace Skills, Habits, and Attitudes*
	2. Electronic Communication Skills	12. Alternate Quiz 2—Form B: Desirable Workplace Skills, Habits, and Attitudes*
	3. Beyond E-mail	13. Special Project*
	4. Project: Revising E-mail	14. Review
	5. Quiz 1: Overview of Effective Communication Skills	15. Test
	6. Alternate Quiz 1—Form A: Overview of Effective Communication Skills*	16. Alternate Test—Form A *
	7. Alternate Quiz 1—Form B: Overview of Effective Communication Skills*	17. Alternate Test—Form B*
	8. Workplace Skills, Habits, and Attitudes	18. Glossary and Credits
	9. Active Listening	
	10. Quiz 2: Desirable Workplace Skills, Habits, and Attitudes	

KEYBOARDING AND APPLICATIONS	UNIT 8: COURSE REVIEW AND EXAM	
	Assignment Titles	
	1. Review	3. Alternate Exam—Form A*
	2. Exam	4. Alternate Exam—Form B*

(*) Indicates alternate assignment

AGRICULTURE, FOOD AND NATURAL RESOURCES

Introduction to Agriculture, Food, and Natural Resources

Course Overview

This semester-length high school elective introduces students to the basic scientific principles of Agriculture and Natural Resources. Students will be recognizing and researching plant systems, animal systems, government policy, “green” technologies, agribusiness principles, and sustainability systems.

Objectives

- Apply understanding of ecosystems and systems thinking to the management of natural resources to maximize the health and productivity of the environment, agriculture, and communities.
- Analyze community practice or policy development related to sustainability in agriculture, food, and natural resources.
- Communicate the impact of “green” and sustainability principles on agriculture, food, and natural resource systems.
- Recognize the social, health, environmental, and economic costs and benefits of renewable energy production (e.g., solar, wind, and biofuels) in comparison to non-renewable energies (e.g., coal, oil, and natural gas).
- Analyze energy usage, renewable energy options, and renewable materials options to promote sustainable practices across AFNR.
- Use “green” technologies and sustainability practices to maintain safe and healthful working environments that sustain the natural environment and promote well-being in the AFNR workplaces.
- Demonstrate an understanding of “green” and sustainability trends that are influencing processes and markets in AFNR.
- Apply adaptive ecosystem management to a common pool resource (e.g., an irrigation system or fishing grounds) problem in a manner that addresses ecological (data, models, concepts, understanding, and scientific responsibilities), socioeconomic (values, interests, information, assets, private sector responsibilities), and institutional (law, policies, authority, assets, public sector responsibilities) contexts.

Students should be familiar with the concepts taught in general science classes. These courses include basic biology, basic simple chemistry, and fundamentals of earth science. A basic appreciation for the importance of these science topics and courses to agriculture and some knowledge of the various agricultural industries from farming and ranching to food production and protection is recommended

UNIT 1: NATURE AND SCOPE OF AFNR AND THEIR ROLE IN SOCIETY AND ECONOMY				
INTRODUCTION TO AGRICULTURE, FOOD, AND NATURAL RESOURCES	Assignment Titles			
	1.	Course Overview	11.	Project: Research and Learn: Commodities and Exchanges
	2.	People and Agriculture	12.	Food Distribution and Safety
	3.	Project: People, Agriculture, and Society	13.	Quiz 2: Agriculture's Economic Role in Society
	4.	Advances in Agriculture	14.	Project: Special Project*
	5.	Today's Agricultural Consumer	15.	Test
	6.	Project: Percent Spent	16.	Course Project Part 1: Nature and Scope of AFNR and Its Role in Society and the Economy*
	7.	Quiz 1: Overview of Agriculture	17.	Glossary and Credits
	8.	Sustainable Agriculture		
	9.	Project: Research and Learn: The Power of Poo!		
	10.	Agriculture and the Economy		

INTRODUCTION TO AGRICULTURE, FOOD, AND NATURAL RESOURCES	UNIT 2: AGRICULTURE, FOOD AND NATURAL RESOURCES AND THE ENVIRONMENT			
	Assignment Titles			
	1.	Environment and Ecosystems	10.	Environmental Impacts
	2.	Project: Ecosystems in Your Area	11.	Project: Case Study: DDT
	3.	Soil and Water Quality	12.	Quiz 2: Agriculture, Food, and Natural Resources Environmental Practices
	4.	AFNR and Population Impact on the Environment	13.	Project: Special Project*
	5.	Project: Current Event: Sustainable practice in agriculture and natural resources	14.	Test
	6.	Quiz 1: Overview of Environment and Ecosystems	15.	Course Project Part 2: Agriculture, Food, and Natural Resources and the Environment*
	7.	Agriculture Personnel Support Systems	16.	Glossary and Credits
	8.	Green Technologies and Sustainable Agriculture		
9.	Project: Research and Share: Renewable Energy on the Farm			

INTRODUCTION TO AGRICULTURE, FOOD, AND NATURAL RESOURCES	UNIT 3: SAFETY AND HEALTH IN AGRICULTURE, FOOD AND NATURAL RESOURCES SYSTEMS			
	Assignment Titles			
	1.	Risks in Agriculture, Food, and Natural Resources	10.	Moving Natural Resources
	2.	Project: Research and Apply: Writing a Safety Plan	11.	Project: Case Study: The Negative Impacts from the Transportation Industry
	3.	Risk Management in Agriculture, Food, and Natural Resources	12.	Quiz 2: Workplace Health in Agriculture, Food, and Natural Resources
	4.	Accident Response and Disaster Planning	13.	Project: Special Project*
	5.	Project: Investigate and Write: Disaster Plans	14.	Test
	6.	Quiz 1: Safety in Agriculture, Food, and Natural Resources Industries	15.	Course Project Part 3: Safety and Health in Agriculture, Food, and Natural Resources Systems*
	7.	Harvesting and Extracting Natural Resources	16.	Glossary and Credits
	8.	Natural Resources Conflict and Conservation		
9.	Project: Research and Learn: Natural Resource Conservation			

INTRODUCTION TO AGRICULTURE, FOOD, AND NATURAL RESOURCES	UNIT 4: INTRODUCTION TO PLANT SCIENCE			
	Assignment Titles			
	1.	What Is Soil?	10.	Plant Reproduction, Behavior, and Defenses
	2.	Fertilizers and Amendments	11.	Project: Research and Learn: Plant Reproduction
	3.	Project: Understanding Fertilizers	12.	Quiz 2: Plants and Their Purpose
	4.	Water and Soil	13.	Project: Special Project*
	5.	Project: Current Event	14.	Test
	6.	Quiz 1: Soils and the Environment	15.	Course Project Part 4: Introduction to Plant Science*
	7.	What Is a Plant?	16.	Glossary and Credits
	8.	Project: What Part Is This? Flower Anatomy		
9.	Plant Physiology			

INTRODUCTION TO AGRICULTURE, FOOD, AND NATURAL RESOURCES	UNIT 5: ANIMAL AGRICULTURE			
	Assignment Titles			
	1.	Animals in Society	10.	Project: Research and Learn: Animal Welfare Laws
	2.	Project: Observe and Learn: Animals in Your Life	11.	Waste Management
	3.	Classification and the Breeding of Animals	12.	Quiz 2: Animal Welfare and Animals in the Environment
	4.	Animal Behavior and Health	13.	Project: Special Project*
	5.	Project: Research and Learn: Zoonotic Disease	14.	Test
	6.	Quiz 1: Introduction to Animal Agriculture	15.	Course Project Part 5: Animal Agriculture*
	7.	Animals and the Environment	16.	Glossary and Credits
	8.	Project: Problem Solving: Overgrazing		
9.	Animal Welfare			

INTRODUCTION TO AGRICULTURE, FOOD, AND NATURAL RESOURCES	UNIT 6: COURSE PROJECT, REVIEW, AND EXAM			
	Assignment Titles			
	1.	Course Project Part 6: Protecting Our Future: Sustainable Practices in AFNR*	2.	Review
		3.	Exam	

(*) Indicates alternate assignment

Agribusiness Systems

Course Overview

Agribusiness Systems is a semester-length high school elective that introduces the business, management, marketing, and financial skills needed to successfully produce food, fiber, and fuel for domestic and global markets. Nearly 16 percent of total U.S. employment and 14 percent of the U.S. gross domestic product can be attributed to agribusiness systems, which means agriculture, food, and natural resources play a pivotal role in the economic success of our nation.

Students will learn about the components of the agribusiness system and how they interact to deliver food to our tables. They will also learn about the key elements of a successful agribusiness enterprise: economics, financial management, marketing and sales, and government policies and regulations.

Objectives

- Introduce the components of agribusiness systems.
- Explain key business and management principles and issues for the agribusiness enterprise.
- Present an overview of the knowledge and skills needed by agribusiness enterprises.
- Expose students to career opportunities in agribusiness.
- Analyze and interpret agricultural policies in relation to their effects on the agribusiness system and agribusiness enterprises.
- Understand the impact of green practices and sustainability principles on natural resources and how they affect food production.
- Recognize the need for accurate records and financial practices to maintain a successful agribusiness enterprise.
- Analyze budgets and forecasts to determine business strategies.
- Develop interpersonal and communication skills and critical thinking skills that are necessary for a successful career in the constantly changing agribusiness industry.
- Demonstrate an understanding of global markets, trade policies, and food security and safety issues that affect the agribusiness industry.

UNIT 1: NATURE AND SCOPE OF THE AGRIBUSINESS SYSTEM AND ITS GLOBAL REACH				
AGRIBUSINESS SYSTEMS	Assignment Titles			
	1.	Course Overview	10.	Project: Analyzing Trade Flow
	2.	Today's Agribusiness Systems	11.	Agribusiness Policies and Regulations
	3.	Project: Producing a Packaged Food	12.	Project: Debating the Use of GMOs
	4.	The Evolution of Agribusiness	13.	Quiz 2: Local and Global Agribusiness
	5.	Agribusiness Skills in a Changing World	14.	Project: Special Project*
	6.	Project: Identifying Job Opportunities	15.	Test
	7.	Quiz 1: Overview of Agribusiness Systems	16.	Course Project Part 1: Introducing Your New Business*
	8.	Global Agribusiness Systems	17.	Glossary and Credits
	9.	The Global Impact of Agribusiness Systems		

UNIT 2: BASIC PRINCIPLES OF ECONOMICS IN AGRIBUSINESS				
AGRIBUSINESS SYSTEMS	Assignment Titles			
	1.	Your Personal Utility and the Law of Supply and Demand	9.	Controlling the Market
	2.	Project: Analyzing Personal Buying Decisions	10.	Project: Identifying the Impact of U.S. Price Supports
	3.	The Demand Curve and Microeconomics	11.	Scarcity and Economics
	4.	Project: Determining Your Personal Utility	12.	Quiz 2: Supply and Market Equilibrium
	5.	Macroeconomics in Agribusiness Systems	13.	Project: Special Project*
	6.	Quiz 1: Understanding Consumer Behavior and Demand	14.	Test
	7.	Market Equilibrium	15.	Course Project Part 2: The Economics of Your New Enterprise*
	8.	Project: Understanding Supply and Demand	16.	Glossary and Credits

AGRIBUSINESS SYSTEMS	UNIT 3: FINANCIAL MANAGEMENT AND BUDGETING			
	Assignment Titles			
	1. Understanding Financial Statements	9. Introduction to Budgeting		
	2. Analyzing Financial Performance	10. Creating Budgets		
	3. Project: Calculating Financial Ratios	11. Project: Creating a Cash Flow Budget		
	4. Comparing Financial Performance	12. Quiz 2: Budgeting and Forecasting		
	5. Project: Comparing the Financial Performance of Two Companies	13. Project: Special Project*		
	6. Quiz 1: Financial Statements and Statement Analysis	14. Test		
	7. Forecasting	15. Course Project Part 3: Financial Planning for Your New Enterprise*		
	8. Project: Forecasting Lifetime Income	16. Glossary and Credits		

AGRIBUSINESS SYSTEMS	UNIT 4: AGRIBUSINESS MARKETING AND SALES			
	Assignment Titles			
	1. Introduction to Marketing	9. The Sales Process: Discovering Customer Needs		
	2. Market Research	10. The Sales Process: Making the Sale		
	3. Project: Researching the Coffee Market	11. Project: Negotiating a Pay Increase		
	4. The Marketing Mix	12. Quiz 2: Sales and AFNR Systems		
	5. Project: Developing a Marketing Mix for a New Food Product	13. Project: Special Project*		
	6. Quiz 1: AFNR Marketing	14. Test		
	7. The Sales Process: Finding Customers	15. Course Project Part 4: Marketing Your Products and Services*		
	8. Project: Identifying Potential Customers	16. Glossary and Credits		

AGRIBUSINESS SYSTEMS	UNIT 5: POLICY AND GOVERNMENT INTERVENTION			
	Assignment Titles			
	1. Understanding the Farm Bill	9. Project: Exploring an Agribusiness Job with Global Implications		
	2. Analyzing the Farm Bill	10. Food Safety		
	3. Project: Debating Cuts to SNAP	11. Project: Studying a Foodborne Pathogen		
	4. Conservation and Energy Policies in the Farm Bill	12. Quiz 2: International Policy and Food Regulations		
	5. Project: Analyzing a Farm Bill Conservation or Energy Program	13. Project: Special Project*		
	6. Quiz 1: Agricultural Policy	14. Test		
	7. Our Global Food Supply	15. Course Project Part 5: The Global Context for Your New Enterprise*		
	8. Food Security	16. Glossary and Credits		

AGRIBUSINESS SYSTEMS	UNIT 6: COURSE PROJECT, REVIEW, AND EXAM			
	Assignment Titles			
	1. Course Project Part 6: Developing an Agribusiness Enterprise Business Plan*	2. Course Review		
		3. Exam		

(*) Indicates alternate assignment

Animal Systems

Course Overview

The role of animals in civilization has an ancient history, and they are no less prominent in today’s society. For example, pigs were domesticated in China as long as 10,000 years ago and are still vital to our lifestyle today. But we know that pigs are also intelligent beings. What are their preferences for habitat and treatment, and what are their social and reproductive habits?

Animals today are used for clothing, food, transportation, agriculture, herding, companionship, guide assistance, and crime fighting, and research continues to reveal new uses. As our scientific understanding of animal systems grows, so do our best practices, ethical considerations, and research applications. How mankind treats animals impacts their well-being and productivity.

The course provides students with a wealth of information on livestock-management practices, animal husbandry, physiological systems, the latest scientific trends, and innovations in food production.

Changes in practices, regulations, and legislation for animal welfare continue as new research provides solutions to medical, ethical, and practical concerns. The course reviews current topics, such as advancements in technology and research, and defines areas of discussion while maintaining focus on best-management practices. How the research translates to management practices is a vital area of study and discussion.

Objectives

- Understand the role of animal agriculture in society.
- Examine and apply best-management practices in animal agriculture.
- Compare animal welfare versus animal rights.
- Evaluate and select superior animals to be used for reproductive purposes.
- Investigate animal-performance data.
- Explore careers in animal agriculture.
- Study the environmental impact of animal management and production systems.

This is an introductory course in animal systems at the high-school level. An interest in animal physiology, husbandry, livestock, veterinary practice, animal welfare, or food production would be desirable for students of the course. The information gained will be helpful in making educational decisions for undergraduate or graduate study. A student might use the knowledge gained from the course to further an interest in becoming a chef, a researcher, a doctor, a wildlife-management professional, or any number of applicable careers. No previous experience in or knowledge of these careers is required for the course.

Some students will have more experiential knowledge of animals; however, hands-on experience is not a requirement. The course covers livestock anatomy, physiology, and reproductive systems, but medical knowledge is not required for the course.

The ability to review online information, research topics independently, pursue hands-on projects, and create reports and presentations is required.

UNIT 1: NATURE AND SCOPE OF ANIMAL AGRICULTURE IN OUR SOCIETY AND ECONOMY				
Assignment Titles				
ANIMAL SYSTEMS	1.	Course Overview	10.	Project: For the Love of Animals
	2.	History of Animal Agriculture	11.	Animal Breeds and Classification
	3.	Project: In My Tribe	12.	Project: A Breed Apart
	4.	Advancements in Animal Agriculture	13.	Careers in Animal Agriculture
	5.	Project: The Discovery that Changed Farming	14.	Quiz 2: Animal Agriculture in our Society
	6.	Today's Animal Agriculture and Consumer	15.	Project: Special Project*
	7.	Project: Reliance on Animal Products in Daily Life	16.	Test
	8.	Quiz 1: Animal Agriculture	17.	Course Project Part 1: Why I Want to Study Animals*
	9.	Animal Behavior and Safety Practices in Animal Agriculture	18.	Glossary and Credits

UNIT 2: ANIMAL SELECTION AND HEALTH			
ANIMAL SYSTEMS	Assignment Titles		
	1.	Parts and Processes of the Animal Cell	10. Project: The Parasite Project
	2.	Project: 3D Gelatin Animal Cell	11. Best-Management Practices to Improve Herd Health
	3.	Animal Anatomy and Physiology	12. Quiz 2: Animal Health
	4.	Project: You Are What You Eat	13. Project: Special Project*
	5.	Selecting Excellence	14. Test
	6.	Quiz 1: Animal Anatomy and Physiology	15. Course Project Part 2: Your Career Role in Animal Health*
	7.	Animal Diseases and Prevention	16. Glossary and Credits
	8.	Project: Animal Disease, Treatment, Prevention, and Prognosis	
9.	Animal Parasites and Treatment		

UNIT 3: ANIMAL NUTRITION, GROWTH, AND DEVELOPMENT			
ANIMAL SYSTEMS	Assignment Titles		
	1.	Animal Digestive Anatomy	10. Project: Animal Parturition
	2.	Project: Life as a Blade of Grass	11. Animal Performance and Development
	3.	Animal Nutrients and Needs	12. Quiz 2: Animal Growth and Development
	4.	Project: The Six Nutrients of Life	13. Project: Special Project*
	5.	Selecting Feed and Feedstuff	14. Test
	6.	Quiz 1: Animal Nutrition	15. Course Project Part 3: Animal Nutrition, Performance, and You*
	7.	Mitosis, Meiosis, and Prenatal Development	16. Glossary and Credits
	8.	Project: What do Meiosis and Mitosis Look Like?	
9.	Parturition and Postnatal Development		

UNIT 4: ANIMAL REPRODUCTION			
ANIMAL SYSTEMS	Assignment Titles		
	1.	History of Genetics	10. Project: Best-Management Practices Gestation, Parturition, and Lactation
	2.	Project: The Genome Project	11. Gestation, Parturition, and Lactation
	3.	Traits and Heredity	12. Quiz 2: Animal Reproduction
	4.	Project: Traits, Breeds, and Heritability	13. Project: Special Project*
	5.	Biotechnology Advancements	14. Test
	6.	Quiz 1: Genetics	15. Course Project Part 4: Making Baby Animals: Your Involvement in Animal Reproduction*
	7.	Reproductive Anatomy	16. Glossary and Credits
	8.	Project: How Do Different Species Reproduce?	
9.	Breeding Management		

UNIT 5: ANIMALS AND THE ENVIRONMENT			
ANIMAL SYSTEMS	Assignment Titles		
	1.	USDA Grades of Meat and Their Purposes	11. Project: Animal Welfare and the Work of Dr. Temple Grandin
	2.	Retail Cuts of Meat	12. Quiz 2: Animal Issues
	3.	Project: Interview Your Local Butcher	13. Project: Special Project*
	4.	Food Safety	14. Test
	5.	Project: Food-Safety Guidelines	15. Course Project Part 5: What Environment Has to Do With Your Career*
	6.	Quiz 1: Consumers and Public Perception	16. Glossary and Credits
	7.	Wildlife Management in Cattle Ranching	
	8.	Project: Wildlife on the Ranch	
	9.	Animal Waste Management and Treatment	
10.	Animals and Society		

UNIT 6: COURSE PROJECT, REVIEW, AND EXAM			
ANIMAL SYSTEMS	Assignment Titles		
	1.	Course Project Part 6: Your Life in Animal Systems*	2. Course Review
			3. Exam

(*) Indicates alternate assignment

Environmental Service Systems

Course Overview

This semester-length, high school elective introduces students to career opportunities and educational pathways in a wide array of environmental fields. Students examine environmental legislation and regulations, government agencies and organizations, monitoring and testing methods and requirements. They discover the relationship between environmental regulations and careers, and study the issues, history, and current status of air and water quality, soil and atmospheric conditions. In an environmentally challenged world, ESS professionals are critically important. Job outlooks and salary scales reflect this need for educated, dedicated researchers, scientists, engineers, etc.

Objectives

- Compare and contrast careers in environmental service systems in terms of scope, academic preparation, employment potential, and career demands.
- Evaluate environmental-related issues with air, waste, water, and disposal.
- Explain how individuals can impact the environment in a positive manner and educate others about environmental issues.
- Articulate the science and technologies surrounding air, ecosystems, waste cleanup, toxics, and water.
- Identify sustainable practices and form a deeper understanding to balance the environment, society, and the economy.
- Describe laws and regulations impacting environmental service systems.
- Identify key laboratory and analytical instrumentation used for environmental monitoring.
- Discuss methods for improvement of analytical results.
- Recognize weather systems and weather patterns using meteorological principles and knowledge.
- Describe soil compositions and properties to demonstrate knowledge of soil science.
- Apply chemistry principles to environmental service systems.
- Evaluate wastewater treatment and compliance with regulations.
- Identify health risks associated with hazardous materials.
- Identify methods of conventional and alternative energy sources.

This is an introductory course in environmental service systems. The student needs to be interested in this field as a possible career, have computer and online access, and some experience with computer searches. Some students or student groups may have already done some field testing, such as simple pH water tests at home or in a stream. Some may have, or have access to, testing equipment and transportation to sites for testing projects, field trips to wastewater treatment plants, etc. The lesson projects are written so that students with access to labs, transportation, and equipment can use them, while those who do not can perform virtual testing. Students may be familiar with 2D and 3D computer modeling, and have access to such programs. These are not required, but are applicable to the course study.

UNIT 1: ENVIRONMENTAL SERVICE SYSTEMS: GETTING STARTED				
ENVIRONMENTAL SERVICE SYSTEMS	Assignment Titles			
	1.	Course Overview	8.	Laws Specific to your State
	2.	What are Environmental Service Systems and Why Do We Have Them?	9.	Project: Research Environmental Regulations in Your State
	3.	EPA Action: Clean Air, Clean Water, Safe Drinking Water & Toxic Substances Control	10.	Career Research
	4.	Project: EPA Action: Research One of the Big Four Acts	11.	Careers in the Field, Lab, and Library
	5.	EPA Regulations and Public Policy: Compliance and Enforcement	12.	Project: Career Shadowing
	6.	Project: EPA Compliance and Enforcement: A Case Study	13.	Quiz 2: Career Opportunities in ESS
	7.	Quiz 1: Introduction	14.	Project: Special Project*
			15.	Test
			16.	Course Project Part 1: Describe Your ESS Career Dream Job*
		17.	Glossary and Credits	

UNIT 2: ANALYTICAL PROCEDURES AND INSTRUMENTS			
ENVIRONMENTAL SERVICE SYSTEMS	Assignment Titles		
	1.	Explore the Basics in Laboratory Equipment	9. Why is Calibration Important?
	2.	Project: Lab Visit or Field Testing	10. Project: Get Out in the Field as a Water Quality Tester
	3.	What Did Erin Brockovich Learn?	11. Educational Requirements for ESS Careers
	4.	Advanced Technology for Analytical Testing	12. Quiz 2: Interpreting Results
	5.	Project: Run a TLC Plate Simulation and HPLC Investigation	13. Project: Special Project*
	6.	Quiz 1: Introduction to Procedures, Testing, and Equipment	14. Test
	7.	What Does Data Tell Us? Interpreting Results	15. Course Project Part 2: Water Quality and You*
8.	Project: Investigate Your Water Quality Report	16. Glossary and Credits	

UNIT 3: SOLUTIONS AND SCIENTIFIC PRINCIPLES			
ENVIRONMENTAL SERVICE SYSTEMS	Assignment Titles		
	1.	Impact of Air Pollutants and Aerosols on the Atmosphere and Global Warming	8. Project: Heavy Metal Disasters
	2.	Project: What's Global Warming? Presentation	9. Wetlands and Watershed Management
	3.	Hydrology: Impact and Effect on Groundwater and Agriculture	10. Project: Wetlands in Design
	4.	Coliform Bacteria in Drinking Water: Indicator Organisms and Microbial Testing	11. Education Requirements for Meteorologists
	5.	Project: Boil Water Notices and/or Advisories Near You	12. Quiz 2: VOCs
6.	Quiz 1: Issues and Research in Soil	13. Project: Special Project*	14. Test
		15. Course Project Part 3: Making a Difference with Global Warming*	16. Glossary and Credits

UNIT 4: OPERATIONS OF ESS			
ENVIRONMENTAL SERVICE SYSTEMS	Assignment Titles		
	1.	Pollution Prevention	10. Career Opportunities in Hazardous Materials Management
	2.	Project: Your Pollution Index	11. Project: Career Research on Your Dream Job
	3.	Landfill Procedures and Criticality of Recycling	12. Quiz 2: Wastewater Treatment
	4.	Project: Recycle This!	13. Project: Special Project*
	5.	Drinking Water Treatments	14. Test
	6.	Quiz 1: Pollution Prevention	15. Course Project Part 4: Careers Cleaning Up the Planet
	7.	Wastewater Treatment	16. Glossary and Credits*
	8.	Hazardous Waste Materials and Alternative Energy Sources	
9.	Project: Presentation on Hazmat or Alternative Energy Topic of Your Choice		

UNIT 5: TOOLS, EQUIPMENT, MACHINERY AND TECHNOLOGY USED IN ESS			
ENVIRONMENTAL SERVICE SYSTEMS	Assignment Titles		
	1.	Surveying and Mapping Principles	9. Hydraulic Systems and High-Flow Technologies
	2.	Project: Make US Climate Maps and Maps of Your State	10. Project: Dam Disaster Report
	3.	CAD Fundamentals	11. Careers and Education Requirements in Hydraulic and Hydrologic Engineering
	4.	Project: Explore CAD Programs and Applications in Your Dream Career	12. Quiz 2: Hydraulic Systems, Equipment, High-Flow Technologies, and Careers
	5.	Geospatial Analysis Processes	13. Project: Special Project*
	6.	Quiz 1: Mapping and Surveying, Computer Modeling, Geospatial Analysis	14. Test
	7.	Common Hydraulic Equipment Used in Environmental Services	15. Course Project Part 5: Design and Engineering in Your Dream Career*
8.	Project: Three Gorges Dam Report	16. Glossary and Credits	

UNIT 6: COURSE PROJECT, REVIEW, AND EXAM			
ENVIRONMENTAL SERVICE SYSTEMS	Assignment Titles		
	1.	Course Project Part 6: Your Ultimate ESS Battle Plan*	2. Course Review
			3. Exam

(*) Indicates alternate assignment

Food Products and Processing Systems

Course Overview

Agriculture, food, and natural resources (AFNR) are central to human survival and civilization. Mankind's development, use, and stewardship of natural resources to create food products have a long and ever-changing timeline. This course explores the history and evolution of food products, along with the processing methods that have arisen to feed an ever-growing world population.

Students study specifics in a wide spectrum of food product topics, from early methods of preservation to technological advancements in packaging, regulations in labeling, and marketing trends. The course prepares students for a variety of possible educational and career pathways in the food industry. Students learn industry terminology in each area of the overall system, from "farm to fork" to vertical integration to smart packaging.

Food product systems include global and local marketing of whole and processed foods. The course investigates the economic, environmental, and nutritional benefits of the food students are eating in a series of hands-on projects that supplement the studies and assessments. Health concerns and best practices in quality assurance, inspections, and labeling are reviewed. Students learn how dietary guidelines are made and how they change with the latest research. Students track their own food intake and dietary ratios and research ingredients, processing procedures, and safe handling practices to increase their consumer awareness of food products.

Advertising, marketing, product testing, and distribution of food products comprise a huge sector of food product systems and careers. The course prepares students for further research and work experience in these lucrative fields.

Objectives

- Apply the understanding of science and technology in the advanced production of food products and processing systems.
- Understand the difference between food safety, food security, and food quality.
- Analyze food production and environmental and sanitation policies and regulations related to food production and AFNR systems.
- Recognize consumer factors and the consumer's influence on the food products and the processing system in the development of food products.
- Understand the balance between local and global production of food products.
- Demonstrate an understanding of how natural resources and new sustainable production practices are influencing food products and the processing system.
- Understand how the food products and processing system complements other AFNR production systems.
- Analyze the changing industry structure and how the food production supply chain has evolved into its current state.

This is an introductory course in food products and processing systems. As such, there are no prerequisites for the student. An interest in the subject is expected. The projects require food journals, access to the pantry, trips to the produce market and grocery store, and interviews with professionals in the food industry, including dietitians and nutritionists.

Students will be reading nutritional panels on packed foods, measuring and weighing portion sizes, calculating sugar consumption, and researching ingredients in the projects as well. They must be able to research independently, "do the math" with a calculator or equivalent, take careful notes, and keep accurate notebooks and journals as part of the course.

UNIT 1: WHAT IS THE FOOD PRODUCTS AND PROCESSING SYSTEM?

FOOD PRODUCTS AND PROCESSING SYSTEMS	Assignment Titles			
	1.	Course Overview	10.	Ice Cream Processing and Farm to Fork
	2.	Food Processing and Preservation Through the Ages	11.	Project: How Peanut Butter Is Made
	3.	Project: Take a Trip	12.	Global Food Production and a Growing World
	4.	Adding Value	13.	Quiz 2: Farm to Fork and Local to Global Food Products and Processing Systems
	5.	Project: Making Chocolate	14.	Project: Special Project*
	6.	Sustainability and Interdependence	15.	Test
	7.	Quiz 1: Food Products and Processing	16.	Course Project Part 1: Making Your Favorite Food Better*
	8.	Supplying the Food Chain	17.	Glossary and Credits
	9.	Project: Field Trip to Local Produce Market		

UNIT 2: CONSUMER-DRIVEN MARKETING AND FOOD PRODUCT DEVELOPMENT

FOOD PRODUCTS AND PROCESSING SYSTEMS	Assignment Titles			
	1.	Push and Pull Marketing	10.	Project: Deconstructing Processed Foods
	2.	Project: Push Marketing Analysis with 10 Foods	11.	A Food Product's Life Cycle and New Product Development
	3.	Learning from Failure	12.	Quiz 2: Local and Global Product Development
	4.	Project: Failure to Launch	13.	Project: Special Project*
	5.	Consumer Food Trends and Marketing	14.	Test
	6.	Quiz 1: Consumer-Driven Food Marketing	15.	Course Project Part 2: Bringing Your Food Product to Market*
	7.	From Commodity to Processed Food	16.	Glossary and Credits
	8.	Project: Processed Foods Made from Basic Commodities		
	9.	Vertical Integration in Agriculture		

UNIT 3: NUTRITION, FOOD CONSUMPTION, AND DIETARY TRENDS

FOOD PRODUCTS AND PROCESSING SYSTEMS	Assignment Titles			
	1.	FDA and Nutrition Labeling	9.	Diet Changes and the MyPlate Dietary Guidelines
	2.	Project: Keeping a Food Log for 24 Hours	10.	Project: Interview a Dietitian or Nutritionist
	3.	Food Labeling and Dietary Guidelines	11.	Advertising's Effect on Buying Choices
	4.	Project: Pizza Party by the Nutritional Numbers	12.	Quiz 2: Food Consumption and Dietary Trends
	5.	Servings, Calories, and Nutrients	13.	Project: Special Project*
	6.	Quiz 1: Nutrition and Labeling Requirements	14.	Test
	7.	Overweight and Obesity Causes	15.	Course Project Part 3: Health Watch*
	8.	Project: Monitoring Weight and Food Consumption in Your Family	16.	Glossary and Credits

UNIT 4: AGRIBUSINESS MARKETING AND SALES

FOOD PRODUCTS AND PROCESSING SYSTEMS	Assignment Titles			
	1.	How Is My Food Processed?	9.	Project: The Next Big Thing in Food Technology
	2.	Preserving Our Foods	10.	Genetically Modified Organisms in Food Production
	3.	Project: Investigating Ingredients in Food Products	11.	Project: Food Log of GMOs in Your Diet
	4.	Processed vs. Raw Foods	12.	Quiz 2: Sales and AFNR Systems
	5.	Project: Food Log for Whole and Processed Foods	13.	Project: Special Project*
	6.	Quiz 1: AFNR Marketing	14.	Test
	7.	Food Packaging History and Advancements	15.	Course Project Part 4: Think Globally*
	8.	Advances in Food Technology	16.	Glossary and Credits

UNIT 5: STANDARDS, REGULATIONS, AND SAFE FOOD PRODUCTION	
FOOD PRODUCTS AND PROCESSING SYSTEMS	Assignment Titles
	1. Food Inspections and Foodborne Illness
	2. Project: Who's Responsible for the Safety of Your Food?
	3. USDA Inspections and Branding
	4. Food Recall and Traceability
	5. Project: Follow a Food Product Through a Recall
	6. Quiz 1: Food Grading, Standards, and Inspections
	7. Space Exploration: Its Earthly Impact on Food Safety
	8. Project: Problem Spots Making a PB&J Sandwich
	9. Hand Washing and Hygiene in Food Production
	10. Project: Don Your Food Safety Inspector Hat at Home
	11. Recall Management
	12. Quiz 2: Food Safety Standards and Practices
	13. Project: Special Project*
	14. Test
	15. Course Project Part 5: Food Safety and Quality Assurance with Your Food Product and Career*
16. Glossary and Credits	
UNIT 6: COURSE PROJECT, REVIEW, AND EXAM	
FOOD PRODUCTS AND PROCESSING SYSTEMS	Assignment Titles
	1. Course Project Part 6: Your Dream Career in Food Product and Processing Systems*
	2. Course Review
	3. Exam

(*) Indicates alternate assignment

Natural Resources Systems

Course Overview

People depend on natural resources. Regions, cultures, nations, and societies are shaped by how people use land, water, plants, and wildlife. The large and small ecosystems that make up the environment are complex. Each component of our ecosystem depends on another.

The purpose of this course is to provide students with an overview of the planet’s natural resource systems. Students will explore and develop a basic understanding of how the systems relate to one another. Students will consider the role people play in managing, using, protecting, and conserving natural resources. In addition, the course will provide information about many different careers that are available to students who are interested in natural resources and natural resource management.

Objectives

- Recognize the complex and multidisciplinary interrelationships of the natural resource system, including the relationship between humans and the environment.
- Summarize the challenges and issues facing our natural resource system.
- Construct ideas for addressing challenges and issues related to natural resource management and identify the different career paths related to natural resource management.
- Analyze and interpret basic environmental policy and discuss the role of government involvement in natural resources.
- Identify environmental stewardship practices and strategies for sustainable natural resource management.
- Develop the communication and critical thinking skills required for addressing complex environmental problems that have multiple perspectives and multiple vested interests.

Students should be familiar with general concepts about the environment. Students wishing to gain additional insight into many of the issues and challenges facing wildlife managers before beginning this course may benefit from reviewing the information provided by the U.S. Department of Agriculture at <http://usda.gov/wps/portal/usda/usdahome?navid=CONSERVATION>.

UNIT 1: HUMANS AND NATURAL RESOURCES				
Assignment Titles				
NATURAL RESOURCES SYSTEMS	1.	Course Overview	10.	Market Failures
	2.	A Brief History of Natural Resources	11.	Project: My Everyday Externalities: Identifying Side Effects of Behavior
	3.	Do We Need Both Nonrenewable and Renewable Resources?	12.	Approaches for Achieving a Balance Between the Economy and the Environment
	4.	Project: Power Plant and Water Treatment Facilities in Your Community	13.	Quiz 2: Managing Natural Resources
	5.	The Science of Ecosystems	14.	Project: Special Project*
	6.	Project: Explore a Neighborhood Ecosystem	15.	Test
	7.	Quiz 1: Overview of Natural Resource Systems	16.	Course Project Part 1: History of Alternative Farming Method*
	8.	The Environment as an Economic Resource	17.	Glossary and Credits
	9.	Project: Write Two Job Profiles in Natural Resource Systems		

UNIT 2: FORESTS AND FOREST MANAGEMENT				
Assignment Titles				
NATURAL RESOURCES SYSTEMS	1.	What Is a Forest?	9.	Project: Help End Deforestation: A Brochure
	2.	What’s the Value of a Forest?	10.	Becoming a Part of the Management of Forests
	3.	Project: My Earth	11.	Project: Career Day: Design a Poster
	4.	What’s Happening to Forests?	12.	Quiz 2: Management Practices
	5.	Project: Forestry Ecology Program: Develop a Video Brochure	13.	Project: Special Project*
	6.	Quiz 1: Ecological Principles and Characteristics	14.	Test
	7.	Management of Forest Resources	15.	Course Project Part 2: Summarizing Case Studies of Selected Method*
	8.	Harvesting Forests and Approaches to Addressing Deforestation	16.	Glossary and Credits

UNIT 3: WATER RESOURCES AND FISHERIES			
NATURAL RESOURCES SYSTEMS	Assignment Titles		
	1.	Water Resources	10. The Aquaculture Industry and Careers in Fisheries
	2.	Project: Sources of Fish: A Survey	11. Project: Aquaculture or Fisheries Career Profile
	3.	Addressing Our Water Issues	12. Quiz 2: Fisheries and Fisheries Management
	4.	Management of Water Resources	13. Project: Special Project*
	5.	Project: Water Pollution: Explore Your Neighborhood	14. Test
	6.	Quiz 1: Water Resources and Management	15. Course Project Part 3: Modeling the Agricultural Method for a City*
	7.	Fish as a Renewable Exhaustible Resource	16. Glossary and Credits
	8.	Challenges and Issues with Fisheries	
	9.	Project: A Presentation for a Town Hall Meeting	

UNIT 4: LAND, RANGELAND, AND WILDLIFE MANAGEMENT			
NATURAL RESOURCES SYSTEMS	Assignment Titles		
	1.	Land Uses, Cover, and Changes	9. Project: Map of Endangered Species
	2.	Rangelands and Croplands	10. Following a Career Path Related to Wildlife
	3.	Project: A Portfolio of What's on Your Plate	11. Project: Career Day: Design a Poster
	4.	Sustainable Land Management	12. Quiz 2: Wildlife Resources
	5.	Project: Geo Map Your Neighborhood	13. Project: Special Project*
	6.	Quiz 1: Lands and Rangelands	14. Test
	7.	The Value of Species: Biodiversity and Extinction	15. Course Project Part 4: Solving Environmental Issues with This Method*
	8.	Management of Species and Wildlife	16. Glossary and Credits

UNIT 5: THE ENVIRONMENT, ECONOMICS, SOCIETY, AND THE FUTURE			
NATURAL RESOURCES SYSTEMS	Assignment Titles		
	1.	Balancing Economic Growth and Environmental Protection	9. Project: Mini-Documentary on Environmental Contests
	2.	Natural Resources and GDP	10. Careers for Sustainable Solutions
	3.	Project: GDP Around the World Poster	11. Project: Sustainability Careers
	4.	Natural Resources in Developed and Developing Countries	12. Quiz 2: Green Behavior and Making a Positive Impact
	5.	Project: LDC Special Report	13. Project: Special Project*
	6.	Quiz 1: Global Resources, Global Challenges	14. Test
	7.	Perspectives on the Future of Natural Resources	15. Course Project Part 5: Identifying Resources*
	8.	Ways to Make an Impact Today	16. Glossary and Credits

UNIT 6: COURSE PROJECT, REVIEW, AND EXAM			
NATURAL RESOURCES SYSTEMS	Assignment Titles		
	1.	Course Project Part 6: Finalize Your Proposal*	2. Course Review
			3. Exam

(*) Indicates alternate assignment

Plant Systems

Course Overview

Plant Systems is a semester-length high school elective that introduces students to the basics of plant biology, soil science, agriculture, and horticulture, along with the environmental management practices involved in each, including integrated pest management, biotechnology, growth techniques, and crop management. Students will learn the basic parts of a plant, how plants are scientifically classified, and how they interact with water, air, nutrients, and light to undergo the processes of photosynthesis and respiration. Plant reproduction, including pollination, germination, and dispersal of seeds, is also presented.

Objectives

- Explain the elements of both plant science and plant systems.
- Discuss current research in plant systems and in the growing of plants.
- Compare the different kinds of crops crucial to North American agriculture in terms of both purpose and biology.
- Implement an agricultural plan using the conservation methods of multiple cropping and integrated pest management.
- Understand the various ways plants grow from their roots and stems.
- Understand the difference between genetic engineering and cross-breeding.
- Explain the advantages and disadvantages of GMOs.
- Describe some current threats to agriculture that are not addressed by current precision technology.
- Describe the importance of high-yield farming in the 21st century.
- Compare the similarities and differences between sustainable agriculture, sustainable crop intensification, and conservation agriculture.
- Perform self-guided career planning using online resources.

UNIT 1: WHAT IS PLANT SCIENCE?				
PLANT SYSTEMS	Assignment Titles			
	1.	Course Overview	10.	Soil Nutrient Management
	2.	What Is Plant Science?	11.	Conservation Practices
	3.	Project: Investigating Careers in the Plant Sciences	12.	Project: Putting Your State Soil into Practice
	4.	The Scientific Classification of Plants	13.	Quiz 2: Soil
	5.	Project: Understanding Phyla	14.	Project: Special Project*
	6.	Plant and Seed Identification	15.	Test
	7.	Quiz 1: Introduction	16.	Course Project Part 1: The CSA Concept: Interview a Farmer*
	8.	Soil Types	17.	Glossary and Credits
	9.	Project: Determining Soil Types		

UNIT 2: PLANT STRUCTURE AND FUNCTION				
PLANT SYSTEMS	Assignment Titles			
	1.	Plant Anatomy	9.	Respiration
	2.	Project: Illustrating the Features of Flowers	10.	Biotechnology and Agriculture in Society
	3.	Seeds	11.	Project: Investigating Golden Rice
	4.	Pollination and Plant Reproduction	12.	Quiz 2: Plant Physiology
	5.	Project: Pollination and Colony Collapse Disorder	13.	Project: Special Project*
	6.	Quiz 1: Plant Anatomy	14.	Test
	7.	Photosynthesis	15.	Course Project Part 2: Develop a Farm Map*
	8.	Project: The Effects of Light on Plant Growth	16.	Glossary and Credits

UNIT 3: CROP MANAGEMENT			
PLANT SYSTEMS	Assignment Titles		
	1.	Growing Climates of the United States	9. Yield Calculations
	2.	Yield Calculations and Pest Identification	10. Crop Management and Stewardship of Natural Resources
	3.	Project: Integrated Pest Management for a Model Crop	11. Project: Sustainable Agriculture in Your State: A Research Study Profile
	4.	Agricultural Technology	12. Quiz 2: Crop Management Plans
	5.	Project: Precision Agriculture in Your State: A Web Page Summary for the Chamber of Commerce	13. Project: Special Project*
	6.	Quiz 1: Precision Agriculture	14. Test
	7.	Crop Management and Pesticides	15. Course Project Part 3: Create a Crop Plan*
	8.	Project: Interview a Farmer about Crop Nutrient Management Plans	16. Glossary and Credits

UNIT 4: SPECIALTY CROPS			
PLANT SYSTEMS	Assignment Titles		
	1.	Greenhouses and Production Methods	9. Project: Design Principles of Famous Gardens
	2.	Project: The Greenhouse Effect	10. Turfgrass
	3.	Greenhouse Growth Techniques	11. Project: Water Management for Golf Courses
	4.	Greenhouse Retail Products	12. Quiz 2: Landscape and Orchards
	5.	Project: Schedule for a Bedding Plant-Mum-Poinsettia Greenhouse Operation	13. Project: Special Project*
	6.	Quiz 1: Greenhouses	14. Test
	7.	Orchards	15. Course Project Part 4: Outline an Integrated Pest Management Plan*
	8.	Landscape Design	16. Glossary and Credits

UNIT 5: PLANT SCIENCE CAREERS			
PLANT SYSTEMS	Assignment Titles		
	1.	Careers in Agronomy	11. Project: Agronomics: Studies from the Economic Research Service
	2.	Careers in Horticulture	12. Plant Science Career Outlooks
	3.	Project: Interview a Master Gardener	13. Quiz 2: Employers and Economics
	4.	Careers in Landscape Design	14. Project: Special Project*
	5.	Project: Investigating Landscape Urbanism	15. Test
	6.	Quiz 1: Training and Career Areas	16. Course Project Part 5: Create a Nutrient Management Plan*
	7.	Plant Science Employers	17. Glossary and Credits
	8.	Project: Conducting a Job Shadow	
	9.	Agricultural Economics	
	10.	Agricultural Economics	

UNIT 6: COURSE PROJECT, REVIEW, AND EXAM			
PLANT SYSTEMS	Assignment Titles		
	1.	Course Project Part 6: Create Your Website *	2. Course Review
			3. Exam

(*) Indicates alternate assignment

Power, Structural, and Technical Systems

Course Overview

Power, Structural, and Technical Systems provides students with an understanding of the field of agriculture power and will introduce them to concepts associated with producing the food and fiber required to meet today’s and tomorrow’s needs. This understanding gives students the opportunity to explore agriculture machinery, as well as structures and technological concepts.

Students will understand the historical changes in agriculture and how agriculture has changed to meet the needs of the future world population. Students will be introduced to machinery, structures, biotechnology, and ethical and professional standards applicable to agriculture power.

Students will understand the technological innovations that have contributed to changing the face of agriculture. Computers and other technological tools have given farmers the ability to utilize precision agriculture. Students will gain an understanding of the professional career opportunities and responsibilities of growers across the country. Additionally, students can learn about some of the resources available to professionals in the agriculture industry.

Objectives

- Understand the field of agriculture power, structure and technology and the role that agriculture, food, and natural resources (AFNR) play in society and world economy.
- Understand the interaction among ANFR systems in the production, processing, and management of food, fiber, and fuel, along with sustainable use and stewardship of natural resources.
- Describe career opportunities and the means to achieve those positions.
- Analyze how issues, trends, technologies, and public policies impact systems in the Agriculture, Food, and Natural Resources Career Cluster.
- Summarize the importance of health, safety, and environmental management systems in AFNR organizations.

For topics in this course it is helpful for students to be familiar with general concepts of the world of agriculture, as well as the fundamentals of conducting research on websites. Students should be able to evaluate sources on the Web for validity. For some topics, students should be able to research the local community to locate specific businesses involved in mechanical repair.

If students are not acquainted with these topics, it is recommended that they familiarize themselves with methods of Web research, including evaluation of websites.

UNIT 1: IMPORTANCE OF POWER, STRUCTURAL, AND TECHNICAL SYSTEMS				
POWER, STRUCTURAL, AND TECHNICAL SYSTEMS	Assignment Titles			
	1.	Course Overview	9.	Project: Design Your Toolbox
	2.	Investigating Power, Structural, and Technical Systems Present in Agricultural Systems	10.	Measuring and Layout of Projects
	3.	Project: Agriculture through the Ages	11.	Safety and Associated Practices in Power, Structural, and Mechanical Systems
	4.	Understanding Skills Needed for Professionals in the Power, Structural, and Technical Systems	12.	Project: Farm Safety Rules
	5.	Scientific Principles Associated with Agricultural Power, Structural, and Technical Systems	13.	Quiz 2: Equipment and Skills in Power, Structural, and Technical Systems
	6.	Project: Organic, No-Till, and Conventional Tillage in Farming	14.	Project: Special Project*
	7.	Quiz 1: Introduction	15.	Test
	8.	Identification of Tools and Equipment Used in Power, Structural, and Technical Systems	16.	Course Project Part 1: Developing a Productive Farm*
			17.	Glossary and Credits

POWER, STRUCTURAL, AND TECHNICAL SYSTEMS	UNIT 2: OPERATION AND MAINTENANCE OF EQUIPMENT AND POWER SYSTEMS			
	Assignment Titles			
	1.	Importance of Maintenance in Power Equipment	10.	Project: Job-shadowing in a Large-Engine Repair Shop
	2.	Project: Visit a Mechanic	11.	Understanding Regulations of Materials and Safe Handling
	3.	Principles of Operation in Engines and Motors	12.	Quiz 2: Operation and Equipment of Power Systems
	4.	Project: Dust Bowl Argument	13.	Project: Special Project*
	5.	Tractor Safety and Maintenance	14.	Test
	6.	Quiz 1: Operation and Equipment of Power Systems	15.	Course Project Part 2: Developing Safety Policies and Procedures*
	7.	Importance of Maintenance in Small Power Equipment	16.	Glossary and Credits
	8.	Project: Visit a Shop for Job-Shadowing		
	9.	Transmitting Power and Energy Produced into Usable Outputs		

POWER, STRUCTURAL, AND TECHNICAL SYSTEMS	UNIT 3: SOURCES OF POWER AND ENGINES AND EQUIPMENT EFFICIENCY AND POWERTRAIN			
	Assignment Titles			
	1.	Selecting Power Sources	9.	Project: How Gears Work
	2.	Project: Greenhouse Gases Project	10.	Evaluation of Engine Power and Efficiency
	3.	Evaluating Resources	11.	Project: Purchasing a New Tractor
	4.	Theory of How Power Is Produced by Engines and Motors	12.	Quiz 2: Transferring Power and Efficiency
	5.	Project: Interview an Engine Repair Person	13.	Project: Special Project*
	6.	Quiz 1: Repairing Equipment and Power Systems	14.	Test
	7.	Transferring Power to Work	15.	Course Project Part 3: Selection of Power Equipment*
	8.	Identifying Power Transmissions and How They Work	16.	Glossary and Credits

POWER, STRUCTURAL, AND TECHNICAL SYSTEMS	UNIT 4: DESIGNING, CONSTRUCTING, AND MAINTAINING STRUCTURAL SYSTEMS			
	Assignment Titles			
	1.	Designing Structures for Different Uses	9.	Safety Practices Associated with Construction Equipment
	2.	Project: Comparison Shopping for Tools	10.	Common Structural Techniques Used to Design and Build Greenhouses
	3.	Designing Structures for Different Animals and Uses	11.	Project: Purchase a Greenhouse
	4.	Basic Construction Techniques and Evaluating Structural Systems	12.	Quiz 2: Construction and Maintenance of Structures
	5.	Project: Internship with a Shed Company	13.	Project: Special Project*
	6.	Quiz 1: Designing and Planning Structures	14.	Test
	7.	Using Construction Equipment	15.	Course Project Part 4: A Modern Barn-Raising*
	8.	Project: Construction Job Research	16.	Glossary and Credits

POWER, STRUCTURAL, AND TECHNICAL SYSTEMS	UNIT 5: IMPACT AND USE OF TECHNOLOGIES IN POWER AND STRUCTURAL SYSTEMS			
	Assignment Titles			
	1.	Computers and Their Role in Agricultural Power, Structural, and Technical Systems	9.	Biotechnology Impact in Agricultural Power and Production Systems
	2.	Data Management and Use in Agricultural Production	10.	Project: Agriculture of the Future
	3.	Project: Summary of Growing Conditions	11.	Precision Technology Use in Power and Technical Systems
	4.	Evaluating Technical Systems	12.	Quiz 2: Advanced Technologies
	5.	Project: Fantasy Farm Spreadsheet	13.	Project: Special Project*
	6.	Quiz 1: Control and Monitoring Systems	14.	Test
	7.	Advanced Technology in Agricultural Power and Production Systems	15.	Course Project Part 5: Selecting High Technology Tools and Systems*
	8.	Project: Design a New Plant	16.	Glossary and Credits

POWER, STRUCTURAL, AND TECHNICAL SYSTEMS	UNIT 6: COURSE PROJECT, REVIEW, AND EXAM			
	Assignment Titles			
	1.	Course Project Part 6: Fitting the Systems Together—Farm Planning*	2.	Course Review
			3.	Exam

(*) Indicates alternate assignment

ARCHITECTURE & CONSTRUCTION

Introduction to Careers in Architecture and Construction

Course Overview

The goal of this course is to provide students with an overview of careers in Architecture and Construction in order to assist with informed career decisions. This dynamic, rapidly evolving career cluster is comprised of three pathways (fields): Design and Pre-Construction (Architecture and Engineering); Construction (Construction and Extraction); and Maintenance and Operations (Installation, Maintenance, and Repair). The Architecture and Construction career cluster is defined as careers in building, designing, managing, maintaining, and planning the built environment.

The built environment is not limited to buildings and structures—or to urban environments. A much broader view of the built environment helps students gain a better and more holistic understanding of the impact of the Architecture and Construction industries. The built environment encompasses all zones of human activity—from natural conservation areas with minimal human intervention to highly dense areas with tall skyscrapers and intricate highway systems to suburban cul-de-sacs. The interrelated components that make up the built environment are as varied and unique as the professionals who help shape it.

Objectives

- Differentiate each Pathway within the Career Cluster and describe the careers in each pathway
- Locate and evaluate career information in order to make an informed decision about career goals
- Identify skills, abilities, and talents needed for careers in Architecture and Construction and analyze how these relate to interest profiles
- Describe and characterize key technical and creative requisites for each educational path that fits the student's primary area (or areas) of interest
- Analyze the impact of the "green economy" on careers in Architecture and Construction.
- Research and predict the growth of industries that comprise the Career Cluster; analyze the ways that technology, innovation, and creative thinking have impacted these industries
- Describe and differentiate key attributes of careers
- Argue how Architecture and Construction careers may change as the economy grows or shrinks
- Evaluate the impact and importance of the regulation of Architecture and Construction in the following areas: planning and zoning, environmental regulations, OSHA regulations, building codes, and regulations ensuring equal access such as the Americans with Disabilities Act (ADA)

This is an introductory course in careers in architecture and construction. As such, there are no prerequisites other than interest in the subject for the student. Students will need online access in order to locate the research materials they will need to review. Some course projects also require online research. Microsoft Office software or the equivalent is required since the student will create presentations using PowerPoint.

Certain projects suggest some minimal physical field work, but virtual alternatives are available should students lack access to the suggested physical sites.

Communications skills, personal skills in recall and observation, experience assessment, and self-analysis are part of certain projects. Some projects direct students to interact with others to some extent; this should be within reach for any student.

INTRODUCTION TO CAREERS IN ARCHITECTURE AND CONSTRUCTION	UNIT 1: INTRODUCTION TO CAREERS IN ARCHITECTURE AND CONSTRUCTION	
	Assignment Titles	
	1. Course Overview	11. Project: Learning to Teach Others About What You Know
	2. Design and Pre-Construction: The Field at a Glance	12. The Bigger Picture: The Role of Architecture and Construction in the US Economy
	3. Project: Exploring Nonprofit Construction	13. Quiz 2: How You Can Shape the Built Environment
	4. Construction Site Management	14. Project: Special Project*
	5. Project: Analyze a Local Construction Project	15. Test
	6. Maintenance and Operations	16. Course Project Part 1: Architecture and Construction: Industry and Careers in Focus*
	7. Quiz 1: Pathways: The Built Environment as an Interrelated System	17. Glossary and Credits
	8. Department of Labor O*NET Career Tools	
	9. Project: Maker Essay	
	10. Job Zones and Resources	

INTRODUCTION TO CAREERS IN ARCHITECTURE AND CONSTRUCTION	UNIT 2: BUILDING THE FUTURE: THE ART AND SCIENCE OF BUILDINGS	
	Assignment Titles	
	1. The Architect and Engineer	9. Commercial Construction
	2. Project: Visualization for Architects and Engineers	10. The Role of Innovation in the Built Environment
	3. Education for Licensed Professions: Architects and Engineers	11. Project: Materials
	4. The Design-Build Revolution	12. Quiz 2: The Evolution of Buildings
	5. Project: Design Professionals Doing Humanitarian Work	13. Project: Special Project*
	6. Quiz 1: The Architect and the Engineer	14. Test
	7. Residential Construction	15. Course Project Part 2: Understanding LEED Certification and Green Building: Preparing Your Building for LEED Certification*
	8. Project: New Directions in Residential Construction	16. Glossary and Credits

INTRODUCTION TO CAREERS IN ARCHITECTURE AND CONSTRUCTION	UNIT 3: GREEN JOBS IN ARCHITECTURE AND CONSTRUCTION	
	Assignment Titles	
	1. Green Building	9. Project: Preparing Your Own Emergency Kit
	2. Regulation and Assessment of Green Building	10. Green Certification and Green Skills
	3. Project: Find a LEED Certified Building and Analyze It	11. Project: Design a New School Locker
	4. Research and Development and its Impact on Green Building and Construction	12. Quiz 2: Green Jobs
	5. Project: Home Energy Audit Assignment	13. Project: Special Project
	6. Quiz 1: The Green Economy	14. Test
	7. Green Economy	15. Course Project Part 3: Courses of Study for Architecture and Construction Careers
	8. Green Jobs	16. Glossary and Credits

INTRODUCTION TO CAREERS IN ARCHITECTURE AND CONSTRUCTION	UNIT 4: THE ARTS AND THE BUILT ENVIRONMENT: JOBS FOR CREATIVES	
	Assignment Titles	
	1. Pre-Construction and Design Specialists	9. The Trades: The Almost-Lost Arts of Master Craftsmen
	2. Project: Landscape Architecture in Large-Scale Action Essay	10. Project: Master Craftsmen Resources
	3. Interdisciplinary Work Within Specializations	11. The Future of the Past
	4. Project: Drawing and Geometry: Sketching Exercise	12. Quiz 2: History and Tradition of the Building Arts
	5. The Role of Art, History, and Research in Design	13. Project: Special Project*
	6. Quiz 1: Pre-Construction and Design Specialists	14. Test
	7. Historical Research and Preservation in Architecture and Construction	15. Course Project Part 4: Sustainable Development Presentation*
	8. Project: National Register of Historic Places Project	16. Glossary and Credits

UNIT 5: BUILDING THE CITY

Assignment Titles

- | | |
|--|---|
| 1. Planning | 10. Project: The Well-Photographed Bridge Assignment |
| 2. Project: Future City Design | 11. The Need for Resilient Infrastructure |
| 3. Zoning | 12. Quiz 2: Civil Engineering |
| 4. Project: Retrofitting Urban Sprawl Assignment | 13. Project: Special Project* |
| 5. Overview of Prevailing Planning Trends | 14. Test |
| 6. Quiz 1: Planning | 15. Course Project Part 5: Computer-Aided Design and You* |
| 7. Evolution of Civil Engineering | 16. Glossary and Credits |
| 8. Project: Tinkercad 3D Modeling Assignment | |
| 9. Environmental and Civil Engineering | |

UNIT 6: COURSE REVIEW, AND EXAM

Assignment Titles

- | | |
|--|-----------|
| 1. Course Project Part 6: Now That You Know: Where Do You See Yourself in the Architecture and Construction Career Cluster?* | 2. Review |
| | 3. Exam |

(*) Indicates alternate assignment

Construction Careers

Course Overview

This course in Construction Technology introduces students to the basics of construction, building systems, engineering principles, urban planning, and sustainability. Students will learn the key techniques in building all types of buildings, as well as the key individuals involved in each step of the process. Many lessons present information on green building techniques and concepts that are becoming a standard part of the construction industry. Safety practices are emphasized in several lessons because construction is one of the most dangerous industries; students will learn that there is no way to be successful in construction without taking such issues seriously. Toward this end, the lessons also explore regulatory agencies and guidelines established for the purpose of protecting not only construction workers but also the occupants of a building.

The evolution of building types and materials informs a discussion on modern techniques and materials, as the technology developed through the field of building science makes advances allowing buildings to be more efficient, more comfortable, and more impervious to natural disasters. We consider traditional and sustainable building materials, which are sometimes one and the same. This includes lumber, masonry, glass, steel, tar, and asphalt. Concrete deserves special mention as the world's most common building material and its importance in a building's foundation. In terms of engineering concepts, we study how buildings and structures handle forces of compression, tension, and shear. Building processes include shell and core construction, curtain walls, heavy timber frame construction, light frame construction, different types of foundations, and different truss systems for roofs.

Highlighted careers include hands-on construction positions such as carpenter, ironworker, mason, and plumber, but also those involved in the design of a building, such as architects and engineers, and those involved in the regulatory aspects of the built environment, including urban planners and building inspectors. Toward that end, the development and adoption of model building codes are discussed, along with the work of the Occupational Safety and Health Administration (OSHA), which is the primary regulatory agency devoted to workplace safety. Mechanical engineers, civil engineers, historical preservationists, developers, and general contractors are some of the other professionals that influence the design and construction of buildings.

To better understand how a building impacts the environment, we study the formal process of life-cycle assessment, which considers how resources are created, maintained, used, and disposed of throughout the life of a building. The cradle-to-grave process of a building is discussed. How a foundation is laid, then how shell and core construction works, then the installation of systems—HVAC, electric, plumbing—including a roof, curtain walls, and cladding. We discuss how buildings are designed for efficient operation for the bulk of their life cycle, and finally how they are demolished. We discuss how a proper building envelope functions and how different cladding systems help prevent thermal transfer while allowing a building to breathe.

Urban planning and land use are increasingly part of the dialogue in which builders, developers, and construction workers are engaged. Every building is bound by zoning ordinances and building codes, which is an element all construction workers must understand in order to have sufficient insight into their jobs.

Two specialty construction fields that are becoming increasingly mainstream are green construction and historical preservation, driven by the U.S. Green Building Council's LEED rating system and the National Historical Preservation Act, respectively. We discuss the rise of green building systems, including solar roofs, green roofs, and gray-water systems, and the processes integral to historical preservation, which include lead and asbestos abatement, renovation, and adaptive reuse. These are growth areas for those interested in construction, and each offers individuals many options for specialization in cutting-edge techniques or in historical preservation techniques, both of which are highly valued in today's construction climate.

Objectives

- Describe the career opportunities available in construction and construction technology and the educational path for each profession or trade.
- Chart how a construction project proceeds from beginning to end, naming the stakeholders and workers necessary at each stage of the process.
- Explain the concept of life-cycle assessment and its role in sustainable construction.

- Compare the different techniques and materials involved in building a residence with those involved in building a commercial structure or civil engineering project.
- Evaluate and explain various laws, regulations, and professions designed to make construction sites safe for workers and buildings safe for their inhabitants.
- Summarize shell and core construction, beginning with an explanation of various types of foundations and by examining wood-frame construction versus steel-frame construction.
- Explain how a building functions as a system by describing the purpose of a building’s envelope, roof, and cladding materials.
- Identify trends in sustainable construction, urban planning, and historical preservation.

This class has no prerequisites, but students should be interested in the built environment and skilled jobs that are very hands-on. Experience conducting online research is a plus, and having access to a digital camera of some sort is important for completing several of the lesson projects. Students will need a computer and reliable access to the Internet, as well as a dedicated notebook for use as a journal.

A couple of projects involve going out into the community and conducting interviews. Thus, good communication skills and a sense of professionalism are a plus. Knowledge of or experience with power tools, carpentry, or any skilled trades is useful but not necessary.

UNIT 1: INTRODUCTION TO CAREERS IN CONSTRUCTION TECHNOLOGY				
CONSTRUCTION CAREERS	Assignment Titles			
	1.	Course Overview	10.	Project: Create a Fact Sheet on Plumbing Tip: How to Fix a Running Toilet
	2.	Construction Technology: Past, Present, and Future	11.	Carpenters, Glaziers, and Other Tradespeople
	3.	Project: Site View, Elevation View, and Plan View of Your House	12.	Project: Using Carpentry Skills to Create a Corrugated Cardboard Shadow Box
	4.	The Civil Engineer: Construction, Function, and Assessment	13.	Quiz 2: Building Systems and the Evolution of the Trades
	5.	Project: Be a Structural Engineer	14.	Project: Special Project*
	6.	Contractors, Managers, and Foremen: Coordinating a Building Project	15.	Test
	7.	Quiz 1: From Plans to Permanence: How Buildings Get Made	16.	Course Project Part 1: Design and Build Your Dream House*
	8.	Excavators, Masons, and Ironworkers	17.	Glossary and Credits
	9.	Plumbers, Electricians, and HVAC Professionals		

UNIT 2: BUILDING LIFE-CYCLE ASSESSMENT AND REGULATION				
CONSTRUCTION CAREERS	Assignment Titles			
	1.	Life-Cycle Assessment: Materials Manufacturing	9.	Project: Interview a Building Inspector
	2.	Project: Analyze a Life-Cycle Assessment Case Study	10.	Urban Planning and Zoning
	3.	Life-Cycle Assessment and Construction Methods	11.	Project: Plan Your Own Town
	4.	Life-Cycle Assessment: Demolition	12.	Quiz 2: Building Codes and Regulation
	5.	Project: Construction and Demolition Materials in Single-Family Homes: Analyze an EPA Report	13.	Project: Special Project*
	6.	Quiz 1: Life-Cycle Assessment: from Cradle to Grave	14.	Test
	7.	Job-Site Safety and OSHA	15.	Course Project Part 2: Your Dream House: Site Plan and Foundation*
	8.	Building Codes and Inspection	16.	Glossary and Credits

UNIT 3: BUILDING MATERIALS AND METHODS OF CONSTRUCTION 1				
CONSTRUCTION CAREERS	Assignment Titles			
	1.	Shell and Core Construction: Foundations	10.	The Business of Building
	2.	Project: Foundation Investigation: What’s Beneath These World Landmarks	11.	Project: Seattle’s SR 99: The Alaskan Way Viaduct Replacement Tunnel
	3.	Shell and Core Construction: Concrete and Masonry	12.	Quiz 2: Heavy- and Light-Frame Construction
	4.	Project: How to Build a Concrete-Framed Building	13.	Project: Special Project*
	5.	Steel-Frame Construction	14.	Test
	6.	Quiz 1: Foundations and Shell and Core Construction	15.	Course Project Part 3: Your Dream House and Sustainable Design: Materials*
	7.	Heavy Timber-Frame Construction	16.	Glossary and Credits
	8.	Project: Joinery with Soap and Foam Board		
9.	Light-Frame Construction			

CONSTRUCTION CAREERS	UNIT 4: BUILDING MATERIALS AND METHODS OF CONSTRUCTION 2			
	Assignment Titles			
	1.	Roof Structures and Styles	9.	Project: Do-It-Yourself Cladding
	2.	Roofing Trusses and Materials	10.	Building Science
	3.	Project: The Triangle vs. The Rectangle	11.	Project: Hurricane Sandy and Building Science
	4.	Green Roofs and Solar Roofs	12.	Quiz 2: The Envelope and External Finishes
	5.	Project: Exploring Cool Roofs	13.	Project: Special Project*
	6.	Quiz 1: The Roof: Engineering Principles and Materials	14.	Test
	7.	The Building Envelope	15.	Course Project Part 4: Your Dream House and Sustainable Design: Components of Green Building*
	8.	Types of Building Cladding	16.	Glossary and Credits

CONSTRUCTION CAREERS	UNIT 5: GREEN TECHNOLOGY, SUSTAINABILITY, AND PRESERVATION			
	Assignment Titles			
	1.	Sustainable Construction and Green Construction Codes	9.	Project: Adaptive Reuse in Your Community
	2.	Project: Sustainable Shelter: The FEMA Trailer vs. the Katrina Cottage	10.	Preservation Trades Education and Safety
	3.	Green and Not-So-Green Building Materials	11.	Project: Finding Work in the Field of Historic Preservation
	4.	Green Construction Jobs	12.	Quiz 2: Historical Preservation and Construction
	5.	Project: Interview a Green Builder	13.	Project: Special Project*
	6.	Quiz 1: Green Construction Technology	14.	Test
	7.	Historic Preservation	15.	Course Project Part 5: Schedule Your Dream Home Build*
	8.	Adaptive Reuse	16.	Glossary and Credits

CONSTRUCTION CAREERS	UNIT 6: COURSE REVIEW, AND EXAM			
	Assignment Titles			
	1.	Course Project Part 6: Your Dream House: Putting It All Together*	2.	Review
			3.	Exam

(*) Indicates alternate assignment

ARTS, A/V TECHNOLOGY & COMMUNICATIONS

Introduction to Careers in Arts, A/V Technology, and Communications

Course Overview

This introductory course provides comprehensive information on five separate areas of arts and communications as potential educational and career pathways. Students who are interested in careers across a broad spectrum of professional positions, including fine artist, telecommunications administrator, magazine editor, broadcast journalist, or computer graphics artist, will gain useful perspective on industry terminology, technology, work environment, job outlook, and guiding principles.

Each of the five course units covers a specific area in its two chapters. Unit One focuses on audiovisual (A/V) technology in film, the arts, and businesses such as advertising. Students learn about job opportunities in a variety of settings, and the training programs, degrees and experience they may need to qualify for them. Unit Two covers the performing arts, including careers both on and offstage. Unit Three examines the exciting field of visual arts in depth, with discussions of artistic design principles, animation design, the work and training of multimedia artists, and developments in the burgeoning field of special effects and animation in studios worldwide. Unit Four enters the world of printing technology and print publishing, including digital media. Students study technological evolution and advancements in printing since the invention of paper. A timeline of predominantly US journalism gives students a glimpse into magazine editing, digital printing technology, broadcast journalism, and the legal and ethical issues of news reporting today. Finally, in Unit Five, the telecommunications industry is examined, as students learn more about careers in networking, phone technology, and communications, and the training or certification needed for various specific positions.

Objectives

- Analyze the impact of the news media on society.
- Discuss the job responsibilities of various careers within the performing arts.
- Analyze the principles of animation and how and why imagery moves on the screen.
- Describe various A/V technology careers and their job requirements.
- Analyze various careers in printing technology, including educational and training requirements.
- Argue how art history influences modern visual arts.
- Outline the principles of design and assess their influence in all aspects of the visual arts.
- Demonstrate technical skills and the use of various equipment and tools used in audio/video production.
- Demonstrate the importance of mastering software tools used in digital art.
- Describe how art directors differ from fine artists.
- Describe key positions in film production and explain the duties and responsibilities of each position.
- Evaluate the influence of digital technology on the work of visual artists.
- Evaluate the economic outlook of careers in A/V technology and film.
- Examine the career opportunities and requirements in performing arts.
- Examine the educational requirements of various careers in A/V technology in film.
- Examine the interdependent relationship between editorial and technical elements in the news media.
- Explain skills needed to operate equipment and tools used in technical positions.
- Explain the dynamics of art created by collaborative teams compared to that of an individual multimedia artist.
- Explore career pathways in the production and distribution of media.
- Identify careers in fine arts and how to supplement income with artistic skills.
- Summarize the effects of technological advances on the news media and the communications industry.
- Summarize features of transmission lines and network connectivity.

As this course targets students interested in potential careers in the arts, some artistic ability or experience is assumed for those specific career pathways. However, there are many technical and writing careers examined and presented in this course as well, so the course offers a wealth of information for all students interested in working in arts management, in printing publishing, in news, in communications fields such as advertising, marketing, or sales, and in telecommunications.

Most of the careers and professional fields outlined in this course stress the need to understand terminology, the roles of others, and the importance of working as a team. Students need to consider interpersonal skills, and should be able to discuss or consider workplace issues including ethical and legal responsibilities when working with others. Combining training and work experience during post-secondary education is a winning pathway in many of the careers evaluated. The course explores viable options and gives students opportunities to research specifics for their own plans.

Students need an aptitude for independent research, creative and critical thinking skills, and the ability to understand technical vocabulary and procedures at a foundational level, as they are presented in the lessons.

INTRODUCTION TO CAREERS IN ARTS, A/V TECHNOLOGY, AND COMMUNICATIONS	UNIT 1: AUDIO/VIDEO TECHNOLOGY AND FILM	
	Assignment Titles	
	1. Course Overview	10. Careers in Film: The Production Phase
	2. A/V Technology - Through the Years	11. Careers in Film: Post-Production
	3. Project: A Moment in Film or Audio History	12. Project: Filmmaking: Then and Now
	4. A/V Technology at Work	13. Quiz 2: Careers in A/V Technology in Film
	5. Project: Research Careers in Your Dream Field	14. Project: Special Project*
	6. A/V Technology - Careers and Education	15. Test
	7. Quiz 1: Careers in Audio/Video Technology	16. Course Project Part 1: A/V Tech and You*
	8. Careers in Film: Development and Pre-Production	17. Glossary and Credits
9. Project: Screenwriting 101		
INTRODUCTION TO CAREERS IN ARTS, A/V TECHNOLOGY, AND COMMUNICATIONS	UNIT 2: PERFORMING ARTS	
	Assignment Titles	
	1. Performing Arts in the Past	9. Project: Actors' Career Pathways
	2. Performing Arts in the Present	10. Designers: Set, Costume, Lighting and Sound
	3. Project: Creative Fundraising Online	11. Project: Set and Clothing Design Styles: 1970s and Today
	4. Overview of Production Managers in the Performing Arts	12. Quiz 2: Careers in A/V Technology in Film
	5. Project: Academic Programs in Production Management	13. Project: Special Project*
	6. Quiz 1: Overview of Performing Arts	14. Test
	7. Playwrights, Screenwriters and Directors	15. Course Project Part 2: Your Pathway to Performing Arts*
8. Actors, Dancers and Musicians	16. Glossary and Credits	
INTRODUCTION TO CAREERS IN ARTS, A/V TECHNOLOGY, AND COMMUNICATIONS	UNIT 3: VISUAL ARTS	
	Assignment Titles	
	1. Principles of Design and Motion in Visual Arts	9. Keeping Up with Technology
	2. Project: Analyze a Work of Art	10. Project: The Latest Thing in Digital Art Technology
	3. The Art Director	11. Working Alone, in Collaboration, and in Teams
	4. Project: And the Art Direction Award Goes to...	12. Quiz 2: Multimedia and the Emergence of Digital Art
	5. Being a Fine Artist	13. Project: Special Project*
	6. Quiz 1: Foundations of Visual Arts through Art Direction and Fine Arts	14. Test
	7. Multimedia Artists in the Workplace	15. Course Project Part 3: Are You an Artist?*
8. Project: Your Dream Job as a Multimedia Artist	16. Glossary and Credits	
INTRODUCTION TO CAREERS IN ARTS, A/V TECHNOLOGY, AND COMMUNICATIONS	UNIT 4: PRINTING TECHNOLOGY, JOURNALISM, AND BROADCASTING	
	Assignment Titles	
	1. Printing Technology Through the Years	9. Editing in the Media
	2. Project: Printing with an Old Technology	10. Journalism and Broadcast Careers
	3. Digital Technology at Work	11. Project: Reporter, News Anchor, or Technician?
	4. Project: Digital Print Project	12. Quiz 2: Introduction to Journalism and Broadcasting
	5. Printing Technology: Careers and Education	13. Project: Special Project*
	6. Quiz 1: Introduction to Careers in Printing Technology	14. Test
	7. Journalism in the 20th Century	15. Course Project Part 4: Your Career in the Printing or News Industry*
8. Project: A Major Moment in Journalism	16. Glossary and Credits	

UNIT 5: TELECOMMUNICATIONS SYSTEMS

Assignment Titles

- | | |
|--|--|
| 1. Regulations in the Telecommunications Industry | 9. Telecommunication Careers |
| 2. Project: Web Security Now and in the Future | 10. Project: Choose a Work Environment, Find a Job |
| 3. Telecommunications Timeline from Telephone to Videoconference | 11. Training and Certification in Telecommunications Careers |
| 4. Telecommunications Transmission Methods | 12. Quiz 2: Overview of Careers in Telecommunications |
| 5. Project: Explain the Cloud to Your Mom | 13. Project: Special Project* |
| 6. Quiz 1: Overview of Telecommunications Systems | 14. Test |
| 7. The Changing Nature of Telecommunications Technology | 15. Course Project Part 5: Telecommute to Your Dream Job!* |
| 8. Project: Future Telecom Trends | 16. Glossary and Credits |

UNIT 6: COURSE PROJECT, REVIEW, AND EXAM

Assignment Titles

- | | |
|--|-----------|
| 1. Course Project Part 6: Describing Plans for Exhibition or Distribution* | 2. Review |
| | 3. Exam |

(*) Indicates alternate assignment

A/V Technology and Film Careers

Course Overview

This course discusses careers in audio/visual (AV) technology and film, and provides students with background about the required skills, education, equipment, and technology in this industry. Students will understand the collaborative team effort of many different professionals who make films, videos, audio, and TV programming. The course begins with an introduction to the history and development of AV technology and film, with subsequent units focusing on specific sectors of the industry and the stages for producing film and media. The concluding unit focuses on the finishing stages for exhibition, distribution, and reaching a market. In addition, the course will provide information about many different careers that are available to students who are interested in AV technology and film.

Objectives

- apply understanding of the technical and artistic elements of various careers
- analyze the importance of health, safety and environmental management systems, policies, and procedures common in arts, AV technology, and communications activities and facilities
- analyze the lifestyle implications and physical demands required in the arts, AV technology, and communications workplace
- evaluate the legal and ethical responsibilities required in the arts, AV technology, and communications workplace
- describe the career opportunities and means to achieve those opportunities in each of the arts, AV technology, and communications pathways.
- evaluate technological advancements and tools that are essential to occupations within the arts, AV technology, and communications career cluster.
- analyze the technical, artistic, critical thinking, and creative skills that are required to have successful careers in a competitive arts and communications environment

For topics in this course, it is helpful to students to be familiar with general concepts about the entertainment, broadcast, and information technology industries, as well as the basic skills for conducting research on websites.

If students are not familiar with these topics, it is important for them to familiarize themselves with online resources for audio, film, and technology concepts by visiting such sites as aes.org, or aicp.com. These websites will provide an introduction to audio production and filmmaking.

UNIT 1: THE HISTORY AND PRACTICES OF A/V TECHNOLOGY AND FILM				
Assignment Titles				
A/V TECHNOLOGY AND FILM CAREERS	1.	Course Overview	10.	Project: Design a Multimedia Website for a Film Museum
	2.	The History of Sound and Film	11.	Policy and Regulations in Film, TV, and Media Creation
	3.	The Development of the A/V Industries and Emergence of Corporations	12.	Project: Short Video Report: Analyze a Commercial or TV Program
	4.	Project: Mini-Documentary on a Hollywood Studio	13.	Quiz 2: Principles and Practices in AV Technology and Film
	5.	Technological Advances in Film and Sound into Modern Era	14.	Project: Special Project*
	6.	Project: Diagramming a Piece of Film	15.	Test
	7.	Quiz 1: The History and Development of AV Technology and Film	16.	Course Project Part 1: Developing a Film Treatment or Storyboard*
	8.	Basic Tools, Techniques, and Equipment for Production	17.	Glossary and Credits
	9.	Basic Techniques for Synchronizing Audio and Video		

UNIT 2: EQUIPMENT AND TOOLS IN A/V TECHNOLOGY AND FILM	
A/V TECHNOLOGY AND FILM CAREERS	Assignment Titles
	1. Audio Production: Basic Tools and Techniques
	2. Fundamentals of Electronics, Acoustics, Sound, and Video
	3. Project: Audio Documentary: History of Analog and Digital Audio
	4. Tools, Technology, and Equipment to Produce in Audio and Video Formats
	5. Project: Illustrate an Audio Software User's Guide
	6. Quiz 1: Audio Equipment and Technology
	7. Tools, Technology, and Equipment to Produce in Video and Film
8. Basic Operation and Set up of Camera and Lighting	
9. Project: Short Video Tutorial: How to Light an Interview	
10. Systems and Techniques for Post-production	
11. Project: Report: Video/Film Editing Software Products	
12. Quiz 2: Video Equipment and Technology	
13. Project: Special Project*	
14. Test	
15. Course Project Part 2: Writing a Pre-Production Plan Based on Your Storyboard or Treatment*	
16. Glossary and Credits	

UNIT 3: PRE-PRODUCTION PLANNING AND A/V & FILM TECHNICAL SUPPORT	
A/V TECHNOLOGY AND FILM CAREERS	Assignment Titles
	1. Pre-Planning for Production
	2. Scripts, Screenplays, and Treatments
	3. Project: Write a Script or Screenplay
	4. Pre-Planning: Tools, Technology, and Equipment
	5. Project: Write Pre-Production Checklists
	6. Quiz 1: The Importance of Pre-Production Planning
	7. Scripts, Screenplays, and Treatments and How They Inform Production
	8. Project: Design a Storyboard
9. Equipment and Techniques for Video and Film	
10. Pre-Planning Techniques and Requirements for Post-Production	
11. Project: Write Instructions for Setting Bars and Tone	
12. Quiz 2: Pre-Production Planning: Equipment and Technology	
13. Project: Special Project*	
14. Test	
15. Course Project Part 3: Production Plan*	
16. Glossary and Credits	

UNIT 4: APPLYING EQUIPMENT AND TECHNOLOGY IN THE PRODUCTION STAGE	
A/V TECHNOLOGY AND FILM CAREERS	Assignment Titles
	1. Production
	2. Project: Produce a Plan for a Production
	3. The Ways People Work Together During Production
	4. Technical Support Functions and Visual Technical Staff During Production
	5. Project: Develop a Gaffer Kit
	6. Quiz 1: Performing Tasks and Applying Skills During Production
7. The Role and Function of the Management Team and Production Tasks	
8. Camera, Sound, and Lighting, and Techniques and Process	
9. Project: Make a Multimedia Presentation	
10. Technicians and Support Roles During Production	
11. Project: Make a How-To Video or Instruction Guide	
12. Quiz 2: Video Equipment and Technology	
13. Project: Special Project*	
14. Test	
15. Course Project Part 4: Post-Production Plan*	
16. Glossary and Credits	

UNIT 5: THE POST-PRODUCTION PHASE OF A/V TECHNOLOGY AND FILM	
A/V TECHNOLOGY AND FILM CAREERS	Assignment Titles
	1. Post-production
	2. Post-Production Teams: Editors and Others Working Together
	3. Project: Produce a Tutorial to Identify the Parts an Editor's Program Timeline
	4. Applying High-Level Skills Using Equipment in Post-production
	5. Project: Write a Report about Royalty-Free Music Options for Post-production
	6. Quiz 1: The Post-Production Process
7. Video and Film Editing	
8. Project: Create a Workflow and Organizational System for an Editing Session	
9. Sound Editing	
10. Finishing Phases for Exhibition and Distribution	
11. Project: Create a Video or Report about Color Grading	
12. Quiz 2: Post-Production Equipment and Technology	
13. Project: Special Project*	
14. Test	
15. Course Project Part 5: Produce the Short Film, Video, or Multimedia Presentation*	
16. Glossary and Credits	

UNIT 6: COURSE PROJECT, REVIEW, AND EXAM	
A/V TECHNOLOGY AND FILM CAREERS	Assignment Titles
	1. Course Project Part 6: Describing Plans for Exhibition or Distribution*
	2. Review
	3. Exam

(*) Indicates alternate assignment

BUSINESS MANAGEMENT AND ADMINISTRATION

Business Law

Course Overview

This course is designed to provide students with the knowledge of some of the vital legal concepts that affect commerce and trade, after first gaining some familiarity with how laws are created and interpreted. Students will then be introduced to the types of businesses that can be created to engage in commerce as well as the contractual and liability considerations that can impact a business. Laws that affect how a business is regulated will also be reviewed, particularly the impact of administrative rules and regulations on a business. Global commerce and international agreements, treaties, organizations, and courts that can affect business will be discussed to get a better sense of what it means to "go global" with a business.

Consumer and environmental protections will be explained as well as bankruptcy options, should a business go insolvent. Lastly, no business exists without experiencing some kind of dispute or another, and so we will review the options that exist for dispute resolution and alternative dispute resolution to provide a better understanding of how best to deal with such matters.

Objectives

- Develop a general overview of the legal system in the United States.
- Understand the types of businesses and corporations that exist.
- Develop insight into the formation of contracts.
- Learn about torts and liability considerations regarding torts.
- Develop an understanding of ethics and civil and criminal procedures.
- Develop an appreciation of the administrative law process along with the Commerce Clause and its effect on employment law.
- Comprehend the information about intellectual property law and e-commerce.
- Understand the global picture of international agreements and sources of international law, international trade, the UN and key organs and commissions, and the international courts created by treaties.
- Gain insight into consumer, environmental, and bankruptcy laws that can affect an individual and his or her business.
- Learn how to resolve disputes that may arise in the transaction of business through traditional or alternative means.

While there are no formal requirements for this course, it is important to understand that this is a challenging course requiring your best critical-thinking skills. The ability to conduct research, make lateral connections, and consider options not clearly outlined is a function of those who successfully practice the law. This course uses scenarios and case studies to apply the concepts offered and encourages creative (but legal and ethical) thinking. For the student who is considering a career in the law, this course is a good primer.

UNIT 1: ROLE OF LAW AND ITS IMPACT ON BUSINESS			
Assignment Titles			
BUSINESS LAW	1.	Course Overview	9. Sole Proprietorships and Agency
	2.	Sources of Law: the Legislative and the Executive Branches	10. Project: Starting a Business
	3.	Project: Drafting a Bill	11. Partnerships
	4.	Sources of Law: the Constitution and the Judicial Branch	12. Project: Partnerships
	5.	Project: A Supreme Court Case	13. Corporations
	6.	The Bill of Rights and Fundamental Guarantees	14. Project: Understanding the Tender Offer
	7.	Project: Comparing the Bill of Rights with the Universal Declaration of Human Rights (United Nations)	15. Quiz 2: Corporations
	8.	Quiz 1: Sources Of Law and The Bill Of Rights	16. Special Project*
			17. Test
			18. Course Project – Part 1: Role of Law and Its Impact on Business*
			19. Glossary and Credits

UNIT 2: LEGAL CONSIDERATIONS IN BUSINESS LAW			
BUSINESS LAW	Assignment Titles		
	1.	Contracts: Basic Elements of Contracts	11. Project: Lulu the Runaway Dog
	2.	Project: Identifying Internet Agreements	12. Torts: Strict Liability and Nuisance
	3.	Contracts: Uniform Commercial Code	13. Project: You be the Author: Write Your Own Newspaper Articles
	4.	Project: Buyers, Sellers, and Warranties	14. Quiz 2: Torts
	5.	Contract Defenses	15. Special Project*
	6.	Project: Defensible Defenses	16. Test
	7.	Quiz 1: Contracts	17. Course Project – Part 2: Legal Considerations in Business Law*
	8.	Torts: Intentional Torts	18. Glossary and Credits
	9.	Project: Review the Lemonade Stand Fact Pattern	
	10.	Torts: Negligence	

UNIT 3: REGULATING A BUSINESS			
BUSINESS LAW	Assignment Titles		
	1.	Ethics and the Law: Crimes Against Persons	11. Project: Search the Headlines for News Stories on Federal Agencies and their Functions
	2.	Project: Know your State's Penal or Criminal Code and Create Your Own Law	12. Employment, Regulation, and Discrimination in the Workplace
	3.	Ethics and the Law: Crimes Against Property	13. Prepare Scenarios Using Gidgits Galore
	4.	Project: Know Your White Collar Crimes	14. Quiz 2: Administrative Law, The Commerce Clause, and Employment Law
	5.	Criminal Procedure	15. Special Project*
	6.	Project: Create Your Own Crime	16. Test
	7.	Quiz 1: Ethics and The Law – Criminal And Civil Procedure	17. Course Project – Part 3: Regulating a Business*
	8.	Introduction to Administrative Law	18. Glossary and Credits
	9.	Project: Federal Agencies and Their Functions	
	10.	Administrative Law and Adjudication	

UNIT 4: GLOBAL COMMERCE			
BUSINESS LAW	Assignment Titles		
	1.	Intro to Intellectual Property: Patents	11. Project: The WTO Addresses Criticisms Against the Organization
	2.	Project: Developing a Patent	12. International Treaties and the UN, UN Organs and Commissions, and International Courts
	3.	Intro to Intellectual Property: Trademarks and Copyrights	13. Project: International Courts and Adjudication
	4.	Project: Applying for a Trademark	14. Quiz 2: Globalization and International Law
	5.	Electronic Commerce	15. Special Project*
	6.	Project: Privacy Issues	16. Test
	7.	Quiz 1: Intellectual Property and E-Commerce	17. Course Project – Part 4: Global Commerce*
	8.	Globalization and Sources of International Law	18. Glossary and Credits
	9.	Project: Look Up a Treaty	
	10.	International Trade, GATT and the WTO	

UNIT 5: PROTECTIONS AND RESOLUTIONS			
BUSINESS LAW	Assignment Titles		
	1.	Consumer Law	11. Project: Create an Employment Dispute and Resolve it through Arbitration
	2.	Project: Consumer Protection in Action	12. Career Opportunities in Business Law
	3.	Environmental Law	13. Project: Career Assessment
	4.	Project: Global Issues: The Future We Want?	14. Quiz 2: Dispute Resolution and Alternative Dispute Resolution
	5.	Business Protection (Bankruptcy)	15. Special Project*
	6.	Project: Bankrupt Your Business	16. Test
	7.	Quiz 1: Consumer Law, Environmental Law And Bankruptcy Law	17. Course Project – Part 5: Protections and Resolutions*
	8.	Dispute Resolution	18. Glossary and Credits
	9.	Project: Create a Business Dispute and Resolve It	
	10.	Alternative Dispute Resolution	

UNIT 6: COURSE REVIEW, AND EXAM			
BUSINESS LAW	Assignment Titles		
	1.	Course Project – Part 6: Pitching Your Product	2. Review
			3. Exam

(*) Indicates alternate assignment

Career Management

Course Overview

Career management is a semester-length high school elective course that assists students in their preparation for career selection. The course is designed to improve workforce skills needed in all careers including:

- communication
- leadership
- teamwork
- decision making
- problem solving
- goal setting
- time management

Students will complete activities that help identify personal interests, aptitudes, and learning styles. Students will use results of self-assessments to determining careers that may prove personally satisfying.

Students will complete an in-depth career research activity that can be repeated for each future career decision. Students will also create a career portfolio as they work through the curriculum.

UNIT 1: WHAT IS WORK?				
Assignment Titles				
CAREER MANAGEMENT	1.	Course Overview	16.	Project: Basic Employability Skills*
	2.	The Purpose of Work	17.	Problem Solving
	3.	Personal Benefits Of Work	18.	Project: Problem Solving*
	4.	Wages and Employment Benefits	19.	Lifelong Learning and Technology
	5.	Project: Time Sheet	20.	Career Clusters
	6.	Project: Earning Statement	21.	Project: Career Clusters Research Tri-fold
	7.	Lifestyle Goals	22.	Quiz 2: Elements of Work
	8.	Project: Lifestyle Budget	23.	Alternate Quiz 2—Form A: Elements of Work*
	9.	Societal Benefits of Work	24.	Alternate Quiz 2—Form B: Elements of Work*
	10.	Quiz 1: What is Work?	25.	Special Project*
	11.	Alternate Quiz 1—Form A: What is Work?*	26.	Review
	12.	Alternate Quiz 1—Form B: What is Work?*	27.	Test
	13.	Basic Work Qualifications	28.	Alternate Test—Form A*
	14.	Work Environment	29.	Alternate Test—Form B*
	15.	Basic Employability Skills	30.	Glossary and Credits

UNIT 2: SELF-ASSESSMENT				
Assignment Titles				
CAREER MANAGEMENT	1.	Your Interests	15.	Project: Giving and Receiving Directions
	2.	Skills and Aptitudes	16.	Teamwork and Collaboration
	3.	Project: Extended Activity – Play Web-based Aptitude, Skill, and Value Game*	17.	Project: Teamwork*
	4.	Project: Interests and Aptitudes	18.	Career Clusters
	5.	Personality Traits and Values	19.	Project: Career Clusters*
	6.	Project: Extended Activity – Inherited Values*	20.	Quiz 2: Developing Interpersonal Skills
	7.	Learning Styles	21.	Alternate Quiz 2—Form A: Developing Interpersonal Skills*
	8.	Project: Complete a Transferable and Self-Management Skills Inventory	22.	Alternate Quiz 2—Form B: Developing Interpersonal Skills*
	9.	Quiz 1: Assessing Yourself	23.	Special Project*
	10.	Alternate Quiz 1—Form A: Assessing Yourself*	24.	Review
	11.	Alternate Quiz 1—Form B: Assessing Yourself*	25.	Test
	12.	Listening	26.	Alternate Test—Form A*
	13.	Speaking	27.	Alternate Test—Form B*
	14.	Writing	28.	Glossary and Credits

UNIT 3: CAREER RESEARCH				
CAREER MANAGEMENT	Assignment Titles			
	1.	Project: Predict Career Information	16.	Alternate Quiz 2—Form A: Research Sources and Skills*
	2.	Career Skills, Tasks, and Tools	17.	Alternate Quiz 2—Form B: Research Sources and Skills*
	3.	Project: Career Skills, Tasks and Tools*	18.	Project: Career Research Project
	4.	Career Education, Training and Qualifications	19.	Project: Portfolio Project Careers
	5.	Career Wages and Benefits	20.	Project: Portfolio Project Post-Secondary Education
	6.	Career Outlook	21.	Career Clusters
	7.	Project: Extended Activity: Career Outlook*	22.	Project: Career Clusters*
	8.	Quiz 1: Research Criteria	23.	Special Project*
	9.	Alternate Quiz 1—Form A: Research Criteria*	24.	Review
	10.	Alternate Quiz 1—Form B: Research Criteria*	25.	Test
	11.	Internet Research	26.	Alternate Test—Form A*
	12.	Library and Print Resources	27.	Alternate Test—Form B*
	13.	Additional Research Resources	28.	Glossary and Credits
	14.	Evaluate and Use Multiple Resources		
	15.	Quiz 2: Research Sources and Skills		

UNIT 4: PLANNING FOR YOUR CAREER				
CAREER MANAGEMENT	Assignment Titles			
	1.	Workplace Etiquette	15.	Project: Thinking Skills
	2.	Project: Work Poem*	16.	Extracurricular Activities
	3.	Workplace Trends	17.	Quiz 2: Decision Making
	4.	Emerging Careers	18.	Alternate Quiz 2—Form A: Decision Making*
	5.	Adjusting to Workplace Trends	19.	Alternate Quiz 2—Form B: Decision Making*
	6.	Self-improvement	20.	Project: Portfolio Project Academics
	7.	Quiz 1: Workplace Considerations	21.	Project: Portfolio Project Activities
	8.	Alternate Quiz 1—Form A: Workplace Considerations*	22.	Career Clusters
	9.	Alternate Quiz 1—Form B: Workplace Considerations*	23.	Project: Career Clusters*
	10.	Decision-Making Steps	24.	Special Project*
	11.	Goal Setting	25.	Review
	12.	Project: Setting Goals	26.	Test
	13.	Conflict Management	27.	Alternate Test—Form A*
	14.	Thinking Skills	28.	Alternate Test—Form B*
		29.	Glossary and Credits	

UNIT 5: PREPARING FOR YOUR CAREER				
CAREER MANAGEMENT	Assignment Titles			
	1.	Résumé	13.	What To Expect During An Interview
	2.	Project: Résumé*	14.	Researching Potential Employers
	3.	Cover Letter	15.	Interview Behavior/Skills
	4.	Project: Cover Letter*	16.	Interview Follow-up
	5.	Job Application	17.	Quiz 2: Contacting Employers
	6.	Project: Job Application*	18.	Alternate Quiz 2—Form A: Contacting Employers*
	7.	Professional Online Presence	19.	Alternate Quiz 2—Form B: Contacting Employers*
	8.	Project: Professional Presence*	20.	Special Project*
	9.	Quiz 1: Create Employment Documents	21.	Review
	10.	Alternate Quiz 1—Form A: Create Employment Documents*	22.	Test
	11.	Alternate Quiz 1—Form B: Create Employment Documents*	23.	Alternate Test—Form A*
	12.	Finding Job Leads	24.	Alternate Test—Form B*
		25.	Glossary and Credits	

UNIT 6: COURSE REVIEW, AND EXAM				
CAREER MANAGEMENT	Assignment Titles			
	1.	Review	3.	Alternate Exam—Form A*
	2.	Exam	4.	Alternate Exam—Form B*

(*) Indicates alternate assignment

Office Applications I

Course Overview

Office Applications 1 is a semester-length, high school elective that explores the use of application skills in Microsoft® Word®, Publisher®, and PowerPoint® 2010. Students will use these applications to design, develop, create, edit, and share business documents, publications, and presentations. This course provides key knowledge and skills in the following Microsoft Office® applications:

1. Microsoft Word: Students are provided with an introduction to advanced skills in Microsoft Word that range from simply developing an understanding of the various uses of Word to more complex explorations of mail merge, tab stops, reference resources, and additional features available in backstage view.
2. Microsoft Publisher: Students learn to create publications, insert and edit publication items, and view, review, and share those publications.
3. Microsoft PowerPoint: Students will learn how to create presentations, enter and modify content, modify and deliver presentations, and collaborate and share PowerPoint presentations.

Objectives

- Create, modify, save, and format styles, text, font, pages, and folders in Microsoft Word.
- Demonstrate use of the Cut, Copy, and Paste commands and the Show/Hide button while editing documents.
- Show how to use Spell Check, Find and Replace, and AutoCorrect in the Word application.
- Know how to track changes and add comments in a document.
- Demonstrate how to insert, format, modify, and edit elements of a Word document.
- Demonstrate knowledge of Microsoft Word advanced skills.
- Understand the basics of references in Word.
- Modify document properties including templates.
- Recognize how to navigate, modify, edit, and review elements of the Microsoft Publisher application.
- Recall how to print and share a publication electronically.
- Demonstrate knowledge of how to open, modify, insert, create, present, and save elements of a PowerPoint presentation.

Students must be computer literate and have Internet access. Students should have basic research skills, as well as the ability to conduct online searches and access recommended websites. Word processing and presentation software is required to produce projects.

UNIT 1: MICROSOFT® WORD® BEGINNING SKILLS				
Assignment Titles				
OFFICE APPLICATIONS I	1.	Course Overview	16.	Backgrounds and Themes
	2.	Microsoft Word and the Documents it can Create	17.	Project: Microsoft Word Page and Paragraph Formatting
	3.	Navigating the Word Screen	18.	Quiz 3: Formatting Paragraphs and Pages
	4.	Open, Enter Text, Save and Print	19.	Alternate Quiz 3: Form A: Formatting Paragraphs and Pages*
	5.	Quiz 1: Word Introduction	20.	Alternate Quiz 3: Form B: Formatting Paragraphs and Pages*
	6.	Alternate Quiz 1: Form A: Word Introduction*	21.	Supplemental Lesson*
	7.	Alternate Quiz 1: Form B: Word Introduction*	22.	Special Project*
	8.	Font: Basic Editing Features	23.	Review
	9.	Font Styles and the Clipboard	24.	Test
	10.	Project: Microsoft Word Document Formatting	25.	Alternate Test: Form A*
	11.	Quiz 2: Formatting Font	26.	Alternate Test: Form B*
	12.	Alternate Quiz 2: Form A: Formatting Font*	27.	Glossary and Credits
	13.	Alternate Quiz 2: Form B: Formatting Font*		
	14.	Paragraph Formatting Features		
	15.	Page Setup Features		

UNIT 2: MICROSOFT® WORD® INTERMEDIATE SKILLS

OFFICE APPLICATIONS I	Assignment Titles	
	1.	Inserting Images into Documents
	2.	Inserting Shapes, SmartArt and Text Boxes
	3.	Special Parts in the Word Application
	4.	Project: Inserting and Modifying Content
	5.	Quiz 1: Word Intermediate Skills
	6.	Alternate Quiz 1: Form A: Word Intermediate Skills*
	7.	Alternate Quiz 1: Form B: Word Intermediate Skills*
	8.	Inserting Tables
	9.	Organizing Content in Tables
	10.	Project: Tables
	11.	Quiz 2: Working with Tables
	12.	Alternate Quiz 2: Form A: Working with Tables*
	13.	Alternate Quiz 2: Form B: Working with Tables*
14.	Spell Check and Find and Replace	
15.	Insert Comments and Track Changes	
16.	Autocorrect Options	
17.	Project: Review Tab Skills	
18.	Quiz 3: Autocorrect Options	
19.	Alternate Quiz 3: Form A: Autocorrect Options*	
20.	Alternate Quiz 3: Form B: Autocorrect Options*	
21.	Project: Collaborating on a Word Document*	
22.	Project: Supplemental Projects*	
23.	Special Project*	
24.	Review	
25.	Test	
26.	Alternate Test: Form A*	
27.	Alternate Test: Form B*	
28.	Glossary and Credits	

UNIT 3: MICROSOFT® WORD® ADVANCED SKILLS

OFFICE APPLICATIONS I	Assignment Titles	
	1.	Merging to Create Labels
	2.	Merging to Create Letters
	3.	Project: Creating a Merge
	4.	Quiz 1: Word Advanced Skills
	5.	Alternate Quiz 1: Form A: Word Advanced Skills*
	6.	Alternate Quiz 1: Form B: Word Advanced Skills*
	7.	Endnotes and Footnotes
	8.	Hyperlinks
	9.	Table of Contents
	10.	Project: Inserting Special Report Features
	11.	Quiz 2: References
	12.	Alternate Quiz 2: Form A: References*
	13.	Alternate Quiz 2: Form B: References*
14.	Share, Protect, and Modify Document Properties	
15.	Using and Creating a Template	
16.	Project: Creating a document template	
17.	Quiz 3: Backstage View	
18.	Alternate Quiz 3: Form A: Backstage View*	
19.	Alternate Quiz 3: Form B: Backstage View*	
20.	Project: Unit Simulation*	
21.	Project: Supplemental Materials*	
22.	Special Project*	
23.	Review	
24.	Test	
25.	Alternate Test: Form A*	
26.	Alternate Test: Form B*	
27.	Glossary and Credits	

UNIT 4: MICROSOFT® PUBLISHER® APPLICATION

OFFICE APPLICATIONS I	Assignment Titles	
	1.	Opening and Navigating Publisher
	2.	Designing Pages
	3.	Inserting Text
	4.	Project: Open Publisher, Browse, and Select a Template
	5.	Quiz 1: Publisher
	6.	Alternate Quiz 1: Form A: Publisher*
	7.	Alternate Quiz 1: Form B: Publisher*
	8.	Graphics
	9.	Tables and Building Blocks
	10.	Project: Inserting Enhancements
	11.	Viewing a Publication
12.	Reviewing a Publication	
13.	Sharing and Printing Publications	
14.	Project: Modify and Share a Publication	
15.	Quiz 2: Publications	
16.	Alternate Quiz 2: Form A: Publications*	
17.	Alternate Quiz 2: Form B: Publications*	
18.	Project: Design, Edit and Share a Publication	
19.	Project: Supplemental Activities	
20.	Special Project*	
21.	Review	
22.	Test	
23.	Alternate Test: Form A*	
24.	Alternate Test: Form B*	
25.	Glossary and Credits	

UNIT 5: MICROSOFT® POWERPOINT® APPLICATION		
Assignment Titles		
OFFICE APPLICATIONS I	1. PowerPoint Layout and Modifying Views	16. Project: Simulation: Modify, Share, and Deliver a Show
	2. Entering Text and Formatting Slides	17. Quiz 3: Modify, Share, Deliver a Show
	3. Quiz 1: PowerPoint Layout and Views	18. Alternate Quiz 3: Form A: Modify, Share, Deliver a Show*
	4. Alternate Quiz 1: Form A: PowerPoint Layout and Views*	19. Alternate Quiz 3: Form B: Modify, Share, Deliver a Show*
	5. Alternate Quiz 1: Form B: PowerPoint Layout and Views*	20. Project: Simulation: Design and Create a Presentation
	6. Images, WordArt, and SmartArt	21. Project: Supplemental Activities
	7. Charts and Tables	22. Special Project*
	8. Project: Simulation: Creating a Presentation	23. Review
	9. Quiz 2: Charts and Tables	24. Test
	10. Alternate Quiz 2: Form A: Charts and Tables*	25. Alternate Test: Form A*
	11. Alternate Quiz 2: Form B: Charts and Tables*	26. Alternate Test: Form B*
	12. Transitions and Animations	27. Glossary and Credits
	13. Set up Show and Timings	
	14. Presentation Tools	
	15. Saving, Printing, Sharing, and Protecting a Presentation	

UNIT 6: COURSE REVIEW, AND EXAM		
Assignment Titles		
OFFICE APPLICATIONS I	1. Course Review	3. Alternate Final Exam: Form A*
	2. Final Exam	4. Alternate Final Exam: Form B*

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(*) Indicates alternate assignment

Office Applications II

Course Overview

Office Applications 2 is a semester-length, high school elective course that explores the use of application skills in Microsoft® Excel® and Microsoft® Access®. Students will use these applications to design, develop, create, edit, and share business spreadsheet and database documents. This course provides key knowledge and skills in the following areas:

1. Introduction to advanced skills in Microsoft® Excel® ranging from basic spreadsheet terminology to exploring data entry, formatting, formulas, functions, charts, graphics, and additional features available in backstage view
2. Skills in Microsoft® Access®, ranging from basic relational database terminology to creating and modifying tables, forms, queries, and reports

Objectives

- Recognize the elements of an Excel spreadsheet.
- Demonstrate use of Excel navigation and protection tools.
- Know how to modify, edit, save, create, and format Excel spreadsheets.
- Use tools to manage Excel worksheets.
- Define the rules for creating formulas and functions in Excel worksheets.
- Demonstrate how to create, modify, and edit charts and shapes in Microsoft Excel.
- Demonstrate knowledge of database design.
- Manage the Access Environment.
- Create an Access database.
- Create, modify, and edit Access forms, queries, and reports.

Students must be computer literate and have Internet access. Students should have basic research skills, as well as the ability to conduct online searches and access recommended websites. Word processing and presentation software might be required to produce projects.

UNIT 1: MICROSOFT EXCEL SPREADSHEETS BASICS	
Assignment Titles	
OFFICE APPLICATIONS II	1. Course Overview
	2. What is a Spreadsheet and What Are Its Uses?
	3. Spreadsheet Design and the Microsoft Excel Screen
	4. Quiz 1: Overview of Spreadsheet Basics
	5. Alternate Quiz 1: Form A: Overview of Spreadsheet Basics*
	6. Alternate Quiz 1: Form B: Overview of Spreadsheet Basics*
	7. Navigating in a Worksheet
	8. Microsoft Excel Workbook Views
	9. Microsoft Excel Window Views
	10. Project: Managing the Worksheet Environment
	11. Quiz 2: Spreadsheet Basics
	12. Alternate Quiz 2: Form A: Spreadsheet Basics*
	13. Alternate Quiz 2: Form B: Spreadsheet Basics*
	14. Workbook Properties
15. Saving and File Formats	
16. Sharing Worksheet Data with Other Users	
17. Managing Comments	
18. Printing Worksheets and Workbooks	
19. Project: Saving and Printing Microsoft Excel Files	
20. Quiz 3: Managing File Settings	
21. Alternate Quiz 3: Form A: Managing File Settings*	
22. Alternate Quiz 3: Form B: Managing File Settings*	
23. Supplemental Lesson 1: Financial Terms*	
24. Supplemental Lesson 2: Financial Statements*	
25. Special Project*	
26. Review	
27. Test	
28. Alternate Test: Form A*	
29. Alternate Test: Form B*	
30. Glossary and Credits	

UNIT 2: CREATING MICROSOFT EXCEL SPREADSHEETS

OFFICE APPLICATIONS II

Assignment Titles

- | | |
|--|--|
| 1. Microsoft Excel Data Types | 21. Alternate Quiz 3: Form A: Creating Formulas* |
| 2. Entering and Editing Cell Data | 22. Alternate Quiz 3: Form B: Creating Formulas* |
| 3. Selecting, Filling, Moving, and Copying Cell Data | 23. Functions in Microsoft Excel |
| 4. AutoFill | 24. Function Wizard and Linking Formulas |
| 5. Project: Stock Market Project Part 1 - Researching and Recording Stock Prices | 25. Analyzing Data by Sorting and Filtering |
| 6. Quiz 1: Data Entry | 26. Project: Stock Market Project 4 - Entering Functions |
| 7. Alternate Quiz 1: Form A: Data Entry* | 27. Quiz 4: Utilizing Functions and Data Commands |
| 8. Alternate Quiz 1: Form B: Data Entry* | 28. Alternate Quiz 4: Form A: Utilizing Functions and Data Commands* |
| 9. Cell Formats | 29. Alternate Quiz 4: Form B: Utilizing Functions and Data Commands* |
| 10. Editing Cells, Rows, and Columns | 30. Project: Budget Project - Career Search |
| 11. Managing Worksheets | 31. Project: Budget Project - Housing Research |
| 12. Project: Stock Market Project 2 - Formatting a Spreadsheet | 32. Project: Budget Project - Vehicle Research |
| 13. Quiz 2: Formatting Cells and Worksheets | 33. Project: Budget Project - Utilities, Vacation, and Miscellaneous Expense Research* |
| 14. Alternate Quiz 2: Form A: Formatting Cells and Worksheets* | 34. Project: Budget Project - Final |
| 15. Alternate Quiz 2: Form B: Formatting Cells and Worksheets* | 35. Special Project* |
| 16. Order of Operations | 36. Review |
| 17. Microsoft Excel Formulas | 37. Test |
| 18. Types of Cell References in Formulas | 38. Alternate Test: Form A* |
| 19. Project: Stock Market Project 3 - Entering Formulas | 39. Alternate Test: Form B* |
| 20. Quiz 3: Creating Formulas | 40. Glossary and Credits |

UNIT 3: MICROSOFT EXCEL GRAPHICAL REPRESENTATIONS

OFFICE APPLICATIONS II

Assignment Titles

- | | |
|---|--|
| 1. Why Use Graphical Representations of Data? | 15. Project: Stock Market Project Part 6 "Creating Advanced Charts |
| 2. Creating Charts | 16. Quiz 3: Advanced Charting Options |
| 3. Quiz 1: Creating Charts in Microsoft Excel | 17. Alternate Quiz 3: Form A: Advanced Charting Options* |
| 4. Alternate Quiz 1: Form A: Data Entry* | 18. Alternate Quiz 3: Form B: Advanced Charting Options* |
| 5. Alternate Quiz 1: Form B: Data Entry* | 19. Project: Research and Chart Product Price Comparisons* |
| 6. Formatting Charts | 20. Project: Chart Budget Expenses* |
| 7. Enhancing Charts with Illustrations | 21. Special Project* |
| 8. Formatting Illustrations | 22. Review |
| 9. Project: Stock Market Project Part 5 - Creating and Enhancing Charts | 23. Test |
| 10. Quiz 2: Enhancing Microsoft Excel Charts | 24. Alternate Test: Form A* |
| 11. Alternate Quiz 2: Form A: Enhancing Microsoft Excel Charts* | 25. Alternate Test: Form B* |
| 12. Alternate Quiz 2: Form B: Enhancing Microsoft Excel Charts* | 26. Glossary and Credits |
| 13. Creating Picture Charts | |
| 14. Sparklines | |

UNIT 4: MICROSOFT PUBLISHER APPLICATION				
Assignment Titles				
OFFICE APPLICATIONS II	1.	What is a Database and Its Uses?	18.	Modifying a Table
	2.	Database Design	19.	Importing Data from an Excel File
	3.	Field Names, Data Types, and Properties	20.	Sorting and Filtering
	4.	Project: Designing a Customer Information Database	21.	Creating Relationships
	5.	Quiz 1: Database Design	22.	Project: Creating Customer Information Database
	6.	Alternate Quiz 1: Form A: Database Design*	23.	Quiz 3: Creating an Access Database
	7.	Alternate Quiz 1: Form B: Database Design*	24.	Alternate Quiz 3: Form A: Creating an Access Database*
	8.	The Access Screen	25.	Alternate Quiz 3: Form B: Creating an Access Database*
	9.	Navigating in Table Datasheets, Forms, and Reports	26.	Project: Designing an Address List Database*
	10.	Working in the Navigation Pane	27.	Project: Creating an Address List Database*
	11.	Save Options and Compact and Repair	28.	Project: Designing and Creating an Inventory Database*
	12.	Project: Managing the Access Environment	29.	Special Project*
	13.	Quiz 2: Managing the Access Environment	30.	Review
	14.	Alternate Quiz 2: Form A: Managing the Access Environment*	31.	Test
	15.	Alternate Quiz 2: Form B: Managing the Access Environment*	32.	Alternate Test: Form A*
	16.	Creating an Access Database and Table	33.	Alternate Test: Form B*
	17.	Entering Data	34.	Glossary and Credits

UNIT 5: MICROSOFT ACCESS FORMS, QUERIES, AND REPORTS				
Assignment Titles				
OFFICE APPLICATIONS II	1.	Creating Forms	20.	Sorting and Filtering Records in a Report
	2.	Editing the Design of a Form	21.	Creating Multi-table Reports
	3.	Creating Multi-table Forms	22.	Editing the Design of a Multi-Table Report
	4.	Editing Multi-table Forms	23.	Project: Address List Reports
	5.	Project: Address List Forms	24.	Quiz 3: Microsoft Access Reports
	6.	Quiz 1: Microsoft Access Forms	25.	Alternate Quiz 3: Form A: Microsoft Access Reports*
	7.	Alternate Quiz 1: Form A: Microsoft Access Forms*	26.	Alternate Quiz 3: Form B: Microsoft Access Reports*
	8.	Alternate Quiz 1: Form B: Microsoft Access Forms*	27.	Project: Creating Forms for the Address List Database*
	9.	Creating Simple Queries	28.	Project: Creating Queries for the Address List Database*
	10.	Creating Advanced Queries	29.	Project: Creating Reports for the Address List Database*
	11.	Creating Multi-table Queries	30.	Special Project*
	12.	Calculating Totals in a Query	31.	Review
	13.	Creating Calculated Fields in a Query	32.	Test
	14.	Project: Address List Queries	33.	Alternate Test: Form A*
	15.	Quiz 2: Microsoft Access Queries	34.	Alternate Test: Form B*
	16.	Alternate Quiz 2: Form A: Microsoft Access Queries*	35.	Glossary and Credits
	17.	Alternate Quiz 2: Form B: Microsoft Access Queries*		
	18.	Creating Reports		
	19.	Editing the Design of a Report		

UNIT 6: COURSE REVIEW, AND EXAM				
Assignment Titles				
OFFICE APPLICATIONS II	1.	Review	3.	Alternate Final Exam: Form A*
	2.	Test	4.	Alternate Final Exam: Form B*

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Principles of Business and Finance

Course Overview

This course will introduce students to the fundamental structure of the American economy, the complexities of the global economy, and the principles, practices, and strategies associated with starting, managing, or simply working for a business.

Through a combination of lessons and projects, students will trace a trajectory of their potential role in the American economy as consumers, laborers, and executives. With lessons on everything from marketing to writing formal business correspondence, from the basic structures and legal definitions of business to the operations and importance of financial institutions, students will emerge from this course with a thorough introductory understanding of the business world.

Students will perform research, conduct interviews, and write papers on various topics designed to enrich their understanding of the American business environment. They will also navigate an interactive and creative project that spans the length of the course and asks students to engage their learning, imaginations and individual career motivation with the course material.

The course begins with an exploration of the structure of businesses and the roles and responsibilities of those who seek to lead and manage these enterprises. From this baseline, students are introduced to topics of particular relevance in our emerging global business environment including: the technology that fuels business success, the strength of free market economies, the cyclical nature of the economy and business, hard asset and financial management, and the personal skills necessary to become a member of the business community.

Objectives

- Understand the components of establishing a business.
- Explore the issues of investment capital, legal and ethical issues, and budgeting.
- Learn about the people side of business: human resources, group dynamics, leadership.
- Acquire information on business communications.
- Explore their role in the business world and how to present themselves successfully.

Students should have access to spreadsheet and Microsoft Word software. PowerPoint or other presentation software would also be helpful to allow them to learn how to give presentations through this medium.

PRINCIPLES OF BUSINESS AND FINANCE	UNIT 1: THE BUSINESS ORGANIZATION			
	Assignment Titles			
	1.	Course Overview	10.	Management and Leadership
	2.	Introduction to Principles of Business	11.	Project: Manager of the Year
	3.	Project: NAICS!	12.	Entrepreneurship
	4.	Business Structures	13.	Project: Entrepreneurship
	5.	Business Ethics	14.	Quiz 2: Leaders and Staffers
	6.	Project: Business Ethics	15.	Special Project*
	7.	Quiz 1: Structure and Philosophy	16.	Test
	8.	Human Resources	17.	Course Project—Part 1: The Enterprise*
	9.	Project: Creating a Job Application	18.	Glossary and Credits

PRINCIPLES OF BUSINESS AND FINANCE	UNIT 2: TECHNOLOGY: GATEWAY TO INTERNATIONAL BUSINESS OPPORTUNITIES			
	Assignment Titles			
	1.	Business Technology	10.	Project: Business Etiquette At Home and Abroad
	2.	Project: Promoting and Selling Technology	11.	Global Marketing
	3.	Use of Technology in Business	12.	Quiz 2: Going Global
	4.	Project: Use of Technology in Business	13.	Special Project*
	5.	Business Financial Management Technology	14.	Test
	6.	Quiz 1: Infrastructures	15.	Course Project—Part 2: Infrastructure and Further Market Definition*
	7.	International Business	16.	Glossary and Credits
	8.	Project: Expansion		
	9.	Business Etiquette at Home and Abroad		

PRINCIPLES OF BUSINESS AND FINANCE	UNIT 3: ECONOMICS AND BUSINESS		
	Assignment Titles		
	1.	The Market-based Economy	10. Finance Options: Credit and Banking
	2.	Project: Understanding Supply and Demand	11. Project: How do you...?
	3.	Business Economics: Wants vs. Needs	12. Strategic Business Planning
	4.	Project: Identifying YOUR Wants and Needs	13. Quiz 2: Managing Business Capital
	5.	Unlimited Wants vs. Limited Resources	14. Special Project*
	6.	Project: Unlimited Wants vs. Limited Resources	15. Test
	7.	Quiz 1: Markets and Movement	16. Course Project—Part 3: The Root of the Enterprise*
	8.	Money and Asset Management	17. Glossary and Credits
	9.	Project: Record Keeping: Money and Asset Management	

PRINCIPLES OF BUSINESS AND FINANCE	UNIT 4: MARKETING, MARKETS, SALES AND CONSUMERS		
	Assignment Titles		
	1.	Marketing and Advertising	10. Project: Who's Protecting You and How Do They Do It
	2.	Project: Marketing and Advertising	11. Group Dynamics
	3.	Marketing in the 21st Century	12. Project: Team Process
	4.	Project: Marketing in the 21st Century	13. Quiz 2: Products (And Services) Need People
	5.	Advertising in the 21st Century	14. Special Project*
	6.	Project: Can this Ad Be Saved?	15. Test
	7.	Quiz 1: The 4 Ps: Product, Pricing, Placement and Promotion	16. Course Project—Part 4: On Sale*
	8.	Sales Techniques and Careers	17. Glossary and Credits
	9.	The Consumer	

PRINCIPLES OF BUSINESS AND FINANCE	UNIT 5: THE LANGUAGE OF BUSINESS AND EXPRESSING YOUR CAREER INTERESTS		
	Assignment Titles		
	1.	Methods of Business Communication	9. Project: Your Career Options
	2.	Business Letters and Memos	10. Get Out There!
	3.	Project: Business Letters and Memos	11. Project: Getting Out There
	4.	Business Presentations	12. Quiz 2: Creating Career Opportunities
	5.	Project: Business Presentation and Delivery	13. Special Project*
	6.	Quiz 1: Formality and Expediency	14. Test
	7.	Your Role in Business Today ... and the Future	15. Course Project—Part 5: On Sale*
	8.	Career Choices	16. Glossary and Credits

PRINCIPLES OF BUSINESS AND FINANCE	UNIT 6: COURSE REVIEW AND EXAM		
	Assignment Titles		
	1.	Course Project—Part 6: Putting it all Together*	3. Exam
	2. Review		

(*) Indicates alternate assignment

Small Business Entrepreneurship

Course Overview

This semester-long course is designed to provide the skills needed to effectively organize, develop, create, and manage your own business, while exposing you to the challenges, problems, and issues faced by entrepreneurs. Throughout this course, you will be given the chance to see what kinds of opportunities exist for small business entrepreneurs and become aware of the necessary skills for running a business. You will become familiar with the traits and characteristics that are found in successful entrepreneurs, and you will see how research, planning, operations, and regulations can affect small businesses. You will learn how to develop plans for having effective business management and marketing strategies.

Small Business Entrepreneurship will teach you basic principles of entrepreneurship and business ethics. You'll look at the major steps relevant to starting a new business. These steps include financing, marketing, and managing. Knowing how to analyze a business plan will help you develop one, while at the same time making it easier for you to understand the reasons businesses have to write one. Small Business Entrepreneurship is designed to give you an overview on running a business from start to finish.

Objectives

- Understand the basic aspects of entrepreneurship.
- Recognize the legal environment of a small business.
- Describe basic economic principles.
- Understand scarcity and forecasting.
- Identify different kinds of costs.
- Explain the principles of financing.
- Identify kinds of financial records.
- Know the sources of financing.
- Explain target markets.
- Analyze market research and competition.
- Describe marketing mix.
- Recognize the roles of management.
- Construct a business plan.

Students must be computer literate and have Internet access. Students should have basic research skills, as well as the ability to conduct online searches and access recommended websites. Word processing and presentation software may be required to produce projects.

UNIT 1: OVERVIEW OF SMALL BUSINESS ENTREPRENEURSHIP				
Assignment Titles				
SMALL BUSINESS ENTREPRENEURSHIP	1.	Course Overview	14.	Business Risks
	2.	What Is Entrepreneurship?	15.	Project: Business Risks
	3.	Entrepreneurial Traits	16.	Sources of Assistance
	4.	Project: Characteristics of Successful Entrepreneurs	17.	Roles of Government
	5.	Education, Aptitudes, and Skills	18.	Quiz 2: Legal Environment of a Small Business
	6.	Goals	19.	Alternate Quiz 2 - Form A: Legal Environment of a Small Business*
	7.	Personal Interests	20.	Alternate Quiz 2 - Form B: Legal Environment of a Small Business*
	8.	Quiz 1: Basic Aspects of Entrepreneurship	21.	Unit Project: Business Ventures - Part 1
	9.	Alternate Quiz 1 - Form A: Basic Aspects of Entrepreneurship*	22.	Special Project*
	10.	Alternate Quiz 1 - Form B: Basic Aspects of Entrepreneurship*	23.	Review
	11.	Ethics	24.	Test
	12.	Project: Ethics	25.	Alternate Test - Form A*
	13.	Legal Forms of Business Ownership	26.	Alternate Test - Form B*
		27.	Glossary and Credits	

UNIT 2: ECONOMICS		
Assignment Titles		
SMALL BUSINESS ENTREPRENEURSHIP	1. What Is the Role and Importance of Small Business Entrepreneurship in the Economy?	16. Alternate Quiz 2 - Form B: Scarcity and Forecasting*
	2. Project: How Entrepreneurs Improve the Economy	17. Fixed and Variable Costs
	3. Supply and Demand	18. Opportunity Costs
	4. Pricing and Production	19. Project: Opportunity Costs
	5. Project: Supply and Demand Graph	20. Profit Motive
	6. Equilibrium	21. Quiz 3: Costs
	7. Project: Equilibrium Graph	22. Alternate Quiz 3 - Form A: Costs*
	8. Quiz 1: Basic Economic Principles	23. Alternate Quiz 3 - Form B: Costs*
	9. Alternate Quiz 1 - Form A: Basic Economic Principles*	24. Unit Project: Business Ventures - Part 2
	10. Alternate Quiz 1 - Form B: Basic Economic Principles*	25. Special Project*
	11. Scarcity	26. Review
	12. Economic Measurement	27. Test
	13. Project: Economic Forecast	28. Alternate Test - Form A*
	14. Quiz 2: Scarcity and Forecasting	29. Alternate Test - Form B*
	15. Alternate Quiz 2 - Form A: Scarcity and Forecasting*	30. Glossary and Credits

UNIT 3: FINANCING		
Assignment Titles		
SMALL BUSINESS ENTREPRENEURSHIP	1. Start-Up Costs	16. Alternate Quiz 2 - Form B: Financial Records*
	2. Costs of Goods Sold	17. Sources of Financing
	3. Operating Expenses	18. Assess Collateral
	4. Gross Income, Net Income, and Break-Even Point	19. Project: Financing Sources
	5. Quiz 1: Principles of Financing	20. Interest Rate and Monthly Payments
	6. Alternate Quiz 1 - Form A: Principles of Financing*	21. Quiz 3: Sources of Financing
	7. Alternate Quiz 1 - Form B: Principles of Financing*	22. Alternate Quiz 3 - Form A: Sources of Financing*
	8. Income Statement	23. Alternate Quiz 3 - Form B: Sources of Financing*
	9. Project: Income Statement	24. Unit Project: Business Ventures - Part 3
	10. Balance Sheet	25. Special Project*
	11. Project: Balance Sheet	26. Review
	12. Profitability and Projecting Cash Flow	27. Test
	13. Project: Financial Records	28. Alternate Test - Form A*
	14. Quiz 2: Financial Records	29. Alternate Test - Form B*
	15. Alternate Quiz 2 - Form A: Financial Records*	30. Glossary and Credits

UNIT 4: MARKETING		
Assignment Titles		
SMALL BUSINESS ENTREPRENEURSHIP	1. Analyze a Market's Customers	15. Marketing Terminology
	2. Target Market	16. Marketing Functions
	3. Project: Target Market	17. 4P's and 7P's
	4. Quiz 1: Target Markets	18. Project: Marketing Mix
	5. Alternate Quiz 1 - Form A: Target Markets*	19. Project: Promotion
	6. Alternate Quiz 1 - Form B: Target Markets*	20. Marketing Plan
	7. Steps of Market Research	21. Quiz 3: Marketing Mix
	8. Uses for Market Research	22. Alternate Quiz 3 - Form A: Marketing Mix*
	9. Project: Current Event - Market Research	23. Alternate Quiz 3 - Form B: Marketing Mix*
	10. Project: Assessing Competitors' Strengths and Weaknesses	24. Unit Project: Business Ventures - Part 4
	11. Industry Characteristics	25. Special Project*
	12. Quiz 2: Market Research and Competition	26. Review
	13. Alternate Quiz 2 - Form A: Market Research and Competition*	27. Test
	14. Alternate Quiz 2 - Form B: Market Research and Competition*	28. Alternate Test - Form A*
		29. Alternate Test - Form B*
	30. Glossary and Credits	

UNIT 5: MANAGEMENT AND BUSINESS PLANS	
SMALL BUSINESS ENTREPRENEURSHIP	Assignment Titles
	1. Functions of Management
	2. Project: Leadership Styles
	3. Organization Structure
	4. Project: Organizational Chart
	5. Regulations to Protect Employees
	6. Quiz 1: Management
	7. Alternate Quiz 1 - Form A: Management*
	8. Alternate Quiz 1 - Form B: Management*
	9. Business Plan
	10. Project: Business Plan
	11. Project: Business Plan Sources
	12. Project: Analyze a Business Plan - Part 1
13. Project: Analyze a Business Plan - Part 2	
14. Project: Analyze a Business Plan - Part 3	
15. Project: Analyze a Business Plan - Part 4	
16. Quiz 2: Business Plan	
17. Alternate Quiz 2 - Form A: Business Plan*	
18. Alternate Quiz 2 - Form B: Business Plan*	
19. Unit Project: Business Ventures - Part 5	
20. Special Project*	
21. Review	
22. Test	
23. Alternate Test - Form A*	
24. Alternate Test - Form B*	
25. Glossary and Credits	

UNIT 6: COURSE REVIEW, AND EXAM	
SMALL BUSINESS ENTREPRENEURSHIP	Assignment Titles
	1. Review
	2. Exam
	3. Alternate Exam - Form A*
	4. Alternate Exam - Form B*

(*) Indicates alternate assignment

Technology and Business

Course Overview

Technology and Business is a year-long, high school elective that teaches students technical skills, effective communication skills, and productive work habits needed to make a successful transition into the workplace or postsecondary education. In this course, students gain an understanding of emerging technologies, operating systems, and computer networks. In addition, they create a variety of business documents, including complex word-processing documents, spreadsheets with charts and graphs, database files, and electronic presentations.

This course provides key knowledge and skills in the following areas:

1. Emerging Technologies
2. Operating Systems
3. Word Processing
4. Spreadsheets
5. Databases
6. Communication Skills
7. Telecommunications
8. Electronic Presentations
9. Computer Networks
10. Project Management

By the end of the course, the student should be able to do the following:

- Select the appropriate technology to address business needs.
- Describe and compare types of operating systems.
- Use the computer's operating system to execute work responsibilities.
- Identify the purpose and style of various business documents.
- Create complex word-processing documents with columns, bulleted lists, tables, and graphs.
- Improve speed and accuracy of keyboarding.
- Use spreadsheets to calculate, graph, solve business problems, and make predictions.
- Perform data-management procedures using database technology.
- Demonstrate communication skills for obtaining and conveying information.
- Send and receive information using electronic mail, following appropriate guidelines.
- Describe and identify components of the telecommunications industry.
- Create and deliver an effective presentation following presentation guidelines.
- Describe the components required to establish a network.
- Identify the information management requirements and business needs of an organization.
- Use project-management tools and processes to manage a business project successfully.

UNIT 1: BUSINESS TECHNOLOGY	
Assignment Titles	
TECHNOLOGY AND BUSINESS	1. Course Overview
	2. Hardware versus Software
	3. Current Business Technology
	4. Equipment Maintenance
	5. Quiz 1: Overview of Business Technology
	6. Alternate Quiz 1—Form A: Overview of Business Technology*
	7. Alternate Quiz 1—Form B: Overview of Business Technology*
	8. Business Solutions Case Studies
	9. Emerging Technology
	10. Project: Defining Technical Terms
	11. Quiz 2: Business Solutions
	12. Alternate Quiz 2—Form A: Business Solutions*
	13. Alternate Quiz 2—Form B: Business Solutions*
	14. Report: Technology in Business
	15. Special Project*
	16. Review
	17. Test
	18. Alternate Test—Form A*
	19. Alternate Test—Form B*
	20. Glossary and Credits

UNIT 2: COMPUTER OPERATING SYSTEMS		
Assignment Titles		
TECHNOLOGY AND BUSINESS	1. What Is an Operating System?	12. Getting Started—Exploring the Desktop
	2. Utilities	13. Using the Interface
	3. Quiz 1: An Introduction to Operating Systems	14. File Management
	4. Alternate Quiz 1—Form A: An Introduction to Operating Systems*	15. Quiz 3: Using the Operating System
	5. Alternate Quiz 1—Form B: An Introduction to Operating Systems*	16. Alternate Quiz 3—Form A: Using the Operating System*
	6. Mac	17. Alternate Quiz 3—Form B: Using the Operating System*
	7. Windows	18. Project: Customize Your Desktop
	8. Linux	19. Special Project*
	9. Quiz 2: Types of Operating Systems	20. Review
	10. Alternate Quiz 2—Form A: Types of Operating Systems*	21. Test
	11. Alternate Quiz 2—Form B: Types of Operating Systems*	22. Alternate Test—Form A*
		23. Alternate Test—Form B*
		24. Glossary and Credits

UNIT 3: WORD PROCESSING		
Assignment Titles		
TECHNOLOGY AND BUSINESS	1. Keyboarding Pretest	16. Research Papers
	2. Keyboarding Exercises	17. Project: Formatting a Research Paper
	3. Number Keypad	18. Business Reports
	4. Project: Timed Typing Tests*	19. Project: Creating a Business Report
	5. Quiz 1: Keyboarding Skills	20. Quiz 2: Creating Business Documents
	6. Alternate Quiz 1—Form A: Keyboarding Skills*	21. Alternate Quiz 2—Form A: Creating Business Documents*
	7. Alternate Quiz 1—Form B: Keyboarding Skills*	22. Alternate Quiz 2—Form B: Creating Business Documents*
	8. Writing and Editing a Business Document	23. Special Project*
	9. Project: Creating a Memo	24. Review
	10. Business Letters	25. Test
	11. Project: Creating a Business Letter	26. Alternate Test—Form A*
	12. Résumés	27. Alternate Test—Form B*
	13. Project: Creating a Résumé	28. Glossary and Credits
	14. Brochures and Newsletters	
	15. Project: Creating a Newsletter	

UNIT 4: SPREADSHEETS		
Assignment Titles		
TECHNOLOGY AND BUSINESS	1. Entering Data	17. Creating Graphs
	2. Formatting	18. Project: Business Spreadsheets
	3. Editing Data	19. Project: Balance Sheets and Profit-and-Loss Statements
	4. Shortcuts	20. Quiz 3: Spreadsheet Applications
	5. Quiz 1: Spreadsheet Basics	21. Alternate Quiz 3—Form A: Spreadsheet Applications*
	6. Alternate Quiz 1—Form A: Spreadsheet Basics*	22. Alternate Quiz 3—Form B: Spreadsheet Applications*
	7. Alternate Quiz 1—Form B: Spreadsheet Basics*	23. Special Project*
	8. Formulas	24. Review
	9. Project: Using Simple Formulas	25. Test
	10. Advanced Formulas	26. Alternate Test—Form A*
	11. Project: Using Advanced Formulas	27. Alternate Test—Form B*
	12. Quiz 2: Spreadsheet Formulas	28. Glossary and Credits
	13. Alternate Quiz 2—Form A: Spreadsheet Formulas*	
	14. Alternate Quiz 2—Form B: Spreadsheet Formulas*	
	15. Project: Creating a Personal Budget	
	16. Project: Estimating Income Taxes	

UNIT 5: DATABASES	
TECHNOLOGY AND BUSINESS	Assignment Titles
	1. Comparing Databases and Spreadsheets
	2. Understanding Database Terms
	3. Project: Creating a Database
	4. Working with Data and Records
	5. Project: Creating a Database
	6. Quiz 1: Database Basics
	7. Alternate Quiz 1—Form A: Database Basics*
	8. Alternate Quiz 1—Form B: Database Basics*
	9. Using Databases to Search and Query
	10. Project: Working with Queries
	11. Project: Using a Database to Generate Mailings*
	12. Importing and Exporting Data
13. Data Analysis	
14. Project: Data Warehouse*	
15. Project: Using a Database to Create a Business Report*	
16. Quiz 2: Database Features	
17. Alternate Quiz 2—Form A: Database Features*	
18. Alternate Quiz 2—Form B: Database Features*	
19. Special Project*	
20. Review	
21. Test	
22. Alternate Test—Form A*	
23. Alternate Test—Form B*	
24. Glossary and Credits	

UNIT 6: SEMESTER REVIEW AND EXAM	
TECHNOLOGY AND BUSINESS	Assignment Titles
	1. Review
	2. Exam
	3. Alternate Exam—Form A*
4. Alternate Exam—Form B*	

UNIT 7: COMMUNICATION SKILLS	
TECHNOLOGY AND BUSINESS	Assignment Titles
	1. Communication Skills
	2. Electronic Communication Skills
	3. Project: Revising E-mail Messages
	4. Quiz 1: Overview of Effective Communication Skills
	5. Alternate Quiz 1—Form A: Overview of Effective Communication Skills*
	6. Alternate Quiz 1—Form B: Overview of Effective Communication Skills*
	7. Workplace Skills, Habits, and Attitudes
	8. Active Listening
	9. Constructive Feedback
	10. Project: Employee Action Plan
	11. Quiz 2: Desirable Workplace Skills, Habits, and Attitudes
	12. Alternate Quiz 2—Form A: Desirable Workplace Skills, Habits, and Attitudes*
13. Alternate Quiz 2—Form B: Desirable Workplace Skills, Habits, and Attitudes*	
14. Finding Reliable Internet Resources	
15. Paraphrasing and Summarizing	
16. Organizing Information	
17. Quiz 3: Using Written Information	
18. Alternate Quiz 3—Form A: Using Written Information*	
19. Alternate Quiz 3—Form B: Using Written Information*	
20. Report: Business Skills	
21. Special Project*	
22. Review	
23. Test	
24. Alternate Test—Form A*	
25. Alternate Test—Form B*	
26. Glossary and Credits	

UNIT 8: TELECOMMUNICATIONS TECHNOLOGY	
TECHNOLOGY AND BUSINESS	Assignment Titles
	1. The Parts and the Pieces
	2. Case Studies
	3. Quiz 1: The Telecommunications Industry - An Overview
	4. Alternate Quiz 1—Form A: The Telecommunications Industry - An Overview*
	5. Alternate Quiz 1—Form B: The Telecommunications Industry - An Overview*
	6. E-mail
	7. Beyond E-mail
	8. E-mail Ethics and Work Habits
	9. Netiquette
10. Evaluating Telecommunication Technologies	
11. Project: Analyze It	
12. Quiz 2: Using and Choosing Telecommunication Technology	
13. Alternate Quiz 2—Form A: Using and Choosing Telecommunication Technology*	
14. Alternate Quiz 2—Form B: Using and Choosing Telecommunication Technology*	
15. Special Project*	
16. Review	
17. Test	
18. Alternate Test—Form A*	
19. Alternate Test—Form B*	
20. Glossary and Credits	

UNIT 9: PRESENTATION TECHNOLOGY	
TECHNOLOGY AND BUSINESS	Assignment Titles
	1. What is Presentation Technology?
	2. How is Presentation Technology Used?
	3. Quiz 1: An Introduction to Presentation Technology
	4. Alternate Quiz 1—Form A: An Introduction to Presentation Technology*
	5. Alternate Quiz 1—Form B: An Introduction to Presentation Technology*
	6. Working with Text
	7. Working with Graphics
	8. Working with Special Effects
	9. Quiz 2: Presentation Guidelines
	10. Alternate Quiz 2—Form A: Presentation Guidelines*
	11. Alternate Quiz 2—Form B: Presentation Guidelines*
	12. Content
	13. Layout
	14. Putting It All Together
	15. Quiz 3: Presentation Planning
	16. Alternate Quiz 3—Form A: Presentation Planning*
	17. Alternate Quiz 3—Form B: Presentation Planning*
	18. Project: Creating a Presentation
	19. Special Project*
	20. Review
	21. Test
	22. Alternate Test—Form A*
	23. Alternate Test—Form B*
24. Glossary and Credits	

UNIT 10: COMPUTER NETWORKS	
TECHNOLOGY AND BUSINESS	Assignment Titles
	1. What is Project Management?
	2. Project Management Tools
	3. Quiz 1: Introduction to Project Management
	4. Alternate Quiz 1—Form A: Introduction to Project Management*
	5. Alternate Quiz 1—Form B: Introduction to Project Management*
	6. Initiating and Planning a Project
	7. Project: Initiating a Project
	8. Executing and Closing a Project
	9. Project: Project Meeting
	10. Career Paths in Information Technology
	11. Quiz 2: Managing a Project
	12. Alternate Quiz 2—Form A: Managing a Project*
	13. Alternate Quiz 2—Form B: Managing a Project*
	14. Special Project*
	15. Review
	16. Test
	17. Alternate Test—Form A*
	18. Alternate Test—Form B*
19. Glossary and Credits	

UNIT 11: PROJECT MANAGEMENT	
TECHNOLOGY AND BUSINESS	Assignment Titles
	1. What is Presentation Technology?
	2. How is Presentation Technology Used?
	3. Quiz 1: An Introduction to Presentation Technology
	4. Alternate Quiz 1—Form A: An Introduction to Presentation Technology*
	5. Alternate Quiz 1—Form B: An Introduction to Presentation Technology*
	6. Working with Text
	7. Working with Graphics
	8. Working with Special Effects
	9. Quiz 2: Presentation Guidelines
	10. Alternate Quiz 2—Form A: Presentation Guidelines*
	11. Alternate Quiz 2—Form B: Presentation Guidelines*
	12. Content
	13. Layout
	14. Putting It All Together
	15. Quiz 3: Presentation Planning
	16. Alternate Quiz 3—Form A: Presentation Planning*
	17. Alternate Quiz 3—Form B: Presentation Planning*
	18. Project: Creating a Presentation
	19. Special Project
	20. Review
	21. Test
	22. Alternate Test—Form A*
	23. Alternate Test—Form B*
24. Glossary and Credits	

UNIT 12: SEMESTER REVIEW AND EXAM	
TECHNOLOGY AND BUSINESS	Assignment Titles
	1. Review
	2. Exam
	3. Alternate Exam—Form A*
4. Alternate Exam—Form B*	

UNIT 13: COURSE REVIEW AND EXAM	
TECHNOLOGY AND BUSINESS	Assignment Titles
	1. Review
	2. Exam
	3. Alternate Exam—Form A*
4. Alternate Exam—Form B*	

(*) Indicates alternate assignment

EDUCATION & TRAINING

Introduction to Careers in Education and Training

Course Overview

The Introduction to Careers in Education and Training course will introduce students to the field of education and training, and the opportunities available for early-childhood care, primary school, secondary school, higher education, vocational training, and adult and continuing education. The students will gain an understanding of the career options available in teaching, administrative work, and support services. They will also explore the education and background experience needed to succeed in these careers.

Students will learn about the evolution of the modern educational system in the United States, and the policies and laws that govern educational institutions. They will also discover the similarities and differences between the ethical and legal obligations of working with adults versus working with children.

Students will learn about the skills needed to be effective communicators. They will also learn how to differentiate between different types of learning theories, and they will explore how to implement current principles from educational psychology into the classroom.

Students will also learn how to create a safe and healthy learning environment. They will discover the federal laws and agencies that set health-and-safety standards, and they will learn how these regulations are enforced in the workplace.

The objective of this course is to introduce the student to the field of education and training, and to explain the career opportunities that are available in this field.

Objectives

- Apply communication skills with students, parents, and other groups to enhance learning and a commitment to learning.
- Demonstrate critical-thinking skills while processing educational communications, perspectives, policies, and/or procedures.
- Categorize risks to safety, health, and the environment in education and training settings.
- Demonstrate group-collaboration skills to enhance professional education and training practice.
- Analyze ethical and legal policies of professional education and training practice.
- Describe legal rights that apply to individuals and practitioners within education and training settings.
- Define state and federal professional development requirements to maintain employment and to advance in an education and training career.
- Apply organizational skills and logic to enhance professional education and training practice.
- Demonstrate group-management skills that enhance professional education and training practice.

INTRODUCTION TO CAREERS IN EDUCATION AND TRAINING	UNIT 1: EDUCATION AND TRAINING: HISTORICAL PERSPECTIVES, INTRODUCTION AND CRITICAL SKILLS			
	Assignment Titles			
	1.	Course Overview	10.	Overcoming Communication Barriers
	2.	Historical Foundations of Education and Training	11.	Educational Funding Opportunities to Improve Schools
	3.	Project: What Did Children Learn	12.	Project: Write an Educational Grant Proposal
	4.	Current Trends and Social, Political, and Economic Goals of Education and Training	13.	Quiz 2: Communication Skills in Education and Training
	5.	Overview of Careers in Education and Training	14.	Project: Special Project*
	6.	Project: Create a Job Advertisement	15.	Test
	7.	Quiz 1: Education and Training: Historical Perspectives, Introduction, and Critical Skills	16.	Course Project Part 1: You are the Teacher*
	8.	Communication Skills 101	17.	Glossary and Credits
	9.	Project: Evaluate Communication Skills		

INTRODUCTION TO CAREERS IN EDUCATION AND TRAINING	UNIT 2: LEARNING STYLES AND COLLABORATIVE LEARNING			
	Assignment Titles			
	1.	Learning and Learning Theories	10.	Careers in Instructional Design
	2.	Project: Write a Classroom Activity	11.	Project: Write a Resume for an Instructional Designer
	3.	How To Encourage Students To Want To Learn	12.	Quiz 2: Collaborative Learning and Group Skills in Education and Training
	4.	How To Encourage Students to Think about Their Thinking	13.	Project: Special Project*
	5.	Project: Develop Your Metacognitive Skills	14.	Test
	6.	Quiz 1: Cognition and Learning	15.	Course Project Part 2: Design a Student Activity*
	7.	Group Dynamics	16.	Glossary and Credits
	8.	Project: Diagram your Groups		
9.	When Teachers and Students Learn Together			

INTRODUCTION TO CAREERS IN EDUCATION AND TRAINING	UNIT 3: EDUCATIONAL POLICY AND HUMAN RESOURCE DEVELOPMENT			
	Assignment Titles			
	1.	Careers in Educational Research and Policy	9.	Meeting Models
	2.	Project: Investigate Career Options	10.	Careers in Human Resources Development
	3.	Federal Policies on Primary and Secondary Education	11.	Project: Design Your Undergraduate Curriculum
	4.	Federal Policies on Adult Education	12.	Quiz 2: Human Resource Development
	5.	Project: Create an Informational Poster	13.	Project: Special Project*
	6.	Quiz 1: Perspectives in Educational Policy	14.	Test
	7.	Conflict Management and Resolution	15.	Course Project Part 3: Resolve Potential Conflicts*
	8.	Project: Design a Conflict Resolution Pamphlet	16.	Glossary and Credits

INTRODUCTION TO CAREERS IN EDUCATION AND TRAINING	UNIT 4: ETHICAL AND LEGAL POLICIES OF CAREERS IN EDUCATION AND TRAINING			
	Assignment Titles			
	1.	Legal Responsibilities of Working with Children and Adolescents	9.	Ethics in Higher Education
	2.	Project: The People Behind the Laws	10.	Careers in Higher Education
	3.	Ethical Responsibilities in Education and Training	11.	Project: Biography of a College President
	4.	Careers in Social Work, Psychology, and School Counseling	12.	Quiz 2: Ethical and Legal Responsibilities of Working with Adults
	5.	Project: Interview a Professional	13.	Project: Special Project*
	6.	Quiz 1: Ethical and Legal Responsibilities of Working with Children and Adolescents	14.	Test
	7.	Laws Governing Higher Education	15.	Course Project Part 4: Research Local, State, and Federal Education Laws*
	8.	Project: Research a School's Financial Aid Options	16.	Glossary and Credits

INTRODUCTION TO CAREERS IN EDUCATION AND TRAINING	UNIT 5: HEALTH AND SAFETY IN EDUCATION AND TRAINING			
	Assignment Titles			
	1.	Health and Safety Regulations in Early Child-care Settings	9.	Training for Health and Safety in the Workplace
	2.	Project: Create an Informational Brochure	10.	Careers in Health and Safety
	3.	Health and Safety Regulations in K 12 Schools	11.	Project: Create a Chart Comparing Careers in Health and Safety
	4.	Careers in Health and Safety in Schools	12.	Quiz 2: Health and Safety in the Workplace
	5.	Project: Write a School Newspaper Article that Highlights the Contributions of School Health and Safety Personnel	13.	Project: Special Project*
	6.	Quiz 1: Health and Safety in the School Setting	14.	Test
	7.	Health and Safety Regulations in the Workplace	15.	Course Project Part 5: Design a Safe and Healthy Learning Space*
	8.	Project: Create an Informational Poster	16.	Glossary and Credits

INTRODUCTION TO CAREERS IN EDUCATION AND TRAINING	UNIT 6: COURSE PROJECT, REVIEW, AND EXAM			
	Assignment Titles			
	1.	Course Project Part 6: Write an Educational Grant Proposal *	2.	Review
			3.	Exam

(*) Indicates alternate assignment

Teaching and Training Careers

Course Overview

This course introduces students to the art and science of teaching. It provides a thorough exploration of pedagogy, curriculum, standards and practices, and the psychological factors shown by research to affect learners. In five units of study, lessons, and projects, students engage with the material through in-depth exploration and hands-on learning, to prepare them for teaching and training careers. Students are given many opportunities to be the teacher or trainer, and to explore the tasks, requirements, teaching strategies, and research-based methods that are effective and high-quality.

Unit One provides foundational information on the evolution of education, educational formats, learning theories and theorists, and the interconnectedness of knowledge areas in teaching and training careers. In Unit Two, students become teachers, creating courses and lesson plans to standards, in their exploration of instructional design and planning. They investigate resources and types of materials teachers select, use, and create.

Unit Three focuses on classroom strategies, as students role-play in simulations to devise methods of handling classroom issues and engage individual learners. They assess student and teacher performance through assessments themselves, examining the effectiveness of various methods. Unit Four focuses on the importance of a positive environment, as evidenced through research, and students identify elements that achieve this outcome. Students contrast inclusion-based education with previous instructional models from educational history. Unit Five completes the 30 lesson segments with student investigation of data collection; rankings; student records; and how data is collected, compiled, used, and stored. Students research outreach methods and accountability regulations and practices, to see how data use affects community standing and relationships, policy reform, and school reputation.

Students complete the course with a comprehensive knowledge of what is required in educational qualifications, preparing for, obtaining, and excelling in a teaching and training career they are encouraged to determine for themselves. They gain an informed awareness of research-based methods, effective strategies, the needs of individual learners, and the challenges teachers and trainers face in today's educational landscape.

Objectives

- Categorize uses of statistics, evaluations, and reports.
- Compare learning styles and effective tools.
- Compare presentation and preparation attributes of teaching with other professions.
- Compare training and teaching goals and learning strategies.
- Identify components or types of lesson segments.
- Argue the importance of engaged learners and a positive environment.
- Describe the benefits of inclusive classrooms .
- Describe the importance of well-planned lessons for holding attention.
- Describe knowledge areas in training in contrast to teaching.
- Describe learning theory and theorists.
- Describe research on individual learners and school readiness.
- Describe teaching styles and lesson planning.
- Differentiate training pedagogy from that of teaching.
- Evaluate the needs of individual learners.
- Identify teacher-parent interactions.
- Identify the value of effective teaching styles.
- Summarize the effectiveness of balanced lesson flow.
- Summarize the evolution of learning theories.
- Summarize factors important to adult learning.
- Summarize factors in classroom environments that affect learning.
- Summarize the theory of multiple intelligences.
- Summarize ways in which materials assist individual learners.
- Summarize Worldviews in learning theory.

TEACHING AND TRAINING CAREERS	UNIT 1: FOUNDATIONS OF PEDAGOGY	
	Assignment Titles	
	1. Course Overview	10. Assessing Instructional Standards
	2. Educational Knowledge Areas	11. Individual Learning in Standardized Classrooms
	3. Project: Your Pet Theory	12. Project: Classroom Anecdotes as Research
	4. Learning Theories and Student Experiences	13. Quiz 2: Standards and Standardized Learning
	5. The Difference Between Teaching and Training	14. Project: Special Project*
	6. Project: Training Day	15. Test
	7. Quiz 1: History, Learning Theories and Theorists	16. Course Project Part 1: Your Educational Approach*
	8. Defining Instructional Standards	17. Glossary and Credits
9. Project: Pick a Subject and Plan a Class to Standards		

TEACHING AND TRAINING CAREERS	UNIT 2: PLANNING AND PREPARING A LESSON	
	Assignment Titles	
	1. Creating the Lesson Plan	9. Resources: Teacher-Created Materials
	2. Project: Build Your Lesson Plan	10. Project: Explore Teacher-Created Materials
	3. Revising Lesson Plans for Effectiveness	11. Resources: Evaluating the Source
	4. Project: Revise Your Lesson Plan	12. Quiz 2: Curriculum Resources
	5. Using Bloom's Taxonomy	13. Project: Special Project*
	6. Quiz 1: The Lesson Plan	14. Test
	7. Choosing and Using Resources: Textbooks	15. Course Project Part 2: Your Daily Plan as a Teacher*
	8. Project: Find a Great Textbook for Your Class	16. Glossary and Credits

TEACHING AND TRAINING CAREERS	UNIT 3: DELIVERING AND ASSESSING	
	Assignment Titles	
	1. Teaching Skills for Effective Lessons	9. Types of Assessments
	2. Project: Think Fast!	10. Creating Assessment Activities
	3. Lesson Components for Success	11. Project: Create an Awesome Assessment
	4. Project: Rethink Your Lesson Plan for Successes	12. Quiz 2: Assessments
	5. Active Learning Strategies	13. Project: Special Project*
	6. Quiz 1: Teaching Styles	14. Test
	7. Focus on Assessments	15. Course Project Part 3: You're the Teacher, What's Your Style?*
	8. Project: Research Assessment Requirements in Your State	16. Glossary and Credits

TEACHING AND TRAINING CAREERS	UNIT 4: MANAGING THE LEARNING ENVIRONMENT	
	Assignment Titles	
	1. Schools in the Community	9. Improving Learning Environments
	2. Project: A Moment in School History	10. Inclusion of Multiple Intelligences
	3. Developmentally Appropriate Materials	11. Project: Multiple Intelligences in Action
	4. Creating Positive School Environments	12. Quiz 2: Inclusive Classroom Strategies
	5. Project: Create a Positive Environment	13. Project: Special Project*
	6. Quiz 1: School Environments in the Community	14. Test
	7. The Inclusive Classroom	15. Course Project Part 4: Meet the Principal: You!*
	8. Project: The Non-Inclusive Classroom: A Cautionary Tale	16. Glossary and Credits

TEACHING AND TRAINING CAREERS	UNIT 5: DATA AND USE IN SCHOOL RELATIONS			
	Assignment Titles			
	1.	Keeping Track of Performance	9.	Teacher-Parent Communication
	2.	Project: School Report Cards and Rankings Check	10.	Accountability in Education
	3.	Data Collection Systems	11.	Project: Accountability Project
	4.	Project: Data Collection Systems Hunt	12.	Quiz 2: Education Outreach
	5.	How Data Affects Policy in Education	13.	Project: Special Project*
	6.	Quiz 1: Data Collection in Schools	14.	Test
	7.	Education Advocacy	15.	Course Project Part 5: Peer Evaluations*
	8.	Project: You're the Advocate	16.	Glossary and Credits

TEACHING AND TRAINING CAREERS	UNIT 6: COURSE PROJECT, REVIEW, AND EXAM		
	Assignment Titles		
	1.	Course Project Part 6: Putting it All Together*	3. Exam
	2.	Review	

(*) Indicates alternate assignment

FINANCE

Introduction to Careers in Finance

Course Overview

The Introduction to Careers in Finance course provides the fundamentals of the financial services industry in the United States and explores the jobs and career opportunities that the industry offers.

Unit 1 introduces the financial services industry and the financial systems that operate in the US and internationally.

Unit 2 examines securities markets and investment companies, looks at how companies evaluate and mitigate risk, and discusses the valuation of stocks and bonds.

Unit 3 discusses the roles and responsibilities of corporate finance and accounting, analysis of financial statements, capital budgeting, and capital structure.

Unit 4 focuses on banking services, including how the industry is organized and regulated and how risks are managed.

Unit 5 looks at the insurance industry, including how it is organized and regulated, how it addresses risks, and the career opportunities it offers.

Objectives

- Explain the financial system.
- Evaluate career opportunities in financial services.
- Describe the role of intermediaries in finance.
- Examine and define the key agencies governing US banking and securities industries.
- Characterize the impact of international finance on US financial system regulations.
- Review the attributes of a well-functioning financial system.
- Evaluate the role of regulatory bodies in ensuring compliance with regulations.
- Identify the importance of transparency in the financial system.
- Identify different types of securities and markets.
- Describe how diversification works with risk and return.
- Discuss how to analyze a bond for investment purposes.
- Describe, compare, and apply the main techniques used for equity valuation.
- Analyze the methods used to assess the value of a futures contract.
- Discuss the roles and responsibilities of corporate finance.
- Create a framework to understand the analysis of financial statements.
- Describe how money grows over time when invested through compounding.
- Identify issues affecting the cost of capital.
- Describe the elements of a company's capital structure.
- Explain how a company can use its profits to increase its value.
- Describe the nature, structure, and functions of banking firms.
- Explain how banks mitigate their risks.
- Describe the role of the Federal Reserve in supporting banks.
- Summarize the nature and types of risks faced by businesses and how they use insurance to manage those risks.
- Explain nontraditional risks and how companies address them.
- Summarize the types of jobs and careers offered by insurance companies.
- Discuss the role of state insurance commissioners in regulating insurance companies.

Students will need access to the Internet to conduct research for the lesson assignments. They will also need a paper or electronic notebook to record their "Reflections" or "Notebook" responses from the lessons and their assignments.

INTRODUCTION TO CAREERS IN FINANCE	UNIT 1: FINANCE OVERVIEW AND FINANCIAL SERVICES	
	Assignment Titles	
	1. Course Overview	11. Project: The Fiscal Cliff
	2. Introduction to the Financial Services Industry	12. International Finance
	3. Project: Exploring Careers in Financial Services	13. Project: When Financial Services Fail to serve the Consumer
	4. Financial System and Financial Intermediaries	14. Quiz 2: Constantly Changing Financial Systems
	5. Project: Exploring Stock Market Fraud	15. Project: Special Project*
	6. Dynamics of Financial Services Systems	16. Test
	7. Quiz 1: Market Organization and Structure	17. Course Project Part 1: Find the Right Company*
	8. Traits for a Healthy Financial System	18. Glossary and Credits
9. Project: Mortgage Meltdown		
10. Financial Regulation and Compliance		

INTRODUCTION TO CAREERS IN FINANCE	UNIT 2: SECURITIES ANALYSIS AND INVESTMENTS	
	Assignment Titles	
	1. Securities Markets and Investment Companies	9. Equity Valuation
	2. Project: When It All Goes Wrong on Wall Street	10. Project: Researching Stock Valuations
	3. Risk and Return, Efficient Diversification	11. Options and Futures Valuation
	4. Introduction to the Financial Services Industry	12. Quiz 2: Securities Valuation
	5. Project: Risk Analysis	13. Project: Special Project*
	6. Quiz 1: Basics of Securities Analysis	14. Test
	7. Bond Valuation	15. Course Project Part 2: Explore Jobs and Careers*
	8. Project: Evaluating Bonds	16. Glossary and Credits

INTRODUCTION TO CAREERS IN FINANCE	UNIT 3: PRINCIPLES OF CORPORATE FINANCE	
	Assignment Titles	
	1. Introduction to Financial Statement Analysis	9. Project: Financial Condition of the Energy Industry
	2. Project: Financial Statement Analysis	10. Dividends and Payout Policy
	3. Financial Statement Analysis	11. Project: Effects of the Mortgage Meltdown
	4. Project: Application of Ratio Analysis	12. Quiz 2: Capital Structure
	5. The Time Value of Money	13. Project: Special Project*
	6. Quiz 1: The Finance Function and Financial Reporting and Analysis	14. Test
	7. Capital Budgeting and the Cost of Capital	15. Course Project Part 3: Prepare a Learning Plan*
	8. Financial Leverage and Capital Structure Policy	16. Glossary and Credits

INTRODUCTION TO CAREERS IN FINANCE	UNIT 4: BANKING SERVICES	
	Assignment Titles	
	1. Organization and Structure of the Banking Industry	10. Project: Bailing Out Troubled Banks
	2. Project: Bitcoin: A New Approach to Currency	11. Asset-backed Securities, Loan Sales, and Derivatives
	3. Banking Regulation	12. Project: Bank Financial Positions
	4. Project: Exploring the Dodd-Frank Act	13. Quiz 2: Bank Risk Management
	5. Bank Financial Statements and Performance	14. Project: Special Project*
	6. Project: Bank Solvency and Risk Measures	15. Test
	7. Quiz 1: Introduction to Banking	16. Course Project Part 4: Understand Risk*
	8. Managing Liability and Liquidity Risk	17. Glossary and Credits
9. Managing Deposit Insurance: Bank Capital and Capital Regulation		

INTRODUCTION TO CAREERS IN FINANCE	UNIT 5: RISK MANAGEMENT AND INSURANCE	
	Assignment Titles	
	1. The Role of Insurance in Addressing Risk	9. Project: Advising the Client on an Annuity.
	2. Project: Keystone: Yes or No?	10. Government Regulation of Insurance
	3. Introduction to Risk Management	11. Project: Client Advice for Health Care Compliance
	4. Project: Risk Assessment and Mitigation	12. Quiz 2: Insurance
	5. Advanced Topics In Risk Management	13. Project: Special Project*
	6. Quiz 1: Risk Management	14. Test
	7. Careers in Insurance	15. Course Project Part 5: Be Aware of Regulations*
	8. Financial Operations of Insurance	16. Glossary and Credits

INTRODUCTION TO CAREERS IN FINANCE	UNIT 6: COURSE PROJECT, REVIEW, AND EXAM	
	Assignment Titles	
	1. Course Project Part 6: Look to the Future*	3. Exam
	2. Review	

(*) Indicates alternate assignment

Banking Services Careers

Course Overview

The Introduction to Careers in Finance course provides the fundamentals of the financial services industry in the United States and explores the jobs and career opportunities that the industry offers.

Unit 1 introduces the financial services industry and the financial systems that operate in the US and internationally.

Unit 2 examines securities markets and investment companies, looks at how companies evaluate and mitigate risk, and discusses the valuation of stocks and bonds.

Unit 3 discusses the roles and responsibilities of corporate finance and accounting, analysis of financial statements, capital budgeting, and capital structure.

Unit 4 focuses on banking services, including how the industry is organized and regulated and how risks are managed.

Unit 5 looks at the insurance industry, including how it is organized and regulated, how it addresses risks, and the career opportunities it offers.

Objectives

- Explain the financial system.
- Evaluate career opportunities in financial services.
- Describe the role of intermediaries in finance.
- Examine and define the key agencies governing US banking and securities industries.
- Characterize the impact of international finance on US financial system regulations.
- Review the attributes of a well-functioning financial system.
- Evaluate the role of regulatory bodies in ensuring compliance with regulations.
- Identify the importance of transparency in the financial system.
- Identify different types of securities and markets.
- Describe how diversification works with risk and return.
- Discuss how to analyze a bond for investment purposes.
- Describe, compare, and apply the main techniques used for equity valuation.
- Analyze the methods used to assess the value of a futures contract.
- Discuss the roles and responsibilities of corporate finance.
- Create a framework to understand the analysis of financial statements.
- Describe how money grows over time when invested through compounding.
- Identify issues affecting the cost of capital.
- Describe the elements of a company's capital structure.
- Explain how a company can use its profits to increase its value.
- Describe the nature, structure, and functions of banking firms.
- Explain how banks mitigate their risks.
- Describe the role of the Federal Reserve in supporting banks.
- Summarize the nature and types of risks faced by businesses and how they use insurance to manage those risks.
- Explain nontraditional risks and how companies address them.
- Summarize the types of jobs and careers offered by insurance companies.
- Discuss the role of state insurance commissioners in regulating insurance companies.

Students will need access to the Internet to conduct research for the lesson assignments. They will also need a paper or electronic notebook to record their "Reflections" or "Notebook" responses from the lessons and their assignments.

BANKING SERVICES CAREERS	UNIT 1: DESCRIPTION OF THE BANKING INDUSTRY			
	Assignment Titles			
	1.	Course Overview	10.	Project: Open a New Bank
	2.	Overview of the Federal Reserve System	11.	Credit Unions
	3.	The Money Supply and Monetary Policy	12.	Project: Compare and Contrast
	4.	Project: Fed Decision Making	13.	Quiz 2: Types of Financial Institutions
	5.	Banking Regulations and Oversight	14.	Project: Special Project*
	6.	Project: Factors of a CAMELS Rating	15.	Test
	7.	Quiz 1: The Federal Reserve	16.	Course Project Part 1: Introduction of Your Product or the Improvement to a Product*
	8.	Overview of Bank Charters	17.	Glossary and Credits

BANKING SERVICES CAREERS	UNIT 2: BANK PERFORMANCE			
	Assignment Titles			
	1.	Overview of Bank Performance	10.	Reporting Financial Information
	2.	Specific Criteria for Measuring Bank Performance	11.	Project: Investigating Bank Violations
	3.	Project: Bank Analysis	12.	Quiz 2: Financial Information and Laws and Regulations
	4.	Customers and Bank Performance and Profitability	13.	Project: Special Project*
	5.	Project: Bank Ranking Analysis	14.	Test
	6.	Quiz 1: Maximizing Bank Performance	15.	Course Project Part 2: Choosing a Charter*
	7.	Overview of Financial Reports	16.	Glossary and Credits
	8.	Project: Reviewing a Federal Reserve Report		

BANKING SERVICES CAREERS	UNIT 3: BANK PRODUCTS			
	Assignment Titles			
	1.	Checking Accounts	10.	Project: Research a Loan
	2.	Project: Checking Account Comparison	11.	Finding the Right Loan and Bank to Meet Your Needs
	3.	Savings Operations	12.	Project: Find the Best Loan
	4.	Project: Research Savings Options	13.	Quiz 2: Lending
	5.	Banks and Technology	14.	Project: Special Project*
	6.	Project: Bank Comparisons	15.	Test
	7.	Quiz 1: Deposit Accounts and e-Banking	16.	Course Project Part 3: Bank Services*
	8.	Overview of Lending Products	17.	Glossary and Credits

BANKING SERVICES CAREERS	UNIT 4: CUSTOMER RELATIONSHIPS			
	Assignment Titles			
	1.	Overview of Personal Financial Planning	9.	Being Involved to Increase Profitability
	2.	Services Offered by Banks	10.	Designing the CSR Program
	3.	Project: Financial Planning Services	11.	Project: CSR Investigation
	4.	Technology, Personal Financial Planning, and Customer Retention	12.	Quiz 2: The Bank and the Community
	5.	Project: Explore Personal Finance Software	13.	Test
	6.	Quiz 1: Personal Financial Planning	14.	Course Project Part 4: Corporate Social Responsibility Strategy*
	7.	Overview of CSR	15.	Glossary and Credits
	8.	Project: Researching CSR		

UNIT 5: BANKING AND CONSUMERS	
BANKING SERVICES CAREERS	Assignment Titles
	1. The Role of Bank Employees
	2. Project: What Do Bank Employees Do?
	3. Bank Employees and their Customers
	4. Project: New Bank Customer Service Code
	5. Building Relationships and Earning a Profit
	6. Quiz 1: Overview of Bank Employees
	7. Career Opportunities
	8. Project: Exploring Careers in a Bank
	9. Skills, Experience, and Education
	10. Project: Job Research
	11. Bank Career Trends
	12. Quiz 2: Bank Employee Careers
	13. Test
	14. Course Project Part 5: Finding Key Employees*
15. Glossary and Credits	

UNIT 6: COURSE PROJECT, REVIEW, AND EXAM	
BANKING SERVICES CAREERS	Assignment Titles
	1. Course Project Part 6: Planning For the Trends*
	2. Review
	3. Exam

(*) Indicates alternate assignment

GOVERNMENT & PUBLIC ADMINISTRATION

Introduction to Careers in Government and Public Administration

Course Overview

The Introduction to Government and Public Administration course will provide students with an overview of American politics and public administration, including how political institutions and public management systems at the local, state, and federal levels exercise supervisory authority and maintain accountability.

Students will learn about the foundations of the U.S. government, the separation of powers, the federal civil service system, and the relationship between the government and state and local officials.

They will also learn about governmental powers of the states and of local governments, such as education, law enforcement, and transportation.

Students will learn about politics in the United States and the electoral process, political attitudes and opinions, and American political parties.

They will also learn about the structure of U.S. federal governmental institutions, the nature of bureaucracy, and the functions of the executive, legislative, and judicial branches of government.

Students will also learn about policy making in American government, including discussions of foreign and defense policies.

After completing this course, the student will have a fundamental understanding of U.S. government and public administration. They will be able to explain the history and structure of the government, how the government functions and relates to state and local governments, and how the government creates and enforces public policies.

After completing the course, students will be able to:

Objectives

- Explain the missions, responsibilities, and type of government agencies.
- Describe the federal civil service and the importance of intergovernmental cooperation.
- Identify ideas behind the federal system, including how the federal government interacts with state and local governments.
- Explain the political party system
- Discuss the electoral process and the role of mass media.
- Compare and contrast the three branches of U.S. federal government—executive, legislative, and judicial.
- Describe the policy making process and the differences between types of public policies.

UNIT 1: ADMINISTRATIVE AND POLITICAL SYSTEMS IN THE UNITED STATES				
INTRODUCTION TO CAREERS IN GOVERNMENT AND PUBLIC ADMINISTRATION	Assignment Titles			
	1.	Course Overview	10.	Project: Workforce Development Planning
	2.	Foundations of U.S. Government and Democracy	11.	Promoting Inter-Agency Coordination
	3.	Project: The Founding Fathers	12.	Project: The Hometown Federal Government
	4.	A History of U.S. Public Administration	13.	Quiz 2: The Federal Career Service
	5.	The Modern Civil Service	14.	Project: Special Project*
	6.	Project: Cabinet-level Departments	15.	Test
	7.	Quiz 1: History and Constitutional Foundations of Democratic Governance	16.	Course Project Part 1: The Foundations of the U.S. Government*
	8.	Public Service Roles and Responsibilities	17.	Glossary and Credits
	9.	Career Development in Federal Agencies		

INTRODUCTION TO CAREERS IN GOVERNMENT AND PUBLIC ADMINISTRATION	UNIT 2: OVERLAPPING POWERS OF GOVERNMENTS			
	Assignment Titles			
1.	Understanding Federal, State, and Local Roles and Responsibilities	10.	Project: Create a Video or Report about a Local Agency	
2.	Federalism and Separation of Powers	11.	Job Performance	
3.	Project: Organize a Debate on Federalism	12.	Quiz 2: Employment Opportunities with Local and State Governments	
4.	Contemporary Intergovernmental Relations	13.	Project: Special Project*	
5.	Project: Will You Collect Social Security?	14.	Test	
6.	Quiz 1: Federalism and Intergovernmental Relationships	15.	Course Project Part 2: Separation of Powers Between the States and Federal Government*	
7.	Number, Size, and Scope of Governments	16.	Glossary and Credits	
8.	Project: Conduct a Mock Public Hearing			
9.	Sources of Revenue and Spending Priorities			

INTRODUCTION TO CAREERS IN GOVERNMENT AND PUBLIC ADMINISTRATION	UNIT 3: POLITICS, ELECTIONS, AND DEMOCRATIC PARTICIPATION			
	Assignment Titles			
1.	Formation of Public Opinion	9.	Voter Turnout and the Electoral College	
2.	The American Voter	10.	Project: Election Day	
3.	Project: Make Two Data Graphics About Social Media for Public Engagement	11.	Redistricting, Reapportionment, and Gerrymandering	
4.	Participation and Political Parties	12.	Quiz 2: Campaigns, Elections, and the Role of Mass Media	
5.	Project: Write and Design a Voter Guide	13.	Project: Special Project*	
6.	Quiz 1: Public Opinion, Political Parties, and Interest Groups	14.	Test	
7.	Political Campaigns, Financing Elections, and Role of Social Media	15.	Course Project Part 3: The American Voter*	
8.	Project: Interview with a Politician	16.	Glossary and Credits	

INTRODUCTION TO CAREERS IN GOVERNMENT AND PUBLIC ADMINISTRATION	UNIT 4: GOVERNMENTAL INSTITUTIONS: EXECUTIVE, LEGISLATIVE, AND JUDICIAL			
	Assignment Titles			
1.	Changing Role of the Chief Executive	10.	Judicial Review	
2.	Project: Rewriting History Report	11.	Project: Understanding the State Court System	
3.	The Executive Bureaucracy	12.	Quiz 2: The Legislative and Judicial Branches: Congress and the Courts	
4.	Joint Control of Executive Agencies	13.	Project: Special Project*	
5.	Project: Freedom of Information	14.	Test	
6.	Quiz 1: Executive Branch Responsibilities and Restraints	15.	Course Project Part 4: How the Executive Branch Interacts with the Legislative Branch*	
7.	Congressional Authority	16.	Glossary and Credits	
8.	Legislative and Budget Processes			
9.	Project: Making a Law			

INTRODUCTION TO CAREERS IN GOVERNMENT AND PUBLIC ADMINISTRATION	UNIT 5: PUBLIC POLICY AND PROGRAM IMPLEMENTATION			
	Assignment Titles			
1.	Domestic and Social Policies	9.	Protecting the United States	
2.	Project: Analyze a Policy	10.	Presidential Direction in Foreign and Defense Policy	
3.	Regulatory Policies	11.	Project: A Job in the State Department	
4.	Fiscal and Monetary Policies	12.	Quiz 2: Protecting the Homeland: U.S. Foreign and Defense Policy	
5.	Project: How the Federal Reserve Implements Monetary Policy	13.	Project: Special Project*	
6.	Quiz 1: Putting Government Policies into Action	14.	Test	
7.	Making Foreign and Defense Policy	15.	Course Project Part 5: Domestic Policy Issues*	
8.	Project: Negotiating a Treaty	16.	Glossary and Credits	

INTRODUCTION TO CAREERS IN GOVERNMENT AND PUBLIC ADMINISTRATION	UNIT 6: COURSE PROJECT, REVIEW, AND EXAM			
	Assignment Titles			
1.	Course Project Part 6: Serving the People: The Final Product*	2.	Review	
		3.	Exam	

(*) Indicates alternate assignment

National Security Careers

Course Overview

This course discusses careers in national security. It provides you with the history, background, and recent advances in this field. Millions of people work in national security positions, from military enlisted personnel, writers, politicians, photographers, and law enforcement personnel to agents, investigators, scientists, and administrative personnel. Just about any career you can imagine is available in national security.

In Unit 1, students learn that the term national security means much more than just U.S. military, the CIA, or the FBI. National security includes the actions of the president, Congress, law enforcement, and many agencies working together to ensure the safety of the United States and our allies. The unit covers the major departments and agencies responsible for national security. It also presents the history, laws, and policies that guide these groups. In many cases, these laws and policies directly affect the lives of most Americans.

Unit 2 presents the policymakers and agencies that make up the national security bureaucracy. It outlines the national security roles of the president, presidential cabinet and advisors, the 17 national security agencies, and Congress. Oversight and funding are also discussed in this unit.

Unit 3 provides information on the history and national security roles of the U.S. armed forces. It covers the Army, Air Force, Navy, Marines, National Guard, and Coast Guard. Technological advancements are presented, as well as careers within these branches of the military.

Unit 4 covers intelligence agencies and federal law enforcement. It covers the roles, responsibilities, and legal limitations of intelligence and law enforcement. Intelligence gathering (operations) and analysis are presented, including careers with various intelligence and law enforcement agencies.

Unit 5 discusses national security challenges in the 21st century. Rising threats such as terrorism, rogue nations, and weapons of mass destruction are presented. The unit also explores chemical, biological, nuclear, and radiological weapons examples and threats.

Objectives

- Analyze and interpret the theories behind various national security policies.
- Understand the duties of the various career paths in the national security field.
- Recognize and be able to apply the different laws and regulations affecting national security policies.
- Develop the interpersonal, conflict resolution, communication, and critical-thinking skills that are required for successful careers in an ever-changing economic, technological, political, and social environment.
- Understand how various agencies interact to ensure the safety of the United States.
- Demonstrate an understanding of military, intelligence, and law enforcement practices.
- Apply analytical methods to understand the process of gathering and utilizing intelligence to detect threats to national security.
- Understand the evolution of national security in the United States.
- Recognize the importance of technology as part of the overall process of providing national security.
- Develop an appreciation for the variety of roles and responsibilities associated with a career in a national security organization.

NATIONAL SECURITY CAREERS	UNIT 1: INTRODUCTION TO LEGAL, POLITICAL, AND HISTORICAL ASPECTS OF NATIONAL SECURITY	
	Assignment Titles	
	1. Course Overview	10. America's Rise as a World Power
	2. What Is National Security?	11. Project: U.S. Rise as World Power After 1898
	3. Laws Guiding National Security	12. The Legacy of the Cold War and War on Terror
	4. Project: National Security Laws Chart	13. Quiz 2: History of National Security Policy and Modern Concerns
	5. Philosophies of National Security	14. Project: Special Project*
	6. Project: Isolationism vs. Interventionism Venn Diagram	15. Test
	7. Quiz 1: Theories, Laws, and Politics of National Security	16. Course Project Part 1: Investigate a National Security Career*
	8. U.S. National Security Policy Before 1898	17. Glossary and Credits
9. Project: U.S. Diplomacy, Foreign Policy, and National Security Timeline (1607-1898)		

NATIONAL SECURITY CAREERS	UNIT 2: THE NATIONAL SECURITY BUREAUCRACY	
	Assignment Titles	
	1. The Role and Responsibility of the President in National Security	9. Congressional Committees, Oversight, and Appropriations
	2. Project: President's National Security Response Analysis	10. Project: Personal Reaction to Congressional Committee Work
	3. U.S. Executive Departments	11. Declaring War and Authorization for Use of Force
	4. Project: Executive Department National Security Issues and Solutions Chart	12. Quiz 2: The Legislative Branch
	5. Presidential Advisors	13. Project: Special Project*
	6. Quiz 1: The Executive Branch	14. Test
	7. Roles and Responsibilities of the U.S. Senate and House of Representatives	15. Course Project Part 2: An Interview of National Security Personnel*
	8. Project: Roles of Congress: Similarities and Differences	16. Glossary and Credits

NATIONAL SECURITY CAREERS	UNIT 3: THE ARMED FORCES	
	Assignment Titles	
	1. The U.S. Military	8. Project: The National Guard in Your State
	2. The Impact of Technology on Combat and Non-Combat Operations	9. Roles of the Coast Guard
	3. Project: Military Technologies and Combat Operations	10. Project: Coast Guard Missions Chart
	4. Military Careers and Benefits	11. National Guard and Coast Guard Careers
	5. Project: Personal Military Career Plan	12. Quiz 2: The National Guard, Air National Guard, and Coast Guard
	6. Quiz 1: The United States Army, Navy, Marine Corps, and Air Force	13. Project: Special Project*
	7. History, Organization, and Role of the National Guard	14. Test
		15. Course Project Part 3: National Security Career Chart*
	16. Glossary and Credits	

NATIONAL SECURITY CAREERS	UNIT 4: INTELLIGENCE AND LAW ENFORCEMENT AGENCIES	
	Assignment Titles	
	1. Understanding the Reality of Intelligence Operations	9. Federal Law Enforcement Operations
	2. Project: Film Critique: Spy Movie	10. Federal Law Enforcement Career Paths
	3. The Impact of Technology on Intelligence Gathering	11. Project: Federal Law Enforcement Career Plan
	4. Project: Declassified Intelligence Technologies Research	12. Quiz 2: Law Enforcement Agencies
	5. Legal Constraints and Accountability of Intelligence Agencies	13. Project: Special Project*
	6. Quiz 1: Intelligence Agencies	14. Test
	7. Organization of Federal Law Enforcement Agencies	15. Course Project Part 4: Storyboard of a National Security Scenario & Response*
	8. Project: Federal Law Enforcement Interview	16. Glossary and Credits

NATIONAL SECURITY CAREERS	UNIT 5: NATIONAL SECURITY CHALLENGES IN THE 21ST CENTURY			
	Assignment Titles			
	1.	Identifying Terrorist Organizations	10.	Project: Nuclear WMD Research
	2.	Preventing Acts of Terrorism	11.	The Threat of Chemical, Biological, Nuclear, and Radiological (CBNR) Weapons
	3.	Project: Reaction to Terrorism Prevention	12.	Quiz 2: Weapons of Mass Destruction
	4.	Responding to Acts of Terrorism	13.	Project: Special Project*
	5.	Project: Response to a Terrorist Attack	14.	Test
	6.	Quiz 1: Terrorism and Non-State Actors	15.	Course Project Part 5: Create a Multimedia Presentation*
	7.	Understanding the History and Policies Regarding Weapons of Mass Destruction	16.	Glossary and Credits
	8.	Project: WMD: History, Uses, and Regulations		
	9.	Recognizing Nuclear Weapons Proliferation		

NATIONAL SECURITY CAREERS	UNIT 6: COURSE PROJECT, REVIEW, AND EXAM		
	Assignment Titles		
	1.	Course Project Part 6: Give a Multimedia Presentation *	2. Review
			3. Exam

(*) Indicates alternate assignment

HEALTH SCIENCE

Introduction to Careers in the Health Sciences

Course Overview

This course is an overview of health careers and overriding principles central to all health professions. Units include:

- science and technology in human health
- anatomy, physiology, and disease development
- privacy, ethics, and safety in health care
- communication and teamwork in the health care environment
- health careers; creating a diverse workforce of lifelong learners

The course provides a foundation for further study in the field of health science. When students complete the course, they will be able to discuss the potential career choices and have an understanding of basic concepts that apply to many different career choices.

The student will:

- evaluate the history of health care with respect to current developments
- compare and contrast methods of communication within the health care community
- examine the roles and responsibilities of individuals as members of a health care team
- compare career options in health care with respect to educational requirements and licensure
- examine issues relating to workforce diversity and access to health care
- distinguish between ethical and unethical practices in health care
- analyze potential and existing workplace hazards that can compromise health care worker safety, and the safety of patients and coworkers
- evaluate the impact of science and technology on health care
- understand how to organize and structure work individually and in teams for effective performance and attainment of goals
- understand how to interact with others in ways to demonstrate respect for individual and cultural differences and for the attitudes and feelings of others
- understand the role of antibodies in the body's response to infection
- examine role of the skin in providing nonspecific defenses against infection
- analyze the organization of the body and functions and interactions of organ systems

INTRODUCTION TO CAREERS IN THE HEALTH SCIENCES	UNIT 1: SCIENCE AND TECHNOLOGY	
	Assignment Titles	
	1. Course Overview	9. Advances in Medical Imaging
	2. Medicine From Ancient Times Through the Middle Ages	10. Innovations in Transplantation
	3. Medicine in the 17th and 18th Centuries	11. Project: Genetics
	4. The Rise of Modern Medicine	12. Project: How Technology is Used in Medicine
	5. Project: Ancient vs. Modern Medical Practices	13. Quiz 2
	6. Project: Different Health Career Possibilities	14. Special Project*
	7. Quiz 1	15. Test
	8. Molecular Technology: Gene Chips	16. Course Project Part - 1: 21st Century Skills*
		17. Glossary and Credits

INTRODUCTION TO CAREERS IN THE HEALTH SCIENCES	UNIT 2: ANATOMY AND PHYSIOLOGY IN HEALTH AND DISEASE			
	Assignment Titles			
	1.	Microscopic and Macroscopic Organization of the Body	9.	Tuberculosis: A Worldwide Health Problem
	2.	Organ Systems and Their Functions	10.	Project: Creating a Care Plan
	3.	Human Physiology	11.	Project: Creating a Training Aid
	4.	Project: Systems of The Human Body	12.	Quiz 2
	5.	Project: Research of Disease or Disorder	13.	Special Project*
	6.	Quiz 1	14.	Test
	7.	The Pathophysiology of Cancer	15.	Course Project Part - 2: 21st Century Skills*
	8.	Pathophysiology of Diabetes	16.	Glossary and Credits

INTRODUCTION TO CAREERS IN THE HEALTH SCIENCES	UNIT 3: PRIVACY, ETHICS, AND SAFETY			
	Assignment Titles			
	1.	The Patient's Bill of Rights	9.	Safety in the Workplace
	2.	HIPAA	10.	Project: Disposing of Biological Waste
	3.	Ethics in Health Care	11.	Project: Real World Examples
	4.	Project: The Patient's Bill of Rights Scenario	12.	Quiz 2
	5.	Project: Ethics and Morals	13.	Special Project*
	6.	Quiz 1	14.	Test
	7.	Hazards and Exposures	15.	Course Project Part - 3: 21st Century Skills*
	8.	OSHA Standards	16.	Glossary and Credits

INTRODUCTION TO CAREERS IN THE HEALTH SCIENCES	UNIT 4: COMMUNICATION AND TEAMWORK IN THE HEALTH CARE ENVIRONMENT			
	Assignment Titles			
	1.	The Health Care Hierarchy "A Thing of the Past"	10.	Project: Mind Map of The Three Types of Communication
	2.	Project: Pre-lesson Activity Continued	11.	Communication with the General Public
	3.	The Evolution of Health Care Teams	12.	Quiz 2
	4.	Project: Research Health Care Teams	13.	Special Project*
	5.	A Model of Success: Geriatric Teams	14.	Test
	6.	Quiz 1	15.	Course Project Part - 4: 21st Century Skills*
	7.	Communication with Team Members	16.	Glossary and Credits
	8.	Project: Strategies For Effective Communication		
9.	Communication with Patients			

INTRODUCTION TO CAREERS IN THE HEALTH SCIENCES	UNIT 5: HEALTH CAREERS: CREATING A DIVERSE WORKFORCE OF LIFELONG LEARNERS			
	Assignment Titles			
	1.	Academic Preparation for Careers in Health Science	9.	Finding the Right Career for You
	2.	Project: Planning Ahead	10.	Project: Writing a Health Science Job Description
	3.	Licensure and Certification	11.	Finding the Right School to Attend
	4.	Keeping up with Advances in your Field	12.	Quiz 2
	5.	Project: Exploring Careers	13.	Special Project*
	6.	Quiz 1	14.	Test
	7.	Professional Organizations	15.	Course Project Part - 5: 21st Century Skills*
	8.	Project: Comparing and Contrasting Health Science Careers	16.	Glossary and Credits

INTRODUCTION TO CAREERS IN THE HEALTH SCIENCES	UNIT 6: COURSE REVIEW AND EXAM			
	Assignment Titles			
	1.	Course Project Part - 6: 21st Century Skills*	2.	Review
			3.	Exam

(*) Indicates alternate assignment

Careers in Allied Health

Course Overview

Allied health is the term for the area of healthcare (and health care professions) that provide support and care services other than specific doctoring and nurse care. At times, the line between allied health and "non-allied health" may seem to be separated by level of degree/education, although this isn't always true.

Allied health career paths can be divided into general roles like diagnostic (testing to see what's wrong), technical (taking care of technology aspects), therapeutic (moving the patient toward healing) and direct patient care (caring for the patient in other ways), although there is some overlap in a few roles. There are a few hundred potential jobs and dozens of potential settings that one could work in.

The career field is important for several reasons. First, the care and support that allied health professionals provide is integral to the health care system. In addition it's estimated that these professionals make up more than half of the entire health care field. This representation within the industry shows how very important the various roles are.

In this course, we will focus on select allied health careers, studying a variety of different levels, responsibilities, settings, education needs and amounts of patient contact. We will look at things like the degree or training needed for each job, the environment one would work in, how much money the position could make, and the facts of the actual working day.

Then, within each job group, we will explore important aspects that are applicable to the entire field of allied health, such as behaving ethically, working as a team, keeping patients safe and free from infections and germs, honoring diverse needs of diverse patients, and following laws and policies.

The last unit will then include several activities that allow the student to seriously engage with their career exploration and selection.

Objectives

- learn about allied health careers, academic preparation, lifestyle, skills needed, licensing and credentialing, employment potential, and continuing education.
- explore ethical and legal challenges in the healthcare field.
- understand the role of allied health care professionals in the overall health care environment and the importance of teamwork in patient care.
- examine the importance of cultural, social, and ethnic diversity in the healthcare workforce and environment.
- learn legal/regulatory guidelines addressing patient and medical information and understand the issues related to confidentiality.
- learn about safety measures and regulatory requirements.

Since this course leans heavily on reporting and research, students should already know how to choose appropriate resources (especially online), and how to properly cite those resources.

CAREERS IN ALLIED HEALTH	UNIT 1: INTRODUCTION TO ALLIED HEALTH CAREERS	
	Assignment Titles	
	1. Course Overview	9. Project: Ethics and Responsibilities of EMTs
	2. What is Allied Health?	10. Surgical Technologists
	3. Project: Educational Pathway (education, testing, and credentials)	11. Perfusionist
	4. Exploring the Allied Health Competency Model	12. Project: Exploring Allied Health Careers
	5. Project: Evaluating Your Competencies	13. Quiz 2: First Responders and Emergency Personnel
	6. Who's the Hero? An Allied Health Story	14. Special Project*
	7. Quiz 1: Introduction	15. Test
	8. First Responders: EMT/Paramedic	16. Course Project Part - 1: Establishing Your Blog*
		17. Glossary and Credits

UNIT 2: ART AND TECHNOLOGY				
CAREERS IN ALLIED HEALTH	Assignment Titles			
	1.	Medical Arts & Special Skills: Medical Illustrator	9.	Project: Cystic Fibrosis Report
	2.	Project: Medical Illustration/Emergency Medicine Career Comparison	10.	Therapists and Technologists: Polysomnographic Technologists and Sleep Apnea
	3.	Medical Arts & Special Skills: Orthotists and Prosthetists	11.	Project: Polysomnographic Technologist (PT) Scenario
	4.	Project: Communication Research and Report	12.	Quiz 2: Therapists and Technologists
	5.	Medical Arts & Special Skills: Art Therapist	13.	Special Project*
	6.	Quiz 1: Medical Arts and Special Skills	14.	Test
	7.	Therapists and Technologists: Respiratory Therapists and Cystic Fibrosis	15.	Course Project Part - 2: Situs Inversus*
	8.	Therapists and Technologists: Radiologic Technologist and Situs Inversus	16.	Glossary and Credits

UNIT 3: EXERCISE SCIENCE AND PATIENT EVALUATION				
CAREERS IN ALLIED HEALTH	Assignment Titles			
	1.	Exercise as Medicine and the Exercise Physiologist	9.	Electro-neurodiagnostic (END) Technologist and the Epileptic Patient
	2.	Project: Day in the Life	10.	Project: Epilepsy Research paper
	3.	Kinesiotherapy and the U.S. Veteran returning from Afghanistan	11.	Cardiovascular Technologist
	4.	Project: Research on VA and Their Services	12.	Quiz 2: Evaluating the Patient
	5.	Fitness Instructor and the New Year's Resolution	13.	Special Project*
	6.	Quiz 1: Exercise Science	14.	Test
	7.	Audiologists and the Hip Hop Concert	15.	Course Project Part - 3: Blogging about an Echocardiogram*
	8.	Project: The Hip Hop Mogul	16.	Glossary and Credits

UNIT 4: HEALTH INFORMATICS AND HEALTH ADMINISTRATION				
CAREERS IN ALLIED HEALTH	Assignment Titles			
	1.	Health Informatics, Data Acquisition, and Medical Coding	10.	Applications, Activities and Case Studies in Hospital and Health Care Management
	2.	Project: Medical Coding Ethics	11.	Project: Developing Comparison of Healthcare Funding
	3.	Dental Informatics	12.	Quiz 2: Hospital Administrator/Health Care Management
	4.	Telemedicine and Mobile Computing Informatics	13.	Special Project*
	5.	Project: Online Symptom Analysis	14.	Test
	6.	Quiz 1: Health Informatics and Medical Coding	15.	Course Project Part - 4: Blogging on Medical Ethics*
	7.	Introduction to Healthcare Management	16.	Glossary and Credits
	8.	Introduction to the Hospital Administrator Role		
	9.	Project: Creating an Organizational Chart		

UNIT 5: COUNSELING, DIETETICS AND CHOOSING A CAREER IN ALLIED HEALTH				
CAREERS IN ALLIED HEALTH	Assignment Titles			
	1.	Genetic Counseling- An Introduction to the Career	9.	Diet and the Body
	2.	Bioinformatics and the Human Genome	10.	Project: Choose My Plate
	3.	Project: Mapping Genes	11.	Career Exploration Activities
	4.	Prenatal Counseling and Anomalies, Choice, Ethics, Science	12.	Project: The Case Study
	5.	Project: Cystic Fibrosis Testing and Ethical Decisions	13.	Quiz 2: Dietetics and Nutrition
	6.	Quiz 1: Genetic Counseling	14.	Special Project*
	7.	Dietetics and Nutrition: Intro to the Career	15.	Test
	8.	Project: The Debate Between the Nutritionist and Dietician	16.	Course Project Part - 5: Personal Trainer and* Dietician Consulting
			17.	Glossary and Credits

UNIT 6: COURSE REVIEW AND EXAM				
CAREERS IN ALLIED HEALTH	Assignment Titles			
	1.	Course Project Part - 6: Final Blogging Project *	2.	Review
			3.	Exam

(*) Indicates alternate assignment

Forensics: Using Science to Solve a Mystery

Course Overview

This course is the overview of modern-day forensic science careers at work using science concepts to collect and analyze evidence and link evidence to the crime and suspects in order to present admissible evidence in courts of law. Modern-day forensic science practices have come into being thanks to the contribution of science and legal professions seeking ways to study crime scenes and criminal activities in an effort to stop crime. Of particular interest in this course are the various applications of medicine in the field of forensic science.

This course identifies science concepts and critical thinking in the area of forensic science. Following the presentation of the concepts, students are encouraged to conduct online research exploring examples and applying the concepts just learned. Links to case studies and interactive learning tools are supplied along with high-quality research sites. Projects are assigned throughout the course that allow students to actively apply the information just learned. These projects include simulated crime-scene investigation, actual DNA separation, development of a cybersecurity plan, and the identification of specific forensic skills used during the course of a very large murder case.

The focus of this course is to assist students in making career choices. Secondary school students who complete this course will have gained an awareness of the diversity of careers available in the forensic field. In addition, attention is drawn to many similar careers in medicine and computer science. Included in this overview of careers is the consideration of job descriptions and availability, educational and training requirements, licensing and certification, and typical annual salaries. Students who take this class will become equipped to make more informed career choices in regards to the forensic and medical science fields. At the same time, students will survey the history and scope of present-day forensic science work.

In this course, students will fulfill the following objectives:

- Compare and contrast the professions in the field of forensic science in terms of job descriptions, educational and training requirements, licensing and certification, and legal and ethical considerations.
- Examine the history of forensic science and the contributions of physical evidence, fingerprints, ballistics, animation, and molecular techniques in solving crimes and identifying victims and perpetrators.
- Assess the contributions of medical professionals in the development of forensics as a science.

There is a great deal of research and related online study incorporated into this course. The student will be at a great disadvantage if the suggested work is not completed. It is recommended that the student have successfully completed a secondary-level course in biology and have a good background in physical science.

An updated computer system including a good firewall as well as popup and virus protection is highly recommended. The following are the technology recommendations:

- high-speed Internet and functional sound system
- a presentation software program such as PowerPoint
- updated word-processing capabilities
- a good firewall and anti-virus protection

UNIT 1: HISTORY OF FORENSICS SCIENCE AND DNA ANALYSIS		
Assignment Titles		
FORENSICS: USING SCIENCE TO SOLVE A MYSTERY	1. Course Overview	10. DNA at Work in Forensics
	2. Science Goes to Court	11. Project: Creating a DNA Digital Gallery
	3. History of Physical Evidence Investigation Methods	12. DNA Ethics and Legalities
	4. Project: Creating a Timeline, Part One	13. Quiz 2: DNA Analysis and Forensics
	5. Identity Is Key	14. Special Project*
	6. Project: Creating a Timeline, Part Two	15. Test
	7. Quiz 1: The History and Development of Forensic Science	16. Course Project: The Biography of a Crook Turned Spy*
	8. History of DNA Analysis and Forensics	17. Glossary and Credits
	9. Project: Investigating Careers in Genomics	

FORENSICS: USING SCIENCE TO SOLVE A MYSTERY	UNIT 2: CSI AND FORENSIC MEDICAL AND DENTAL PROFESSIONALS			
	Assignment Titles			
	1.	Role of CSI Crime Scene Investigation	10.	Project: Teeth as Evidence
	2.	Project: Processing the Scene	11.	Forensic Psychiatry
	3.	Evidence Collection and Processing	12.	Quiz 2: Medical and Dental Professionals in Forensics
	4.	Project: Protecting the Crime Scene and Evidence	13.	Special Project*
	5.	Documenting a Crime	14.	Test
	6.	Quiz 1: Crime Scene Investigator	15.	Course Project: The Canine Caper*
	7.	Medical Examiner and Forensic Pathologist	16.	Glossary and Credits
	8.	Project: Forensic Pathology		
9.	Odontology			

FORENSICS: USING SCIENCE TO SOLVE A MYSTERY	UNIT 3: FORENSIC BIOLOGIST, FORENSIC CHEMIST, PHYSICAL ANTHROPOLOGIST			
	Assignment Titles			
	1.	Forensic Biology	9.	Osteology and Archeology
	2.	Project: Forensic Genetics Using Technology	10.	Project: The Secret in the Cellar
	3.	Entomology	11.	Taphonomy
	4.	Project: Using Insects to Solve a Case	12.	Quiz 2: Forensic (Physical) Anthropologist
	5.	Chemistry	13.	Special Project*
	6.	Quiz 1: Forensic Biologist and Forensic Chemist	14.	Test
	7.	Anthropology	15.	Course Project: The Burning Star*
	8.	Project: An Anthropologist's Field Trip	16.	Glossary and Credits

FORENSICS: USING SCIENCE TO SOLVE A MYSTERY	UNIT 4: FORENSIC TOXICOLOGIST, COMPUTER FORENSICS AND FORENSIC ENGINEERING			
	Assignment Titles			
	1.	Toxicology	10.	Project: Solving a Real Crime with a Real Computer Forensic Investigator
	2.	Project: The Uncommon Scents Incident	11.	Forensic Engineer
	3.	Alcohol	12.	Quiz 2: Computer Forensics and Forensic Engineering
	4.	Project: Solve an Alcohol Case	13.	Special Project*
	5.	Drugs	14.	Test
	6.	Quiz 1: Forensic toxicologist	15.	Course Project: Developing a Cyber-security Plan for a Medical Clinic*
	7.	Computer Forensics	16.	Glossary and Credits
	8.	Project: Online Crime and Establishing Personal Security		
9.	Legal and Ethical Issues of Computer Forensics			

FORENSICS: USING SCIENCE TO SOLVE A MYSTERY	UNIT 5: ADDITIONAL CAREERS IN FORENSICS			
	Assignment Titles			
	1.	What is Forensic Nursing?	10.	Project: Decision Making
	2.	Project: Forensic Intake Forms	11.	Career Opportunities in Forensic Science
	3.	History of Forensic Nursing	12.	Project: What I Have Learned About Career Paths
	4.	Human Trafficking	13.	Quiz 2: Forensic Linguistics, Animation, Art, and Photography, and Choosing a Career
	5.	Project: Violence Against Women Act	14.	Special Project*
	6.	Quiz 1: Forensic Nursing	15.	Test
	7.	Linguistics	16.	Course Project: Count the Forensic Careers*
	8.	Project: Communications Training	17.	Glossary and Credits
9.	Forensic Animation, Art, Photography			

FORENSICS: USING SCIENCE TO SOLVE A MYSTERY	UNIT 6: COURSE REVIEW AND EXAM			
	Assignment Titles			
	1.	Project: Choosing A Career*	2.	Review
			3.	Exam

(*) Indicates alternate assignment

Nursing: Unlimited Possibilities and Unlimited Potential

Course Overview

Each year the Gallup Poll conducts a survey of the American public to determine the ten most respected professions in the country. Since 2001, registered nurses have topped that list.

More registered nurses (2.7 million in 2010) work in healthcare than any other professional position; at the same time, a national shortage of qualified nurses exists and is projected to become significantly worse by 2020. As new nursing positions become available and a significant number of registered and licensed practical nurses approach retirement age, there are opportunities for recent graduates of accredited nursing programs throughout the country.

However, in an era of new medical technology and increased specialization in patient care, healthcare administrators are becoming more discerning; offers of employment are extended to recent graduates of accredited baccalaureate nursing programs in far greater numbers than those offered to licensed practical nurses or registered nurses who successfully completed a hospital-based diploma program as well as those with an associate degree in nursing from a community college or professional school.

This course provides students opportunities to compare and contrast the various academic and clinical training pathways to an entry-level position in nursing and to explore the growing number of opportunities for professional advancement given the proper preparation and experience.

In June 2012, the U.S. Supreme Court upheld the majority of provisions in the Affordable Care Act, which will extend health insurance benefits to an additional thirty-two million residents of this country and represents the most significant changes in healthcare since the introduction of Medicare and Medicaid. Nurses will continue to play a pivotal role in the care and treatment of these patients as well as have opportunities to make significant contributions to a new definition of healthcare.

Partially in response to these rapid changes in healthcare, the Robert Wood Johnson Foundation and the National Academies' Institute of Medicine conducted a thorough study of the current state of nursing as well as the profession's role in the future. This study, *The Future of Nursing*, has grown into a national initiative to redefine nursing education and scope of practice.

In this course, students will have several opportunities to learn about the expanding scope of professional practice for registered nurses and better understand the important changes proposed in the education and ongoing professional development of nurses.

A project at the end of this course will assist students in focusing their ambition and commitment to nursing service by better defining their available educational and clinical training opportunities.

Objectives

- Compare and contrast a variety of careers in nursing on the basis of academic preparation, scope of practice, training, licensure, patient contact, management/administrative responsibilities, and lifestyle.
- Examine nursing skills common to all nursing professions and explore skill sets that are specific to a nursing specialty or discipline.
- Calculate dosage given age, gender, anthropometric data and specific medication.
- Examine the history of the nursing profession and its contributions to health care through time.
- Evaluate case studies for scientific content and issues of ethics, privacy, and legal limitations to practice.

UNIT 1: THE NURSING PROFESSION				
NURSING: UNLIMITED POSSIBILITIES AND UNLIMITED POTENTIAL	Assignment Titles			
	1.	Course Overview	11.	Project: Case Study: The Nursing Code of Ethics
	2.	History of Nursing	12.	Professionalism in Nursing
	3.	Registered Nursing	13.	Project: Presentation on a Career as a Registered Nurse
	4.	Project: Careers in Nursing	14.	Quiz 2: Ethics and Professionalism in Nursing
	5.	LPN, CNA, HHA	15.	Special Project*
	6.	Project: Caveat Emptor	16.	Unit Test
	7.	Quiz 1: Introduction	17.	Course Project - Part 1: Selecting Your Research Topic*
	8.	The Nursing Code of Ethics	18.	Glossary and Credits
	9.	Project: Defining the Members of a Healthcare Team		
10.	Role of the Nurse as Part of a Health Care Team			

NURSING: UNLIMITED POSSIBILITIES AND UNLIMITED POTENTIAL	UNIT 2: PRIMARY NURSING POSITIONS			
	Assignment Titles			
	1.	Palliative and Hospice Nursing	9.	Nurse Practitioner
	2.	Project: Observing Pain and the Effects of Chronic Illness	10.	Project: What's Your Position?
	3.	Certified Nurse Midwife	11.	Nurse Educator
	4.	Critical Care Nursing	12.	Project: Why Not Nursing?
	5.	Project: Service Learning	13.	Quiz 2: Primary Nursing Positions, Part 2
	6.	Quiz 1: Primary Nursing Positions, Part I	14.	Special Project*
	7.	Nurse Anesthetist	15.	Unit Test
	8.	Project: Analyzing Anesthesia	16.	Course Project - Part 2: Identifying Resources*
			17.	Glossary and Credits

NURSING: UNLIMITED POSSIBILITIES AND UNLIMITED POTENTIAL	UNIT 3: NURSING SPECIALTIES			
	Assignment Titles			
	1.	OR Nursing and the Humanitarian Mission	9.	Oncology Nurse and the Child with Leukemia
	2.	Project: More about Médecins Sans Frontières	10.	Project: On Trial: Clinical Oncology Trials
	3.	Pediatric Nursing	11.	Orthopedic Nurse and the Pedestrian
	4.	Project: Read	12.	Quiz 2: Nursing Specialties: Correctional, Oncology and Orthopedic Nursing
	5.	Psychiatric Nursing	13.	Special Project*
	6.	Quiz 1: Operating Room Nurse, Pediatrics, and Psychiatry	14.	Unit Test
	7.	Correctional Nursing	15.	Course Project - Part 3: Developing a Survey*
	8.	Project: Case Study: What Constitutes Appropriate Care?	16.	Glossary and Credits

NURSING: UNLIMITED POSSIBILITIES AND UNLIMITED POTENTIAL	UNIT 4: MORE NURSING SPECIALTIES			
	Assignment Titles			
	1.	Careers in Nursing - AIDS Care Nurse	9.	Occupational Health Nurse and the Brazilian Blowout Standards Correlation
	2.	Project: Myths and Misconceptions about HIV/AIDS	10.	Project: The Safety Film
	3.	Cardiac Rehabilitation Nurse: Heart Transplant	11.	Gastroenterology/Endoscopy Nurse
	4.	Project: Developing a Cardiac Rehabilitation Program	12.	Quiz 2: Nursing Specialties: Infection Control, Occupational Health and Gastroenterology/Endoscopy
	5.	Ambulatory Nursing and Patient Independence	13.	Special Project*
	6.	Quiz 1: Nursing Specialties: AIDS Care, Cardiac Rehabilitation, and Ambulatory Nurse	14.	Unit Test
	7.	Infection Control and the Nosocomial Infection	15.	Course Project - Part 4: A Case Study*
	8.	Project: Writing a News Story	16.	Glossary and Credits

NURSING: UNLIMITED POSSIBILITIES AND UNLIMITED POTENTIAL	UNIT 5: NURSING CAREER ALTERNATIVES			
	Assignment Titles			
	1.	Flight Nurse	10.	Finding the Right Nursing Career
	2.	Project: Help! Rating Air Ambulance Service Providers	11.	Project: Finding the Right Nursing Career
	3.	Forensic Nurse	12.	Quiz 2: Nursing Career Alternatives: Holistic Nurse, Research Nurse, and Finding the Right Career in Nursing
	4.	Project: Elder Abuse PSA	13.	Special Project*
	5.	Travel Nurse	14.	Unit Test
	6.	Quiz 1: Nursing Career Alternatives: Flight Nurse, Forensic Nurse and Travel Nurse	15.	Course Project - Part 5: Organizing Your Presentation*
	7.	Holistic Nurse	16.	Glossary and Credits
	8.	Project: Investigating Therapies		
	9.	Nurse Researcher		

NURSING: UNLIMITED POSSIBILITIES AND UNLIMITED POTENTIAL	UNIT 6: COURSE REVIEW AND EXAM			
	Assignment Titles			
	1.	Course Project - Part 6: Your Final Presentation *	2.	Review
			3.	Exam

(*) Indicates alternate assignment

Physicians, Pharmacists, Dentists, Veterinarians and Other Doctors

Course Overview

This course focuses on preparation for physician-level careers, including dental, veterinary and pharmaceutical, along with a look into the Physician Assistant and alternative medicine systems. This course will also introduce the topics of diversity, and the move toward an emphasis on social and cultural skills in medicine, in addition to academic ability.

These careers are usually the lead in the health care system, directing the care of their patients, whether that is through primary care, direct care, pharmaceuticals, or, if the patients happen to be animals! Generally, requiring a longer course of study and an advanced degree delineates these careers. Their programs are quite often competitive at the entry level.

In this course, we will focus on the preparation for entry to practice, along with navigating the field once you are in it (working as part of a team, dealing with patients, etc). In order to help you to best choose your career path, we will study different roles, responsibilities, settings, education needs and amounts of patient contact. We will look at things like the degree or training needed for each job, the environment one would work in, how much money the position could make, and the facts of the actual working day.

Then, within each job group, we'll explore important aspects that are applicable to the entire health field, such as behaving ethically, keeping patients safe and free from infections and germs, and following laws and policies. This course will also focus on diversity, and the need for social and cultural skills in medicine, in addition to academic ability.

Lastly, some lessons will cover specific medical procedures and many will cover ongoing issues within the medical establishment, such as staffing shortages, new developments, and common arguments or disagreements. In addition to typical medical roles, we will look at veterinary roles, public health roles, and alternative medicine.

The last unit will then include career exploration activities that will help you to make some choices and start preparing your pathway to a professional career.

Objectives

- compare and contrast the professional degrees and fields of medicine on the basis of academic preparation, scope of practice, training, licensure, philosophy, lifestyle, and career options.
- explore the history of medical professions from ancient times to modern day practice.
- evaluate case studies for scientific content and issues of ethics, privacy, and legal limitations to practice
- create a personal plan for a professional career path.

Since this course leans heavily on reporting and research, students should already know how to choose appropriate resources (especially online), and how to properly cite those resources.

UNIT 1: PHYSICIANS, PHARMACISTS, DENTISTS, VETS AND OTHER DOCTORS				
Assignment Titles				
PHYSICIANS, PHARMACISTS, DENTISTS, VETERINARIANS AND OTHER DOCTORS	1.	Course Overview	10.	A Few Important Things You Should Know NOW: Credit, Cell Phones and Other Bills
	2.	Planning for a Career as a Medical Professional: Academics	11.	A Few Important Things You Should Know NOW: Integrity, Honesty, and Character
	3.	Project: Successful Test Taking	12.	Project: DEA Licensing
	4.	Planning for a Career as a Medical Professional: Volunteerism and Community Service	13.	Quiz 2: A Few Important Things You Should Know NOW!
	5.	Project: Mentor Letter	14.	Special Project*
	6.	Planning for a Career as a Medical Professional: Success and Positive Thinking; It's No Accident	15.	Test
	7.	Quiz 1: Planning for a Career as a Medical Professional	16.	Course Project - Part 1: Marketing Research and Analysis*
	8.	A Few Important Things You Should Know NOW: The Trap of Social Media	17.	Glossary and Credits
	9.	Project: Social Media Action Plan Chart		

PHYSICIANS, PHARMACISTS, DENTISTS, VETERINARIANS AND OTHER DOCTORS	UNIT 2: PHYSICIAN AND PHYSICIAN ASSISTANT			
	Assignment Titles			
	1.	Physicians: The M.D., Medical Doctor	10.	Physician Assistant: Primary Care in Rural and Urban Settings
	2.	Project: Crohn's Disease Research	11.	Project: Physician Assistant Day in the Life
	3.	Physicians: The D.O., Doctor of Osteopathy	12.	Physician Assistant: Day in the Life, Part II
	4.	Project: Board Specialty Research	13.	Project: The PA Code of Ethics
	5.	Physicians: Primary Care, Family Practice, and Other Medical Specialties	14.	Quiz 2: Physician Assistant
	6.	Project: AMA's Code of Medical Ethics	15.	Special Project*
	7.	Quiz 1: Physicians	16.	Test
	8.	Physician Assistant: History, Education, and Scope of Practice	17.	Course Project - Part 2: Case Study on Crohn's Disease*
9.	Project: Physician Assistant Career History Timeline	18.	Glossary and Credits	

PHYSICIANS, PHARMACISTS, DENTISTS, VETERINARIANS AND OTHER DOCTORS	UNIT 3: DENTISTS AND PHARMACISTS			
	Assignment Titles			
	1.	Dentistry: History and Career Introduction	8.	Project: Pharmacy Math
	2.	Project: Ethical Issues in Dentistry	9.	Pharmacists: Pharmacists and Ethics
	3.	Dentistry: Introduction to Oral Health and Its Connection to Heart Disease	10.	Pharmacists: Career Paths for the Pharmacist
	4.	Dentistry: General Dentistry, Public Health and Specialties	11.	Project: Pharmacists' Role Compare and Contrast
	5.	Project: Gaps in Dental Care	12.	Quiz 2: Pharmacists
	6.	Quiz 1: The Dental Profession	13.	Special Project*
	7.	Pharmacists: Becoming a Pharmacist, Intro to the Career	14.	Test
			15.	Course Project - Part 3: Stitches*
		16.	Glossary and Credits	

PHYSICIANS, PHARMACISTS, DENTISTS, VETERINARIANS AND OTHER DOCTORS	UNIT 4: OPTOMETRY AND VETERINARY MEDICINE			
	Assignment Titles			
	1.	Becoming an Optometrist	10.	Project: Cosmetic Surgery for Animals
	2.	Project: Optometry Career Chart	11.	One Health: Zoonotic Diseases and Public Health
	3.	New Frontiers in Eye Care	12.	Project: Researching an Outbreak
	4.	Project: Write Your Own Test	13.	Quiz 2: Veterinary Medicine
	5.	A Day in the Life of an Optometrist	14.	Special Project*
	6.	Quiz 1: Optometry	15.	Test
	7.	Becoming a Veterinarian	16.	Course Project - Part 4: Case Study of a Disease Outbreak*
	8.	Project: Ethics for Veterinarians	17.	Glossary and Credits
9.	Veterinary Specialties			

PHYSICIANS, PHARMACISTS, DENTISTS, VETERINARIANS AND OTHER DOCTORS	UNIT 5: COMPLEMENTARY AND ALTERNATIVE MEDICINE			
	Assignment Titles			
	1.	History and Intro into Oriental Medicine	9.	Integrative Medicine
	2.	Project: Comparing and Contrasting Fields of Medicine	10.	Project: Creating a Personal Wheel of Health
	3.	Principles and Theories	11.	Career Exploration
	4.	Project: Diagnosing Patient Case Study	12.	Project: Case Study
	5.	Techniques and Applications	13.	Quiz 2: Naturopathic
	6.	Quiz 1: Acupuncture/Oriental Medicine	14.	Special Project*
	7.	The Field of Naturopathy and the Naturopathic Doctor	15.	Test
	8.	Project: Critiquing Naturopaths	16.	Course Project - Part 5: Integrative Medicine*
		17.	Glossary and Credits	

PHYSICIANS, PHARMACISTS, DENTISTS, VETERINARIANS AND OTHER DOCTORS	UNIT 6: COURSE REVIEW AND EXAM			
	Assignment Titles			
	1.	Course Project - Part 6: The Finale*	2.	Review
			3.	Exam

(*) Indicates alternate assignment

Public Health: Discovering the Big Picture in Health Care

Course Overview

In this course, we discuss the multiple definitions of public health and the ways that these definitions are put into practice. We explore the five core disciplines and the ways that they interact to reduce disease, injury and death in populations. By understanding the roles of public health, we are able to gain a greater appreciation for its importance and the various occupations that one could pursue within the field of public health. Unit 1 introduces the definition of public health and provides a description that allows you to differentiate public health from other health care fields. The five core disciplines and the interactions between local, state, and federal organizations are also discussed. The history of public health concludes the introductory unit. Unit 2 focuses on specific information regarding the core disciplines of behavioral science and emergency preparedness and response. Unit 3 takes a detailed look at epidemiology and biostatistics. Unit 4 relates to environmental and occupational health issues. Finally, Unit 5 describes global health and the future of public health.

Because of public health’s broad and multi-faceted nature, it is important to understand the details and the overall interactions and importance that make the field essential to modern society. There are many disciplines that work together on different levels within public health. Each public health worker contributes to the overall function of the field itself. By entering the field of public health, you will play an integral part in improving the health and lives of a large number of people. The contributions of public health to society have shaped our modern world and will continue to do so in the future.

In this course, students will learn to:

- Define public health.
- Compare and contrast the scope of the various professions within public health.
- Formulate a solution to current problems of public health.
- Examine the role of public health in determining health policy.

There are no formal prerequisites to this course. However, it is assumed the student will have access to the Internet and associated resources and will understand how to conduct research using the Internet. It is important the student learn how to discern correct and quality information on the web. Students will need to conduct personal interviews as part of their projects.

UNIT 1: THIS IS PUBLIC HEALTH	
Assignment Titles	
PHYSICIANS, PHARMACISTS, DENTISTS, VETERINARIANS AND OTHER DOCTORS	1. Course Overview
	2. What is Public Health?
	3. The Five Core Disciplines of Public Health
	4. Project: Research Public Health Issues
	5. The Public Health System and Infrastructure
	6. Project: Research Public Health Agencies Response to Public Health Issues
	7. Quiz 1: Introduction to Public Health
	8. The History of Public Health
	9. Project: Early Years of Public Health
	10. Public Health Milestones in the Eighteenth and Nineteenth Centuries
	11. Project: Create Public Health Time Line
	12. Public Health in the 20th Century
	13. Quiz 2: The History of Public Health
	14. Special Project*
	15. Test
	16. Course Project Part - 1: Health Services Administrator*
	17. Glossary and Credits

PUBLIC HEALTH: DISCOVERING THE BIG PICTURE IN HEALTH CARE	UNIT 2: HEALTH EDUCATION AND BEHAVIORAL SCIENCE			
	Assignment Titles			
	1.	Promoting Public Health and Public Health Education	9.	Project: Researching Bioterrorism Agents
	2.	Project: Developing a Public Service Announcement	10.	Hurricane Katrina
	3.	Public Health Enemy #1: Tobacco	11.	Project: Researching Hurricane Katrina
	4.	Public Health Enemy #2: Obesity	12.	Quiz 2: Public Health Emergency Preparedness and Response
	5.	Project: Marketing Bad Habits	13.	Special Project*
	6.	Quiz 1: Health Education (Health Promotion) & Behavioral Science	14.	Test
	7.	Coordinating Response on a National, State, and Local Level	15.	Course Project Part - 2: Health Educator or Outreach Provider*
8.	The Threat of Bioterrorism	16.	Glossary and Credits	

PUBLIC HEALTH: DISCOVERING THE BIG PICTURE IN HEALTH CARE	UNIT 3: EPIDEMIOLOGY, BIO STATISTICS AND OUTBREAK INVESTIGATION			
	Assignment Titles			
	1.	Epidemiology: The Foundation of Public Health	9.	Prevention and Treatment
	2.	Project: Creating a Timeline for Legionnaire's or Lung Cancer	10.	Project: Microbe Game
	3.	Epidemiologic Methods and the Importance of Biostatistics	11.	Outbreak Investigation
	4.	Project: Clinical Trials	12.	Quiz 2: Disease Control and Outbreak Investigation
	5.	Ethical and Legal Considerations in Epidemiology	13.	Special Project*
	6.	Quiz 1: Epidemiology and Biostatistics	14.	Test
	7.	Principles of Infectious Diseases	15.	Course Project Part - 3: Epidemiologist or Laboratory Personnel*
8.	Project: Researching and Presenting Infectious Diseases	16.	Glossary and Credits	

PUBLIC HEALTH: DISCOVERING THE BIG PICTURE IN HEALTH CARE	UNIT 4: THE CDC, ENVIRONMENTAL AND OCCUPATIONAL HEALTH			
	Assignment Titles			
	1.	CDC: Description and Historical Perspective	9.	Population Growth as a Health Issue
	2.	Project: Global Disease Campaigns	10.	Project: Population Research and Comparison
	3.	CDC and Public Health Promotions	11.	Occupational Exposure
	4.	Project: Family Health History	12.	Quiz 2: Environmental and Occupational Health
	5.	CDC and Emergency Response	13.	Special Project*
	6.	Quiz 1: The Centers for Disease Control and Prevention (CDC)	14.	Test
	7.	Importance of a Clean Environment	15.	Course Project Part - 4: Environmental Health Employee*
8.	Project: Health Effects of Air Pollutants	16.	Glossary and Credits	

PUBLIC HEALTH: DISCOVERING THE BIG PICTURE IN HEALTH CARE	UNIT 5: GLOBAL HEALTH, THE WORLD HEALTH ORGANIZATION (WHO) AND FUTURE PUBLIC HEALTH CHALLENGES			
	Assignment Titles			
	1.	Global Health: We are One World	11.	Exploring your Career Opportunities in Public Health
	2.	Project: Global Health Organization	12.	Project: Public Health Career Exploration
	3.	The Role of the World Health Organization (WHO)	13.	Quiz 2: Future Challenges and Finding the Right Career in Public Health
	4.	Project: Researching Internet Drug Stores	14.	Special Project*
	5.	Public Health in Russia	15.	Test
	6.	Quiz 1: Global Health and The WHO	16.	Course Project Part - 5: A Public Health Care Provider*
	7.	Pandemic Flu and Emergency Preparedness	17.	Glossary and Credits
	8.	Project: Pandemics		
9.	Other Challenges in Public Health in the 21st Century			
10.	Project: Healthy ME!			

PUBLIC HEALTH: DISCOVERING THE BIG PICTURE IN HEALTH CARE	UNIT 6: COURSE REVIEW AND EXAM			
	Assignment Titles			
	1.	Course Project Part - 6: The Final Interview *	2.	Review
		3.	Exam	

(*) Indicates alternate assignment

Scientific Discovery and Development

Course Overview

This course teaches students about careers in laboratory science while simultaneously instructing them on major concepts in the biological sciences. The curriculum is quite comprehensive and is spread over five units:

- Unit One begins with a history of clinical laboratory science, which covers two lessons. These lessons lay the groundwork by explaining how clinical laboratories evolved and became professionalized and how scientific discoveries and breakthroughs fueled the development of the laboratory while the sub-disciplines in biology were also advancing. The science covered in the first unit includes immunology, the circulatory system, and the blood-bank system.
- Unit Two touches on the circulatory system and gives more detailed instruction on microbiology and the subfields within it.
- Unit Three covers cells and tissues and includes discussion of cell division as well as basic genetics.
- Unit Four launches into research. A brief history of the philosophy of science is provided to students, along with an explication of the scientific method. The unit goes on to teach the difference between basic and applied research. This unit also covers three major areas in bioresearch: biotechnology, nanotechnology, and pharmaceutical research and development.
- Unit Five culminates with research in the social science that is something of a hybrid, since the topics cross over into science. Emphasis is put on the interdisciplinary nature of this type of research. The last few lessons in the unit raise the controversial issues of embryonic stem-cell research and the problems raised by outsourcing clinical research. The final lesson gives students a chance to catch their breath and do some exercises that can help them find a career path they are interested in.

The writer has taken pains to make the course interesting and relevant. You will notice that many of the introductory sections use cutting edge scientific breakthroughs, facts, stories, and anecdotes. Liberal use has been made of *The Immortal Life of Henrietta Lacks*. Richard Dawkins has also been tapped, along with the latest popular news about mitochondrial DNA and similar subjects. The course writer also keeps the level of content high while at the same time writing in an accessible and understandable style so that students can grasp the material. Still, it is a lot of material to grasp, and no doubt they will benefit from additional instruction that may be provided by their teacher. Students should come away from this course with a solid understanding of what goes on in a laboratory. Some of the science material will be new to some students, and for advanced students, some of the material may be review. But for the majority of students, the science content will be interesting and challenging.

Objectives

- Compare and contrast a variety of careers in the clinical laboratory and in research and development as to job description, education, training, certification, and licensure, and work environment
- Evaluate the legal and ethical considerations inherent to professions in the clinical laboratory and in research and development
- Summarize the pros and cons of controversial issues in medical research, such as stem cell research and the double standards for human subjects research in developing countries, and formulate a position based on a variety of sources
- Review human anatomy and physiology as it pertains to the circulatory system and immunology, as well as basic cell biology, and genetics
- Describe the major historical events in the development of the field of clinical laboratory science as we know it today

Scientific Discovery Course Requirements

Students will need an Internet connection, pen and paper, and a computer that they can use every day. It would be helpful if the teacher spends some time teaching or reviewing the skill of Internet research—specifically, how to separate the wheat from the chaff. The course makes liberal use of Internet websites and encourages students to do so as well. Projects are a mix of formats, including some dry labs, but many of them will be challenging, and students will need to do research to complete them. (If the teacher has access to a wet lab, some of the projects can be adapted; the teacher may also want to augment the course with his or her own wet labs if a lab is available.) The course includes quite a bit of writing, including formal essay and research paper writing. Again, it would be helpful for the teacher or a librarian to go over the basics of paraphrasing, quoting, rules about avoiding plagiarism, and the like. Students will need to choose a stylebook. The MLA or APA stylebook would probably be most appropriate. APA is often used for the sciences.

Students should have access to a biology and anatomy textbook, at a minimum. They do not need to carry textbooks around, but they should be able to use textbooks as an additional resource when they need further explanation or clarification. Of course, their teacher will also be a resource.

This course probably would work best with students who have already had a course in basic biology. However, that is not an absolute prerequisite.

UNIT 1: INTRODUCTION TO LABORATORY SCIENCE	
SCIENTIFIC DISCOVERY AND DEVELOPMENT	Assignment Titles
	1. Course Overview
	2. History of Clinical Laboratory Science
	3. Project: Back in the Day
	4. Clinical Laboratory Science after 1945
	5. Project: The State of My State's Clinical Laboratories
	6. Clinical Laboratory Scientist
	7. Quiz 1: History and Clinical Laboratories
	8. Clinical Laboratory Technologist
	9. Clinical Laboratory Technician
	10. Project: Television Dramas and Medical Laboratory Technology
	11. Blood Bank Technology Specialist
	12. Project: Creating a Clinical Laboratory Sciences Career Guide
	13. Quiz 2: People and Milestones
	14. Special Project*
	15. Test
	16. Course Project - Part 1: Gregor Mendel's Contributions to the Study of Genetics*
17. Glossary and Credits	

UNIT 2: CLINICAL LABORATORY CAREERS	
SCIENTIFIC DISCOVERY AND DEVELOPMENT	Assignment Titles
	1. Phlebotomist
	2. Project: Order of the Draw
	3. Hematology
	4. Research Immunology
	5. Project: Talking Immunity
	6. Quiz 1: Contributions to Science
	7. Microbiologist
	8. Project: Diagnosis and Treatment of Infection
	9. Clinical Microbiology
	10. Public Health Microbiologist
	11. Project: Comparing Two Categories of Pathogens
	12. Quiz 2: Infectious Agents
	13. Special Project*
	14. Test
	15. Course Project - Part 2: History of the Virus*
16. Glossary and Credits	

UNIT 3: TISSUES AND CELLS	
SCIENTIFIC DISCOVERY AND DEVELOPMENT	Assignment Titles
	1. Structural Anatomy of Tissues
	2. Project: Developing a Lab Manual
	3. Histotechnologist and Histotechnicians
	4. Pathologist Assistant
	5. Project: Prepping Specimens in the Histology Lab
	6. Quiz 1: Lab Positions
	7. Cytotechnologist
	8. Genetics and the Genome
	9. Project: Recent Adaptations in Humans
	10. Cytogenetic Tech & Diagnostic Molecular Scientist
	11. Project: Is Left-handedness Genetic?
	12. Quiz 2: Cellular Construction
	13. Special Project*
	14. Test
	15. Course Project - Part 3: Vaccine Development as Early Genetic Engineering*
16. Glossary and Credits	

SCIENTIFIC DISCOVERY AND DEVELOPMENT		UNIT 4: RESEARCH AND DEVELOPMENT	
SCIENTIFIC DISCOVERY AND DEVELOPMENT		Assignment Titles	
1.	Research	9.	Biotech: Nanotechnology
2.	Project: Investigating a Problem by Using the Scientific Method	10.	Pharma R&D
3.	Types of Research	11.	Project: Virtual Lab: Immunology
4.	Project: Why Should I Get My Child Vaccinated?	12.	Quiz 2: Public Health and Scientific Discoveries
5.	Medical Research	13.	Special Project*
6.	Quiz 1: Medical Research and Its History	14.	Test
7.	Biotech: Genetic Engineering, Gene Therapy	15.	Course Project - Part 4: The Discovery of the Structure of DNA*
8.	Project: Virtual Lab: Simulating a PCR Test	16.	Glossary and Credits

SCIENTIFIC DISCOVERY AND DEVELOPMENT		UNIT 5: RESEARCH AND DEVELOPMENT, PART II	
SCIENTIFIC DISCOVERY AND DEVELOPMENT		Assignment Titles	
1.	Economics	10.	Project: Is a Double Standard of Care Ethically Justifiable?
2.	Project: Reforming America's Health Care System	11.	Choosing a Career
3.	Medical Sociology and Health Psychology	12.	Project: What's the Right Career for You?
4.	Medical Anthropology	13.	Quiz 2: Ethics and the Big Picture of Research
5.	Project: Create a Survey	14.	Special Project*
6.	Quiz 1: Anthropology	15.	Test
7.	Stem-Cell Research	16.	Course Project - Part 5: Genetic Diversity in Human Populations*
8.	Project: Stem-Cell Point/Counterpoint	17.	Glossary and Credits
9.	Double Standards in Research		

SCIENTIFIC DISCOVERY AND DEVELOPMENT		UNIT 6: COURSE REVIEW AND EXAM	
SCIENTIFIC DISCOVERY AND DEVELOPMENT		Assignment Titles	
1.	Course Project - Part 6: A Scientific Breakthrough*	2.	Review
		3.	Exam

(*) Indicates alternate assignment

Therapeutics: The Art of Restoring and Maintaining Wellness

Course Overview

This course focuses on careers that help restore and maintain mobility and physical and mental health, such as physical therapists, physical therapy assistants, occupational therapists, athletic trainers, massage therapists, dieticians and dietetic technicians, art therapist, neurotherapists, vocational rehabilitation counselors, and registered dental hygienists.

Each career is explored in depth, examining typical job duties, educational and licensure requirements, working conditions, average salary, and job outlook. Key concepts and specific skill sets are introduced in the lessons, allowing students to apply what they have learned to health careers.

This course is important because skilled health care workers are in high demand and expected to remain so for the foreseeable future. The unprecedented growth in this field is due to an aging population with more chronic conditions, new technology that has saved and lengthened lives, and increased demand for high-tech services.

Students who take this course will come away with a broad perspective of the myriad career opportunities in health care today. They will understand how people in different health care professions interact with each other, and how significant expected growth in the industry can give them flexibility, good pay, and high job satisfaction.

Objectives

- Compare and contrast careers that help restore and maintain mobility and enhance physical and mental health.
- Evaluate the importance of prevention and preventive services in health.
- Assess the importance of education, training, certification, and licensure in different health professions.
- Examine the roles and responsibilities of health care workers as part of the health care team.
- Understand ethical guidelines and legal limitations inherent in each career.
- Examine variations in scope of practice that can influence job descriptions by state.
- Summarize the value of therapy in maintaining health and treating the whole person rather than just one part or a disease.

Students will have to research different aspects of health care in the areas of science, medicine, social science, psychology, and microbiology. They also will be asked to find and summarize job-specific information such as licensure requirements in their state.

Some of the tasks in the chapter projects ask for answers that can be found in the lessons themselves, while others require research using the Internet. Students should have access to a computer with Internet and a good working knowledge of how to find information on the Web. While sample URLs are usually presented as a starting point, the student should have a basic knowledge of using search engines to find specific information.

Students will need an Internet connection, pen and paper, and a computer that they can use every day. It would be helpful if the teacher spends some time teaching or reviewing the skill of Internet research—specifically, how to separate the wheat from the chaff. The course makes liberal use of Internet websites and encourages students to do so as well. Projects are a mix of formats, including some dry labs, but many of them will be challenging, and students will need to do research to complete them. (If the teacher has access to a wet lab, some of the projects can be adapted; the teacher may also want to augment the course with his or her own wet labs if a lab is available.) The course includes quite a bit of writing, including formal essay and research paper writing. Again, it would be helpful for the teacher or a librarian to go over the basics of paraphrasing, quoting, rules about avoiding plagiarism, and the like. Students will need to choose a stylebook. The MLA or APA stylebook would probably be most appropriate. APA is often used for the sciences.

Students should have access to a biology and anatomy textbook, at a minimum. They do not need to carry textbooks around, but they should be able to use textbooks as an additional resource when they need further explanation or clarification. Of course, their teacher will also be a resource.

This course probably would work best with students who have already had a course in basic biology. However, that is not an absolute prerequisite.

THERAPEUTICS: THE ART OF RESTORING AND MAINTAINING WELLNESS	UNIT 1: PHYSICAL THERAPY (PHYSIOTHERAPY) AND BIOMECHANICS	
	Assignment Titles	
	1. Course Overview	9. Physical Therapist
	2. Biomechanics and Physical Therapy	10. Physical Therapy Assistant
	3. Project: Analyzing Requirements for Physical Therapy	11. Project: Patient Scenarios
	4. History of Physical Therapy	12. Athletic Trainer
	5. Project: History of Physical Therapy	13. Project: Patient Case Studies
	6. Physical Therapy and Wellness	14. Quiz 2: Professions in Physical Therapy
	7. Project: Evaluating Yourself on Prochaska's Scale	15. Special Project
	8. Quiz 1: The Field of Physical Therapy and Biomechanics	16. Test
	17. Course Project Part - 1: Concussions	
	18. Glossary and Credits	

THERAPEUTICS: THE ART OF RESTORING AND MAINTAINING WELLNESS	UNIT 2: OCCUPATIONAL THERAPY AND RELATED CAREERS	
	Assignment Titles	
	1. What is Occupational Therapy?	8. Recreational Therapist
	2. Project: Occupational Therapist Hypothetical Scenario	9. Project: Designing a Recreational Activity
	3. A Career as an Occupational Therapist	10. Audiologist
	4. Project: Looking from a Different Perspective	11. Project: Hearing Loss Prevention
	5. A Career as an Occupational Therapy Assistant or Aide	12. Quiz 2: Related Careers
	6. Quiz 1: The Field of Occupational Therapy	13. Special Project*
	7. Vocational Rehabilitation Counselor	14. Test
		15. Course Project Part - 2: TBI*
	16. Glossary and Credits	

THERAPEUTICS: THE ART OF RESTORING AND MAINTAINING WELLNESS	UNIT 3: DIETETICS AND NUTRITION: DIETITIAN AND DIETETIC TECHNICIAN	
	Assignment Titles	
	1. What is Nutritional Therapy?	9. Project: Food Safety
	2. Project: Creating a Diet	10. Public Health Nutritionist
	3. History of Dietetics and Nutrition	11. Project: Analyzing Sodium Content
	4. Nutrition Science	12. Quiz 2: Occupations in Nutrition and Dietetics
	5. Project: Obesity and Youth	13. Special Project*
	6. Quiz 1: The Field of Dietetics and Nutrition	14. Test
	7. Registered Dietitian	15. Course Project Part - 3: The Olympics*
	8. Dietetic Technician, Registered	16. Glossary and Credits

THERAPEUTICS: THE ART OF RESTORING AND MAINTAINING WELLNESS	UNIT 4: SPEECH-LANGUAGE PATHOLOGIST, ART THERAPISTS, MASSAGE THERAPISTS	
	Assignment Titles	
	1. What is Speech-language Pathology?	10. Animal-assisted Therapy
	2. Common Speech Pathologies	11. Project: Therapy Animals
	3. Project: Speech Pathology Case Study	12. Quiz 2: Massage Therapy, Art Therapy, and Animal-assisted Therapy
	4. Speech Pathology and Autism	13. Special Project*
	5. Project: Causes and Treatment of Autism	14. Test
	6. Quiz 1: Speech-language Pathologist	15. Course Project Part - 4: Health and Wellness*
	7. Massage Therapy	16. Glossary and Credits
	8. Art Therapy	
9. Project: Exploring Art Therapy		

THERAPEUTICS: THE ART OF RESTORING AND MAINTAINING WELLNESS	UNIT 5: SUPPORT CAREERS, BIOFEEDBACK AND PSYCHOTHERAPY			
	Assignment Titles			
	1.	Registered Dental Hygienist	10.	Project: Exploring a Career Path
	2.	Dental Assistant	11.	Exploring Your Career Opportunities in Therapeutics
	3.	Project: Dentures	12.	Project: Career Explorations in Therapeutics
	4.	Dental Laboratory Technician	13.	Quiz 2: Biofeedback and Neurotherapy
	5.	Project: Creation of Dentures	14.	Special Project*
	6.	Quiz 1: Dental Health	15.	Test
	7.	Biofeedback	16.	Course Project Part - 5: TMJ*
	8.	Project: Operant Conditioning	17.	Glossary and Credits
9.	NeuroTherapy			

THERAPEUTICS: THE ART OF RESTORING AND MAINTAINING WELLNESS	UNIT 6: COURSE REVIEW AND EXAM		
	Assignment Titles		
	1.	Course Project Part - 6: Your Favorite Sport *	2. Review
			3. Exam

(*) Indicates alternate assignment

HOSPITALITY AND TOURISM

Introduction to Hospitality and Tourism Systems

Course Overview

Travel and tourism is now the largest industry in the world: In the United States alone, over 7.5 million people work in this industry, and in 2010, 60 million international visitors came to the United States, spending \$134 billion. All of the sectors of the travel and tourism industry work together to serve this growing market of visitors, who have a significant impact on the U.S. economy.

This course establishes a foundation for the concept of tourism, travel, and hospitality as a system. Students will learn about the various segments of the travel and tourism industry and how they are interrelated and integral to international and domestic travel and tourism. This discussion will include travel agencies, tour companies, the airlines and other transportation sectors, lodging facilities, cruise lines, and marketing companies.

In this course, students will learn to:

- Explain why travel and tourism is important to our economy.
- Identify the six major sectors of the travel and tourism industry.
- Understand how geographic principles relate to traveler decisions.
- Understand the different types of airline flights and aircraft, the car-rental industry, and the rail-travel industry.
- Classify the different types and brands of lodging.
- Describe the types of service offered in the food-services industry.
- Describe the different kinds of cruise lines, ships, and popular cruise destinations.
- Understand the basic types of marketing.
- Understand the basic types of marketing and what marketing organizations do.
- Explain how the Internet and social media have changed the tourism industry

INTRODUCTION TO HOSPITALITY AND TOURISM SYSTEMS	UNIT 1: AN INTRODUCTION TO THE TRAVEL INDUSTRY AND THE PLACES WE GO			
	Assignment Titles			
	1.	Course Overview	10.	The Countries We Visit - Part 2
	2.	Travel Terminology	11.	Project: Geographic Basics and Where We Travel
	3.	Segments of the Travel Industry	12.	Project: The Countries We Visit
	4.	Travel Product Distribution and Why We Travel	13.	Quiz 2
	5.	Project: Travel Terminology	14.	Special Project*
	6.	Project: Segments of the Travel Industry	15.	Test
	7.	Quiz 1	16.	Course Project Part - 1: Geography of the Island*
	8.	Geographic Basics and Where We Travel	17.	Glossary and Credits
	9.	The Countries We Visit - Part 1		

INTRODUCTION TO HOSPITALITY AND TOURISM SYSTEMS	UNIT 2: EXPLAINING AGENCIES, OPERATORS, INSTRUMENTS OF RECORD AND OTHER ROBUST ASSURANCES			
	Assignment Titles			
	1.	Travel Agents and Agencies	10.	Project: Careers in Travel Agencies and Tour Companies
	2.	Types of Tours and Tour Operators	11.	Project: Health Concerns and Safety and Security While Traveling
	3.	Why People Take Tours and What Makes a Successful Tour Operator	12.	Quiz 2
	4.	Project: The Value of Travel Agents	13.	Special Project*
	5.	Project: Types of Tours and Tour Operators	14.	Test
	6.	Quiz 1	15.	Course Project Part - 2: Tours of the Island*
	7.	Careers in Travel Agencies and Tour Companies	16.	Glossary and Credits
	8.	Government Documents and Currency and Exchange Rates		
	9.	Health Concerns and Safety and Security While Traveling		

INTRODUCTION TO HOSPITALITY AND TOURISM SYSTEMS	UNIT 3: THE AIRLINES AND OTHER MODES OF TRANSPORTATION			
	Assignment Titles			
	1.	The Aviation System	9.	Train Travel
	2.	Aircraft and Airlines	10.	Project: Evaluating Online Air Travel Websites
	3.	The Airport Experience	11.	Project: Evaluating Online Car Rental Websites
	4.	Project: Airline Travel Interview	12.	Quiz 2
	5.	Project: Hartsfield-Jackson International Airport Profile	13.	Special Project*
	6.	Quiz 1	14.	Test
	7.	Airfares and Airline Tickets	15.	Course Project Part - 3: Transportation to the Island*
	8.	Car Rentals	16.	Glossary and Credits

INTRODUCTION TO HOSPITALITY AND TOURISM SYSTEMS	UNIT 4: THE HOSPITALITY AND CRUISE INDUSTRY			
	Assignment Titles			
	1.	Accommodations and Lodging Facilities	10.	Cruise Costs, Shore Excursions, and Cruise Ship Careers
	2.	Project: Accommodations and Lodging Facilities	11.	Project: A Comparison of Hotels and Cruise Ships
	3.	Hotel Branding and Pricing	12.	Quiz 2
	4.	The Food Services Industry	13.	Special Project*
	5.	Project: Food Service	14.	Test
	6.	Quiz 1	15.	Course Project Part - 4: Lodging on the Island*
	7.	Why People Cruise; Cruise Lines and Ships	16.	Glossary and Credits
	8.	Project: Cruise Lines and Ships		
	9.	Cruise Destinations and the Shipboard Experience		

INTRODUCTION TO HOSPITALITY AND TOURISM SYSTEMS	UNIT 5: MAKING CONNECTIONS: MARKETING AND TECHNOLOGY			
	Assignment Titles			
	1.	The Concept of Marketing and the Major Steps of Marketing	9.	Social Media and Other Travel Related Technologies
	2.	Project: Brand USA Research	10.	Medical Tourism and the Future of Travel
	3.	Selling Travel and Serving Travelers	11.	Project: Space Travel Sales Presentation
	4.	Project: Consultative Selling	12.	Quiz 2
	5.	Destination Marketing Organizations, Conventions and Meetings, and Insuring Travel	13.	Special Project*
	6.	Quiz 1	14.	Test
	7.	Technology in Travel and the Internet	15.	Course Project Part - 5: Marketing the Island*
	8.	Project: Travel Agency Website	16.	Glossary and Credits

INTRODUCTION TO HOSPITALITY AND TOURISM SYSTEMS	UNIT 6: COURSE REVIEW AND EXAM			
	Assignment Titles			
	1.	Course Project Part - 6: Creating a Website For The Island*	2.	Review
			3.	Exam

(*) Indicates alternate assignment

Food and Beverage Management

Course Overview

This course, an introductory Food & Beverage Management course, is designed as an overview to prepare students for F&B core courses and to introduce them to specialty areas. Students will learn the basics of food service management and operations with an emphasis on the fundamental values of hospitality and responsible management. We will examine where the industry began, current best practices, and future trends.

Students will gain knowledge of and understand how the correct blend of hard skills (food and beverage management principles) and soft skills (providing exceptional guest service) can maximize profits in the hospitality industry. Additional topics will include menu planning and pricing, types of service styles, food and beverage marketing, facility design and layout, financial controls, sanitation, safety, ethics, and legal concerns. We will also identify opportunities and career paths for those interested in the food & beverage industry.

Objectives:

- Improve written, verbal, and presentation skills
- Describe the types of food service facilities
- Identify different settings of food service operations
- Compare and contrast commercial vs. institutional food service operations
- Identify management positions, production and service personnel, organizational charts, and career paths
- Understand the fundamentals of management as they pertain to food service
- Understand the basics of the science of nutrition and contemporary dietary concerns, and multicultural/diversity issues of food service
- Outline the steps to menu pricing, schedules, planning, and design
- Develop a standardized recipe
- Focus on the importance of purchasing, receiving, storage and issuing
- Describe the methods of preparation and production
- Describe the types of service and income control procedures
- Consider ethical and legal standards related to food and beverage management
- Identify the types and uses of foodservice equipment and utensils
- Identify the economic aspects of food service operations including the uniform system of accounts, financial statements, and ratio analysis
- Be familiar with food service automation, hardware, and software
- Realize the importance of sanitation including foodborne illness, personal cleanliness and health procedure for safe food handling, cleanup, and accident prevention
- Identify trends in the food and beverage industry

Students must be computer literate and have Internet access. Students should have basic research skills, as well as the ability to conduct online searches and access recommended websites. Word processing and presentation software is required to produce projects.

The following textbooks have been used as a basis for the entire course and while the student is not required to purchase them, if they would like to have more in depth knowledge of the topic, the following information will be useful.

Management of Food and Beverage Operations

©2010, 13 chapters, Softbound

ISBN 978-0-86612-344

Author: Jack D. Ninemeier

Publisher: American Hotel & Lodging Association

Managing Service in Food and Beverage Operations

©2012, 15 chapters, Softbound

ISBN 978-0-86612-358-7

Authors: Ronald F. Cichy and Philip J. Hickey, Jr.

Publisher: American Hotel & Lodging Association

UNIT 1: THE FOOD SERVICE INDUSTRY	
FOOD AND BEVERAGE MANAGEMENT	Assignment Titles
	1. Course Overview
	2. The Beginning of the Food Service Industry
	3. Segments of the Food Service Industry
	4. Project: Food and Beverage Service Opportunities
	5. Industry Trends and Developments
	6. Project: Company Benefits
	7. Quiz 1: Introduction to Food and Beverage Management
	8. F&B Staff and Tasks Involved in a F&B Operation
9. Project: A New Job	
10. Fundamentals of Management and F&B Marketing	
11. Project: Promotional Marketing	
12. Career Paths in Food Service	
13. Quiz 2: Food and Beverage Operations	
14. Special Project*	
15. Test	
16. Course Project Part - 1: Your New Food Service Operation*	
17. Glossary and Credits	

UNIT 2: MENU MANAGEMENT AND FOOD COST CONTROLS	
FOOD AND BEVERAGE MANAGEMENT	Assignment Titles
	1. Menu Planning: Objectives, Considerations and Meal Periods
	2. Types of Menus, Schedules and Food Categories
	3. Menu Designs, Menu Trends, Menu Changes
	4. Project: Evaluating a Menu
	5. Project: Critiquing the Menu
	6. Quiz 1: The Menu
	7. Developing Standard Recipes
	8. Determining Costs
9. Setting Menu Pricing	
10. Project: Standardizing Recipes	
11. Project: The Waffle Dilemma	
12. Quiz 2: Food Service Cost Controls and Pricing Strategies	
13. Special Project*	
14. Test	
15. Course Project Part - 2: Marketing Plan and Menu Design*	
16. Glossary and Credits	

UNIT 3: FOOD & BEVERAGE FUNCTIONAL AREAS AND SERVICE	
FOOD AND BEVERAGE MANAGEMENT	Assignment Titles
	1. Functional Areas of Food and Beverage Production
	2. Project: Product Specification
	3. Supplies and Common Equipment Items
	4. Production Planning and Principles
	5. Project: "Green" Restaurants
	6. Quiz 1: Functional Areas of Food and Beverage Operations
	7. Providing Superior Guest Service
	8. Project: Country Club Service
9. Setting up Revenue and Control Procedures	
10. Increasing Food and Beverage Sales	
11. Project: Suggestive Selling Script	
12. Quiz 2: Food and Beverage Service	
13. Special Project*	
14. Test	
15. Course Project Part - 3: Functional Areas of Service*	
16. Glossary and Credits	

UNIT 4: FACILITIES AND FINANCE	
FOOD AND BEVERAGE MANAGEMENT	Assignment Titles
	1. Facility Design: The Planning Process
	2. Decorating and Redesigning Areas of the Food and Beverage Operation
	3. Project: Evaluating the Design of an Establishment
	4. Selecting Food and Beverage Equipment
	5. Project: Restaurant Equipment
	6. Quiz 1: Facilities, Layout and Design
	7. System of Accounts and the Operating Budget
	8. Project: Creating an Operating Report
9. The Income Statement and Balance Sheet	
10. Ratios and Accounting Computer Systems	
11. Project: Financial Status of the Spotted Dog Caf��	
12. Quiz 2: Finance in Food and Beverage	
13. Special Project*	
14. Test	
15. Course Project Part - 4: Physical Design and Layout*	
16. Glossary and Credits	

FOOD AND BEVERAGE MANAGEMENT	UNIT 5: SANITATION, ETHICS AND LEGAL CONCERNS IN FOOD AND BEVERAGE MANAGEMENT			
	Assignment Titles			
	1.	Alcohol Service and Legal Restrictions and Liabilities	9.	Security Issues
	2.	Physical Impact of Alcohol	10.	Legal Issues
	3.	Project: Responsibility and Alcohol	11.	Project: Legal Issues at the Spotted Dog Caf��
	4.	Intervention Techniques	12.	Quiz 2: Safety, Sanitation and Legal Issues
	5.	Project: Stopping Alcohol Service	13.	Special Project*
	6.	Quiz 1: Beverage Service	14.	Test
	7.	Sanitation, Health and Safety Issues	15.	Course Project Part - 5: Safety and Sanitation*
	8.	Project: Food Safety Visual Aids	16.	Glossary and Credits

FOOD AND BEVERAGE MANAGEMENT	UNIT 6: COURSE PROJECT, REVIEW, AND EXAM			
	Assignment Titles			
	1.	Course Project Part - 6: Pitching Your Concept*	2.	Review
			3.	Exam

(*) Indicates alternate assignment

Food Safety and Sanitation

Course Overview

This comprehensive course will cover the principles and practices of food safety and sanitation that are essential in the hospitality industry for the protection and well-being of staff, guests and customers. The course will provide a systems approach to sanitation risk management and the prevention of food contamination by emphasizing the key components of the Hazard Analysis Critical Control Point (HACCP) food safety system. After successful completion of this course, students will be prepared to meet the requirements of state and national certification exams.

In this course, students will learn:

- to recognize the reasons for managing a sanitary foodservice operation
- to understand the root causes of food borne illness and the prevention strategies that minimize the risk of food borne illness
- to apply an effective food safety management program to meet the demands of consumers
- to be provided with the necessary food safety knowledge required to successfully secure national certification in food safety management

UNIT 1: FACING UP TO THE IMPORTANCE OF FOOD SAFETY				
FOOD SAFETY AND SANITATION	Assignment Titles			
	1.	Course Overview	10.	Building an Effective Personal Hygiene System - The Safe Food Handler
	2.	Providing Safe Food	11.	Project: Preventing Cross-contamination
	3.	Bacteria	12.	Project: Food Allergies
	4.	Viruses, Parasites, and Fungi	13.	Project: Case Study Essay
	5.	Project: Food-borne Illness Essay	14.	Quiz 2
	6.	Project: Food-borne Illness Outbreaks	15.	Special Project*
	7.	Quiz 1	16.	Test
	8.	Varieties of Contamination	17.	Course Project Part - 1: Introducing Your Program*
	9.	Caring for Customers with Allergies	18.	Glossary and Credits

UNIT 2: FOOD TRAVEL PATH: THE FLOW OF FOOD THROUGH THE OPERATION				
FOOD SAFETY AND SANITATION	Assignment Titles			
	1.	Establishing the Foodservice Safety System	10.	Project: Conducting an Analysis and Writing a Report
	2.	Avoiding Time/Temperature Abuse	11.	Project: Practicing Food Safety at Home
	3.	Flow of Food: Purchasing and Receiving	12.	Quiz 2
	4.	Project: Survey Five Food-service Establishments	13.	Special Project*
	5.	Project: Time/temperature Abuse Training	14.	Test
	6.	Quiz 1	15.	Course Project Part - 2: Discussing the HACCP System*
	7.	Storing food safely	16.	Glossary and Credits
	8.	Preparing Food Safely		
	9.	Keeping Food Safe After Prepping and Cooking		

UNIT 3: CLEAN AND SANITARY FACILITIES AND EQUIPMENT				
FOOD SAFETY AND SANITATION	Assignment Titles			
	1.	Facilities and Equipment Design	9.	Developing a Cleaning Program
	2.	Project: Creating a Flow Diagram	10.	Project: Creating a Cleaning Procedure
	3.	Utilities and Safety	11.	Controlling Pests
	4.	Project: Summarizing Research Projects	12.	Quiz 2
	5.	Cleaning and Sanitizing	13.	Special Project*
	6.	Quiz 1	14.	Test
	7.	Facility Maintenance	15.	Course Project Part - 3: Pest Control*
	8.	Project: Creating a Sanitation Area	16..	Glossary and Credits

UNIT 4: ACCIDENT PREVENTION AND CRISIS MANAGEMENT			
FOOD SAFETY AND SANITATION	Assignment Titles		
	1.	Preventing Accidents and Taking Action in an Emergency	9. Government Regulation and HACCP
	2.	Project: Read and Summarize Article	10. Project: Role Playing an Inspection
	3.	First Aid, CPR and Fire Hazards	11. Food Protection Industry Associations
	4.	Crisis Management	12. Quiz 2
	5.	Project: Writing a Press Release	13. Special Project*
	6.	Quiz 1	14. Test
	7.	Food-borne Illness Outbreak	15. Course Project Part - 4: CPR*
	8.	Project: Developing Procedures for Dealing with an Outbreak	16. Glossary and Credits

UNIT 5: SANITATION MANAGEMENT			
FOOD SAFETY AND SANITATION	Assignment Titles		
	1.	The Importance of Employee Training	9. Sustainability and the Local Food Movement
	2.	Project: Personal Hygiene Guidelines	10. Preparing for Certification
	3.	Methods for Training and Motivating Employees	11. Project: Read Study Guide and Create a Quiz
	4.	Project: Safety and Sanitation Exercise	12. Quiz 2
	5.	Careers in Food Safety and Sanitation	13. Special Project*
	6.	Quiz 1	14. Test
	7.	Nutrition and Organic Foods	15. Course Project Part - 5: Food Providers*
	8.	Project: Conduct Survey on Organic Foods	16. Glossary and Credits

UNIT 6: COURSE REVIEW AND EXAM			
FOOD SAFETY AND SANITATION	Assignment Titles		
	1.	Course Project Part - 6: Creating a Food Safety Manual*	2. Review
			3. Exam

(*) Indicates alternate assignment

Lodging Operations Management

Course Overview

This course introduces students to hotel management. Students taking this course briefly review the history of the lodging industry, and place contemporary hotels in a larger context of the hospitality industry. They then study hotels from several different angles: vision and mission, organizational structures, and the structure and functions of different divisions within the hotel.

The course emphasizes the rooms divisions, and addresses how it relates to food and beverage, sales and marketing, hospitality, and security divisions. In the process, students get a chance to research and/or observe a number of hotels and hotel divisions in action. As a result, this course is valuable to students planning a career in hotel management, especially those interested in front office operations. It is also useful to any student interested in the hospitality industry or business in general.

In this course, students will learn to:

- use written communication skills in creating, expressing and interpreting information and ideas including technical terminology and information
- solve problems using critical thinking skills
- classify hotels in terms of their levels of service, and ownership and affiliation
- describe how hotels are organized and explain how functional areas within hotels are classified
- summarize front office operations during the four stages of the guest cycle
- discuss the sales dimension of the reservations process
- identify the tools managers use to track and control reservations
- list the seven steps of the registration process
- discuss creative registration options
- identify typical service requests that guests make at the front desk
- describe the process of creating and maintaining front office accounts
- understand the importance of check-out procedures to ensure guest satisfaction and verify settlement of account
- discuss the importance of housekeeping standards to assure guest satisfaction
- summarize the steps in the front office audit process
- explain the concept of revenue management
- discuss how managers can maximize revenue by using forecast information in capacity management, discount allocation, and duration control
- explain important issues in developing and managing a security program
- research the major duties and qualifications for managerial positions common to front of the house and back of the house operations

There are no formal prerequisites for the course. However, the course assumes students will have regular and reliable access to the Internet, that they are comfortable reading and writing, and that they are willing and able to engage in Internet-based research.

UNIT 1: OVERVIEW OF THE LODGING INDUSTRY			
LODGING OPERATIONS MANAGEMENT	Assignment Titles		
	1.	Course Overview	10. Classifying Functional Areas by BOH or FOH or by Divisions/Departments
	2.	A Look Back at the Hotel Industry - Historical Development	11. Front Office Operations and Structure
	3.	Project: Historical Change	12. Project: Reorganize Front Office Positions
	4.	Classification of Hotels	13. Quiz 2: The Hotel Organizational Structure
	5.	Types of Travelers and What Influences Them to Buy	14. Special Project*
	6.	Project: Evaluate a Hotel's Virtual Identity	15. Test
	7.	Quiz 1: The Traditional and Modern Hotel	16. Course Project - Part 1: Site Selection & Target Market*
	8.	The Organizational Chart	17. Glossary and Credits
	9.	Project: Evaluate and Revise a Hotel's Mission Statement	

UNIT 2: MANAGING GUEST SERVICES AND ESTABLISHING RATE STRUCTURE			
LODGING OPERATIONS MANAGEMENT	Assignment Titles		
	1.	Superior Guest Service and Service Strategies	9. Front Office Communications
	2.	Project: Role Play Service Qualities	10. Establishing the Room Rate
	3.	Managing Guest Service	11. Project: Differences in Room Rates
	4.	Office Services and Handling Complaints	12. Quiz 2: The Guest Cycle
	5.	Project: Researching Service Standards in Practice	13. Special Project*
	6.	Quiz 1: Front Office Operations	14. Test
	7.	Stages in the Guest Cycle and Front Office Documents	15. Course Project - Part 2: Mission Statement*
8.	Project: Fine-Tuning the Guest Cycle	16. Glossary and Credits	

UNIT 3: PROCESSING RESERVATIONS AND THE REGISTRATION PROCESS			
LODGING OPERATIONS MANAGEMENT	Assignment Titles		
	1.	Role of the Sales Department and Types and Sources of Reservations	8. Project: Alternative Registration
	2.	Group Reservations and Reservation Computer Systems	9. Selling and Turning Away Guests
	3.	Project: Researching PMS Software Report	10. Project: Practicing Difficult Conversations
	4.	Forecasting and Revenue Management	11. Record Keeping and Front Office Accounting
	5.	Project: Forecasting	12. Quiz 2: Registration
	6.	Quiz 1: Reservations	13. Special Project*
	7.	The Registration Process and Creative Registration Options	14. Test
		15. Course Project - Part 3: Organizational Structure	16. Glossary and Credits*

UNIT 4: FINANCIAL OPERATIONS AND ROOMS MANAGEMENT TECHNOLOGY			
LODGING OPERATIONS MANAGEMENT	Assignment Titles		
	1.	Front Office Functions During Check Out and Settlement	9. Project: Future Access
	2.	Check Out Options and Internal Controls	10. Other Common Property Management System Interfaces
	3.	Project: Check Out Options	11. Project: Borrowing Technology
	4.	The Audit Process	12. Quiz 2: Property Management Interfaces and Technology
	5.	Project: Interview a Night Auditor	13. Special Project*
	6.	Quiz 1: Check Out and Settlement and the Audit Process	14. Test
	7.	Guest Services Technology/Telecommunications	15. Course Project - Part 4: Room Rate*
8.	Guest Room Locking Services	16. Glossary and Credits	

UNIT 5: FRONT OFFICE MANAGEMENT OPERATIONS			
LODGING OPERATIONS MANAGEMENT	Assignment Titles		
	1.	Functions of Management	9. Project: The Human Side of Emergencies
	2.	Project: Researching the Reality of Management	10. Planning Your Future in Lodging
	3.	Housekeeping: Planning, Staffing and Scheduling	11. Project: Planning Your Hotel Career
	4.	Human Resources: Management Techniques and Strategies	12. Quiz 2: Safety, Security and Securing a Career in Lodging
	5.	Project: Internal and External Recruiting	13. Special Project*
	6.	Quiz 1: Role of Front Desk Management	14. Test
	7.	Security Program and the Role of Management	15. Course Project - Part 5: Recruiting and Interviewing*
8.	Workplace Safety, the Law and Handling Emergencies	16. Glossary and Credits	

UNIT 6: COURSE REVIEW AND EXAM			
LODGING OPERATIONS MANAGEMENT	Assignment Titles		
	1.	Course Project - Part 6: Superior Service	2. Review
			3. Exam

(*) Indicates alternate assignment

Marketing and Sales for Tourism and Hospitality

Course Overview

This course is designed as an introduction to the study of tourism and hospitality marketing and sales. Students will be introduced to marketing theory and application of the basic principles of marketing as applied in hospitality and tourism. The relationship between marketing and other functions such as advertising, sales techniques, and public relations in order to maximize profits in a hospitality organization is addressed. Students will have an opportunity to explore this multi-faceted world, identifying multiple career paths and opportunities.

Objectives

- Explain the impact of technology on tourism and hospitality marketing and sales.
- Develop a plan for a career in tourism and hospitality marketing and sales.
- Create a marketing plan for a local business in the community
- Improve written, verbal, and presentation skills.

MARKETING AND SALES FOR TOURISM AND HOSPITALITY	UNIT 1: INTRODUCTION TO MARKETING		
	Assignment Titles		
	1. Course Overview	11. Project: Creating a Market Plan	
	2. Understanding Marketing Basics	12. Budgeting for the Marketing Plan and Marketing Strategies for Product Life Cycle Stages	
	3. Project: Creating a Marketing Plan	13. Quiz 2: The Marketing Plan	
	4. Historical Development of Marketing	14. Special Project*	
	5. Project: Design a Video	15. Test	
	6. Importance of Hospitality Marketing	16. Course Project - Part 1: Marketing Research and Analysis*	
	7. Quiz 1: What Is Marketing?	17. Glossary and Credits	
	8. SWOT Analysis		
	9. Project: SWOT Analysis		
	10. The Marketing Plan		
	MARKETING AND SALES FOR TOURISM AND HOSPITALITY	UNIT 2: MARKETING RESEARCH AND ANALYSIS	
		Assignment Titles	
		1. Characteristics of the Travel Product	9. Methods of Segmenting Markets
		2. Structure of the Hospitality and Tourism Industry	10. Market Research
		3. Project: Sector Trends	11. Project: Target Markets and Advertising Mediums
4. Product/Service Mix and Branding		12. Quiz 2: The Customer	
5. Project: Branding Timeline		13. Special Project*	
6. Quiz 1: The Product		14. Test	
7. Market Segmentation		15. Course Project - Part 2: Marketing Strategy and Planning*	
8. Project: Market Segmentation: Benefits vs Limitations		16. Glossary and Credits	
MARKETING AND SALES FOR TOURISM AND HOSPITALITY		UNIT 3: MARKETING STRATEGY AND PLANNING	
		Assignment Titles	
		1. Promotional Mix and Communications	10. Use of Technology in Providing Service to Customers
		2. Project: The Promotional Mix	11. Project: Sherman and Clayton Acts Research Paper
		3. Advertising and Public Relations	12. Quiz 2: Using Personal Selling Techniques and Providing Superior Customer Service
		4. Project: Publicity and Its Effect	13. Special Project*
	5. Sales Promotion and Merchandising in the Hospitality and Tourism Industry	14. Test	
	6. Quiz 1: Hospitality Promotion	15. Course Project - Part 3: Delivering Hospitality Services to Customers*	
	7. Basics of Personal Selling	16. Glossary and Credits	
	8. Project: Personal Selling Script		
	9. Satisfying the Customer		

MARKETING AND SALES FOR TOURISM AND HOSPITALITY	UNIT 4: DELIVERING HOSPITALITY SERVICES TO CUSTOMERS			
	Assignment Titles			
	1.	The Travel Trade	9.	The Role of Technology
	2.	Project: Travel Trade Intermediaries PowerPoint	10.	Project: Making a Market Research PowerPoint
	3.	Internet Travel Intermediaries	11.	Database Marketing
	4.	The Power of the Web in Tourism and Hospitality Marketing and Sales	12.	Project: Database Marketing Timeline
	5.	Project: Online Marketing Poster	13.	Quiz 2: Keeping the Customer Happy
	6.	Quiz 1: The Distribution Mix	14.	Special Project*
	7.	Market Research and Customer Service	15.	Test
	8.	Project: Kinds of Market Research	16.	Course Project - Part 4: Your Marketing Strategy*
			17.	Glossary and Credits

MARKETING AND SALES FOR TOURISM AND HOSPITALITY	UNIT 5: CAREER OPPORTUNITIES IN TOURISM AND HOSPITALITY			
	Assignment Titles			
	1.	Choosing a Career	9.	Project: Create Your Own Resume
	2.	Project: Choose a Career Research Paper	10.	Preparing for the Interview
	3.	Developing an Action Plan	11.	Project: Writing a Thank You Letter
	4.	Careers in Marketing	12.	Quiz 2: Finding and Applying for a Job
	5.	Project: Self-Marketing Plan	13.	Special Project*
	6.	Quiz 1: Planning for a Career in Hospitality Marketing and Sales	14.	Test
	7.	Entering the Job Market	15.	Course Project - Part 5: Executive Summary*
	8.	Applying for a Job	16.	Glossary and Credits

MARKETING AND SALES FOR TOURISM AND HOSPITALITY	UNIT 6: COURSE REVIEW AND EXAM			
	Assignment Titles			
	1.	Course Project - Part 6: Board Presentation*	2.	Review
			3.	Exam

(*) Indicates alternate assignment

Planning Meetings and Special Events

Course Overview

Welcome to Planning Meetings and Special Events. Being a meetings and special events planner is an important job that's both demanding and rewarding. The Bureau of Labor Statistics projects this profession will grow by 43.7 percent between 2010 and 2020.

It's not all fun and parties, though. In 2012, CareerCast ranked being an event planner as the sixth most stressful job, with soldiers and firefighters holding the top two positions. That's because a meeting coordinator is responsible for every detail of an event. Planners have to know how to communicate, be empathetic, and think of their clients. It's crucial to remember that in some instances the event will be a once-in-a-lifetime occasion, so it's important to get it right.

Being a meetings and events planner can be an interesting career, one that you can be sure won't ever be boring.

Objectives

- Recognize the skills needed to work in this industry.
- Develop generic skills that can be used in many positions.
- Learn the acronyms of the meetings and planning special events industry.
- Understand the great importance of accepting responsibility.
- Consider the opportunities for pursuing a career in this field.

This course starts with an historical overview and continues by equipping students with the skills and perspectives they need to plan meetings and special events. All resources and materials are online. The only prerequisites are the ability to write, think, and question. If there's an opportunity to do hands-on meeting planning, take advantage of it to put into practice some of the information you'll learn.

UNIT 1: MEETINGS ARE BIG BUSINESS				
PLANNING MEETINGS AND SPECIAL EVENTS	Assignment Titles			
	1.	Course Overview	10.	Working With A Special Events Committee and Understanding Fundraising
	2.	The Evolution of the Meetings and Special Events Industry	11.	Project: Interview a Committee Member
	3.	Project: Communication through the Ages	12.	Supervising, Networking and Designing Work Schedules
	4.	Types of Meetings	13.	Project: Supervision Research
	5.	Project: Researching the CVB	14.	Quiz 2: Committees, Supervising and Schedules
	6.	Learning the Lingo	15.	Special Project*
	7.	Quiz 1: Getting Started	16.	Test
	8.	Preparing to be the Perfect Planner	17.	Course Project - Part 1: The Theme*
	9.	Project: Research Planner Credentials	18.	Glossary and Credits

UNIT 2: PLAYING WITH PUZZLES				
PLANNING MEETINGS AND SPECIAL EVENTS	Assignment Titles			
	1.	Working Definitions and Overviews	9.	More on Budgets
	2.	Laying the Foundation	10.	Other Miscellaneous Budgeting Issues
	3.	Project: Using SMART	11.	Project: Researching a Bank Account
	4.	Networking, Associations and Tools of the Trade	12.	Quiz 2: Planning Stage Two – It All Comes Back to the Budget
	5.	Project: Identifying Your Own Network Exercise	13.	Special Project*
	6.	Quiz 1: Planning Stage One – Working Through the Theory	14.	Test
	7.	Budgets	15.	Course Project - Part 2: The Budget*
	8.	Project: Tracking Your Money	16.	Glossary and Credits

PLANNING MEETINGS AND SPECIAL EVENTS	UNIT 3: FINANCIAL MANAGEMENT OF MEETINGS AND EVENTS			
	Assignment Titles			
	1.	Becoming Seamless	9.	Working with Suppliers
	2.	Project: Reconstructing a Checklist	10.	Get it on Paper
	3.	Sites and Selection	11.	Project: Interviewing Vendors
	4.	Project: Organizing a Site Meeting	12.	Quiz 2: Getting Things Lined Up
	5.	Mapping the Space	13.	Special Project*
	6.	Quiz 1: Becoming Seamless	14.	Test
	7.	Getting Into the Field	15.	Course Project - Part 3: The Venue*
	8.	Project: Making Your Own Business Card	16.	Glossary and Credits

PLANNING MEETINGS AND SPECIAL EVENTS	UNIT 4: DESIGNING THE PROGRAM...AND DON'T FORGET THE FOOD			
	Assignment Titles			
	1.	Get the Right Caterers	9.	The Internet, Social Media, SEO and LinkedIn
	2.	Project: A Catered Affair	10.	Project: Setting Up a Networking Account
	3.	Everything you want to know about F&B set ups	11.	The Technology Revolution
	4.	Project: A Be-Creative Assignment	12.	Quiz 2: Advertising
	5.	From Pipe and Drape to Double-checking AV Equipment	13.	Special Project*
	6.	Quiz 1: F&B	14.	Test
	7.	Meet the Media	15.	Course Project - Part 4: The Goodies*
	8.	Project: Writing a News Release	16.	Glossary and Credits

PLANNING MEETINGS AND SPECIAL EVENTS	UNIT 5: IMPORTANCE OF POTPOURRI			
	Assignment Titles			
	1.	Transportation	9.	Evaluations for Meetings and Special Events
	2.	Project: Booking Airline Tickets	10.	Project: Evaluating A Special Event Project
	3.	Monitoring	11.	Reflecting and Projecting
	4.	Project: Monitoring Employees	12.	Quiz 2: Wrapping it Up
	5.	International Considerations	13.	Special Project*
	6.	Quiz 1: Details, details, details	14.	Test
	7.	Masala Tips and Ideas	15.	Course Project - Part 5: Final Details*
	8.	Project: Reflecting on Your Learning	16.	Glossary and Credits

PLANNING MEETINGS AND SPECIAL EVENTS	UNIT 6: COURSE PROJECT, REVIEW AND EXAM			
	Assignment Titles			
	1.	Course Project - Part 6: The Big Presentation*	2.	Review
			3.	Exam

(*) Indicates alternate assignment

Sustainable Service Management for Hospitality and Tourism

Course Overview

This comprehensive course will cover the principles and practices of sustainable service management. The purpose of this course is to provide students with an understanding of socially, environmentally, and financially sustainable hospitality management. The course will provide a sustainable approach to service management, incorporating the role of the customer, employee, leaders, and the environment. After successful completion of this course, students will understand and be able to explain the fundamentals of sustainability in the hospitality industry.

The student will:

- articulate the importance of customer-centered service in the hospitality industry
- know how to empower employees to create sustainable service
- be able to describe leadership qualities that contribute to a sustainable service environment
- be able to identify drivers of sustainable success in service businesses
- understand how green policies and social profit benefit the planet and the bottom line

This course does not require any pre-requisites and is self-contained. It does require that the student has access to the Internet for external readings and encourages students to utilize the library as necessary, but there are no texts required.

UNIT 1: CREATING A CUSTOMER-CENTERED HOSPITALITY ENVIRONMENT	
SUSTAINABLE SERVICE MANAGEMENT FOR HOSPITALITY AND TOURISM	Assignment Titles
	1. Course Overview
	2. Defining Sustainable Service Management
	3. Project: Essay on Service
	4. Managing the Guest Experience
	5. Customer Knowledge
	6. Project: Guest Satisfaction Index Study
	7. Quiz 1: Sustainable Service Management for the Guest Experience
	8. Standards for Service Delivery
9. The Service Setting	
10. Project: The Service Setting Essay	
11. Communication for Sustainable Service	
12. Project: Hospitality Industry Website Comparison	
13. Quiz 2: Quality Management Strategies	
14. Special Project*	
15. Test	
16. Course Project - Part 1: Starting Your Company*	
17. Glossary and Credits	

UNIT 2: FOCUS ON THE EMPOWERED EMPLOYEE	
SUSTAINABLE SERVICE MANAGEMENT FOR HOSPITALITY AND TOURISM	Assignment Titles
	1. Hiring for Sustainable Success
	2. Project: Interviewing for a Position
	3. Training for Sustainable Success
	4. Project: Train the Trainee
	5. Motivating Employees for Sustainable Success
	6. Quiz 1: Hiring, Training, and Motivating for Sustainable Success
	7. Creating a Sustainable Culture
8. Project: The Culture of a Company	
9. Teamwork & Sustainability	
10. Project: Create a Team!	
11. Brand Cultivation for Sustainable Success	
12. Quiz 2: Organizational Culture and Brand Cultivation	
13. Special Project*	
14. Test	
15. Course Project - Part 2: Hiring Employees*	
16. Glossary and Credits	

SUSTAINABLE SERVICE MANAGEMENT FOR HOSPITALITY AND TOURISM	UNIT 3: FOCUS ON SUSTAINABLE LEADERSHIP			
	Assignment Titles			
	1.	Defining Sustainable Leadership	10.	Project: Reflection on the Vision/Mission of an Organization
	2.	Project: Effective Leader	11.	Decision Making
	3.	Core Values & Competencies	12.	Quiz 2: Leadership Roles
	4.	Personal Vision & Mission	13.	Special Project*
	5.	Project: Your Vision and Mission Statements	14.	Test
	6.	Quiz 1: Values-Driven Leadership	15.	Course Project - Part 3: The Leaders*
	7.	Leaders as Mentors and Coaches	16.	Glossary and Credits
	8.	Project: Intrinsic and Extrinsic Motivators		
	9.	Interpersonal Skills for Leaders		

SUSTAINABLE SERVICE MANAGEMENT FOR HOSPITALITY AND TOURISM	UNIT 4: FOCUS ON SUSTAINABLE ORGANIZATIONS			
	Assignment Titles			
	1.	Organizational Values	9.	Sustainable Systems
	2.	Project: Comparing Organizational Values	10.	Project: Service Organization Blueprint
	3.	Organizational Climate and Ethics	11.	The Customer and the Organization
	4.	Project: Core Values and Competencies	12.	Quiz 2: Structures within the Organization
	5.	Strategic Focus for Sustainability	13.	Special Project*
	6.	Quiz 1: Sustainable Organizational Values, Ethics and Strategies	14.	Test
	7.	Sustainable Organization Management	15.	Course Project - Part 4: Building the Culture*
	8.	Project: Organizational Theories	16.	Glossary and Credits

SUSTAINABLE SERVICE MANAGEMENT FOR HOSPITALITY AND TOURISM	UNIT 5: THE SUSTAINABLE FUTURE			
	Assignment Titles			
	1.	Social Responsibility	10.	Sustainability Overview
	2.	Project: Social Responsibility	11.	Project: Creating a Resume
	3.	A Sustainable World	12.	Quiz 2: Sustainable Hospitality Today and Tomorrow
	4.	Project: Social Responsibility (Part 2)	13.	Special Project*
	5.	Safety and Security	14.	Test
	6.	Quiz 1: Organizational Responsibility	15.	Course Project - Part 5: Your Social Responsibility*
	7.	Social Media and Sustainability	16.	Glossary and Credits
	8.	Innovation and the Future		
	9.	Project: Future World		

SUSTAINABLE SERVICE MANAGEMENT FOR HOSPITALITY AND TOURISM	UNIT 6: COURSE PROJECT, REVIEW AND EXAM			
	Assignment Titles			
	1.	Course Project - Part 6: Tell Your Tale*	2.	Review
			3.	Exam

(*) Indicates alternate assignment

Transportation and Tours for the Traveler

Course Overview

Welcome to Transportation and Tours for the Traveler! This course looks at transportation and package tours. During this course, you will learn about the package tour industry today, the travel industry professionals, and the package tour customers. You will find out who tour operators have to work with to create travel products and what kinds of decisions they have to make in terms of meal, lodging, attractions, and, of course, transportation. You will read about how a tour operator plans and markets a tour and discover what happens before the tour, during the tour, and after the tour. Finally, you will learn about how technology, events like 9/11 and the global recession, and increased environmental awareness are affecting the travel industry today.

By focusing on all of the different components that go into creating a tour, you will be able to get a sense of what working for a tour operator really entails as well as what other careers are available in the tour industry. Having this perspective will help you better understand the process you undergo as you plan your own vacations and give you the background to feel comfortable entering the tour industry.

Transportation and Tours for the Traveler Goals and Objectives

- To provide students with an understanding of how the tour industry is organized
- To introduce the suppliers that tour operators must partner with and consider how best tour operators can foster positive working relationships with them
- To learn how package tours are created
- To understand how tours are marketed and promoted
- To examine how tour operators arrive at prices for their products
- To understand exactly how a tour operator prepares for, executes, and reflects on a tour
- To critically think about current issues in technology and society that affect the tour industry
- To improve students' oral and written communication skills
- To improve students' critical thinking skills

It is essential that you have access to a computer and the internet for this course. You will also need to visit and establish good relationships with several travel agents and other local organizations that serve tourists in order to complete many of the assignments.

TRANSPORTATION AND TOURS FOR THE TRAVELER	UNIT 1: LINKING TRANSPORTATION AND TOURS TO THE TRAVEL PRODUCT	
	Assignment Titles	
	1. Course Overview	10. Destination Marketing Organizations
	2. Introduction to Transportation and Tours	11. Project: How Is Your Area Represented?
	3. Project: Case Study: Florida	12. Travel Agents
	4. What is a Package Tour?	13. Project: A Visit to a Travel Agency
	5. Project: What Tour Would You Take?	14. Quiz 2: Travel Industry Professionals
	6. Who Takes a Tour?	15. Special Project*
	7. Project: Understanding Your Group as a Travel Unit	16. Test
	8. Quiz 1: Introduction to Tours	17. Course Project - Part 1: The Tour Company*
	9. Tour Operators	18. Glossary and Credits

TRANSPORTATION AND TOURS FOR THE TRAVELER	UNIT 2: SUSTAINABLE TOUR PRODUCTS	
	Assignment Titles	
	1. Working with Suppliers	10. Project: Making a Recommendation for an Airline Carrier
	2. Working with Suppliers: Attractions & Dining	11. On the Road: Cruises
	3. Project: Researching a Tour	12. Quiz 2: Transportation
	4. Working with Suppliers: Accommodations	13. Special Project*
	5. Project: Writing a Tour Review	14. Test
	6. Quiz 1: Element Suppliers	15. Course Project - Part 2: Choosing Suppliers*
	7. On the Road: Motor Coaches, Cars, Trains	16. Glossary and Credits
	8. Project: Evaluating Tours	
	9. On the Road: Airplanes	

TRANSPORTATION AND TOURS FOR THE TRAVELER	UNIT 3: RULES OF THE ROAD AND OTHER DETAILS			
	Assignment Titles			
	1.	Itineraries: Where Are We Going? What Are We Doing?	9.	Logistics Managing Negotiations and Reservations
	2.	Project: Creating an Itinerary	10.	Logistics: Budgets, Costs, and Pricing
	3.	More Issues In Research and Design of Tours	11.	Project: Consultant for Go Global Tours
	4.	Tour Logistics	12.	Quiz 2: Logistics
	5.	Project: Write an Itinerary	13.	Special Project*
	6.	Quiz 1: Itinerary Design	14.	Test
	7.	Logistics: Choosing a Motor Coach	15.	Course Project - Part 3: Planning a Tour Itinerary*
8.	Project: Motor Coach Tour of Niagara Falls	16.	Glossary and Credits	

TRANSPORTATION AND TOURS FOR THE TRAVELER	UNIT 4: SHOW ME THE MONEY			
	Assignment Titles			
	1.	Marketing Research	9.	Project: Niche Market
	2.	Project: Market Research on a Tour	10.	Marketing: The Tour Brochure
	3.	The Marketing Plan	11.	Project: Day Itinerary
	4.	Marketing and Promotions	12.	Quiz 2: Marketing Strategies
	5.	Project: Assessing Marketing Plans	13.	Special Project*
	6.	Quiz 1: Preparing to Market a Tour	14.	Test
	7.	Direct Marketing	15.	Course Project - Part 4: Marketing the Tour*
8.	Marketing: Groups vs. Individuals	16.	Glossary and Credits	

TRANSPORTATION AND TOURS FOR THE TRAVELER	UNIT 5: SEEING IS BELIEVING. THE END IS NEAR!			
	Assignment Titles			
	1.	Pre-Tour: Handling Tour Customers	9.	Current Issues in Transportation and Tours
	2.	Project: Informational Bulletin	10.	Project: Current Issues in Transportation and Tours
	3.	Who Makes a Good Tour Director?	11.	Careers in Transportation and Tours
	4.	Project: Wanted: Tour Director	12.	Quiz 2: After the Tour
	5.	Managing a Tour on the Road	13.	Special Project*
	6.	Quiz 1: Before and During the Tour	14.	Test
	7.	After the Tour	15.	Course Project - Part 5: Tour Management*
8.	Project: Tour Questionnaire and Evaluation	16.	Glossary and Credits	

TRANSPORTATION AND TOURS FOR THE TRAVELER	UNIT 6: COURSE REVIEW AND EXAM			
	Assignment Titles			
	1.	Course Project - Part 6: The Final Presentation*	2.	Review
			3.	Exam

(*) Indicates alternate assignment

HUMAN SERVICES

Introduction to Human Services

Course Overview

This course introduces high school students to the possibilities for careers in the human services professions. Through anecdotes, lessons, and a variety of assignments and projects, students will learn about the broad variety of jobs available in the human services. These begin with entry-level positions, such as associate social workers, that require only a two-year Associate of Arts degree. At the apex of the profession, being a psychiatrist brings the most prestige and the biggest salary, but only after many years of school and training.

Students will learn exactly what the human services are and the ethics and philosophies of the helping professions. The history of the profession will be covered, as well as the impact of the cultural, social, and economic environment on individual people, especially those who are in need of social services assistance.

By the conclusion of this course, students will have a firm introductory understanding of the social services professions. Employment at all levels of social work and related jobs is projected to grow rapidly over the next decade. Students will have a better idea of whether this is a career course they would like to explore further.

Objectives

- to provide students with information about the history and development of the human services field
- to offer insight into the practical as well as theoretical functions of the human services profession in society
- to offer students opportunities to identify and strengthen problem-solving abilities
- to develop or increase interpersonal communications skills, which are critical in human services or helping professions
- to help develop students' self-awareness while they explore whether the field of human services is a viable career path that fits with their values and personal characteristics

As an introduction to the human services professions, this course requires no specific academic prerequisites. Any student willing to do the assigned work will be able to complete this course successfully. The only real requirements are a desire to help others and a curiosity about human services as a possible career choice.

UNIT 1: HUMAN SERVICES: CHANGING AND IMPROVING PEOPLE'S LIVES				
INTRODUCTION TO HUMAN SERVICES	Assignment Titles			
	1.	Course Overview	10.	Project: Designing A Human Services Organization
	2.	Solving Problems vs. Teaching Problem Solving Skills	11.	Administration
	3.	Types of Populations, Needs, and Services	12.	Project: Life After High School
	4.	Project: Let's Get Happy and Let's Get Rich	13.	Quiz 2: Providers of Human Services
	5.	What Human Services Organizations Do	14.	Project: Special Project*
	6.	Project: Know Your Surroundings	15.	Unit 1 Test
	7.	Quiz 1: History, Standards, and Overarching Mission	16.	Course Project Part 1: Disaster Strikes!*
	8.	Direct Service Interventions	17.	Glossary and Credits
	9.	Policy and Program-Planning Interventions		

UNIT 2: VALUES, ETHICS, AND LEGAL ISSUES				
INTRODUCTION TO HUMAN SERVICES	Assignment Titles			
	1.	Basic Values of Helping Professions	10.	Legal and Ethical Dilemmas
	2.	The Ethical Decision - Making Process	11.	Project: A New Beginning
	3.	Project: Cultural Diversity Education	12.	Quiz 2: The Practice: Applying Values and Ethics in Real-Life Situations
	4.	Laws, Legal Statutes, and Legal Issues		
	5.	Project: Legal Statutes and Legal Issues	13.	Project: Special Project*
	6.	Quiz 1: A Framework of Underlying Values	14.	Unit 2 Test
	7.	Respecting Life Choices	15.	Course Project Part 2: Ethics in Action!*
	8.	Confidentiality and Consent	16.	Glossary and Credits
	9.	Project: Volunteering to Help		

UNIT 3: EVERYTHING INTERCONNECTED? SYSTEMS THEORY, THE ECOLOGICAL FRAMEWORK AND OTHER PERSPECTIVES			
INTRODUCTION TO HUMAN SERVICES	Assignment Titles		
	1.	Understanding the Nature of Human Systems	9. Project: Nurture, the Family, and the Decision
	2.	Definition of Systems' Characteristics, Basic Properties, and Behaviors	10. Recent Psychoanalytical Approaches
	3.	Project: Homeostasis and Homeostatic Balance	11. Project: Monitoring Digression
	4.	Ecological Perspectives: Systems Within Systems	12. Quiz 2: Non-systemic Perspectives
	5.	Project: The Scientific Method	13. Project: Special Project
	6.	Quiz 1: Systems Theory Basics	14. Unit 3 Test
	7.	Basic Human Growth and Development	15. Course Project Part 3: What Makes People Tick?
8.	Nature Versus Nurture	16. Glossary and Credits	

UNIT 4: FROM THEORY TO PRACTICE			
INTRODUCTION TO HUMAN SERVICES	Assignment Titles		
	1.	What Processes Bring About Individual Change?	9. What Do You Do First?
	2.	Project: Communications Theory Project	10. Basic Communication and Interviewing Skills
	3.	Working with Multidisciplinary Teams	11. Project: Effective Communication
	4.	Domestic Violence and Child Abuse	12. Quiz 2: What Human Services Professionals Actually Do and How It Is Done: Theory Applied to Practice
	5.	Project: An Addiction Study	13. Project: Special Project*
	6.	Quiz 1: The Helping Process: To Change or Not To Change?	14. Unit 4 Test
	7.	Services that Help People	15. Course Project Part 4: We're All In This Together!*
8.	Project: Best Delivery Model	16. Glossary and Credits	

UNIT 5: CLIENTS AND HELPERS IN HUMAN SERVICES			
INTRODUCTION TO HUMAN SERVICES	Assignment Titles		
	1.	Helping Professionals' Skills or Abilities	8. Project: Self-Motivation
	2.	Project: Let's Get S.M.A.R.T.	9. Special Challenges of Human Services Professionals
	3.	Interpersonal Characteristics of Helping Professionals	10. Developing Career Goals and Plans
	4.	Project: Tour Guide to the Martians: Empathy and The Conscious Use of Self	11. Project: Identifying Career Goals
	5.	Taking Care of Yourself: Managing Burnout and Stress	12. Quiz 2: Knowing Yourself and Your Emotional "Baggage": How the Personal Can Influence the Professional, and Where Do You Go From Here?
	6.	Quiz 1: Getting into the Field of Human Services: Is This Career Path Right for You?	13. Project: Special Project*
7.	Was I Born to Be a Helper?	14. Unit 5 Test	
		15. Course Project Part 5: Are You...the One?*	
		16. Glossary and Credits	

UNIT 6: COURSE REVIEW AND EXAM			
INTRODUCTION TO HUMAN SERVICES	Assignment Titles		
	1.	Course Project Part 6: Countdown to Lift Off! Mapping a Path to a Human Services Career*	2. Review
			3. Exam

(*) Indicates alternate assignment

Counseling and Mental Health Services

Course Overview

The mental health field is diverse. There are many different options available to those interested in working in the counseling and mental health field. This course introduces and exposes the students to some topics, issues, and populations that are related to the counseling and mental health field. Students will first receive information about the history of the mental health system in the United States and about some common mental illnesses. They will then explore different counseling and mental health topics, populations, mental health needs of these populations, and work place settings. Some topics and populations discussed are addiction, dual diagnosis disorders, vulnerable children, different vulnerable populations, and mental health issues in the criminal justice system. Some workplace settings of counseling and mental health workers analyzed are the criminal justice system, school systems, acute psychiatric care settings, community mental health centers, and child protective services.

This course will also introduce students to various careers in the mental health field. Some of the professions reviewed are, psychiatrists, psychologists, school counselors, social workers, social and human service assistants, dual diagnosis disorder counselors, recovery coaches, correctional counselors, forensic psychologists, crime victim advocates, geriatric psychiatrists, and recreational therapists. The roles, responsibilities, and duties of these workers along with the educational, licensure/certification, job outlook, and salaries of these professions are discussed. Lastly, the ethics and competencies important to these professions are presented. Students are provided with resources in order that they may be able to conduct online research of schools and credential requirements of their individual states. This course will equip students with information and resources on counseling and mental health careers, and the coursework will give students the opportunity to apply some of this knowledge in practical scenarios.

Objectives

- Describe and compare careers in counseling and mental health in terms of academic preparation, skill sets, licensing, employment potential, and continuing education.
- Describe the professional behaviors and skills required for human service occupations.
- Analyze the role of mental health workers in as ensuring fair and ethical treatment for human service clients.
- Evaluate consequences of unethical behavior for both the clients and human service workers.
- Identify personal qualities necessary for success in the field of counseling and mental health.
- Demonstrate basic oral communications skills involved in interviewing and working with clients in a human services setting.
- Demonstrate the ability to present information to various groups and audiences using appropriate technology.
- Produce written documents of professional quality appropriate to the purpose of the communication and intended receiver.
- Recognize the importance of inter- professional team work and communication in the human service arena.
- Recognize the role that social problems play in the development of various mental and or behavior disorders.
- Identify mental health models used by mental health workers to assist them in understanding client problems.
- Describe selected interventions used by mental health professionals.
- Recognize different work environments of mental health workers.

The Student should understand the following concepts about the counseling field:

- A mental health system exists in the United States.
- Basic understanding of the educational system in the United States.
- Understand that the goal of mental health careers is to help others.
- School counselors, therapists, social workers, and psychiatrists are some professionals who work in the mental health field.

To be successful in this course, the student should be comfortable with these technical expectations:

- Access and navigate the Internet.
- Access teachertube.com.
- Use word processor (Microsoft Word, Word Perfect, etc.).
- Create PowerPoint Presentations.
- Post to Discussion Thread.
- Create a Timeline

COUNSELING AND MENTAL HEALTH SERVICES		UNIT 1: INTRODUCTION TO MENTAL HEALTH AND COUNSELING CAREERS	
		Assignment Titles	
	1.	Course Overview	12. Project: Newspaper Article on Stigma and Mental Illness
	2.	History of Mental Health in the United States	13. Professional Requirements for Hospital Mental Health Workers
	3.	Project: History of Mental Health in the United States Timeline.	14. Project: Case Study on severe depression
	4.	The Medical Model of Mental Health and Major Mental Disorders	15. Competencies and Ethics of Mental Health Workers
	5.	Project: Major Mental Disorder PowerPoint Presentation	16. Project: PowerPoint Presentation On Competencies and Ethics in an Acute Psychiatric Hospital
	6.	Project: Medical Model Article	17. Quiz 2: Careers in Mental Health Represented in an Acute Psychiatric Care Setting
	7.	Stress and Mental Health	18. Project: Special Project*
	8.	Project: Interview and Report on Adolescent Academic Performance Stress	19. Unit 1 Test
	9.	Project: Stress Management Plan Essay	20. Course Project Part 1: Newsletter On Mental Health Careers in an Acute Psychiatric Hospital*
	10.	Quiz 1: Introduction to Careers in Mental Health and Counseling	21. Glossary and Credits
	11.	Professionals at an Acute Psychiatric Hospital	

COUNSELING AND MENTAL HEALTH SERVICES		UNIT 2: COUNSELING AND MENTAL HEALTH CAREERS WITH VULNERABLE CHILDREN	
		Assignment Titles	
	1.	History of Child Protective Services in the United States	9. Mental Health Worker Educational Requirements
	2.	Project: History of Child Protective Services in the United States Timeline	10. Mental Health Worker Competencies and Ethics
	3.	Child Abuse and Neglect	11. Project: Essay on Child Welfare Competencies and Ethical Guidelines
	4.	Project: School Newspaper Article on Child Abuse and Neglect	12. Quiz 2: Mental Health Careers Working with Vulnerable Children
	5.	Mental Disorders of Vulnerable Children	13. Project: Special Project*
	6.	Quiz 1: Child Maltreatment and the Vulnerable Child	14. Unit 2 Test
	7.	Mental Health Workers and the Vulnerable Child	15. Course Project Part 2: Newsletter on Mental Health Careers in the Field of Child Welfare Protection*
	8.	Project: Letter on the Roles and Duties of a School Counselor, Child Welfare Case Worker, and Social and Human Service Assistant	16. Glossary and Credits

COUNSELING AND MENTAL HEALTH SERVICES		UNIT 3: FIELDS OF ADDICTIONS AND DUAL DIAGNOSIS	
		Assignment Titles	
	1.	Addiction Disorders	10. Competencies and Ethics of Addiction Professionals
	2.	Project: Addiction	11. Project: Presentation on the Competencies and Ethics of Addiction Workers
	3.	Dual Diagnosis Disorder	12. Quiz 2: Addiction and Mental Health Workers
	4.	Treatment for Addictions and Dual Diagnosis Disorders	13. Project: Special Project*
	5.	Project: Addiction Counselor Case Study	14. Unit 3 Test
	6.	Quiz 1: Addiction Disorders	15. Course Project Part 3: Newsletter On Mental Health Careers in Addiction Disorders and Dual Diagnosis Disorders*
	7.	Addiction and Dual Diagnosis Disorder Workers	16. Glossary and Credits
	8.	Project: Taking a Stand	
	9.	Addiction and Dual Diagnosis Workers' Professional Requirements	

COUNSELING AND MENTAL HEALTH SERVICES	UNIT 4: CRIMINAL JUSTICE ARENA			
	Assignment Titles			
	1.	Mental Health and the Criminal Justice System	10.	Competencies and Ethics of Criminal Justice Workers
	2.	Mental Health and Victims of Crime	11.	Project: Presentation on Competencies and Ethics of Mental Health Workers
	3.	Project: Mental Health Treatment Programs for Offenders and Victims of Crime	12.	Quiz 2: Mental Health Workers in the Criminal Justice Field
	4.	Treatment Programs for Offenders and Victims	13.	Project: Special Project*
	5.	Project: Effectiveness of Jail Diversion Programs	14.	Unit 4 Test
	6.	Quiz 1: Mental Health and the Criminal Justice System	15.	Course Project Part 4: Newsletter On Mental Health Careers in the Criminal Justice System*
	7.	Mental Health Workers in the Criminal Justice Field	16.	Glossary and Credits
	8.	Project: Essay on Professionals in Correctional Institutions		
	9.	Criminal Justice Mental Health Workers' Professional Requirements		

COUNSELING AND MENTAL HEALTH SERVICES	UNIT 5: COUNSELING AND MENTAL HEALTH CAREERS WITH VULNERABLE POPULATIONS			
	Assignment Titles			
	1.	Vulnerable Populations: The Elderly and the Homeless	10.	Competencies and Ethics of Workers with the Vulnerable
	2.	Vulnerable People - HIV/AIDS and Intellectual Disablement	11.	Project: Presentation on the Competencies and Ethics of Mental Health Workers of Vulnerable Populations
	3.	Project: Community Mental Health Center Statement	12.	Quiz 2: Mental Health Workers of Vulnerable Populations
	4.	Community Mental Health Centers for Vulnerable Populations	13.	Project: Special Project*
	5.	Project: Ryan White Letter	14.	Unit 3 Test
	6.	Quiz 1: Vulnerable Populations	15.	Course Project Part 5: Newsletter on Mental Health Careers Working with Vulnerable Populations*
	7.	Mental Health Workers with Vulnerable Populations	16.	Glossary and Credits
	8.	Project: Persuasive Essay		
	9.	Professional Requirements of Mental Health Workers with Vulnerable People		

COUNSELING AND MENTAL HEALTH SERVICES	UNIT 6: COURSE REVIEW AND EXAM			
	Assignment Titles			
	1.	Course Project Part 6: Career Exploration Workshop	2.	Review
		Presentation on Counseling and Mental Health Careers*	3.	Exam

(*) Indicates alternate assignment

Early Childhood Development and Services

Course Overview

Early Childhood Development (ECD) is an introductory course offering a detailed overview of both developmental stages and areas of early childhood, and how early childhood education professionals provide optimal assistance during these important years of growth and learning. An examination of the history, theories, teaching models, research, and policies that grew with the advance of early childhood education, as well as an introduction to the achievements of many leaders in this field, provide students a thorough grounding in the science and practice of early childhood education. This course further provides students with keen insight into why these years are so important to the life of the child, what areas of physical, emotional, and cognitive development are manifested from birth through age five, and what developmentally appropriate practices are proving to be most effective.

Students will see how state, county, and community programs and non-profit social service organizations benefit from a combination of contributions and regional and federal funding mandated through national legislation; students will also appreciate the role ECE professionals play in their work with families, organizations, and licensing administrators. Students will be able to identify the advances, the challenges, the results, and the trends in ECE, explore a wide spectrum of professional possibilities, and learn the requirements and responsibilities of those positions. The complex interaction of state and federal policymaking on program funding and availability is covered in depth, as are codes of ethics and legislation affecting the quality of preschool and kindergarten programs.

Diversity is a key topic, and inclusion of families and children of cultural, economic, linguistic, and ethnic and ability diverse backgrounds are covered in depth. The rights, programs, and services available for children with disabilities and their families are reviewed. As the areas of study show, the need for highly qualified, engaged professionals in preschool classrooms, child care centers, and school readiness programs is growing. Teachers and other professionals in the field need to be not only educated in ECD, but also adept at building positive relationships between teacher and child and parent and colleagues, with the sensitivity to, enthusiasm for, and awareness of diversity issues and developmentally appropriate practices requiring skill and ongoing training.

Through creative projects in each unit, leading to completion of the capstone project, students become the professionals they are studying to be, hypothetically designing preschool curricula, counseling parents and working with infants with disabilities in mental health home intervention visits, researching credentials and education pathways for careers, investigating state funding and licensure requirements for programs, and getting involved in advocacy for major issues in the field. This course prepares students to make more informed decisions about their education and career pathway possibilities, endowing them with a solid understanding of the field and its importance in the well-being and success of not just a few young children and their families but of society and future generations.

Objectives

- Compare and contrast careers in early childhood development with regard to scope, academic preparation, certification, skill set, roles and responsibilities, and continuing education.
- Identify the historical, cultural, and social foundations of early childhood development and the related services.
- Describe agencies and organizations that support the profession of early childhood education and development.
- Recognize milestones of typical development in young children.
- Identify communication and problem-solving skills necessary to develop best practices in the field for young children and their families.
- Examine ethical and legal implications of working with young children and their families.

This is an introductory course in early childhood development (ECD) and early childhood education (ECE); there are no prerequisites. Students enrolled in the course are assumed to be interested in ECD and ECE and possibly considering a career as an ECE professional. The course offers a wealth of information on many aspects of the field, including education, credentialing, licensing, and endorsement area requirements for various positions.

EARLY CHILDHOOD DEVELOPMENT AND SERVICES	UNIT 1: INTRODUCTION TO EARLY CHILDHOOD DEVELOPMENT	
	Assignment Titles	
	1. Course Overview	10. Organizations that Support Early Childhood Programs
	2. Who Am I? - Identifying Careers Through Credentials and Responsibilities	11. How Does Your State Compare?
	3. Project: Who Am I - Identifying Career Roles and Responsibilities	12. Project: Family Engagement in Practice
	4. Opening a Licensed Child Care Facility in My State	13. Quiz 2: History of Early Childhood Education and Development
	5. Project: Open for Business	14. Project: Special Project*
	6. Center-Based vs. Family Home Care	15. Unit 1 Test
	7. Quiz 1: Careers in Early Childhood Development	16. Course Project Part 1: Opening a Licensed Child Care Facility in Your State*
	8. History of the Early Childhood Education Profession	17. Glossary and Credits
	9. Project: History of the Early Childhood Education Profession Timeline Project	

EARLY CHILDHOOD DEVELOPMENT AND SERVICES	UNIT 2: DIVERSITY AND FAMILY ENGAGEMENT	
	Assignment Titles	
	1. Diversity in Early Childhood Education	9. Project: Teaching
	2. Project: Two Children	10. Services to Families with Disabled Children
	3. Understanding Inclusion Law and Practice	11. Project: Active Outdoor Play: Playground Shadowing
	4. Strategies for Engaging All Children, Including Diverse Environments and Abilities	12. Quiz 2: Family Engagement
	5. Project: Putting Planning Into Practice	13. Project: Special Project*
	6. Quiz 1: Recognizing Diversity in Children and Their Families	14. Unit 2 Test
	7. Understanding Family Engagement	15. Course Project Part 2: You're an Infant Mental Health (IMH) Home Visitor - One Visit Report*
	8. Strategies For Engaging All Families of Young Children	16. Glossary and Credits

EARLY CHILDHOOD DEVELOPMENT AND SERVICES	UNIT 3: UNDERSTANDING CHILD DEVELOPMENT	
	Assignment Titles	
	1. Development: Motor and Cognition	9. Play and Physical Activity in Preschool
	2. Project: Developmental Milestones Timeline - Part 1	10. Developmentally Appropriate Practices
	3. Development: Language and Social Emotional Development	11. Project: Book Nooks Playbook
	4. Project: Developmental Milestones Timeline - Part 2	12. Quiz 2: Preschool Development
	5. Health, Screening and Assessment	13. Project: Special Project*
	6. Quiz 1: Development Zero to Three	14. Unit 3 Test
	7. Typical Development of Preschoolers	15. Course Project Part 3: Developmentally Appropriate Practices in My Preschool Group*
	8. Project: Three Children, Ages 3-5 at My Preschool and What I Did to Help Their Development	16. Glossary and Credits

EARLY CHILDHOOD DEVELOPMENT AND SERVICES	UNIT 4: STRATEGIES FOR ENHANCING DEVELOPMENT AND LEARNING	
	Assignment Titles	
	1. Emergent Literacy	9. Working with Challenging Behaviors
	2. Project: Emergent Literacy Ideas for New Parents - You're the Professional	10. Project: Ethics in Action Interview
	3. Early Literacy Experiences	11. Extending Positive Relationships to the Home
	4. Project: Creating a Print-rich Environment at Home and in a Preschool Classroom	12. Quiz 2: Developing Positive Relationships
	5. Writing Development	13. Project: Special Project*
	6. Quiz 1: Promoting Literacy in Early Childhood	14. Unit 4 Test
	7. Developing Positive Relationships	15. Course Project Part 4: Challenging Behaviors Home Makeover*
	8. Project: Emotional Literacy: Your Story	16. Glossary and Credits

EARLY CHILDHOOD DEVELOPMENT AND SERVICES	UNIT 5: LAWS AND POLICIES IN EARLY CHILDHOOD EDUCATION		
	Assignment Titles		
	1.	Child Maltreatment	10. Current Issues and Trends in Early Childhood
	2.	Reporting Maltreatment	11. Project: Pre-K Programs: Why You Should Care Presentation
	3.	Project: Mandated Reporter Fact Sheet/Checklist	12. Quiz 2: Ethics and Advocacy in Early Education and Development
	4.	Promoting Resilience and Positive Outcomes	13. Project: Special Project*
	5.	Project: Case Study in Promoting Resilience	14. Unit 5 Test
	6.	Quiz 1: Child Maltreatment: Law, Prevention, and Early Intervention	15. Course Project Part 5: Trendwatch!*
	7.	Code of Ethics	16. Glossary and Credits
	8.	Advocacy	
	9.	Project: You're the Advocate!	

EARLY CHILDHOOD DEVELOPMENT AND SERVICES	UNIT 6: COURSE PROJECT, REVIEW, AND EXAM		
	Assignment Titles		
	1.	Course Project Part 6: A Day In The Life	2. Review
			3. Exam

(*) Indicates alternate assignment

Family and Community Services

Course Overview

This course introduces applications within professions related to Family and Community Services. You will identify degree and credential requirements for occupations in this pathway and identify individual, social, historical, economic, and cultural context to increase awareness of family and community services. You will develop the abilities necessary to evaluate and identify a range of effective communication strategies and skills for establishing a collaborative relationship with others. You will also complete a variety of projects to apply your skills and knowledge.

The course begins by introducing you to Family and Community Services, associated careers, and general requirements. The first unit requires you to investigate the skills required for many professions, including effective communication and critical thinking. The remaining units are divided among career fields. Each chapter begins with a lesson that discusses the general role of the professionals, their required skills and knowledge, educational requirements, employment opportunities, and salaries. The following lessons in each chapter then discuss various aspects of the career in greater detail.

Objectives

- Analyze careers in Family and Community Services in terms of employment opportunities, salary levels, education requirements, necessary skills, certification requirements, entrepreneurial opportunities, and employment outlook.
- Understand the importance of exhibiting ethical responsibilities and encourage co-workers to comply ethical and legal responsibilities in the work place.
- Be able to clearly articulate organizational policies, rules, and procedures.
- Analyze needs, accommodations, and living conditions of families with various disadvantaging conditions and analyze situations that require crisis intervention.
- Be familiar with effective family advocacy strategies and the rights and responsibilities of the clients and families.
- Understand the ethical, legal, and safety issues related to positions in social work.
- Research and evaluate local, state, and national agencies that provide support for family and consumer services agencies such as health care, Medicare, food stamps, and child care.
- Analyze community-networking opportunities in Family and Community Services.
- Guide individuals through the process of recognizing concerns and making informed decisions.

There are no specific requirements for taking and succeeding in this course. This is a foundation course on family and community services that provides an overview of family and community systems and the professionals who serve and support them.

Certain educational requirements and minimum experience or training are necessary for many careers. Higher pay in an occupation usually occurs with increased time spent at work, education, training, responsibilities, and experience. Different skills and education levels are required for different jobs. All careers have benefits and drawbacks, dependent on their pay, rewards, and stresses.

FAMILY AND COMMUNITY SERVICES	UNIT 1: INTRODUCTION TO FAMILY AND COMMUNITY SERVICES	
	Assignment Titles	
	1. Course Overview	10. Internal and External Influences on Organizations
	2. What are Family and Community Services?	11. Project: Connecting Family and Community Services with Sustainability
	3. Basic Skill Set Analysis of Career Paths	12. Professional Organizations, Resources, Certifications
	4. Project: Analyzing a Work Environment	13. Quiz 2: Organizational Structure
	5. Employment Portfolios and E-portfolios	14. Project: Special Project*
	6. Project: Developing a Personalized Employment Portfolio	15. Unit 1 Test
	7. Quiz 1: Introduction and Basic Competencies	16. Course Project Part 1: Seeking Career Advice*
	8. Analysis and Comparison of Different Organizational Structures	17. Glossary and Credits
	9. Project: Creating Your Own Organizational Structure	

FAMILY AND COMMUNITY SERVICES	UNIT 2: SOCIAL WORKERS	
	Assignment Titles	
	1. Social Workers	10. The Social Worker at Patient Discharge
	2. Project: Presenting Social Work Careers	11. Project: Researching the Patient Discharge Process of a Local Hospital
	3. Understanding Family Challenges	12. Quiz 2: Health Care Social Workers
	4. Project: Determining Family Challenges and Advocacy Strategies	13. Project: Special Project*
	5. Social Work Resources	14. Unit 2 Test
	6. Quiz 1: Child, Family, and School Social Workers	15. Course Project Part 2: Interviewing a Child, Family, School, or Health Care Social Worker*
	7. What is a Health Care Social Worker?	16. Glossary and Credits
	8. Understanding Patient and Family Challenges	
	9. Project: Understanding Family Challenges and Advocacy Strategies	

FAMILY AND COMMUNITY SERVICES	UNIT 3: MANAGEMENT AND PLANNERS	
	Assignment Titles	
	1. Social, Community, and Emergency Managers	10. Client Benefits
	2. Community Programs and Services	11. Project: Presenting Government Benefits and Assistance
	3. Project: Using a Logic Model to Improve a Community	12. Quiz 2: Planning Aides and Eligibility Interviewers
	4. Disaster Preparedness	13. Project: Special Project*
	5. Project: Preparing for a Local Disaster or Emergency	14. Unit 3 Test
	6. Quiz 1: Social, Community, Emergency Managers	15. Course Project Part 3: Interviewing a Manager, Planning Aide, or Eligibility Interviewer*
	7. Planning Aides and Eligibility Interviewers	16. Glossary and Credits
	8. The Planning Process and Permit Applications	
	9. Project: Planning an Ideal Community	

FAMILY AND COMMUNITY SERVICES	UNIT 4: THERAPISTS AND TREATMENTS SPECIALISTS	
	Assignment Titles	
	1. Marriage and Family Therapists	10. Juvenile Rehabilitation
	2. Therapy Topics	11. Project: Rehabilitating Juvenile Criminal Offenders
	3. Project: Responding to Bullying	12. Quiz 2: Probation Officer/Correctional Treatment Therapist
	4. Advocacy, Ethical, and Legal Issues	13. Project: Special Project*
	5. Project: Resolving Conflicts	14. Unit 4 Test
	6. Quiz 1: Marriage and Family Therapists	15. Course Project Part 4: Interviewing a Marriage and Family Therapist or a Correctional Treatment Specialist*
	7. The Correctional Treatment Therapist	16. Glossary and Credits
	8. Court Systems and Procedures	
	9. Project: Presenting Court Procedures	

FAMILY AND COMMUNITY SERVICES	UNIT 5: EDUCATION AND CHILD CARE	
	Assignment Titles	
	1. The Role of an Educator	10. Official Requirements and Qualifications for Childcare
	2. Basic Duties of an Educator	11. Project: Identifying and Remediating Safety Hazards to Children
	3. Project: Presenting the Roles of Your Role Model	12. Quiz 2: Childcare
	4. Effective Presentation Techniques	13. Project: Special Project*
	5. Project: Instructing Students with Effective Presentation Techniques	14. Unit 5 Test
	6. Quiz 1: Education	15. Course Project Part 5: Interviewing an Educator or Childcare Specialist*
	7. The Childcare Specialist	16. Glossary and Credits
	8. Age-appropriate Development Activities and Safety	
9. Project: Planning Developmentally Appropriate Activities		

FAMILY AND COMMUNITY SERVICES	UNIT 6: COURSE PROJECT, REVIEW, AND EXAM	
	Assignment Titles	
	1. Course Project Part 6*	2. Review
		3. Exam

(*) Indicates alternate assignment

Introduction to Consumer Services

Course Overview

In this introductory Consumer Services course, students analyze various career paths in terms of employment opportunities. We will discuss educational requirements, including applicable hard and soft skills, certifications, and licensures for different pathways. Developing research, analytical, and presentations skills will be key components.

This course is designed as an overview to prepare students for a consumer services-related career and to introduce them to specialty areas. Emphasis is placed on the human services aspect (vs. corporate concerns) of consumer services. Social issues and advocacy, as well as ethics and legalities, are a recurring theme. Students will gain knowledge of current issues affecting various consumer services professions, and the impact of local, state, national and global issues on consumer services.

Objectives

- Analyze careers in the in the consumer services industry in terms of employment opportunities, salary levels, education requirements, necessary skills, certification requirements, entrepreneurial opportunities, and employment outlook.
- Understand the importance of exhibiting ethical behavior and encourage co-workers to comply with ethical and legal responsibilities in the work place.
- Identify common safety concerns in an organization and describe ways to promote safety in the workplace.
- Demonstrate active listening techniques to interpret information and ensure the clarity of the information.
- Understand the role and importance of consumer advocacy groups at national, state, and local levels.
- Define the roles of credit counselors and risk management specialists.
- Describe and evaluate design careers, writing careers, and related communications-based careers in translation and interpretation.
- Define the role of writers and editors in consumer services.
- Demonstrate an ability to articulate clearly the organization’s policies, rules, and procedures.
- Describe the role of a public relations director and evaluate public relations careers within consumer services.
- Evaluate sales and related marketing careers in consumer services.

Students should be computer literate at an intermediate level and have Internet access. Students should have basic research skills, as well as the ability to conduct online searches and access recommended websites. Basic math skills at the Algebra I level (arithmetic, ratios, graphing) are required. Access to and intermediate-level proficiency with word processing, spreadsheet, and presentation software is highly encouraged for use in producing projects.

UNIT 1: INTRODUCTION TO CONSUMER SERVICES	
Assignment Titles	
INTRODUCTION TO CONSUMER SERVICES	1. Course Overview
	2. What are Consumer Services?
	3. Customer Service And Consumer Advocacy
	4. Project: Personal Skills Evaluation
	5. Presenting the Professional Identity
	6. Project: Building a Portfolio
	7. Quiz 1: Introduction and Basic Competencies
	8. Organizational Structure
	9. Safety Within the Organization
	10. Project: Drafting a Safety Policy
	11. External Influences on Consumer Services
	12. Project: Interview-based Article on Sustainability
	13. Quiz 2: Organizational Structure
	14. Project: Special Project*
	15. Unit 1 Test
	16. Course Project Part 1: Building an Org Chart*
	17. Glossary and Credits

INTRODUCTION TO CONSUMER SERVICES	UNIT 2: CUSTOMER SERVICE AND CONSUMER ADVOCACY			
	Assignment Titles			
	1.	What is Customer Service?	9.	Project: Consumer Protection
	2.	Conflict Resolution Strategies	10.	The Role of Policymakers
	3.	Project: Constructing a Customer Service Encounter Log	11.	Project: A Plan for Advocacy
	4.	Working With Databases	12.	Quiz 2: Consumer Advocacy
	5.	Project: Constructing a Database	13.	Project: Special Project*
	6.	Quiz 1: The Customer Service Representative	14.	Unit 2 Test
	7.	What is Consumer Advocacy?	15.	Course Project Part 2: Serving the Client*
	8.	Consumer Advocacy at Various Levels	16.	Glossary and Credits

INTRODUCTION TO CONSUMER SERVICES	UNIT 3: COUNSELING, ADVISEMENT, EDUCATION			
	Assignment Titles			
	1.	Financial Counseling	10.	Risk Management in Financial Planning
	2.	Developing a Financial Plan	11.	Project: Building an Estate Plan
	3.	Project: Building a Financial Plan	12.	Quiz 2: Credit Counseling and Risk Management
	4.	Spending Patterns and Budgeting	13.	Project: Special Project*
	5.	Project: Building a Budget	14.	Unit 3 Test
	6.	Quiz 1: Financial Counseling Roles	15.	Course Project Part 3: Our Town's Children Programs*
	7.	Credit Counseling and Risk Management	16.	Glossary and Credits
	8.	Applying for Credit and Credit Scoring		
9.	Project: Evaluating Credit Offers			

INTRODUCTION TO CONSUMER SERVICES	UNIT 4: CREATIVITY			
	Assignment Titles			
	1.	Creative Consumer Services “Design	9.	Project: Hiring a Language Services Professional
	2.	Fashion and Costume Design	10.	Reading Strategies
	3.	Project: Design Influences	11.	Project: Reading to Write
	4.	Trademarks, Patents, and Copyrights	12.	Quiz 2: Writing and Interpretation
	5.	Project: Protecting Your Original Work	13.	Project: Special Project*
	6.	Quiz 1: The Designer	14.	Unit 4 Test
	7.	Writing and Editing	15.	Course Project Part 4: Building a Brand*
	8.	Translation and Interpretation	16.	Glossary and Credits

INTRODUCTION TO CONSUMER SERVICES	UNIT 5: MANAGEMENT, SALES, PUBLIC RELATIONS			
	Assignment Titles			
	1.	Management Careers	10.	Marketing and Selling a Product
	2.	Strategic Analysis	11.	Project: Writing a Marketing Plan
	3.	Project: Conducting a SWOT analysis	12.	Quiz 2: Sales and Public Relations
	4.	Working With Employees	13.	Project: Special Project*
	5.	Project: Developing a Training Presentation	14.	Unit 5 Test
	6.	Quiz 1: Management	15.	Course Project Part 5: Growing a Sustainable Organization*
	7.	Sales, Marketing, and Public Relations	16.	Glossary and Credits
	8.	The Importance of Public Image		
9.	Project: Writing a Media Release			

INTRODUCTION TO CONSUMER SERVICES	UNIT 6: COURSE REVIEW, AND EXAM			
	Assignment Titles			
	1.	Course Project Part 6: Our Town's Children, Inc. Annual Report 20XX*	2.	Review
			3.	Exam

(*) Indicates alternate assignment

Introduction to Human Growth and Development

Course Overview

This course focuses on human growth and development over the lifespan, as well as careers that help people deal with various physical, intellectual, and socioemotional issues, such as physicians, nurses, nutritionists, substance abuse counselors, clergy, teachers, career counselors, psychologists, and psychiatrists.

This course is important because it gives the student a background in human growth and development from before birth, through childhood, into adulthood, and through death and grief. It gives the student perspective and highlights where people in the caring professions are most needed.

Students who take this course will come away with a broad understanding of all the careers that help people from birth to death. They will understand how people in the helping professions interact with each other and how continued growth in this sector can give them flexibility, good pay, and high job satisfaction.

Objectives

- Compare and contrast careers that provide care and counseling for people throughout the life span.
- Evaluate the importance of a stable, loving family structure on socioemotional development.
- Assess the importance of proper prenatal care on the developing fetus.
- Examine the roles and responsibilities of parents, teachers, and health care professionals in generating positive outcomes regarding children.
- Understand the different developmental tasks humans have during each stage of life and that we never stop learning and growing.
- Examine their personal interests and inabilities in relation to choosing an appropriate career.
- Summarize the value of education in achieving their life goals.

Students will have to conduct research into areas such as obedience versus conformity; single-sex versus same-sex schools; the perspectives of the psychologists Erik Erikson, Jean Piaget, Sigmund Freud, Lev Vygotsky, and Lawrence Kohlberg; and career assessments. Some of the tasks in the chapter projects ask for answers that can be found in the lessons themselves, while others require research using the Internet. Students should have access to a computer with Internet and a good working knowledge of how to find information on the web. While sample URLs are usually presented as a starting point, the student should have a basic knowledge of using search engines to find specific information.

UNIT 1: STARTING STRONG: INTRODUCTION TO A LIFELONG JOURNEY				
INTRODUCTION TO HUMAN GROWTH AND DEVELOPMENT	Assignment Titles			
	1.	Course Overview	9.	Infancy: From Birth through the First Year
	2.	Physical Growth and Development of our Bodies	10.	Project: Baby Steps
	3.	Cognitive Development - Learning to Think	11.	Getting Through the First Year
	4.	Project: Child's Play	12.	Project: My Baby Book
	5.	Socioemotional Development, Personality, and Behavior	13.	Quiz 2: Biological Beginnings: Prenatal and Infancy
	6.	Project: Why Do We Obey?	14.	Project: Special Project*
	7.	Quiz 1: The Nature of Development and Developmental Perspectives	15.	Unit 1 Test
	8.	Prenatal Blueprints and Development Milestones	16.	Course Project Part 1: The Game of Life - Objective*
		17.	Glossary and Credits	

INTRODUCTION TO HUMAN GROWTH AND DEVELOPMENT	UNIT 2: CHILDHOOD: EARLY, MIDDLE, AND LATE			
	Assignment Titles			
	1.	Changes in Early Childhood	10.	Pre-Teens' Socioemotional Personality
	2.	Cognitive Development in Early Childhood	11.	Project: Same-Sex or Single-Sex Schools?
	3.	Project: Cooking Spaghetti	12.	Quiz 2: Middle and Late Childhood: From Kindergarten Through Elementary School
	4.	Socioemotional Development	13.	Project: Special Project*
	5.	Project: The Emotion Book	14.	Unit 2 Test
	6.	Quiz 1: Early Childhood: Toddlerhood and Preschool	15.	Course Project Part 2: The Game of Life - The Look and Feel*
	7.	Physical Growth	16.	Glossary and Credits
	8.	Cognitive Development		
9.	Project: Developmental Milestones Chart			

INTRODUCTION TO HUMAN GROWTH AND DEVELOPMENT	UNIT 3: ADOLESCENCE			
	Assignment Titles			
	1.	Puberty and Physical Growth	9.	Project: Four Families
	2.	Who Am I? Developing a Healthy Identity	10.	When Things Don't Go Well
	3.	Project: Who Am I?	11.	Project: Health Alert
	4.	Adolescent Cognitive and Moral Development and Values	12.	Quiz 2: Socioemotional Development
	5.	Project: Peer Pressure	13.	Project: Special Project*
	6.	Quiz 1: Changes and Challenges of Adolescence	14.	Unit 3 Test
	7.	Adolescence and Relationships	15.	Course Project Part 3: The Game of Life - Building the Board*
	8.	Rearing Adolescents	16.	Glossary and Credits

INTRODUCTION TO HUMAN GROWTH AND DEVELOPMENT	UNIT 4: ADULTHOOD: YOU HAVE ARRIVED			
	Assignment Titles			
	1.	High School Teen to College Young Adult	10.	Finances and Retirement
	2.	Love and Close Relationships: A Family of One's Own	11.	Project: Does College Pay Off?
	3.	Project: Intimacy	12.	Quiz 2: Middle Adulthood
	4.	Careers - What I Want to Be	13.	Project: Special Project*
	5.	Project: Career Assessment	14.	Unit 4 Test
	6.	Quiz 1: Young Adulthood	15.	Course Project Part 4: The Game of Life: Developing a Marketing Plan*
	7.	Generativity - Families, Children, and Beyond	16.	Glossary and Credits
	8.	Midlife Crises		
9.	Project: The Positive Parts of Middle Adulthood			

INTRODUCTION TO HUMAN GROWTH AND DEVELOPMENT	UNIT 5: FINISHING STRONG: ENDING THE LIFELONG JOURNEY			
	Assignment Titles			
	1.	The Aging Brain	10.	Grieving
	2.	Relationships in Older Couples	11.	Project: Stages of Grief
	3.	Project: Time and Change	12.	Quiz 2: Death, Dying and Grief
	4.	Grasping the Meaning and Purpose in Life	13.	Project: Special Project*
	5.	Project: Is Old Age a Problem to be Solved?	14.	Unit 5 Test
	6.	Quiz 1: Aging and Death	15.	Course Project Part 5: The Game of Life: More Marketing*
	7.	Death	16.	Glossary and Credits
	8.	End-of-Life Decision Making		
9.	Project: Advance Directives			

INTRODUCTION TO HUMAN GROWTH AND DEVELOPMENT	UNIT 6: COURSE REVIEW AND EXAM			
	Assignment Titles			
	1.	Course Project Part 6: The Game of Life: Developing Directions*	2.	Review
			3.	Exam

(*) Indicates alternate assignment

Personal Care Services

Course Overview

This course in Personal Care Services introduces students to a variety of careers in the following areas: cosmetology (including hairstyling and haircutting, esthetics, manicuring, makeup, and teaching) and barbering (including cutting and styling of hair and facial hair and manicuring for men); massage therapy, teaching body-mind disciplines (yoga, Pilates, and the martial arts), and fitness (general exercise classes and acting as a personal trainer); and mortuary science (embalming and funeral directing). The course teaches students about what each career entails and the education and training they will need to become credentialed in various career specialties. In addition, about half of the course is devoted to teaching knowledge associated with the various professions, so that students can get a feel for what they will have to learn and whether they would like to learn it.

Five of 30 lessons are devoted to anatomy, which will be a subject covered in some fashion in most educational programs that students undertake to become personal care professionals. The first anatomy lesson in Unit One covers the major organ systems. Additional anatomy lessons are on the integumentary system (Unit Two), the musculoskeletal system (Unit Three), the respiratory and cardiovascular systems (Unit Four), and the blood and lymph systems (Unit Five). Moreover, technical information that would be learned in the study of each profession is systematically covered as the course progresses through career tracks and particular job titles. Each unit also contains important information on health and safety issues, including legal issues, as they relate to various personal care professions. Ethics as they ought to be applied to the personal care professions are also covered in some depth.

As they progress through the course, students will learn about the educational requirements to pursue various job titles, along with how they will prepare themselves to become credentialed in a chosen profession. Most of the job titles discussed in this course will require some sort of professional licensure, and students are provided with detailed information on that subject. In some cases, job titles may require a credential from a recognized professional association. This information is also laid out in the course, and students are directed to where they can find additional information about education, training, and credentialing of personal care professionals. The course also provides important information about public and private options for education and how costs may differ.

The introductory material for each lesson is designed to pique student interest in the lesson content, and this preparatory material is highly engaging and covers a wide range of topics. In many instances, the teacher can actually use the material that is in the lesson's introduction as part of the course content, since many of these introductions do contain additional useful information about the lesson's topic. Finally, the course has distinctive environmental and holistic health strands, which are also reflected in the final project, and the teacher can choose to emphasize this portion of the course and even augment it with additional material.

Objectives

- Explore the various types of personal-care careers.
- Investigate the structure and function of the human body.
- Discuss the types of interpersonal skills needed for personal-care careers.
- Investigate careers in the beauty industry.
- Discuss the education, licensing, and training needed for a career in the beauty industry.
- Examine health and safety issues and legal considerations of a career in the beauty industry.
- Explore careers in the bodily health support industry.
- Discuss the education, licensing, and training needed for a career in the bodily health support industry.
- Examine health and safety issues and legal considerations of a career in the bodily health support industry.
- Investigate careers in the areas of body-mind movement instruction and group exercise and fitness.
- Investigate careers in the funeral-service industry.
- Examine health and safety issues and legal considerations of a career in the funeral-service industry.
- Discuss the ways in which these various careers interact.

This course has no prerequisites, other than a strong interest in learning about one or more of the careers covered in these lessons and the maturity to work independently to some degree.

Students will need an Internet connection, pen and paper, and a computer that they can use every day. It would be helpful if the teacher could spend some time teaching or reviewing the skill of Internet research—specifically, how to know whether a source is reliable or not—since many of the projects require Internet research. The teacher might also wish to review the pros and cons of using Wikipedia—which can be a good source when the researcher catches an entry after it has been vetted by several people. It is also important to teach students how to find Internet sources that were originally in print. Since the projects also include different types of writing, including essay- and research-paper writing, it would be helpful for the teacher or a librarian to go over the basics of paraphrasing, quoting, rules about avoiding plagiarism, and so on. Students will need to choose a style book. The MLA or APA stylebook would probably be most appropriate. APA is often used for the social or applied sciences. Some of the projects also require students to conduct interviews, so the teacher might want to explain how to conduct an interview. Some of the topics to be covered might include researching sources, preparing for an interview (writing questions), presenting oneself in a professional manner, taking notes, recording the conversation, and turning the interview into an article.

Students should have access to an anatomy textbook and can be encouraged to use the library to get additional books about the areas in which they have a high interest. For cosmetology, Milady or similar textbooks would be helpful. It should be easy to find books on massage, exercise, specialized mind-body disciplines such as yoga, Pilates, and various styles of martial arts, as well as more general books on the martial arts. Books on mortuary science might need to be ordered from other branches of the library if the local branch or high school library doesn't have books. However, advise students to use "undertaker" as a keyword when looking for books. Encourage students to also use the Internet for additional source materials.

UNIT 1: INTRODUCTION TO PERSONAL CARE CAREERS			
PERSONAL CARE SERVICES	Assignment Titles		
	1.	Course Overview	10. Social Psychology
	2.	Beauty Careers Overview	11. Project: Writing Your Obituary
	3.	Project: Interview a Personal Care Worker	12. Communication and Interpersonal Skills
	4.	Healthy Body Careers Overview	13. Quiz 2: Foundational Knowledge for Personal Care Careers
	5.	Project: Logging Miles	14. Project: Special Project*
	6.	Funeral Services Careers Overview	15. Unit 1 Test
	7.	Quiz 1: Personal Care Careers	16. Course Project Part 1: Raising Awareness about Sustainability*
	8.	The Human Body's Anatomy and Physiology	17. Glossary and Credits
	9.	Project: Investigate Common Diseases of an Organ System	

UNIT 2: CAREERS IN THE BEAUTY INDUSTRY			
PERSONAL CARE SERVICES	Assignment Titles		
	1.	Anatomy of Hair, Skin, and Nails	9. Project: Research the Life of a Famous Hairstylist
	2.	Project: Causes and Treatment of Skin Cancer	10. Issues and Considerations in Cosmetology
	3.	Cosmetology Careers - Focus on Hair	11. Project: Write an Article on Hair-Smoothing Treatments
	4.	Project: Create a State-Specific FAQ For Cosmetology Or Barbering Education and Training	12. Quiz 2: Credentialing, Career Choices, and Professional Responsibilities
	5.	Cosmetology Careers - Esthetics, Teaching, and Combinations	13. Project: Special Project*
	6.	Quiz 1: Training of Personal Appearance Workers	14. Unit 2 Test
	7.	Professional Qualifications for Personal Care	15. Course Project Part 2: Safe and Sustainable Personal Care Products*
	8.	Professions	
		Career Paths for Personal Appearance Workers	16. Glossary and Credits

UNIT 3: CAREERS TO SUPPORT A HEALTHY BODY		
PERSONAL CARE SERVICES	Assignment Titles	
	1.	Anatomy for Massage
	2.	Project: Label the Bones in the Body
	3.	Massage Careers, Part 1 - Skills, Knowledge, and Education
	4.	Project: Research a Massage Modality
	5.	Massage Careers, Part 2 - Education and Training
	6.	Quiz 1: Training of Massage Therapists
	7.	Credentialing of Massage Therapists
	8.	Jobs and Careers for Massage Therapists
	9.	Project: Assess Your Fitness as a Caregiver to the Sick
	10.	Health and Safety and Ethical Responsibilities
	11.	Project: Ethical Dilemmas - What Would You Do?
	12.	Quiz 2: Credentialing, Career Choices, and Professional Responsibilities
	13.	Project: Special Project*
	14.	Unit 3 Test
	15.	Course Project Part 3: Massage Therapy as a Compliment to Cancer Treatment*
16.	Glossary and Credits	

UNIT 4: CAREERS IN WHOLE PERSON FITNESS		
PERSONAL CARE SERVICES	Assignment Titles	
	1.	Anatomy of the Respiratory System
	2.	Yoga Instructor
	3.	Project: Two Weeks of Yoga
	4.	Pilates Instructor
	5.	Project: Ancient Greek Gymnastics
	6.	Quiz 1: Training of Yoga and Pilates Instructors
	7.	Martial Arts Instructor
	8.	Project: Health Benefits of the Martial Arts
	9.	Types of Exercise Taught by Fitness Instructors
	10.	Fitness Instructor/Personal Trainer/Athletic Trainer
	11.	Project: Explore a Career - Physical Education Teacher or Athletic Trainer
	12.	Quiz 2: Training of Martial Arts or General Fitness Instructors
	13.	Project: Special Project*
	14.	Unit 4 Test
	15.	Course Project Part 4: Health Benefits of Fitness*
16.	Glossary and Credits	

UNIT 5: HOW THESE CAREERS INTERACT		
PERSONAL CARE SERVICES	Assignment Titles	
	1.	Blood and Lymph Systems
	2.	Project: Investigate Autoimmune Diseases
	3.	Funeral Service Careers - Skills and Knowledge
	4.	Project: Researching a Day in the Life of a Mortician
	5.	Funeral Service Careers - Education and Training
	6.	Quiz 1: Training of Funeral Services Professionals
	7.	Funeral Service Careers - Credentialing and Industry Trends
	8.	Project: Interview a Funeral Director about Green Burial Options
	9.	Funeral Service Careers - Health and Safety and Ethical Responsibilities
	10.	Project: Alkaline Hydrolysis: A Green Alternative to Burial or Cremation
	11.	Humanistic Psychology and Its Application to Careers in Personal Care
	12.	Quiz 2: Credentialing, Career Choices, and Professional Responsibilities
	13.	Project: Special Project*
	14.	Unit 5 Test
	15.	Course Project Part 5: How to Plan for a Green Burial*
16.	Glossary and Credits	

UNIT 6: COURSE REVIEW AND EXAM		
PERSONAL CARE SERVICES	Assignment Titles	
	1.	Course Project Part 6: Improving the Sustainability Profile of an Industry Segment*
	2.	Review
	3.	Exam

(*) Indicates alternate assignment

INFORMATION TECHNOLOGY

Introduction to Information Technology

Course Overview

In this course, we introduce students to the knowledge base and technical skills that will help them to successfully compete for jobs within the Information Technology Career Cluster. Lessons are structured so that students learn and then demonstrate not only critical assessment and analytic skills, but also interpersonal skills that are valued so highly among IT employers.

We explore a range of career tracks that include network engineers, application/programming developers, and systems analysts. These career paths are described in depth, discussing typical job responsibilities, educational and licensure requirements, working conditions, and job outlooks.

Our lessons help students place the evolution of technology and job opportunities in context so that they will understand their important role in furthering its development. We believe that the most successful IT professionals combine technical know-how with leadership ability. To this end, students learn that their acquired expertise comes with the responsibility to represent themselves and the companies they work for within the highest legal and ethical standards.

Objectives

- Identify the basic components and structure of a computer system and its use within a networking/communications environment.
- Design and implement a basic network while being introduced to multiple types of network systems.
- Apply both ethical and industry standard security policies to networks.
- Discuss the history and development and use of the Internet in business and society.
- Explain the development of human-centered technology interaction.
- Apply mobile computing technology capabilities to learning and business.
- Identify the variety of operating systems found on desktops, laptops, and mobile devices.
- Understand mobile application architecture, deployment, and marketing.
- Determine best practice application skills for the variety of information technology systems available to implement.
- Plan, develop, and implement an information system.
- Maximize use of the Internet within the home and business.
- Identify the structure of wireless communication networks and the mechanisms behind its functionality.
- Identify and develop protocols for use of the Internet within business.
- Identify and develop information system libraries and repositories of information.
- Develop an understanding of the logic behind object-oriented programming.
- Identify the multiple programming languages for use in mobile/Internet application development.
- Plan, develop, and implement a mobile/Internet application.

Students should have access to a laptop or desktop computer and a smart device.

UNIT 1: HARDWARE AND COMMUNICATIONS TECHNOLOGY INTRODUCTION				
INTRODUCTION TO INFORMATION TECHNOLOGY	Assignment Titles			
	1.	Course Overview	9.	Human-Centered Technology
	2.	Computer Systems and Networks	10.	Project: Biometrics Report
	3.	Network Ethics and Security	11.	Mobile Computing
	4.	Project: Benefit Analysis Study: Small Business Expansion	12.	Project: Geocache Treasure Hunt
	5.	Information Storage	13.	Quiz 2: Internet in Business and Society
	6.	Project: Correspondence Between Stringer and Newspaper Editor: Media Preview	14.	Project: Special Project*
	7.	Quiz 1: Computer Systems and Networks	15.	Unit 1 Test
	8.	Internet in Business and Society	16.	Course Project Part 1: Capstone Project*
		17.	Glossary and Credits	

INTRODUCTION TO INFORMATION TECHNOLOGY	UNIT 2: OPERATING SYSTEMS, SYSTEM SOFTWARE, MOBILE APPLICATIONS		
	Assignment Titles		
	1.	Computer, Server, and Mobile Operating Systems	8. Project: Mobile App Development
	2.	Project: Similarities/Differences Chart: School Operating Systems	9. Applications vs. Software
	3.	Operating Systems vs. System Software	10. The Mobile Application Business
	4.	Battle of the Operating Systems	11. Project: Market Research Comparison/Contrast Matrix – Free Mobile App
	5.	Project: PowerPoint Presentation: Smart Phone Preference Survey	12. Quiz 2: Mobile Application Development
	6.	Quiz 1: Operating Systems and System Software	13. Project: Special Project*
	7.	Mobile Application Development and Implementation	14. Unit 2 Test
			15. Course Project Part 2: Capstone Project*
			16. Glossary and Credits

INTRODUCTION TO INFORMATION TECHNOLOGY	UNIT 3: INTRODUCTION TO INFORMATION SYSTEMS		
	Assignment Titles		
	1.	What is an Information System?	10. Implementing Information Systems
	2.	Project: Building a Local GIS	11. Project: On the Job: System Developer
	3.	Types of Information Systems	12. Quiz 2: Developing and Implementing Information Systems
	4.	Jobs in Information Systems	13. Project: Special Project*
	5.	Project: Career Day Presentation	14. Unit 3 Test
	6.	Quiz 1: Introduction to Information Systems	15. Course Project Part 3: Capstone Project*
	7.	Planning Information Systems	16. Glossary and Credits
	8.	Project: Strategic Report	

INTRODUCTION TO INFORMATION TECHNOLOGY	UNIT 4: INTERNET UTILIZATION AND INFORMATION LITERACY		
	Assignment Titles		
	1.	Internet Use in Home and Business	9. Information Library Systems
	2.	Project: School Internet Policies Report	10. Jobs in Information Literacy
	3.	Security on the Internet	11. Project: Digital Library Research
	4.	Project: Comparison Shopping Report	12. Quiz 2: Internet Best Practices and Protocols
	5.	Cloud Computing	13. Project: Special Project*
	6.	Quiz 1: Internet Use in Home and Business	14. Unit 4 Test
	7.	Internet Best Practices and Protocols	15. Course Project Part 4: Capstone Project*
	8.	Project: Search Strategy and Intelligent Agent	16. Glossary and Credits

INTRODUCTION TO INFORMATION TECHNOLOGY	UNIT 5: MOBILE APPLICATION PROGRAMMING AND PRODUCTIVITY		
	Assignment Titles		
	1.	Mobile Application Construction	8. Project: Compare/Contrast Report: Five Mobile Operating Platforms
	2.	Project: Flowcharts for Free-to-Play and Pay-to-Play Versions of a Travel Game App	9. Tools of the Trade
	3.	Mobile Application Programming	10. Outsourcing vs. In-House Development
	4.	The Business of Mobile Application Development	11. Project: Design a Work-Around; Role-Playing Panel
	5.	Project: Compare/Contrast Report: Contract Versus Salaried Mobile App Development Jobs	12. Quiz 2: Mobile Application Development
	6.	Quiz 1: Mobile Application Construction and Programming	13. Project: Special Project*
	7.	Mobile Application Development Project Management	14. Unit 5 Test
			15. Course Project Part 5: Capstone Project*

INTRODUCTION TO INFORMATION TECHNOLOGY	UNIT 6: COURSE PROJECT, REVIEW, AND EXAM		
	Assignment Titles		
	1.	Course Project Part 6: Capstone Project*	3. Exam
	2. Review		

(* Indicates alternate assignment

Fundamentals of Computer Systems

Course Overview

The Computer Fundamentals course will provide students with an understanding of computers and how they operate as well as a basic understanding of how to manage and maintain computers and computer systems. These skills will provide students with the ability to configure computers and solve computer problems.

Students will learn details about the different elements of computers and computer systems. They will learn to identify hardware devices and their functions. They will be instructed on the role of operating systems as well as how to install and customize the Windows operating system. Students will learn about networking and the Internet. They will also be introduced to security issues in order to protect themselves and their computers and data.

Students will also learn about some of the software applications typically used on computers today, such as Microsoft Office. In addition, students will learn specifics about maintaining and troubleshooting computers, including managing files, backing up systems, and using the administrative tools in the Windows operating system. Lastly, the students will learn the basics of customer service and working as a help desk support technician.

Objectives

- After completing this course the student will understand computers and their functions, as well as develop basic customer service skills, and be able to effectively meet customer needs.
- Students will be able to implement problem-solving techniques to understand the nature of computer problems. They will also understand hardware components, software, and the Internet, so they are able to develop, maintain, and update computer systems.
- After this course, students also will be able to use the Internet to update computer systems and complete other IT service-related tasks. They will be able to install, configure, or modify software and operating systems to ensure optimal system function.
- Students will be able to perform computer backup procedures to protect information. They also will be able to recognize potential security threats and understand the procedures for maintaining security.
- After this course students will be able to provide IT support and training for computers and networks.

For topics in this course, it is helpful for students to be familiar with the basics of using desktop or laptop computers as well as accessing Web sites over the Internet.

If students are not familiar with these topics, it is recommended, though not required, that they familiarize themselves with the operating system and Web browser they will be using for this course. This includes turning on a computer and logging into an account, if necessary, exploring the different types of software available, navigating through some of the operating system menus to understand the available tools, and doing a basic search on the Internet.

UNIT 1: COMPUTER HARDWARE AND OPERATING SYSTEMS	
FUNDAMENTALS OF COMPUTER SYSTEMS	Assignment Titles
1.	Course Overview
2.	The Motherboard and the CPU
3.	Storage Systems and Memory
4.	Project: Semiconductor Chips
5.	Graphic Devices and Peripherals
6.	Project: Building a Computer
7.	Quiz 1: Computer Hardware
8.	Operating Systems Basics
9.	Project: Testing Operating Systems
10.	The Boot Sequence—Command Prompt and BIOS
11.	Installation, Upgrades, and Maintenance of Operating Systems
12.	Project: Installing an Operating System
13.	Quiz 2: The Operating System
14.	Project: Special Project*
15.	Unit 1 Test
16.	Course Project Part 1: Operating System*
17.	Glossary and Credits

UNIT 2: CONFIGURING THE COMPUTER			
FUNDAMENTALS OF COMPUTER SYSTEMS	Assignment Titles		
	1.	Windows Desktop, Start Menu, and Task Bar, Including Windows Task Manager	9. Project: Setting Up an Internal Network
	2.	The Control Panel	10. Troubleshooting Internet Connectivity
	3.	Project: Help Desk Solutions	11. Project: Creating a Strategy Using Available Resources
	4.	Windows Accessories and Built-in Applications	12. Quiz 2: Networking
	5.	Project: Scavenger Hunt	13. Project: Special Project*
	6.	Quiz 1: Windows 101	14. Unit 2 Test
	7.	Basic Networking Concepts	15. Course Project Part 2: Networking*
8.	Connecting to a Network or Domain	16. Glossary and Credits	

UNIT 3: COMPUTER PROGRAMS			
FUNDAMENTALS OF COMPUTER SYSTEMS	Assignment Titles		
	1.	Internet Uses and Abilities	9. Microsoft Excel
	2.	Project: Researching the History of the Internet	10. Project: Developing a Spreadsheet
	3.	Comparing Internet Browsers	11. Microsoft PowerPoint/Outlook
	4.	Configuring Internet Options	12. Quiz 2: Microsoft Office
	5.	Project: Determining Browser Controls	13. Project: Special Project*
	6.	Quiz 1: The Internet	14. Unit 3 Test
	7.	Microsoft Word	15. Course Project Part 3: Microsoft Office*
8.	Project: Support Tech	16. Glossary and Credits	

UNIT 4: PROTECTING YOURSELF, THE COMPUTER, AND YOUR DATA			
FUNDAMENTALS OF COMPUTER SYSTEMS	Assignment Titles		
	1.	Staying Safe on the Web	9. Project: Creating a Data Security Plan
	2.	Project: Be Secure	10. Using the Cloud
	3.	Security Threats to Your Computer	11. Project: Using Cloud Computing Services
	4.	Security Threat Removal Tools	12. Quiz 2: Data Protection
	5.	Project: Putting Your Computer Skills to the Test	13. Project: Special Project*
	6.	Quiz 1: Virus Protection	14. Unit 4 Test
	7.	Managing Your File System	15. Course Project Part 4: Security*
8.	Backing Up Your Computer	16. Glossary and Credits	

UNIT 5: TROUBLESHOOTING			
FUNDAMENTALS OF COMPUTER SYSTEMS	Assignment Titles		
	1.	The Computer Management Console	8. Project: Preventive Maintenance
	2.	Built-in Tools from Windows - Troubleshooting, Help and Support, Remote Assistance	9. Computers and the Environment
	3.	Project: Troubleshooting Computers	10. Supporting the Computer User
	4.	Using the Internet as a Resource	11. Project: Providing Good Customer Service
	5.	Project: Researching Computer Issues and Solutions	12. Quiz 2: The Role of the Help Desk
	6.	Quiz 1: Troubleshooting Tools and Resources	13. Project: Special Project*
7.	Preventive Maintenance	14. Unit 5 Test	
		15. Course Project Part 5: Preventive Maintenance*	
		16. Glossary and Credits	

UNIT 6: COURSE REVIEW AND EXAM			
FUNDAMENTALS OF COMPUTER SYSTEMS	Assignment Titles		
	1.	Course Project Part 6*	3. Exam
	2.	Review	

(*) Indicates alternate assignment

Fundamentals of Digital Media

Course Overview

This course gives an overview of the different types of digital media and how they are used in the world today. Students examine the impact that digital media has on culture and lifestyle. The course reviews the basic concepts for creating effective digital media and introduces a number of different career paths that relate to digital media.

Students will examine some tools used to create digital media and discuss best practices in the creating of digital media. This includes an overview of the process used to create new media pieces as well as the basics concepts of project management.

In the course, students will examine the use of social media, digital media in advertising, digital media on the World Wide Web, digital media in business, gaming and simulations, e-commerce, and digital music and movies. Students will review ethics and laws that impact digital media use or creation.

Objectives

- Discuss different types of digital media.
- Explain the value of using online video and audio for business.
- Discuss careers in digital media.
- Compare and contrast digital media and traditional forms of media.
- Discuss living in a digital society and the changes resulting from it.
- Discuss project management as a career.
- Describe the evolution of social media.
- Discuss ethics and social media.
- Identify some challenges that the gaming industry will face in the future.
- Compare the different types of computer languages.
- Determine the role digital media plays in globalization.
- Explain the limitations of doing business on the web.
- Describe some different laws that relate to digital media.
- Explain the canons of journalism.
- Describe some expected changes in social media and advertising.
- Determine what type of schooling is necessary for their chosen career.

Student should have a basic understanding of computers and the Internet.

UNIT 1: INTRODUCTION TO DIGITAL AND ONLINE MEDIA TYPES				
Assignment Titles				
FUNDAMENTALS OF DIGITAL MEDIA	1.	Course Overview	10.	Project: Digital Media and Business
	2.	Digital Camera Basics	11.	Best Practices for Digital Media
	3.	Digital Cameras vs. Mobile Cameras	12.	Project: Analyze and Evaluate: Digital Media
	4.	Project: What Do People Really Know About Digital Media?	13.	Quiz 2: Digital Media in Our World
	5.	The Rise of Digital Libraries	14.	Project: Special Project*
	6.	Project: Jobs in Digital Media	15.	Unit 1 Test
	7.	Quiz 1: Digital Media	16.	Course Project Part 1: Digital Media Cuts Paper Use*
	8.	Digital Media in Business and Society	17.	Glossary and Credits
	9.	Storing and Sharing Online Media		

UNIT 2: DIGITAL MEDIA: EFFECTIVENESS AND PRODUCTION			
FUNDAMENTALS OF DIGITAL MEDIA	Assignment Titles		
	1.	Traditional Media vs. Digital Media	9. Project: Analyze and Evaluate: Web Sites
	2.	The Rise of a Digital Society	10. Media Production: Audio and Video
	3.	Project: Research and Write: Is the Internet a Bad Influence on Young People?	11. Project: Working in the Field
	4.	Digital Citizenship	12. Quiz 2: Digital Media Production
	5.	Project: A Digital Life	13. Project: Special Project*
	6.	Quiz 1: Effectiveness of Digital Media	14. Unit 2 Test
	7.	Digital Media Production	15. Course Project Part 2: E-waste*
	8.	Tools for Media Production: Web and Interactive Digital Media	16. Glossary and Credits

UNIT 3: PROJECT MANAGEMENT AND SOCIAL MEDIA			
FUNDAMENTALS OF DIGITAL MEDIA	Assignment Titles		
	1.	Project Management: Project Planning	10. Staying Safe When Using Social Media Sites
	2.	Project: Pet Grooming Web Site	11. Project: Current Event: Cyber Bullying
	3.	Project Management: Project Monitoring	12. Quiz 2: Social Media
	4.	Project: Problem Solving	13. Project: Special Project*
	5.	Project Management: Project Termination	14. Unit 3 Test
	6.	Quiz 1: Project Management	15. Course Project Part 3: Social Media and Environmental Activism*
	7.	Social Media Defined	16. Glossary and Credits
	8.	Uses of Social Media	
	9.	Project: Research and Learn: Social Media and Problem Solving	

UNIT 4: GAMING, SIMULATIONS, WEB SITES, AND APPS			
FUNDAMENTALS OF DIGITAL MEDIA	Assignment Titles		
	1.	Video Games and the Video Game Industry	9. Web Pages: Beyond the Basics
	2.	Project: The Game Designer's Presentation	10. Web Pages and E-commerce
	3.	Simulations and Modeling	11. Project: Designing an E-commerce Site
	4.	Creating Video Games and Simulations	12. Quiz 2: Web Sites and Apps
	5.	Project: New Games 101	13. Project: Special Project*
	6.	Quiz 1: Gaming and Simulations	14. Unit 4 Test
	7.	Creating Web Sites	15. Course Project Part 4: Environmental Gaming*
	8.	Project: Research and Learn: Practice your HTML Development Skills	16. Glossary and Credits

UNIT 5: TRENDS IN DIGITAL AND ONLINE MEDIA			
FUNDAMENTALS OF DIGITAL MEDIA	Assignment Titles		
	1.	Best Practices of Digital Advertisement and Promotion	9. Project: In the Future, What Will Digital Media Look Like for You?
	2.	Project: Going Global	10. Finding a Career that is Right for You
	3.	Digital Media in Advertising	11. Project: Find Your Dream Job and Figure Out How to Land It
	4.	Law and Digital Media	12. Quiz 2: The Future of Digital Media
	5.	Project: Research and Learn: Law and Digital Media	13. Project: Special Project*
	6.	Quiz 1: Digital Business	14. Unit 5 Test
	7.	Digital Audio and Video	15. Course Project Part 5: Powering a Digital World*
	8.	The Future of Digital Media	16. Glossary and Credits

UNIT 6: COURSE PROJECT, REVIEW, AND EXAM			
FUNDAMENTALS OF DIGITAL MEDIA	Assignment Titles		
	1.	Course Project Part 6: Digital media and Sustainability*	2. Review
			3. Exam

(*) Indicates alternate assignment

Fundamentals of Programming and Software Development

Course Overview

This course will provide students with an understanding of basic software development concepts and practices, issues affecting the software industry, careers within the software industry, and the skills necessary to perform well in these occupations.

Students will learn details about core concepts in programming using Java, including writing and debugging code, proper syntax, flow of control, order of operations, comparison operators, and program logic tools and models. They will learn the function of key program techniques including if statements, looping, and arrays. They will also learn about web development using HTML and drag-and-drop development of user interfaces in an Integrated Development environment.

Students will also learn about the Software Development Life Cycle and the different variations used to create software. They will learn about different programming languages and paradigms. They will learn about the importance of usability and user-centered design processes. Students will also learn about careers in the software industry, the education and skills required to work in the industry, and related career resources. Finally, the capstone project will allow students to explore and state opinions on key issues and trends impacting the software industry, and to learn about the experience of working in the industry.

Objectives

- Understand the relationship between computer hardware and software.
- Describe the purpose and high-level organization of the central processing unit.
- Understand categories of software and be able to properly assign software products into the correct category.
- Describe the key functions of systems software.
- Describe the functionality of popular software applications (e.g., word processing, database management, spreadsheet development).
- Understand the function and operation of compilers and interpreters.

For topics in this course, it is helpful for students to be familiar with the basics of using desktop and laptop computers as well as accessing websites over the Internet.

If students are unfamiliar with these topics, it is recommended, though not required, that they familiarize themselves with creating and saving files in a text editing or word processing application and with using web browsers and conducting searches on the Internet.

UNIT 1: INTRODUCTION TO COMPUTERS	
Assignment Titles	
FUNDAMENTALS OF PROGRAMMING AND SOFTWARE DEVELOPMENT	1. Course Overview
	2. Computer History
	3. Project: Computer Generations
	4. Introduction to Computer Hardware
	5. Project: Understanding Hardware
	6. Introduction to Computer Software
	7. Quiz 1: Perspective and Foundations
	8. Design and Function of the Central Processing Unit
	9. Introduction to Java Programming
	10. Project: Writing Your First Java Program
	11. Java Syntax Overview
	12. Project: Hello World! Documentation
	13. Quiz 2: How Computers and Programs Think
	14. Project: Special Project*
	15. Unit 1 Test
	16. Course Project Part 1: The Impact of GUI Computing*
	17. Glossary and Credits

FUNDAMENTALS OF PROGRAMMING AND SOFTWARE DEVELOPMENT	UNIT 2: PROGRAMMING LANGUAGES			
	Assignment Titles			
	1.	Introduction to Java Variables	9.	Switch and Case
	2.	Project: Using Variables in Java	10.	Project: Using Switch-Case and Nested If Statements
	3.	Java Math Operations	11.	User-Defined Methods
	4.	Project: Using Mathematical and Comparison Operators in Java	12.	Quiz 2: Branching and Methods
	5.	Operators and Escape Sequences	13.	Project: Special Project*
	6.	Quiz 1: Processing Data	14.	Unit 2 Test
	7.	New Data Types and the If Statement	15.	Course Project Part 2: Ethics in Programming*
	8.	Project: Using If and If-Else Statements and Reading User Input	16.	Glossary and Credits

FUNDAMENTALS OF PROGRAMMING AND SOFTWARE DEVELOPMENT	UNIT 3: INTRODUCTION TO PROGRAMMING			
	Assignment Titles			
	1.	Introduction to the For Loop	10.	Parallel and Multidimensional Arrays
	2.	Project: Grading on a Loop	11.	Project: The Logic of Multidimensional Arrays
	3.	Loops–Practice with the Do-While Loop	12.	Quiz 2: Managing Complex Data
	4.	Loops–Practice with the While Loop	13.	Project: Special Project*
	5.	Project: Using Loops in a Guessing Game	14.	Unit 3 Test
	6.	Quiz 1: Loops–Power and Simplicity	15.	Course Project Part 3: The Life of a Software or Web Developer*
	7.	Arrays–Syntax and Use	16.	Glossary and Credits
	8.	Arrays–Passing by Reference		
	9.	Project: Professional Associations Research		

FUNDAMENTALS OF PROGRAMMING AND SOFTWARE DEVELOPMENT	UNIT 4: CONTROL BLOCKS			
	Assignment Titles			
	1.	Classes and Objects	9.	HTML Images, Links, and Web Development Tools
	2.	Project: The Importance of Usability	10.	Project: Your Favorite Recipe – On a Web Page
	3.	Constructors and Packages	11.	Event-Driven Programming and Visual Basic
	4.	Project: Creating Packages	12.	Quiz 2: Interactive and Graphical Programming
	5.	Flowcharts Mapping	13.	Project: Special Project*
	6.	Quiz 1: Program Components and Logic	14.	Unit 4 Test
	7.	HTML Basics	15.	Course Project Part 4: Open-Source Programming*
	8.	Project: A Web Page Essay About the Web	16.	Glossary and Credits

FUNDAMENTALS OF PROGRAMMING AND SOFTWARE DEVELOPMENT	UNIT 5: GUI PROGRAMMING AND WEB APPLICATIONS			
	Assignment Titles			
	1.	Software Development Life Cycle	11.	New Trends and Technologies
	2.	Project: Planning a Software Development Project	12.	Quiz 2: Preparing for a Career in Software Development
	3.	Programming Languages	13.	Project: Special Project*
	4.	User-Centered Software Design	14.	Unit 5 Test
	5.	Project: User-Testing a Product Prototype	15.	Course Project Part 5: Impacts of Future Technologies*
	6.	Quiz 1: Creating Software Products	16.	Glossary and Credits
	7.	Skills and Interests for Software Careers		
	8.	Project: Taking Stock		
	9.	Software Industry Careers		
	10.	Project: Planning Your Computer Science Degree Program		

FUNDAMENTALS OF PROGRAMMING AND SOFTWARE DEVELOPMENT	UNIT 6: COURSE PROJECT, REVIEW, AND EXAM			
	Assignment Titles			
	1.	Course Project Part 6: Issues and Experiences in the World of Software Development*	2.	Review
			3.	Exam

(*) Indicates alternate assignment

Introduction to Information Technology Support and Services

Course Overview

This course focuses on real-world application including common industry best practices and specific vendors that offer tools for technicians, project managers, and IT leadership. Emphasis should be made that the purpose of the IT department of an enterprise is to support the overall mission of the company, and it is not simply a stand alone component of the company's infrastructure. Students will continue to apply their knowledge of hardware and software components associated with IT systems while exploring a variety of careers related to IT support and services. Students will analyze technical support needs to perform customer service, perform configuration management activities, and evaluate application software packages and emerging software. Students will demonstrate and apply knowledge of IT analysis and design by initiating a system project and evaluating applications within the IT system. Information Technology is a dynamic discipline that is continuously evolving.

You will also find these objectives at the beginning of each lesson under "Lesson Expectations."

Objectives

- Explore systems design and implementation.
- Investigate the implementation and maintenance of IT infrastructure.
- Review the basics of management collaboration and reporting.
- Discuss education and careers in IT and how to pursue such a career.

This is an introductory course in support and services providing information technology services and management. There are no requirements other than a basic familiarity with personal computers and the Internet. Students should be able to access the web and to use it to retrieve information and create accounts on free services.

INTRODUCTION TO INFORMATION TECHNOLOGY SUPPORT AND SERVICES	UNIT 1: SYSTEM DESIGN AND IMPLEMENTATION			
	Assignment Titles			
	1.	Course Overview	10.	Project: Moving to the Cloud
	2.	Supporting the Business Workflow Model	11.	Private Clouds
	3.	Project: Understanding Software Development Models	12.	Hybrid Clouds
	4.	Operating Systems, Hardware, and Software Selection	13.	Project: Companies in the Hybrid Cloud
	5.	Project: Building a Mind Map	14.	Quiz 2: Cloud-Based Systems
	6.	Implementation and End-User Training	15.	Project: Special Project*
	7.	Project: Preparing a Support Plan	16.	Unit 1 Test
	8.	Quiz 1: On-Premise Systems	17.	Course Project Part 1: Creating an IT Service and Support Project from Scratch*
	9.	Public Clouds	18.	Glossary and Credits

INTRODUCTION TO INFORMATION TECHNOLOGY SUPPORT AND SERVICES	UNIT 2: SYSTEM MAINTENANCE			
	Assignment Titles			
	1.	Anti-malware	10.	Hardware and Software Redundancy-3
	2.	Patch Management	11.	Project: Selecting Storage Area Networking Products
	3.	Project: Patch Management Project	12.	Quiz 2: Disaster Recovery
	4.	Network Vulnerabilities	13.	Project: Special Project*
	5.	Project: Hackers	14.	Unit 2 Test
	6.	Quiz 1: Security	15.	Course Project Part 2: Specifying Software*
	7.	Hardware and Software Redundancy-1	16.	Glossary and Credits
	8.	Hardware and Software Redundancy-2		
	9.	Project: Disaster!		

INTRODUCTION TO INFORMATION TECHNOLOGY SUPPORT AND SERVICES	UNIT 3: END-USER SUPPORT	
	Assignment Titles	
	1. Types of Help Desk Systems and Support	10. Building a Knowledge Base
	2. Project: Training for a Service Desk	11. Project: Creating a Knowledge Management Site
	3. Resolution Methodologies for Help Desks	12. Quiz 2: Ticketing System / Knowledge Base
	4. Project: Branding and Customer Service	13. Project: Special Project*
	5. Customer Service	14. Unit 3 Test
	6. Quiz 1: Helpdesk	15. Course Project 3: How, How Much, and When?*
	7. Ticketing Systems	16. Glossary and Credits
	8. Protocols and Procedures	
9. Project: From Plato to Technical Support, a Paper on Problem Solving in History		

INTRODUCTION TO INFORMATION TECHNOLOGY SUPPORT AND SERVICES	UNIT 4: MANAGEMENT COLLABORATION AND REPORTING	
	Assignment Titles	
	1. Working with the Management Team	10. Project Management Applications
	2. Project: Role-playing Senior Management Meeting	11. Project: Creating a Project in Open Project
	3. Departmental Reporting	12. Quiz 2: Leading Technology Projects
	4. Project: Role-playing with Departmental Reports	13. Project: Special Project*
	5. Emerging Technologies	14. Unit 4 Test
	6. Quiz 1: Management Collaboration and Reporting	15. Course Project Part 4: Management Collaboration and Reporting*
	7. Creating and Managing an IT Project	16. Glossary and Credits
	8. Project: Create a Feasibility Study	
9. Managing IT Projects		

INTRODUCTION TO INFORMATION TECHNOLOGY SUPPORT AND SERVICES	UNIT 5: CONTINUING EDUCATION AND CAREER OPPORTUNITIES	
	Assignment Titles	
	1. Pursuing Technical Education	9. Off-Premise (Outsource) IT Support
	2. Technical Education Degree Programs	10. Consultant/Educator
	3. Project: Take a Free Course in Computing	11. Project: Imagining a Consulting Practice
	4. On-the-Job Training	12. Quiz 2: Emerging Trends
	5. Project: Developing a Personal Syllabus	13. Project: Special Project*
	6. Quiz 1: Continuing Education	14. Unit 5 Test
	7. On-Premise (Insource) IT Support	15. Course Project Part 5: Presenting your plan*
	8. Project: Understanding Job Requirements and Certifications	16. Glossary and Credits

INTRODUCTION TO INFORMATION TECHNOLOGY SUPPORT AND SERVICES	UNIT 6: COURSE REVIEW, AND EXAM	
	Assignment Titles	
	1. Course Project Part 6: Describing What You Learned*	2. Review
		3. Exam

(*) Indicates alternate assignment

Introduction to Network Systems

Course Overview

How can we automate the transfer of information from one computer to another? To answer that question, this course introduces students to the fundamental technology and concepts that make networking systems possible. The question itself is a very practical one and the concepts taught are more concerned with practices and processes rather than theoretical generalities.

The most important concept introduced is that of the OSI reference model and its bottom four layers, which are most directly concerned with networking instead of computing. Each networking layer is explored in a three-lesson chapter. By the end of the course, every student should be comfortable reading a sentence that says something like, “X is a protocol working at the third layer.”

The course also explores a good deal of technology, specifically the software and hardware supporting LANs, WANs, and Wi-Fi networks. Particularly important are the protocols in the TCP/IP stack that are used to communicate across a network, but the students are also introduced to the hardware, including hubs, switches, bridges, routers, and transmission media. The student is expected to learn that a network is not some mysterious idea out there in cyberspace. It is a mechanism that is fully dependent on its parts working properly.

Once the students understand the fundamentals of the layers and network hardware, they can be introduced to questions of security, network management, and network operating systems. In particular, they should understand the role of the server. They have already encountered many examples of client-server relationships, and the material later in the course should introduce them to the many roles that a server can play as a part of a network.

Objectives

- State the purpose of a computer network, and explain the role of network hardware in achieving that purpose;
- List at least four protocols from the TCP/IP stack and explain how each contributes to data transmission;
- Explain the technical differences between a LAN and a WAN;
- Explain the importance of technical standards in networks;
- List all seven layers of the OSI reference model and explain what each of the bottom four layers contributes to a network;
- Compare and contrast the Windows Server and Linux operating systems.

Students who are unfamiliar with computers and/or the Internet are likely to be at a disadvantage in this course. There are, however, no theoretical concepts required or expected for students entering the course.

UNIT 1: NETWORKING FUNDAMENTALS		
INTRODUCTION TO NETWORK SYSTEMS	Assignment Titles	
	1. Course Overview	10. Project: Slide Show: Networking Layers
	2. Networking Concepts	11. Data Encapsulation
	3. Project: Report: Technology Devices	12. Project: Slide Show: Data Encapsulation
	4. Network Devices and Components	13. Quiz 2: OSI and TCP/IP Networking Models
	5. Network Topologies	14. Project: Special Project*
	6. Project: Hardware Awareness	15. Unit 1 Test
	7. Quiz 1: Computer Networks	16. Course Project Part 1: Uses of a Small Business Network*
	8. The OSI Reference Model	17. Glossary and Credits
	9. The TCP/IP Networking Model	

UNIT 2: NETWORK ACCESS CONCEPTS			
INTRODUCTION TO NETWORK SYSTEMS	Assignment Titles		
	1.	Physical Layer: Transmission Media, Properties, and Components	8. Components of the Data-link Layer
	2.	Project: The Physical Layer	9. Project: FAQ: A Data-Link Sublayer
	3.	Fundamentals of Electrical Circuits: Signaling and Circuit Configuration	10. Data-link Layer Devices
	4.	Network Security at the Physical Layer	11. Project: Video: Data-Link Hardware
	5.	Project: Under Attack	12. Quiz 2: Data Link Layer Networking Concepts
	6.	Quiz 1: Physical Layer Networking Concepts	13. Project: Special Project*
	7.	The Data-Link Layer	14. Unit 2 Test
			15. Course Project Part 2: Physical Standards*
			16. Glossary and Credits

UNIT 3: LOCAL AREA NETWORKS			
INTRODUCTION TO NETWORK SYSTEMS	Assignment Titles		
	1.	LAN Fundamentals	10. Transport Layer Protocols
	2.	Project: Proposal: Classroom LAN	11. Project: Slide Show: Sending/Receiving a Communication
	3.	Ethernet LANs	12. Quiz 2: Network, Transport, and Application Layers
	4.	Wireless LANs	13. Project: Special Project*
	5.	Project: Video: Value of Hotspots	14. Unit 3 Test
	6.	Quiz 1: LAN Components and Technologies	15. Course Project Part 3: Internet Connection*
	7.	Network Addressing	16. Glossary and Credits
	8.	Project: Table: IP Addresses	
	9.	Network Routing and Protocols	

UNIT 4: WIDE AREA NETWORKS AND SECURING THE NETWORK			
INTRODUCTION TO NETWORK SYSTEMS	Assignment Titles		
	1.	WAN Fundamentals	9. Network Threats and Mitigation
	2.	Project: FAQ: WAN Connections	10. Project: Policy: Password Policy
	3.	WAN Technologies and Protocols	11. Physical and Hardware Security
	4.	WAN Transmission Media	12. Quiz 2: Network Security
	5.	Project: Slideshow: Fiber Optics	13. Project: Special Project*
	6.	Quiz 1: Wide Area Networks	14. Unit 4 Test
	7.	Authentication and Access Controls	15. Course Project Part 4: Security*
	8.	Project: FAQ: Public Key Infrastructure (PKI)	16. Glossary and Credits

UNIT 5: MANAGING THE NETWORK			
INTRODUCTION TO NETWORK SYSTEMS	Assignment Titles		
	1.	Managing and Monitoring the Network	10. The Linux Operating System
	2.	Project: Slide Show: Management	11. Project: Report: Network Wish List
	3.	Network Troubleshooting	12. Quiz 2: Network Operating Systems
	4.	Project: FAQ: Utilities	13. Project: Special Project*
	5.	Software and Hardware Troubleshooting Tools	14. Unit 5 Test
	6.	Quiz 1: Network Management and Troubleshooting	15. Course Project Part 5: Servers and Operating System*
	7.	The Server in a Network	16. Glossary and Credits
	8.	Project: Diagram: Web Email Service	
	9.	Networking with Windows	

UNIT 6: COURSE REVIEW, AND EXAM			
INTRODUCTION TO NETWORK SYSTEMS	Assignment Titles		
	1.	Course Project Part 6: Slide show: Introducing Your Network*	2. Review
			3. Exam

(*) Indicates alternate assignment

Network System Design

Course Overview

The Network System Design course will provide students with an understanding of computer networks and how they operate, as well as a basic understanding of how to manage and maintain computer networks. These skills will provide students with the ability to design, configure, and troubleshoot networks of all sizes.

Students will learn the basics of network design, including how to identify network requirements and determine the proper network architecture. They will be instructed on the requirements of network models, as well as be introduced to local area networks. Students will also learn about Internet Protocol and the basics of routing data on a network.

Students will be introduced to wide area networks and network security issues. In addition, students will learn about network management, including monitoring and troubleshooting. Last, students will learn about network operating systems and their role in connecting computers and facilitating communications.

Objectives

- Understand computer networks and their functions, as well as know how to analyze business and technical goals of a network to effectively meet customer needs.
- Identify requirements to successfully support network users, applications, and devices. They will also understand network architecture and topology, protocols, and services of local and wide area networks.
- Identify principles and operation of equipment like wire and circuits, as well as of standards such as open system interconnection, TCP/IP, and high-speed networking.
- Demonstrate knowledge of security requirements and data protection on a network, as well as the role of security tools such as routers, firewalls, and virtual private networks.
- Understand network operating systems and be able to support computer networks.

For topics in this course, it is helpful for students to be familiar with the basics of computer hardware (desktop and laptop), as well as desktop operating systems.

If students are not familiar with these topics, it is recommended, though not required, that they be introduced to computer hardware and desktop or workstation operating systems before starting this course. That includes examining hardware devices such as motherboards, hard drives, and processing chips and exploring the features and functions of a workstation operating system.

UNIT 1: INTRODUCTION TO NETWORK DESIGN				
Assignment Titles				
NETWORK SYSTEM DESIGN	1.	Course Overview	10.	Logical Network Design – Addressing and Routing Protocols
	2.	Customer Needs and Goals	11.	Project: Exploring Higher Math
	3.	Project: Designing a Business Network	12.	Network Architectural Models – Topologies and Classifications
	4.	Network Design: Network Infrastructure	13.	Quiz 2: Network Architecture
	5.	Network Design: Physical and Functional Network Requirements	14.	Project: Special Project*
	6.	Project: Office Planning	15.	Unit 1 Test
	7.	Quiz 1: Network Requirements	16.	Course Project Part 1: Physical and Functional Requirements of a Network*
	8.	Network Architecture Components – Physical and Functional	17.	Glossary and Credits
	9.	Project: Connecting Physical to Function		

UNIT 2: NETWORKING MODELS AND LOCAL AREA NETWORKS			
NETWORK SYSTEM DESIGN	Assignment Titles		
	1.	The Network Reference Models	9. Project: State Your Case, Argue For Each
	2.	Project: Port Sniffing	10. Wireless LANs and Security
	3.	The OSI Networking Model	11. Project: Playing With Wireless
	4.	The TCP/IP Networking Model	12. Quiz 2: Local Area Networks – Topologies, Transmission Media and Technologies
	5.	Project: Researching TCP/IP	13. Project: Special Project*
	6.	Quiz 1: TCP/IP and OSI Networking – The Fundamentals	14. Unit 2 Test
	7.	LAN Fundamentals: Media, Topologies and Protocols	15. Course Project Part 2: Local Area Network*
8.	LAN Technologies: Ethernet	16. Glossary and Credits	

UNIT 3: INTERNET PROTOCOL (IP): ADDRESSING AND ROUTING			
NETWORK SYSTEM DESIGN	Assignment Titles		
	1.	Addressing Fundamentals	8. IP Routing Protocols: Distance Vector Routing
	2.	IP Address: Classful Addressing	9. Project: Routing Tables
	3.	Project: IP Address Ranges and Subnetting	10. IP Routing Protocols: Link State Routing
	4.	Subnetting, Supernetting and Classless Addressing	11. Project: Router Security
	5.	Project: Researching Classless Inter-Domain Routing	12. Quiz 2: IP Routing
	6.	Quiz 1: IP Addressing	13. Project: Special Project*
	7.	Routing Basics	14. Unit 3 Test
		15. Course Project Part 3: Internet Protocol*	
		16. Glossary and Credits	

UNIT 4: WIDE AREA NETWORKS AND NETWORK SECURITY			
NETWORK SYSTEM DESIGN	Assignment Titles		
	1.	WAN Concepts	9. Network Security Threats
	2.	WAN Technologies	10. Network Security Techniques
	3.	Project: Connecting to the Internet Backbone	11. Project: Analyzing Network Security
	4.	WAN Configuration	12. Quiz 2: Network Security
	5.	Project: What Do All These Boxes Look Like?	13. Project: Special Project*
	6.	Quiz 1: Wide Area Networks	14. Unit 4 Test
	7.	Understanding Network Security	15. Course Project Part 4: Network Security*
8.	Project: Creating a Network Security Policy	16. Glossary and Credits	

UNIT 5: NETWORK MANAGEMENT AND NETWORK OPERATING SYSTEMS			
NETWORK SYSTEM DESIGN	Assignment Titles		
	1.	Network Management Design	9. The Windows Server
	2.	Project: Designing a Network Management Plan	10. The Linux Operating System
	3.	Network Management Architecture	11. Project: Installing and Using Linux OS
	4.	Network Management Tools and Protocols	12. Quiz 2: Network Operating Systems
	5.	Project: Using Network Troubleshooting Tools	13. Project: Special Project*
	6.	Quiz 1: Network Management Strategies and Design	14. Unit 5 Test
	7.	Network Operating Systems	15. Course Project Part 5: Network Management Protocols*
8.	Project: Researching Network Operating Systems	16. Glossary and Credits	

UNIT 6: COURSE REVIEW, AND EXAM			
NETWORK SYSTEM DESIGN	Assignment Titles		
	1.	Course Project Part 6: Network Administration*	3. Exam
	2.	Review	

(*) Indicates alternate assignment

New Applications: Web Development in the 21st Century

Course Overview

New Applications introduces students to the rapidly evolving world of apps, or applications. The introduction of the Apple II in 1977 followed by the IBM PC and scores of compatible computers just four years later created strong consumer demand for software programs, as these applications were referred to at the time. Capable of formatting spreadsheets, composing and proofing hundreds of lines of text, or supporting classroom instruction, computer programs were initially sold by specialty stores, college bookstores, or through the mail.

The explosive growth of the Internet that followed at the beginning of the twenty-first century with the introduction of high-speed networking, the dynamic World Wide Web, and most recently the development of affordable smartphones and web tablets have all contributed to global, cultural, and societal change.

This course begins with a historical tour of the Internet and World Wide Web as well as the programs and applications that made it possible for computer users on every continent to begin to explore and better understand their world. Then, through a step-by-step introduction to WordPress, students gain the tools and insight necessary to create their own web pages and discover their online voice.

In addition to learning how to use WordPress and other applications that promote students' presence on the World Wide Web, this course discusses how the web has become the foremost channel for the distribution of applications that increase the functionality of the web and support a global hub of social networking and communication. Students are introduced to the evolution of networking and data-transfer capabilities beginning with early HTTP protocols continuing through to the recent introduction of smartphones capable of connecting to sites on the World Wide Web without having to rely on a browser for navigation.

The course concludes with a survey of the continuing explosion of new apps, or applications, designed to operate on one or more of the proprietary mobile devices (smartphones, tablets, and netbooks). Students are given an opportunity to track fundamental changes in this growing industry as development has moved from the original model of a single experienced programmer developing a single app for distribution at little or no cost to a model in which retailers, non-profit organizations, government agencies, and Fortune 500 companies contract with mid-sized marketing and communications firms to develop sophisticated apps designed to raise global market and public awareness of institutions and issues. Additionally, students have an opportunity to understand that career opportunities in app development have evolved from programming and coding to now include marketing, public relations, creative arts, project and product management and sales, with a growing number of careers in the industry requiring little if any actual programming experience.

New Applications is a survey course that travels from the first software programs developed to facilitate communication on the Internet to the new generation of mobile and native apps that access the Internet without a reliance on a web browser. New Applications is also a practical course in how to develop a presence on the World Wide Web using WordPress and other available web-application tools. The goal of the course is to provide the learner insight into the rapidly evolving universe of programming and application development so that he or she can make informed career decisions in an industry that is changing as quickly as it is growing.

Objectives

- Describe major advances in network and communications technology beginning with the early Internet and continuing through the introduction of web-enabled smartphones and other devices.
- Create a web presence using simple applications.
- Evaluate and select from a variety of web development tools and apps those most appropriate for their interests and needs.
- Design a current generation app for use on a smartphone or tablet.
- Evaluate the education and training qualities and experiences essential to secure a position with growth potential in the app industry

This is an introductory course in the history and development of new applications for use on web-enabled devices including personal computers, tablets, smartphones, and ultrabooks. While there are no specific prerequisites for this course, students should have a basic understanding of the Internet, the World Wide Web, browsers, file formats, hardware, and software applications. Students who have working knowledge of IP addressing, programming, the differences among local, wide-area, and cloud-computing networks as well as the current state of mobile devices will be well prepared to complete this course.

UNIT 1: THE WORLD WIDE WEB: HISTORY AND DEFINITIONS	
NEW APPLICATIONS	Assignment Titles
	1. Course Overview
	2. History of the Web in a Nutshell
	3. Project: The Interconnected Internet
	4. File Sizes and Resolution
	5. Project: Consulting
	6. What Does This Do? Hosted vs. Local Computing
	7. Quiz 1: Defining the Web
	8. Manual Transmission: HTML (Part One)
	9. Project: Developing HTML
	10. The Editor's Two Flavors: HTML (Part Two)
	11. Project: On Assignment as a Web Developer
	12. The Wave of the Present – WordPress
	13. Quiz 2: Hosted and Non-Hosted Applications
	14. Project: Special Project*
	15. Unit 1 Test
	16. Course Project Part 1: The Home Page*
17. Glossary and Credits	

UNIT 2: WEB SITE DESIGN ON CONTENT MANAGED PLATFORMS	
NEW APPLICATIONS	Assignment Titles
	1. WordPress Roles
	2. Project: Developing a WordPress Account
	3. WordPress Themes
	4. Project: Marketing to a Potential Client
	5. Topography
	6. Quiz 1: WordPress Components
	7. Detailed Editors
	8. Widgets
	9. Project: Bringing It All Together
	10. Third Party Add-ons
	11. Project: A Comparative Study of Apps, Plugins, and Extension
	12. Quiz 2: Website Elements
	13. Project: Special Project*
	14. Unit 2 Test
	15. Course Project Part 2: Planning the Site*
	16. Glossary and Credits

UNIT 3: MANAGING SITE CREATION	
NEW APPLICATIONS	Assignment Titles
	1. Assigning Roles
	2. Project: Photos, Videos, and Sound Files in WordPress
	3. Designing the Publication
	4. Project: Creating Posts
	5. Developing the Content
	6. Quiz 1: Bringing It All Together
	7. Publishing Deadlines
	8. Project: Creating a Statement of Work
	9. Approvals, Change Orders, and Last-Minute Edits
	10. Self-Evaluation and Your Projects
	11. Project: Baseline, Benchmark, Objective, and Goal
	12. Quiz 2: Working Together
	13. Project: Special Project*
	14. Unit 3 Test
	15. Course Project Part 3: Under Construction*
	16. Glossary and Credits

UNIT 4: INTERNET DISTRIBUTED APPLICATIONS	
NEW APPLICATIONS	Assignment Titles
	1. What Are Internet Distributed Applications?
	2. Project: What Is Cloud Computing?
	3. Distribution of Internet Applications
	4. Project: Are You Online or Offline?
	5. The Internet Is a Revolutionary Path to Application Development
	6. Project: New Technology: Autos vs. Internet
	7. Quiz 1: Introduction to Internet Distributed Applications
	8. Strategies for Keeping Well-informed about New Trends and Developments
	9. Project: RSS Feed Comparisons
	10. Report on the Present
	11. Project: Find Your Own Trends
	12. Evaluating Products and Services
	13. Quiz 2: Emerging Trends
	14. Project: Special Project*
	15. Unit 4 Test
	16. Course Project Part 4: Reviewing Web Applications*
17. Glossary and Credits	

UNIT 5: NEW APPS: CREATIVITY AND CAREERS	
NEW APPLICATIONS	Assignment Titles
	1. The Mobile Apps Industry
	2. Project: Apps Review
	3. Building Apps
	4. Health Considerations in Developing Apps
	5. Project: The Ergonomic App Development Office
	6. Quiz 1: A New Industry
	7. Entrepreneurial App Development
	8. Project: Researching Network Operating Systems
	9. Expanding Career Opportunities in a New Industry
	10. Technology Advances, Careers Redefined
	11. Project: Next Year's App Solution
	12. Quiz 2: Career Choices: Solo or Solid
	13. Project: Special Project*
	14. Unit 5 Test
	15. Course Project Part 5: The Mobile App Hall of Fame*
16. Glossary and Credits	

UNIT 6: COURSE REVIEW, AND EXAM	
NEW APPLICATIONS	Assignment Titles
	1. Course Project Part 6: The Future of Apps Blog*
	2. Review
	3. Exam

(*) Indicates alternate assignment

Software Development Tools

Course Overview

This course introduces students to the variety of careers related to programming and software development. Students will gather and analyze customer software needs and requirements, learn core principles of programming, develop software specifications, and use appropriate reference tools to evaluate new and emerging software. Students will produce IT-based strategies and a project plan to solve specific problems, and define and analyze system and software requirements.

Objectives

- Understand the development of the computer.
- Be able to describe the organization of the Central Processing Unit.
- Demonstrate knowledge of widely used software applications (e.g., word processing, database management, spreadsheet development).
- Identity three levels of programming languages.
- Identity execution differences between interpreted, translated, and compiled languages.
- Describe how computers address data in memory.
- Design structures, classes, and objects that include variables and methods.
- Summarize how data is organized in software development.
- Understand the standard primitive types and operations of the java programming language.
- Define and initialize Java arrays.
- Demonstrate knowledge of the basics of structured, object-oriented language.
- Write software applications using while, do while, for, for-each loops.
- Define logic statements using if, else if, else and switch statements.
- Develop an application using conditional statements.
- Demonstrate knowledge of key constructs and commands specific to a language.
- Develop an application that responds to user input.
- Develop a web application that responds to user input.

UNIT 1: INTRODUCTION TO SOFTWARE DEVELOPMENT TOOLS	
SOFTWARE DEVELOPMENT TOOLS	Assignment Titles
1.	Course Overview
2.	Coding Standards and Conventions
3.	Software Processes and Methodology
4.	Project: Grades Projection IPO
5.	Software Types and Elements
6.	Project: Software Types and Elements
7.	Quiz 1: Computer History, Computer Hardware, Software, and Organization
8.	Multimedia and Graphics Software Applications
9.	Web-Based Software Applications
10.	Project: Multimedia and Web Design Careers
11.	Software Design Principles and Tools
12.	Project: Software Design Principles Table
13.	Quiz 2: Central Processing Unit Operations
14.	Project: Special Project*
15.	Unit 1 Test
16.	Glossary and Credits

UNIT 2: SOFTWARE DEVELOPMENT	
SOFTWARE DEVELOPMENT TOOLS	Assignment Titles
1.	Personal Information Management (PIM) Tools
2.	Project: My Mind-Mapping
3.	Computer Security Application Tools
4.	Individual Programming Development Tools
5.	Project: Assessment of Competitive Office Suites
6.	Quiz 1: Different Language Abstraction Layers
7.	Database Software Development Tools
8.	Web Design Software Development Tools
9.	Project: My Personal Website
10.	Integrated Development Environments (IDEs)
11.	Project: My Text Editor IDE Evaluation
12.	Quiz 2: Building Blocks of Programs
13.	Project: Special Project*
14.	Unit 2 Test
15.	Glossary and Credits

UNIT 3: DEBUGGING	
SOFTWARE DEVELOPMENT TOOLS	Assignment Titles
	1. Download, Install, Explore IntelliJ IDEA
	2. Download, Install, Explore NetBeans
	3. Project: MY IntelliJ NetBeans IDE Evaluation
	4. Download, Install, Explore Eclipse
	5. Project: MY IntelliJ NetBeans Eclipse IDE Evaluation
	6. Quiz 1: Basic Java Applications
	7. Exceptions
8. Project: Best Practices in Exception Handling in Java Programming	
9. STDIN and STDOUT	
10. File Input, Output, and Network Input, Output	
11. Project: Concepts of File I/O and Network I/O	
12. Quiz 2: Text Input, Output, and Exceptions	
13. Project: Special Project*	
14. Unit 3 Test	
15. Glossary and Credits	

UNIT 4: SOFTWARE CONFIGURATION MANAGEMENT	
SOFTWARE DEVELOPMENT TOOLS	Assignment Titles
	1. Code Blocks
	2. Project: Concepts of Programming Code Structure in Java
	3. Iterative Loops
	4. For-Each Loops
	5. Project: Computing Class Grades
	6. Quiz 1: While, Do, While, For, Statements
	7. Java Logic
8. If, Else If, Else	
9. Project: Write an IF...ELSE Program that Computes the New Salary for the CIO	
10. Switch Statements	
11. Project: Write a Program Using a SWITCH Statement	
12. Quiz 2: If, Then, and Switch Statements	
13. Project: Special Project*	
14. Unit 4 Test	
15. Glossary and Credits	

UNIT 5: OBJECT MODELING UML AND SOFTWARE TESTING	
SOFTWARE DEVELOPMENT TOOLS	Assignment Titles
	1. Swing and AWT
	2. Creating Frames and Dialog Boxes, Components, Form Fields, Panels, Buttons
	3. Project: Building Better Java using GUI Applications, Frames, Containers, and Dialogs
	4. HTML and Web Pages
	5. Project: Creating a Web Page
	6. Quiz 1: GUI Programming
7. Business Information System Trends, Applications, and eCommerce	
8. Project: Social Media on Campus	
9. Application Servers and JavaServer Pages (JSP)	
10. JavaServer Faces and Future Trends in Programming	
11. Project: Create a Simple Java Server Page	
12. Quiz 2: The Future of Programming	
13. Project: Special Project*	
14. Unit 5 Test	
15. Glossary and Credits	

UNIT 6: COURSE PROJECT, REVIEW AND EXAM	
SOFTWARE DEVELOPMENT TOOLS	Assignment Titles
	1. Course Project: The Design Team: Creating a Tablet GUI*
	2. Review
	3. Exam

(*) Indicates alternate assignment

LAW, PUBLIC SAFETY, CORRECTIONS, AND SECURITY

Introduction to Law, Public Safety, Corrections, and Security

Course Overview

Law enforcement, public safety, corrections, and safety professionals work daily to keep our cities and communities safe. There are few careers paths in the United States that can be as rewarding, challenging, and important as a career in legal, public safety, corrections or security fields. The sacrifices and challenges faced by these selfless individuals is virtually unparalleled by any other profession outside of the armed forces. Whether it be keeping innocent people from harm, bringing justice to victims, fighting fires, saving people from danger, or ensuring evil-doers are locked away. These career fields offer great opportunities to those who choose to work in them.

Life in the twenty-first century would not be possible without police officers, paramedics, firefighters, attorneys, corrections officers or security guards. In this course, you learned about the many careers that exist within the fields of law, law enforcement, public safety, corrections, and security. Besides learning about the training and educational requirements for these careers, you learned about the history of these fields and how they developed to their current state. You also learned how these careers are affected by and affect local, state, and federal laws. Finally, you learned about the relationships between professionals in these fields and how collaborations between professionals in these careers help to create a safer, more stable society.

Objectives

- Analyze and interpret the differences between the public sector criminal justice system, and private security.
- Understand the duties of the various career paths in the legal, public safety, corrections, and private security fields.
- Recognize and be able to apply the different laws and regulations affecting the legal, public safety, corrections, and private security fields.
- Develop the requisite interpersonal, conflict resolution and communication skills, and critical thinking skills that are required to have successful careers in an ever-changing economic, technological, political, and social environment.
- Understand regulations and policies relating to human resource management, technologies, and sustainability to maintain safe and productive work environments.
- Demonstrate an understanding of legal, public safety, corrections, and security practices.
- Apply analytical methods to understand the process of gathering and utilizing intelligence in crime prevention and providing security services.
- Understand the evolution of public safety in the United States.
- Recognize the different regulations and requirements required to obtain employment in the legal, public safety, corrections, and private security fields.

For this course, students should know that:

- there are many available careers in the law enforcement, public safety, corrections, and security fields.
- these careers have diverse career paths that combine educational and physical requirements with high standards for training.
- these careers are directly impacted by local, state, and federal laws.

Students should have:

- the ability to access the Internet
- the ability to work in group settings

INTRODUCTION TO LAW, PUBLIC SAFETY, CORRECTIONS, AND SECURITY	UNIT 1: LAW ENFORCEMENT CAREER PATHS			
	Assignment Titles			
	1.	Course Overview	10.	Project: The Responsibilities and Jurisdictions of Law Enforcement Agencies
	2.	History of Law Enforcement	11.	Federal Law Enforcement Careers
	3.	Project: Understanding Police History: A Timeline Project	12.	Project: Making the Team: Federal Law Enforcement Agencies
	4.	Career Paths for Police Work	13.	Quiz: Federal Law Enforcement in the United States
	5.	Legal Aspects of Law Enforcement	14.	Project: Special Project*
	6.	Project: The Bill of Rights: Daily Concerns for Police Officers	15.	Test
	7.	Quiz: Local and State Law Enforcement: Evolution, Career Paths and Legal Aspects	16.	Course Project Part 1: Choosing a Career of Interest*
	8.	History of Federal Law Enforcement	17.	Glossary and Credits
9.	Jurisdiction of Federal Law Enforcement Agencies			

INTRODUCTION TO LAW, PUBLIC SAFETY, CORRECTIONS, AND SECURITY	UNIT 2: CAREERS IN CORRECTIONS			
	Assignment Titles			
	1.	History of Prisons and Jails in the United States	9.	The History and Nature of Parole in the United States
	2.	Jails and Jail Administration	10.	Careers in Probation and Parole
	3.	Project: Jails in Your County	11.	Project: Parole: Are We Better Off Without It?
	4.	Correctional Career Paths	12.	Quiz: Probation and Parole
	5.	Project: Getting a Job in a Corrections Field	13.	Project: Special Project*
	6.	Quiz: Incarceration and Corrections Officers	14.	Test
	7.	The History and Nature of Probation in the United States	15.	Course Project Part 2: Requirements for the Career of Your Choice*
	8.	Project: Probation in Your State	16.	Glossary and Credits

INTRODUCTION TO LAW, PUBLIC SAFETY, CORRECTIONS, AND SECURITY	UNIT 3: AMERICAN CRIMINAL LAW AND LEGAL SERVICES			
	Assignment Titles			
	1.	The Origins of Law in the United States	8.	Project: Volunteer with a Legal Aid Organization
	2.	Federalism in the United States	9.	Federal and Local Prosecutors in the United States
	3.	Project: Whose Laws Reign Supreme? The Supreme Court and Federal Law	10.	Project: Entertainment Versus Fiction
	4.	The Adversarial Due Process System	11.	Paralegals, Court Reporters, and Mediators
	5.	Project: Civil versus Common Law	12.	Quiz: The Legal System and Career Paths
	6.	Quiz: American Criminal Law	13.	Project: Special Project*
	7.	Federal and Local Criminal Defense in the United States	14.	Test
			15.	Course Project Part 3: Laws and Regulations*
		16.	Glossary and Credits	

INTRODUCTION TO LAW, PUBLIC SAFETY, CORRECTIONS, AND SECURITY	UNIT 4: PUBLIC SAFETY SERVICES			
	Assignment Titles			
	1.	History of Firefighters in the United States	9.	Project: Charting a Career Path as an EMT
	2.	The Training and Role of Firefighters	10.	EMT Medical Procedures
	3.	Project: Becoming a Firefighter in Your State	11.	Project: CPR - A Life Saving Skill
	4.	Specialized Firefighters	12.	Quiz: Emergency Medical Services
	5.	Project: Beyond Smokey the Bear: Wildland Firefighters	13.	Project: Special Project*
	6.	Quiz: Firefighting	14.	Test
	7.	History of Emergency Medical Services in the U.S.	15.	Course Project Part 4: Interview with a Professional in This Career*
	8.	EMT Levels and Certification	16.	Glossary and Credits

INTRODUCTION TO LAW, PUBLIC SAFETY, CORRECTIONS, AND SECURITY	UNIT 5: PRIVATE SECURITY CAREER PATHS			
	Assignment Titles			
	1.	History of the Private Security Industry	10.	Legal Aspects of Partnerships Between Military and Private Security Agencies
	2.	Career Paths in Private Security	11.	Project: Understanding International Law: The UN Mercenary Ban
	3.	Project: Requirements for a Private Security Job	12.	Quiz: Constitutional and Legal Aspects of Private Security
	4.	Training Requirements by State for Security Professionals	13.	Project: Special Project*
	5.	Project: Licensing Requirements in Your State	14.	Test
	6.	Quiz: Private Security: Evolution, Career Paths and State/Local Regulations	15.	Course Project Part 5: Identifying a Career Path*
	7.	Constitutional Law and Private Security	16.	Glossary and Credits
	8.	Partnerships Between Private Security and Law Enforcement Agencies		
	9.	Project: Understanding the Advantages and Risks of Collaborations Between Private Security and Law Enforcement Agencies		

INTRODUCTION TO LAW, PUBLIC SAFETY, CORRECTIONS, AND SECURITY	UNIT 6: COURSE PROJECT, REVIEW, AND EXAM			
	Assignment Titles			
	1.	Course Project Part 6: A Mini Career Fair: Sharing Your Research	2.	Review
			3.	Exam

(*) Indicates alternate assignment

Corrections: Policies and Procedure

Course Overview

Corrections is one of the three branches of the Criminal Justice System (CJS) in the United States. All three branches employ personnel who are authorized to uphold and enforce the law, and are required to operate under the rule of law. Each branch works as part of the entire system to maintain the public safety and well-being, and bring criminals to justice.

Corrections facilities and programs are run by a complex systems of policies and procedures, which uphold local, state, and federal laws. This course gives students an introductory, yet thorough view of many aspects of corrections operations. Students receive historical and legal background information as they study how prisons and prisoners have evolved into correctional facilities and programs for offenders.

In this course the duties responsibilities, conduct, training, and special certification possibilities for corrections staff are explored. Many aspects of procedures in corrections are reviewed, giving students an in-depth look at what a variety of careers in this growing field encompass and require.

Objectives

- Analyze training and use of force reports.
- Ascertain the value of effective communication in correctional settings.
- Decipher concepts of the essentials of effective communication.
- Deconstruct the principles of written communication and reports.
- Differentiate effective communication skills for managing offenders with mental illness.
- Evaluate the importance of following agency procedures for emergency response incidents.
- Evaluate safety and security concepts for physical plants.
- Evaluate the historical practices of offender management, control and incarceration.
- Interpret aspects of legal uses of force and different levels of force, including deadly force.
- Interpret concepts of computer forensic investigations.
- Interpret prevention and cause of security breaches.
- Interpret the critical constitutional rights of offenders in correctional setting (First, Fourth, Fifth, Sixth, Eighth, and Fourteenth Amendments).
- Interpret the major responsibilities of corrections.
- Investigate the powers of agencies responsible for investigation and enforcing applicable federal, state, and local laws and regulations.

This is an introductory course in corrections. As such, there are no prerequisites for the student. An interest in the subject is expected, and online access to the research materials they will need to locate and review. The projects require mainly online research and presentation creation in PowerPoint, so Microsoft Office software or equivalent is required.

There is some physical fieldwork in some projects, but virtual alternatives are proposed for those without access to the public facilities suggested.

Personal skills in observation and recall, self-analysis, and experience assessment for communications skills are part of certain projects, and require some interaction with others, which any student should easily be able to complete.

Students will be studying a wide range of corrections subjects. The course provides students interested in a career in corrections many opportunities for in-depth research into educational and career pathways that they use for their own advancement in the field.

UNIT 1: CORRECTIONS WITHIN THE CRIMINAL JUSTICE SYSTEM			
CORRECTIONS: POLICIES AND PROCEDURE	Assignment Titles		
	1.	Course Overview	9. Juvenile Corrections
	2.	The Criminal Justice System, and Police, Corrections, and Courts	10. Project: Juvenile Classifications Research
	3.	History of Incarceration Practices and Current Offender Management Protocols	11. Key Correctional Support Disciplines and Non-Incarcerated Offender Supervision
	4.	Project: Comparing Annual Reports	12. Project: Community Corrections Positions
	5.	Criminal Justice System Levels	13. Quiz: Disciplines of Offender Management
	6.	Project: Statistical Research and Analysis Using CSAT	14. Project: Special Project*
	7.	Quiz: Overview of the Criminal Justice System	15. Test
8.	Adult Corrections	16. Course Project Part 1: Initial Career Goals and Educational Pathways*	17. Glossary and Credits

UNIT 2: IMPACT OF LAWS ON THE CORRECTIONS SERVICE			
CORRECTIONS: POLICIES AND PROCEDURE	Assignment Titles		
	1.	Eliminating the "Hands-Off" Doctrine	9. Offender Rules and Regulations
	2.	Constitutional Rights for Offenders	10. Agency Investigations and Inspections
	3.	Project: Prisoners' Rights and Corrections Procedures	11. Project: Policy Changes
	4.	Corrections Service Accreditation	12. Quiz: Development of Correctional Policies and Procedures and Offender Rules and Regulations
	5.	Project: Grievances and Accreditation History	13. Project: Special Project*
	6.	Quiz: Understanding Impact of Constitutional Law, State and Local Laws	14. Test
	7.	Staff Policies and Procedures	15. Course Project Part 2: The Importance of Policies and Procedures*
8.	Project: Choose a Procedure	16. Glossary and Credits	

UNIT 3: EFFECTIVE COMMUNICATIONS AND ETHICAL STAFF CONDUCT			
CORRECTIONS: POLICIES AND PROCEDURE	Assignment Titles		
	1.	Essentials of Effective Communication	9. Inmate Manipulation
	2.	Project: Your Communication Style and Skills	10. Maintaining a Climate for Ethical Staff Conduct
	3.	Managing Offenders Through Communication	11. Project: Ethical Behavior in Real Life
	4.	Effective Communication During Emergencies	12. Quiz: Ethical Staff Behavior
	5.	Project: Communications Courses at Corrections Academies	13. Project: Special Project*
	6.	Quiz: Effective Communications	14. Test
	7.	Ethics and Integrity	15. Course Project Part 3: Communication Skills in Action*
8.	Project: Ethics and Integrity Self-Experiments	16. Glossary and Credits	

UNIT 4: HIGH LIABILITY IN CORRECTIONS SERVICES: USE OF FORCE, CRISIS AND EMERGENCY RESPONSES			
CORRECTIONS: POLICIES AND PROCEDURE	Assignment Titles		
	1.	Use of Force: Law, Procedures, and Reports	9. Training, Preparedness, and Response
	2.	Project: Use of Force Presentation	10. Project: Emergency Response Team Special Training
	3.	Training, Equipment, and Firearms	11. Prevention and Procedures in Emergency Response
	4.	Project: Academy Comparisons	12. Quiz: Crisis and Emergency Response
	5.	Use of Force: Practical Application	13. Project: Special Project*
	6.	Quiz: Use of Force	14. Test
	7.	Major Correctional Emergencies	15. Course Project Part 4: Emergency Response*
8.	Project: Fire Safety Inspection	16. Glossary and Credits	

CORRECTIONS: POLICIES AND PROCEDURE		UNIT 5: SECURE FACILITIES, AND COMPUTER FORENSICS	
		Assignment Titles	
	1.	Safety and Security Principles in Corrections	10. Supervising Cyber Criminals
	2.	Project: Prison Escape	11. Project: Cyber Crime Case Study
	3.	Safety and Security Practices	12. Quiz: Cyber Forensics and Managing Cyber Criminals
	4.	Project: Detection	13. Project: Special Project*
	5.	Ensuring Accountability and Inspections	14. Test
	6.	Quiz: Safety and Security Practices and Physical Plant Security	15. Course Project Part 5: Computers in Corrections Security and Cyber Crime*
	7.	Cyberspace Trespassing	16. Glossary and Credits
	8.	Computer Forensics Investigations	
	9.	Project: Why Prisoners Should Not Have Smartphones	

CORRECTIONS: POLICIES AND PROCEDURE		UNIT 6: COURSE PROJECT, REVIEW, AND EXAM	
		Assignment Titles	
	1.	Course Project Part 6: Now That You Know: Where You See Yourself in Corrections	2. Review
			3. Exam

(*) Indicates alternate assignment

Fire and Emergency Services

Course Overview

Emergency and fire-management services are essential infrastructure components of a community. They provide a resource for dealing with numerous types of emergencies, including fires, motor vehicle, and industrial accidents, and medical emergencies. In addition, these services provide fire prevention and community-outreach programs.

This course provides students with the basic structure of these organizations as well as the rules and guidelines that govern pre-employment education requirements. The vehicles, equipment, and emergency-mitigation strategies that are commonly used in the emergency- and fire-management field are also explored. Students will understand the goals of an emergency-management service and how they are implemented and managed, including personnel, budget, and labor-management challenges in the organization.

Finally, the course also provides students with an overview of large-scale emergency incidents that overwhelm local agencies. Various preparedness plans are discussed. In the end, students will have been exposed to the typical characteristics and framework of modern emergency- and fire-management organizations and will have a better understanding of a career in this field.

Objectives

- Summarize the hierarchy of an emergency and fire-management system.
- List the educational and work-experience requirements for entry-level positions in the EMS or fire systems.
- Predict the pathway of authority between the various levels within an emergency and fire-service organization when orders are given.
- Identify common geographical areas where fire apparatus are located.
- Predict which apparatus is most appropriate to send for five different emergency situations.
- Explain how target hazards need to be identified and considered in emergency-response plans.
- Identify the unique functions of special-operations firefighting and emergency-medical operations.
- Given a specific hazardous industry, predict what regulations and apparatus would be required for emergency protection for those locations.
- Determine the required steps in the command sequence.
- Given an emergency scenario, create the basic outline of an appropriate action plan.
- Analyze a scenario to determine the most appropriate strategic concept for the situation.
- Identify common apparatus and crew specialization.
- List the technical abilities a crew member on an apparatus must possess in order to fulfill the mission.
- Discuss the pieces of information shared in an initial incident report.
- Describe how an incident manager chooses which apparatus to deploy to accomplish various missions.
- List four areas of diversification that typical emergency-management agencies perform.
- Identify the types of emergency services a local fire department has available.
- Predict how a population shift away from a big city into an outlying town, or vice versa, would alter the demands placed on an emergency organization.
- Discuss challenges and benefits associated with workforce diversity changes.
- Analyze the methods the departments use to maintain and boost morale among the ranks.
- Defend why an emergency-management agency would institute the customer service model into its operations.
- Explain what the phrase “do more with less” means, and describe three changes an agency would make to enact this idea.
- Describe two ways that a local government would impact the operations of an emergency agency.
- Explore the concept of *bargaining* by organized labor in the operation of an emergency agency.
- Describe different types of disasters, as well as their trends and consequences on communities.
- Outline the disaster cycle of preparedness, response, reconstruction, and mitigation.
- Predict the methods responders would utilize to address the complications encountered during a disaster.
- Describe methods used to train and practice emergency management.
- Explain what the National Incident Management System (NIMS) is and how it is used in emergency incidents.
- Identify federal agencies that regulate modes of transportation in the United States.

UNIT 1: MODERN EMERGENCY AND FIRE MANAGEMENT SERVICES	
FIRE AND EMERGENCY SERVICES	Assignment Titles
	1. Course Overview
	2. People in Emergency and Fire Management Systems
	3. Roles, Duties, and Responsibilities
	4. Project: Recruitment Brochure or Advertisement
	5. Problem Solving within the Ranks
	6. Project: Near-Miss Analyses
	7. Quiz: Overview of Emergency Medical and Fire Service Structure
	8. Education for a Future Emergency Management Employee
	9. Project: Local Education Requirements for Entry-Level EMT, Firefighter and Paramedic Positions
	10. Employment Standards and Requirements
	11. Conveying Information in Fire Management
	12. Project: Written Situational Report
	13. Quiz: Characteristics of an Emergency- and Fire-Management Employee
	14. Project: Special Project*
	15. Test
	16. Course Project Part 1: Who is Your Local Fire Department?*
17. Glossary and Credits	

UNIT 2: TOOLS OF THE TRADE	
FIRE AND EMERGENCY SERVICES	Assignment Titles
	1. Types of Modern Emergency Vehicles
	2. Project: Local Fire or EMS Station Apparatus
	3. Functions of Modern Emergency Vehicles
	4. Equipment on Modern Emergency Vehicles
	5. Project: Equipment Historical Analysis
	6. Quiz: Emergency Vehicles and Apparatus
	7. Specialized Fire Apparatus
	8. Project: Special-Operations Apparatus
	9. Specialized Fire Apparatus Functions
	10. Specialty Apparatus Applications
	11. Project: Potential Hazardous Business Investigation
	12. Quiz: Specialty Emergency Vehicles
	13. Project: Special Project*
	14. Test
	15. Course Project Part 2: How Does Your Fire Department Prepare to Help You?*
16. Glossary and Credits	

UNIT 3: EMERGENCY AND FIRE MANAGEMENT SKILLS IN ACTION	
FIRE AND EMERGENCY SERVICES	Assignment Titles
	1. Mission Possible: Emergency Scene Priorities
	2. Anatomy of an Action Plan
	3. Project: Action Plan Chart
	4. Strategies and Tactics at the Scene
	5. Project: Strategies and Tactics Analysis
	6. Quiz: Getting a Handle on the Emergency Incident
	7. Apparatus and Crews: The Worker Bees
	8. The History of Fire Apparatus and Firefighting
	9. Project: Fire Apparatus History Research
	10. Which Apparatus for the Task at Hand?
	11. Project: Fire Apparatus Assignments
	12. Quiz: Fire Apparatus History
	13. Project: Special Project*
	14. Test
	15. Course Project Part 3: How Can Your Fire Department Help You?*
16. Glossary and Credits	

UNIT 4: ORGANIZING AND MANAGING AN EMERGENCY AND FIRE MANAGEMENT SYSTEM	
FIRE AND EMERGENCY SERVICES	Assignment Titles
	1. Emergency Management, Now and Then
	2. Project: Local Emergency Services, an Interview
	3. The Changing Demands and Expectations of the Community
	4. Scientific Advances: The Good and the Bad
	5. Project: Fire Safety in the Home
	6. Quiz: Shifting Demographics and Diverse Expectations
	7. The Winds of Change in Emergency Management Departments
	8. Project: Demographics in Community and Fire Department
	9. Department Mission: Doing More with Less
	10. Project: Customer-Service Programs in Local Communities
	11. People Who Influence How an Emergency Agency Operates
	12. Quiz: Influences Within and Outside Fire Departments
	13. Project: Special Project*
	14. Test
	15. Course Project Part 4: How is Your Fire Department Changing?*
16. Glossary and Credits	

FIRE AND EMERGENCY SERVICES	UNIT 5: ADVANCED SITUATIONS FOR EMERGENCY AND FIRE OPERATIONS	
	Assignment Titles	
	1.	Anatomy of a Disaster
	2.	Project: Natural Disaster Chart
	3.	Disaster Response and Planning
	4.	Managing the Resources: NIMS / ICS
	5.	Project: NIMS Command Chart
	6.	Quiz: Disasters and Catastrophes
	7.	Demographics and the Risks of Mass Transit
	8.	Transportation Modes and Emergencies
9.	Project: Transportation Emergencies Chart	
10.	Mitigating the Transportation Emergency Situation	
11.	Project: Hazardous Materials Research	
12.	Quiz: Mass Transit and Mass Casualty Incidents	
13.	Project: Special Project*	
14.	Test	
15.	Course Project Part 5: What is Your Fire Department Prepared For?*	
16.	Glossary and Credits	

FIRE AND EMERGENCY SERVICES	UNIT 6: COURSE PROJECT, REVIEW, AND EXAM	
	Assignment Titles	
	1.	Course Project Part 6: How Volunteering Makes a Difference*
	2.	Review
	3.	Exam

(*) Indicates alternate assignment

Law Enforcement Field Services

Course Overview

The Introduction to Law Enforcement Services course will introduce students to the field of law enforcement and the local, county, state, and federal laws that law enforcement personnel are sworn to uphold. The student will also gain an understanding of the career options available in this field and the skills, education, and background experience needed to succeed in these careers.

Students will learn about the evolution of the role of law enforcement in the United States and the interplay between individual freedoms and the government's need to protect the country. They will also learn about key changes affecting law enforcement following the September 11, 2001, terrorist attacks, including the creation of new laws, the restructuring of many departments within the federal government, and the creation of the Department of Homeland Security.

Students will learn about the interaction between local, county, state, and federal law enforcement agencies. The lessons will emphasize the importance of interagency communication and information sharing. Students will learn about the technological advances and new federal programs that aid cooperation between agencies.

Students will also learn about the types of crime that are commonly committed and the procedures, evidence collection techniques, and technological advances that law enforcement personnel use to investigate them. Students will learn how the development of computers and the Internet has changed the way many crimes are committed. They will also learn how investigators address the resulting increased globalization of criminal activity.

Objectives

- Introduce the student to the field of law enforcement and to explain the role of local, county, state, and federal law enforcement agencies within the community.
- Discuss the scope of the authority local police have, and compare it with the scope of authority of federal officials.
- Explain the importance of communication and information sharing between different law enforcement agencies.
- Describe different communications protocols.
- Describe law enforcement's disaster response plan on the local, county, state, and federal levels.
- Compare different types of crime and differentiate between crimes against an individual, crimes against property, and crimes against the community.
- Compare the U.S. Code of Law and the Uniform Military Code of Justice and describe the procedures and agencies that investigate violations of each.
- Discuss the differences in the level of protection of individual rights under each of the codes.
- Describe how new technologies, computer networks, and widespread Internet use have revolutionized the field of law enforcement.
- Identify career options in the field of law enforcement, explain the education and background requirements for each option, and design a personalized preliminary career plan.

For the topics and assignments in this course, it will be helpful for the student to have a general understanding of the structure of the federal government and the relationship between local, county, state, and federal governments. He or she should have the ability to communicate thoughts in written and oral form and be able to use factual data to defend an opinion. It will also be useful for the student to be familiar with conducting online research and be able to evaluate the credibility of online sources. If a student is not comfortable assessing the credibility of online sources, information on this topic can be found on a variety of educational websites, including:

- Evaluating Online Sources
- Criteria to Evaluate the Credibility of Online Sources

LAW ENFORCEMENT FIELD SERVICES		UNIT 1: A TRADITION OF SAFE COMMUNITIES	
		Assignment Titles	
	1.	Course Overview	10. State Law
	2.	A Nation of Laws	11. Federal Law
	3.	Project: Gideon v. Wainwright, a Case Study	12. Project: Prohibited Wildlife: Deterring Purpose
	4.	Law Enforcement as a Civic Duty	13. Quiz: Three Levels of Law
	5.	Project: The Citizen Police Academy Curriculum Guide	14. Project: Special Project*
	6.	Policing in the United States	15. Test
	7.	Quiz: A Short History of Policing	16. Course Project Part 1: Evaluate the Response to a Previous Disaster*
	8.	Municipal Ordinances and County Codes	17. Glossary and Credits
	9.	Project: There Ought to be a Law (or Ordinance)	

LAW ENFORCEMENT FIELD SERVICES		UNIT 2: LOCAL AND STATE LAW ENFORCEMENT	
		Assignment Titles	
	1.	Municipal Police Departments	9. Emergency Response
	2.	Project: Planning a Career with Local Law Enforcement	10. Project: A Personal Emergency Preparedness Plan
	3.	County Sheriff's Offices	11. Criminal Investigations
	4.	Highway Patrols, State Police, and Other Agencies	12. Quiz: Practices and Policies
	5.	Project: Comparing Campuses	13. Project: Special Project*
	6.	Quiz: Qualifications and Training	14. Test
	7.	Communications and Information Services	15. Course Project Part 2: Local and State Disaster Response*
	8.	Project: Teaching Police Officers to Observe, Speak, Listen, and Report	16. Glossary and Credits

*LAW ENFORCEMENT FIELD SERVICES		UNIT 3: FEDERAL LAW ENFORCEMENT	
		Assignment Titles	
	1.	U.S. Departments and Agencies	9. Military Investigative Agencies
	2.	Project: Federal Law Enforcement Timeline	10. Civilian Careers in Military Justice and Military Law Enforcement
	3.	Federal Bureau of Investigation	11. Project: Design a Recruiting Brochure
	4.	U.S. Department of Homeland Security	12. Quiz: Military Law Enforcement
	5.	Project: Careers with the Department of Homeland Security	13. Project: Special Project*
	6.	Quiz: Agencies and Responsibilities	14. Test
	7.	Uniform Code of Military Justice	15. Course Project Part 3: Federal Disaster Response*
	8.	Project: A Court-Martial Case Study: Major Nidal Hasan	16. Glossary and Credits

LAW ENFORCEMENT FIELD SERVICES		UNIT 4: CRIME AND CRIMINALS	
		Assignment Titles	
	1.	Crimes Against the Individual	10. Project: Design a Training Guide
	2.	Project: Create a Community Crime Prevention Plan	11. Balancing the Rights of the Community and the Rights of the Individual
	3.	Crimes Against Property	12. Quiz: Innocent Until Convicted
	4.	Crimes Against Communities	13. Project: Special Project*
	5.	Project: Create a Family Emergency Plan	14. Test
	6.	Quiz: Reducing Criminal Activity	15. Course Project Part 4: Rights of Individuals Versus Public Safety*
	7.	The Bill of Rights	16. Glossary and Credits
	8.	Project: Landmark Supreme Court Decisions	
	9.	Conflict Management and Professionalism	

LAW ENFORCEMENT FIELD SERVICES		UNIT 5: 21st CENTURY POLICING	
		Assignment Titles	
	1.	New Technology Tools	9. Increased Specialization in Policing
	2.	Project: Advertisement for Law Enforcement Technology	10. Planning a Career in Law Enforcement
	3.	Expanding Cybercrime	11. Project: Compose a Letter of Introduction
	4.	Project: Internet Safety Information Brochure	12. Quiz: Emerging Career Trends in Law Enforcement
	5.	New Crimes, New Laws	13. Project: Special Project*
	6.	Quiz: Technology: Tools and Threats	14. Test
	7.	Educational Opportunities and Expectations	15. Course Project Part 5: Technology*
	8.	Project: Design a Higher-Education Plan	16. Glossary and Credits

LAW ENFORCEMENT FIELD SERVICES		UNIT 6: COURSE PROJECT, REVIEW, AND EXAM	
		Assignment Titles	
	1.	Course Project Part 6: Public Service Announcement*	2. Review
			3. Exam

(*) Indicates alternate assignment

Legal Services

Course Overview

The Legal Services course will provide students with an overview of the system of laws in the United States and the practice areas and career options in the field.

Students will learn about how the legal system operates to control how society punishes those who commit crimes and settles disputes, as well as how criminal and civil cases reach court and are resolved. They will learn about the courtroom and the basics of a typical court case.

Students will learn about constitutional rights and legal safeguards, as well as how technology has changed the practice of law. They will also learn about legal education and careers in law for attorneys and non-attorneys with an interest in the field.

Objectives

- Understand the basics of the U.S. legal system.
- Explain the significant historical events that impacted the formation of the current legal system.
- Understand how the rule of law influences the modern world.
- Distinguish between the various types of written laws and select the most appropriate for a given situation or application.
- Understand the Bill of Rights and analyze the impact of Supreme Court decisions regarding those important rights.
- Identify the roles of court personnel.
- Evaluate a controversy or dispute to determine what legal recourse is available to the aggrieved parties; as well as be able to analyze and determine the appropriate use of various types of evidence.
- Summarize the steps to admission to law school and be familiar with court requirements for the Juris Doctor program.
- Understand the role of the paralegal and be able to evaluate various career options in the legal workforce.

For topics in this course it is helpful for students to be familiar with the basics of U.S. history and the organization of the U.S. government.

If students are not familiar with these topics, it is recommended, though not required that they familiarize themselves with the structure of the government in the United States. This includes reading the U.S. Constitution, reviewing the roles of the three branches of the federal government, as well as reviewing the structure of various state governments

UNIT 1: THE LAW: ORIGINS AND STRUCTURE				
Assignment Titles				
LEGAL SERVICES	1.	Course Overview	9.	Project: Researching a Civil Lawsuit
	2.	Rule of Law, Magna Carta	10.	Criminal Law
	3.	Common Law, Stare Decisis, and the U.S. Legal System	11.	Appealing a Ruling
	4.	Project: Where Does the Law Come From?	12.	Project: An Appeals Case
	5.	Drafting Written Law	13.	Quiz: Civil, Criminal, and Appellate Law
	6.	Project: Dealing with Disputes	14.	Project: Special Project*
	7.	Quiz: The Rule of Law and Origins of Our Legal System	15.	Test
	8.	Civil Law	16.	Course Project Part 1: Criminal Law*
			17.	Glossary and Credits

UNIT 2: THE COURTROOM AND THE CASE

LEGAL SERVICES	Assignment Titles			
	1.	Attorneys, Jurors, and Civic Responsibility	9.	Trial
	2.	Project: Who Participates in a Trial?	10.	Project: Death Penalty Appellate Process
	3.	Victims, Defendants, and Litigants	11.	The Appellate Process
	4.	Project: Representing a Client at Trial	12.	Quiz: The Legal Process
	5.	The Judge and Support Staff	13.	Project: Special Project*
	6.	Quiz: Roles Within the Courtroom	14.	Test
	7.	Pre-trial	15.	Course Project Part 2: Trial*
	8.	Project: Writing an Opening Statement	16.	Glossary and Credits

UNIT 3: CONTEMPORARY LAW TOPICS

LEGAL SERVICES	Assignment Titles			
	1.	Freedoms in the Bill of Rights	9.	Technology for the Attorney
	2.	Precedent; Judicial Activism; Evolution of Law	10.	Project: Researching Case Law
	3.	Project: Investigating Judicial Interpretation	11.	Technology's Impact on Discovery
	4.	Federal Statutes; 42USC1983 and 42USC1985	12.	Quiz: The Law and Technology
	5.	Project: Considering Federal Civil Rights Protections	13.	Project: Special Project*
	6.	Quiz: Civil Rights	14.	Test
	7.	Technology and Issues in Law	15.	Course Project Part 3: Technology*
	8.	Project: Analyzing Copyright Protection	16.	Glossary and Credits

UNIT 4: EVIDENCE AND FORENSICS

LEGAL SERVICES	Assignment Titles			
	1.	Types of Evidence	9.	Hearsay and Rules of Evidence
	2.	Project: Researching DNA Evidence	10.	Admissions and Confessions
	3.	Scientific Evidence	11.	Project: Admitting Guilt
	4.	Evidence Rules and Chain of Custody	12.	Quiz: Testimonial Evidence
	5.	Project: Examining Evidence	13.	Project: Special Project*
	6.	Quiz: Documentary and Forensic Evidence	14.	Test
	7.	Depositions	15.	Course Project Part 4: Depositions*
	8.	Project: Diagramming a Deposition	16.	Glossary and Credits

UNIT 5: POST-SECONDARY LEGAL EDUCATION AND CAREERS IN THE LEGAL FIELD

LEGAL SERVICES	Assignment Titles			
	1.	The Juris Doctor Degree	9.	Careers as a Legal Paraprofessional
	2.	Project: Practicing the LSAT	10.	Career Advancement in the Legal Field
	3.	Other Legal Educational Paths	11.	Project: Planning a Career in Law
	4.	Beyond the J.D.	12.	Quiz: Careers in the Legal Field
	5.	Project: Comparing Jobs	13.	Project: Special Project*
	6.	Quiz: Post-secondary Legal Education	14.	Test
	7.	Careers as an Attorney	15.	Course Project Part 5: Paralegals*
	8.	Project: Researching Legal Practice Areas	16.	Glossary and Credits

UNIT 6: COURSE PROJECT, REVIEW, AND EXAM

LEGAL SERVICES	Assignment Titles			
	1.	Course Project Part 6: Representing a Criminal Client*	2.	Review
			3.	Exam

(*) Indicates alternate assignment

Security and Protective Services

Course Overview

Security is critical for the safety and stability of life in the United States and many other nations. The security and protective services industry includes companies and professionals that provide the strategic, managerial, and legal knowledge and skills that are necessary to protect property and people.

The purpose of this course is to provide an overview of the security and protective services industry. Students will understand different types of security services and how they relate to one another. They will also understand the distinction between the criminal justice system within the public sector and private security. The course begins with an introduction to the history of private security, with subsequent units focusing on a specific sector. The concluding unit focuses on the emerging challenges facing security services in the twenty-first century, including international terrorism. In addition, the course will provide information about many different careers that are available to students who are interested in security and protective services.

Objectives

- Understand the security services industry and the regulations, methodologies, and practices that are applied as well as the technologies that are available.
- Recognize the different laws and regulations affecting the security field.
- Understand the policies that are used to maintain safe and productive work environments, and the importance of technology as part of the overall process of security.
- Construct ideas for overcoming challenges and issues related to security services, and identify the different career paths related to the security and protective services industry.
- Analyze the process of utilizing intelligence in crime prevention and security and the evolution of the security enterprise in the United States and worldwide.
- Apply analytical methods to gather intelligence and information for sustainable security practices
- Develop communication and critical thinking skills required for addressing complex security problems that have multiple perspectives and multiple vested interests.

For topics in this course, it is helpful to students to be familiar with general concepts about security services as well as the basics of conducting research on websites.

If students are not familiar with these topics, it is important for them to familiarize themselves with online resources for security and protective service concepts by visiting such sites as asisonline.org or securitymanagement.com. These websites will provide an introduction to important issues in the field of security and protective services.

UNIT 1: PRIVATE SECURITY: HISTORY, CAREER PATHS, AND REGULATIONS				
Assignment Titles				
SECURITY AND PROTECTIVE SERVICES	1.	Course Overview	11.	Legal Responsibilities in the Private Security Field
	2.	History of Private Security	12.	Project: Design a Private Security Services Video Game
	3.	Career Paths in Private Security	13.	Quiz: Constitutional and Legal Aspects of Private Security
	4.	Project: Careers Slide Show	14.	Project: Special Project*
	5.	State Regulations Overview	15.	Test
	6.	Project: Security Video	16.	Course Project Part 1: Building Security and Emergency Evacuation Plan*
	7.	Quiz: History and Career Paths	17.	Glossary and Credits
	8.	Constitutional Law and Private Security		
	9.	State Regulation and the Private Security Field		
	10.	Project: Diagram the Process of a Landmark Court Case		

SECURITY AND PROTECTIVE SERVICES	UNIT 2: PHYSICAL SECURITY SERVICES			
	Assignment Titles			
	1.	Daily Security Activities and Patrol Duties	10.	Corporate Espionage
	2.	Project: Crisis Intervention Skills	11.	Project: Preventing Corporate Espionage
	3.	Personal Security Operations	12.	Quiz: Private Investigation and Corporate Espionage
	4.	Loss Prevention	13.	Project: Special Project*
	5.	Project: Cybercrime	14.	Test
	6.	Quiz: Security Services and Loss Prevention	15.	Course Project Part 2: IT Security Plan*
	7.	Roles and Responsibilities of Private Investigators	16.	Glossary and Credits
	8.	Tools and Techniques for Private Investigations		
9.	Project: Skip Trace Investigator Report			

SECURITY AND PROTECTIVE SERVICES	UNIT 3: INTERACTIONS WITH THE PUBLIC AND COMMUNICATIONS			
	Assignment Titles			
	1.	Understanding the Fundamentals of Communications	9.	Project: Take a Witness Statement
	2.	Project: Interviewing Skills	10.	Conducting Interrogations
	3.	Gathering Information for Reports	11.	Project: Profiling a Great Interrogator
	4.	Report Writing	12.	Quiz: Interviews and Interrogations
	5.	Project: DAR and Summary Report	13.	Project: Special Project*
	6.	Quiz: Interpersonal Communication and Report Writing	14.	Test
	7.	Conducting the Interview	15.	Course Project Part 3: Integrating the Security Systems for a Comprehensive Approach*
	8.	Interviewing Techniques	16.	Glossary and Credits

SECURITY AND PROTECTIVE SERVICES	UNIT 4: SECURITY OPERATIONS			
	Assignment Titles			
	1.	Good Management and Leadership Practices	10.	Conducting Evacuations and Responding to Threats
	2.	Project: Management Case Study	11.	Project: Physical Security Plan
	3.	Conducting Risk Analysis	12.	Quiz: Incident Response
	4.	Project: Produce a Risk Analysis	13.	Project: Special Project*
	5.	Risk Management	14.	Test
	6.	Quiz: Security Management	15.	Course Project Part 4: Testing Parts of the Proposed Plan*
	7.	Security Operations	16.	Glossary and Credits
	8.	Basic First-Aid Practices		
9.	Project: CPR			

SECURITY AND PROTECTIVE SERVICES	UNIT 5: SECURITY IN THE 21ST CENTURY			
	Assignment Titles			
	1.	Identifying Terrorist Organizations	9.	Project: Major Security Breach Case Study
	2.	Preventing and Responding to Acts of Terrorism	10.	How Technology Supplements Private Security
	3.	Project: Write an Evacuation Plan	11.	Project: Design a Surveillance System
	4.	Responding to Weapons of Mass Destruction	12.	Quiz: Technology and the Private Security Field
	5.	Project: Responding to a WMD	13.	Project: Special Project*
	6.	Quiz: Combating Terrorism	14.	Test
	7.	Understanding IT Security	15.	Course Project Part 5: Identifying Resources*
	8.	Understanding Technological Warfare	16.	Glossary and Credits

SECURITY AND PROTECTIVE SERVICES	UNIT 6: COURSE PROJECT, REVIEW, AND EXAM			
	Assignment Titles			
	1.	Course Project Part 6: Finalize Your Proposal*	2.	Review
			3.	Exam

(*) Indicates alternate assignment

MANUFACTURING

Introduction to Careers in Manufacturing

Course Overview

The Introduction to Careers in Manufacturing course provides the fundamentals of manufacturing in the United States and explores the jobs and career opportunities that manufacturing offers.

Unit 1 provides an overall view of manufacturing in the United States, including how it evolved, how manufacturers are organized, and the impact of manufacturing on our society and economy.

Unit 2 examines the elements of process design, management, and improvement through quality assurance plans, production and quality control, and performance measurement systems.

Unit 3 focuses on jobs and careers in manufacturing, including the need for skilled workers, the outlook for manufacturing in the U.S., and the competencies that manufacturers value and develop in their workers.

Unit 4 focuses on key elements in manufacturing systems and types of manufacturing processes. It also covers research and development, product design, process design and management, and lean manufacturing.

Unit 5 addresses two areas of concern for manufacturers: compliance and safety. It introduces the regulatory and safety environments in which manufacturers work and the steps they take to comply with regulations, as well as the steps some manufacturers take to go beyond compliance to create a high-performing workplace.

Objectives

- Evaluate the impact of manufacturing, including the Industrial Revolution and Second Industrial Revolution, on the U.S. society and economy.
- Describe the value of manufacturing to and its impact on American society and economy.
- Analyze possible careers available in manufacturing and its subsectors and in manufacturing operations.
- Interpret the trends in manufacturing technologies and how they will change the industry and our lives.
- List the benefits of standards in manufacturing processes and products.
- Identify the goals of quality assurance, including process redesign, management, and improvement.
- Estimate the diversity of and potential for growth in manufacturing career opportunities, including the need for skilled workers.
- Describe the personal effectiveness, academic, and workplace competencies, and evaluate their value to manufacturers.
- Summarize the manufacturing research and development process and the types of jobs needed to perform it.
- Characterize the role of product design in manufacturing, and list the steps in a typical product design process.
- Describe how manufacturers design, manage, and improve their processes.
- Compare the types of production systems and processes.
- Define manufacturing process, and identify the types of jobs such processes offer.
- Describe the benefits, key principles, and elements of lean manufacturing.
- Examine the purpose of regulations for manufacturers.
- List the main compliance areas for manufacturing.
- Evaluate the impact of regulations on manufacturing, on public health and safety, and on environmental protection.
- Summarize the most common safety hazards in manufacturing.
- Describe the key components of an effective workplace safety program.
- Characterize the attributes of a high-performing workplace.

Students will need access to the Internet to conduct research for the lesson assignments. They will also need a paper or electronic notebook to record their "Reflections" or "Notebook" responses from the lessons and their assignments.

INTRODUCTION TO CAREERS IN MANUFACTURING	UNIT 1: SCOPE AND ECONOMIC EFFECT OF MANUFACTURING IN THE USA AND BEYOND	
	Assignment Titles	
	1. Course Overview	10. Manufacturing Technologies
	2. The Evolution of Manufacturing	11. Project: The Impact of a New Technology
	3. How Manufacturers Are Organized	12. Manufacturing Operations
	4. Project: Learning About Your Interests	13. Quiz 2: The Structure of Manufacturing
	5. The Impact of Manufacturing	14. Project: Special Project*
	6. Project: Emerging Technologies	15. Test
	7. Quiz 1: Manufacturing's Impact on the Economy	16. Course Project Part 1: Exploring a Career in Manufacturing*
	8. Manufacturing Industries	17. Glossary and Credits

INTRODUCTION TO CAREERS IN MANUFACTURING	UNIT 2: PROCESS IMPROVEMENT IN MANUFACTURING	
	Assignment Titles	
	1. Quality Assurance	9. Project: Interpret Variation in a Process
	2. Manufacturing Process Improvement	10. Measuring Performance
	3. Project: Use PDSA to Problem Solve	11. Project: Compare Balanced Scorecards
	4. Manufacturing Process Redesign	12. Quiz 2: Production Quality, Planning, and Control
	5. Project: Redesign a Process	13. Project: Special Project*
	6. Quiz 1: Process Management and Improvement	14. Test
	7. Production Planning and Inventory Control	15. Course Project Part 2: Explore Jobs and Careers*
	8. Production Control and Quality Control	16. Glossary and Credits

INTRODUCTION TO CAREERS IN MANUFACTURING	UNIT 3: CAREERS IN MANUFACTURING	
	Assignment Titles	
	1. Careers in Manufacturing	8. Academic Competencies for Manufacturing
	2. Project: Find Job Openings at a Manufacturer	9. Project: Improve Your Academic Competencies
	3. The Outlook for Manufacturing Jobs	10. Workplace Competencies for Manufacturing
	4. Education for Careers in Manufacturing	11. Project: Explain a Business Fundamental
	5. Project: Evaluate Your Readiness for Manufacturing Jobs	12. Quiz 2: Competencies for Manufacturing
	6. Quiz 1: Jobs and Careers in Manufacturing	13. Project: Special Project*
	7. Personal Effectiveness Competencies for Manufacturing	14. Test
		15. Course Project Part 3: Prepare a Learning Plan*
	16. Glossary and Credits	

INTRODUCTION TO CAREERS IN MANUFACTURING	UNIT 4: ADVANCED MANUFACTURING PROCESSES	
	Assignment Titles	
	1. Manufacturing Research and Development	9. Manufacturing Processes
	2. Project: Research and Development: Is It for You?	10. Lean Manufacturing
	3. Product Design	11. Project: A Case Study: Toyota's Lean Manufacturing Process
	4. Process Design and Management	12. Quiz 2: Manufacturing Systems and Processes
	5. Project: Developing an Understanding of Continuous Improvement	13. Project: Special Project*
	6. Quiz 1: Product and Process Design	14. Test
	7. Manufacturing Systems	15. Course Project Part 4: Think Process*
	8. Project: The Baldrige Award	16. Glossary and Credits

INTRODUCTION TO CAREERS IN MANUFACTURING	UNIT 5: SAFETY AND REGULATIONS IN MANUFACTURING			
	Assignment Titles			
	1.	Manufacturing Regulations and Standards	10.	Developing a High-Performing Workplace
	2.	Compliance for Manufacturers	11.	Project: Evaluate a Best U.S. Company
	3.	Project: Research Manufacturing Compliance Jobs	12.	Quiz 2: Safety in a High-Performing Workplace
	4.	The Impact of Regulations on Manufacturing	13.	Project: Special Project*
	5.	Project: Argue a Regulatory Issue	14.	Test
	6.	Quiz 1: Manufacturing Regulations and Compliance	15.	Course Project Part 5: Determine Potential Hazards*
	7.	Manufacturing Workplace Hazards	16.	Glossary and Credits
	8.	Manufacturing Workplace Safety Programs		
9.	Project: Study OSHA Violations			

INTRODUCTION TO CAREERS IN MANUFACTURING	UNIT 6: COURSE PROJECT, REVIEW, AND EXAM		
	Assignment Titles		
	1.	Course Project Part 6: Look to the Future*	3. Exam
2.	Review		

(*) Indicates alternate assignment

Careers in Manufacturing Processes

Course Overview

Careers in Manufacturing Production Process Development concerns the manufacturing process, from the conception of a new product through the prototype stage to fabrication, assembly, testing, and customer satisfaction. Manufacturing is the beating heart of American enterprise. Indeed, it is the heart of the economy of any advanced industrialized nation. This course examines every aspect of the manufacturing process from strategy and management to factory-floor tactics.

Objectives

- Analyze means for achieving excellence in a manufacturing company.
- Develop skills to draw up a manufacturing plan and schedule.
- Chart the manufacturing skills needed to research and create products that address the needs of current and future customers.
- Apply market research, analytical skills, and financial understanding to the concepts of entrepreneurial endeavors in manufacturing.
- Analyze engineering, quality, and manufacturing responsibilities needed to build an excellent process and team approach.
- Recognize the need for accurate records and for making decisions based on data and facts.
- Analyze data, records, and budgets to determine optimal business and management strategies for the company.
- Develop interpersonal, communication, and critical thinking skills to work in teams and to use the skills of all team members.
- Chart the job and skill types that create manufacturing processes from conception to postpurchase.
- Instruct others on the basics of maintaining safe working environments.
- Analyze the cultures of high-performing companies, and differentiate among various kinds of continuous improvement and lean manufacturing strategies.
- Analyze fabrication, assembly, inspection, and testing as they combine in a value stream to produce a quality product meeting or even exceed customer expectations.
- Analyze the function and requirements of product service in the field and warranty work on products and how these two activities affect budgets and manpower.

UNIT 1: INTRODUCTION TO MANUFACTURING AND CORPORATE CULTURE				
Assignment Titles				
CAREERS IN MANUFACTURING PROCESSES	1.	Course Overview	10.	Market Research and Core Competencies
	2.	Introduction to Manufacturing and Corporate Culture	11.	Project: Preparing to Work with Your Dream Company
	3.	The Economic Impact of Manufacturing	12.	Moving Forward into Preproduction
	4.	Project: Learning about a Manufacturing Company	13.	Quiz 2: Customers and Manufacturing
	5.	The Manufacturing Career	14.	Project: Special Project*
	6.	Project: Looking at Work, Looking for Work	15.	Test
	7.	Quiz 1: The Role of Manufacturing	16.	Course Project Part 1: Introduction of Your Product or the Improvement to a Product*
	8.	Customers' Values and Needs	17.	Glossary and Credits
	9.	Project: My Product to Improve the World		

CAREERS IN MANUFACTURING PROCESSES	UNIT 2: PRODUCT DEVELOPMENT PHASE	
	Assignment Titles	
	1. The Product Development Process	10. Release to Production
	2. Organizing a Product Development Team	11. Project: Project Assessment for Overseeing Testing of a Bicycle Trailer
	3. Project: Picking a Manufacturing Career	12. Quiz 2: Prototypes and Preproduction Testing
	4. The Evaluation of Alternative Designs Using 3P	13. Project: Special Project*
	5. Project: What Do Others Think of an Idea?	14. Test
	6. Quiz 1: Developing a Product	15. Course Project Part 2: Prototype Phase*
	7. Building and Testing Prototypes	16. Glossary and Credits
	8. Prototype Flow from Procurement to Testing	
	9. Project: Prototype Project Manager for an Industrial Dishwasher	

CAREERS IN MANUFACTURING PROCESSES	UNIT 3: PRODUCTION I	
	Assignment Titles	
	1. Production Planning	9. Scheduling Material
	2. Bill of Materials and Cost Collection	10. Identifying Critical Parts and Materials
	3. Project: Bill of Materials and Cost Collection for a Fundraiser	11. Project: Researching Supply Chain Risk
	4. Lean Manufacturing	12. Quiz 2: Procurement
	5. Project: A System of Profound Knowledge	13. Project: Special Project*
	6. Quiz 1: Planning Production	14. Test
	7. Production Procurement	15. Course Project Part 3: Staffing*
	8. Project: Creating Documentation	16. Glossary and Credits

CAREERS IN MANUFACTURING PROCESSES	UNIT 4: PRODUCTION II	
	Assignment Titles	
	1. Core Competencies and Production	9. Project: Ways OSHA Promotes Worker Safety
	2. Project: Investigate the Flexible Manufacturing System (FMS)	10. Continuous Improvement
	3. Manufacturing Processes, Safety, and Jobs	11. Project: Baldrige Award Winners and How They Won
	4. Core Competencies and Production	12. Quiz 2: Assembling and Testing Products
	5. Project: Working with TIM WOOD	13. Project: Special Project*
	6. Quiz 1: The Manufacturing Process	14. Test
	7. Assembly and Testing	15. Course Project Part 4: Production Phase*
	8. Quality and Safety	16. Glossary and Credits

CAREERS IN MANUFACTURING PROCESSES	UNIT 5: CUSTOMER SERVICE: BEFORE DELIVERY TO AFTER DELIVERY	
	Assignment Titles	
	1. Customer Acceptance	10. Customer Satisfaction and Delight
	2. Project: Career Choices	11. Project: Customer Delight at a Car Accessories Store
	3. The Packing Process	12. Quiz 2: After Delivery
	4. Project: Dunnage	13. Project: Special Project*
	5. Shipping	14. Test
	6. Quiz 1: Delivering the Product	15. Course Project Part 5: Delivery*
	7. Field Service	16. Glossary and Credits
	8. Project: Creating a Field Service Department	
	9. Warranty Service	

CAREERS IN MANUFACTURING PROCESSES	UNIT 6: COURSE PROJECT, REVIEW, AND EXAM	
	Assignment Titles	
	1. Course Project Part 6: Corporate Responsibility*	3. Exam
	2. Review	

(*) Indicates alternate assignment

MARKETING

Introduction to Careers in Marketing

Course Overview

The Introduction to Marketing course will provide students with an overview of marketing, which is an essential element for any company that produces products that are bought and used by individuals.

Students will learn about what marketing is and how the process of marketing works, the role of market research and how companies incorporate ethics into their marketing strategies.

They will also learn about the importance of strategic planning for marketers, the five step marketing strategic process, and strategies for growth.

Students will learn about the environment in which marketers operate. This includes the microenvironment, which refers to entities and influences close to the company or marketer, and the macroenvironment, which refers to influences that impact all of society, such as culture, social trends, and technology.

They will also learn about the Four P's of the marketing mix: product, price, promotion, and place. Students will evaluate the importance of each of these four elements and learn specifically about how technology has changed the approach to the marketing mix. They will also learn about international markets and how to approach marketing at a global level.

After completing this course, students will have a fundamental understanding of the principles of marketing. They will be able to explain the marketing process, marketing strategic planning, the marketing environment, and the trends, opportunities, and challenges in the marketing world today.

After completing this course, students will be able to:

Objectives

- Understand what marketing is and its role both within the company and society.
- Understand how marketing achieves its primary objective of adding value.
- Learn the marketing process and how it impacts marketing strategic planning.
- Understand the various components of the marketing environment.
- Analyze the elements of the marketing mix (the Four P's) and determine how each element contributes to the marketing effort.
- Become aware of the impact technology has had on marketing.
- Recognize the need for ethical practices and know the types and consequences of unethical behavior.

INTRODUCTION TO CAREERS IN MARKETING	UNIT 1: OVERVIEW OF MARKETING			
	Assignment Titles			
	1.	Course Overview	10.	Project: Protecting Consumers from Harmful Products
	2.	Marketing	11.	Sustainability
	3.	Project: Is There Truth in Advertising?	12.	Project: Sustainability Initiative
	4.	The Marketing Process	13.	Quiz 2: Ethics and Sustainability
	5.	Marketing Research	14.	Project: Special Project*
	6.	Project: Identifying a Market	15.	Test
	7.	Quiz 1: Marketing	16.	Course Project Part 1: Creating a Marketing Plan*
	8.	Ethics	17.	Glossary and Credits
	9.	Ethical Issues		

INTRODUCTION TO CAREERS IN MARKETING	UNIT 2: MARKETING STRATEGIC PLANNING			
	Assignment Titles			
	1.	Defining the Business Mission	9.	Implementation and Marketing Mix
	2.	Project: Creating a Mission Statement	10.	Evaluating Performance
	3.	Conducting a Situational Analysis	11.	Project: Measuring Web Performance
	4.	Project: Analyzing a Company Using SWOT	12.	Quiz 2: Strategic Planning (Part 2)
	5.	Segmentation	13.	Project: Special Project*
	6.	Quiz 1: Strategic Planning (Part 1)	14.	Test
	7.	Targeting and Positioning	15.	Course Project Part 2: Segmenting the Market*
	8.	Project: Paying Attention to Marketing Messages	16.	Glossary and Credits

INTRODUCTION TO CAREERS IN MARKETING	UNIT 3: THE MARKETING ENVIRONMENT AND CONSUMER BEHAVIOR			
	Assignment Titles			
	1.	The Microenvironment	9.	Psychological Factors
	2.	Project: Conducting a Competitive Analysis	10.	Social and Situational Factors
	3.	The Macroenvironment (Part 1)	11.	Project: Learning about Influences on Consumers
	4.	The Macroenvironment (Part 2)	12.	Quiz 2: Consumer Behavior
	5.	Project: Economic Analysis	13.	Project: Special Project*
	6.	Quiz 1: The Marketing Environment	14.	Test
	7.	The Consumer Decision-making Process	15.	Course Project Part 3: Consumer Behavior*
	8.	Project: Making a Purchase Decision	16.	Glossary and Credits

INTRODUCTION TO CAREERS IN MARKETING	UNIT 4: THE MARKETING MIX			
	Assignment Titles			
	1.	The Marketing Mix: Products	9.	The Marketing Mix: Promotion (Part 1)
	2.	Project: Developing a New Product	10.	The Marketing Mix: Promotion (Part 2)
	3.	The Marketing Mix: Services	11.	Project: Using Promotional Tools
	4.	The Marketing Mix: Price	12.	Quiz 2: The Marketing Mix (Part 2)
	5.	Project: Analyzing Price-fixing Cases	13.	Project: Special Project*
	6.	Quiz 1: The Marketing Mix (Part 1)	14.	Test
	7.	The Marketing Mix: Distribution	15.	Course Project Part 4: Promotional Strategy*
	8.	Project: Learning About Logistics	16.	Glossary and Credits

INTRODUCTION TO CAREERS IN MARKETING	UNIT 5: MARKETING TODAY			
	Assignment Titles			
	1.	Technology: Products	9.	Project: Expanding Globally
	2.	Project: The Evolution of a Technology-based Product	10.	Career Opportunities in Marketing
	3.	Technology: Price and Distribution	11.	Project: Finding a Job
	4.	Technology: Promotion	12.	Quiz 2: Global Marketing
	5.	Project: Impact of Technology on Marketers	13.	Project: Special Project*
	6.	Quiz 1: Technology	14.	Test
	7.	Global Marketing Evaluations	15.	Course Project Part 5: Global Market Entry*
	8.	Global Marketing Entry Strategies	16.	Glossary and Credits

INTRODUCTION TO CAREERS IN MARKETING	UNIT 6: COURSE PROJECT, REVIEW, AND EXAM			
	Assignment Titles			
	1.	Course Project Part 6: The Completed Marketing Plan*	2.	Review
			3.	Exam

(*) Indicates alternate assignment

Careers in Marketing Research

Course Overview

Marketing research is the foundation of all marketing activities because it provides the data needed to make key strategic decisions about products, promotions, pricing, and other key organizational decisions. This course will provide information about the process of investigation and problem analysis by using research to produce key marketing statistics that are communicated to management and used throughout the organization. This course concludes with the execution, interpretation, and presentation of marketing research.

Objectives

- Plan, organize, and manage day-to-day marketing research activities.
- Design and conduct research activities to facilitate marketing business decisions.
- Use information systems and tools to make marketing research decisions.
- Describe the impact of economics, economics systems and entrepreneurship on marketing.
- Implement marketing research to obtain and evaluate information for the creation of a marketing plan.
- Plan, monitor, manage, and maintain the use of financial resources for marketing activities.
- Plan, monitor, and manage the day-to-day activities required for continued marketing business operations.
- Describe career opportunities and the means to achieve those opportunities in each of the Marketing Career Pathways.
- Select, monitor, and manage sales and distribution channels.
- Determine and adjust prices to maximize return while maintaining customer perception of value.
- Obtain, develop, maintain, and improve a product or service mix in response to market opportunities.
- Communicate information about products, services, images, and/or ideas to achieve a desired outcome.
- Use marketing strategies and processes to determine and meet client needs and wants.

UNIT 1: THE WORLD OF MARKETING RESEARCH	
CAREERS IN MARKETING RESEARCH	Assignment Titles
	1. Course Overview
	2. Introduction to Market Research
	3. Project: Discovering Business Problems
	4. Market Research and the Organization
	5. Project: Pets and People’s Attitudes Toward Them
	6. Trends in Marketing Research
	7. Quiz 1: Overview of Marketing Research
	8. Functions of Marketing Research
	9. Project: Utilizing the Functions of Marketing Research
	10. Marketing Research for Decision-making
	11. Project: Making Decisions Using Marketing Research
	12. Types of Marketing Research
	13. Quiz 2: Marketing Research and Decision-making
	14. Project: Special Project*
	15. Test
	16. Course Project Part 1: Elements of Marketing Research*
17. Glossary and Credits	

UNIT 2: THE MARKETING RESEARCH INDUSTRY AND ETHICS	
CAREERS IN MARKETING RESEARCH	Assignment Titles
	1. Overview of the Marketing Research Industry
	2. Project: Making Decisions Using Marketing Research
	3. Key Firms in the Industry
	4. The Marketing Research Industry Structure
	5. Project: Understanding and Utilizing the Marketing Research Industry Structure
	6. Quiz 1: The Marketing Research Industry
	7. Marketing Research Ethics
	8. Project: Examining a Code of Marketing Research Standards
	9. Ensuring Ethical Standards in Each Phase of Research
	10. Project: Ethical Case Studies
	11. Participants’ Rights and Responsibilities
	12. Quiz 2: Research Ethics
	13. Project: Special Project*
	14. Test
	15. Course Project Part 2: Careers and Ethical Situations in Marketing Research*
16. Glossary and Credits	

UNIT 3: TYPES OF MARKETING RESEARCH				
CAREERS IN MARKETING RESEARCH	Assignment Titles			
	1.	Overview of Traditional Research Methods	10.	Determining if Online Marketing Research is the Right Choice
	2.	Using Surveys and Types of Surveys	11.	Project: Determining if Online Marketing Research is the Best Choice
	3.	Project: Creating a Survey	12.	Quiz 2: Online Marketing Research
	4.	Secondary Data and its Role in Marketing Research	13.	Project: Special Project*
	5.	Project: Utilizing Secondary Data	14.	Test
	6.	Quiz 1: Traditional Survey Research and Secondary Data	15.	Course Project Part 3: Marketing Research Study Design*
	7.	Technology and Marketing Research	16.	Glossary and Credits
	8.	Project: Utilizing Technology in Marketing Research		
9.	Reaching Participants Online			

UNIT 4: MARKET RESEARCH BASICS				
CAREERS IN MARKETING RESEARCH	Assignment Titles			
	1.	Overview of Measurement and Labeling of Information	9.	Project: Careers in Data Processing and Analysis
	2.	Project: Measurement in Marketing Research	10.	Tabulating the Data
	3.	Data Types and Marketing Research	11.	Project: Examples of One-Way Tabulation and Cross-Tabulation
	4.	Project: Examples of Nominal, Ordinal, Interval, and Ratio Scales	12.	Quiz 2: Data Processing
	5.	Data Examples and Their Uses	13.	Project: Special Project*
	6.	Quiz 1: Concepts of Measurement	14.	Test
	7.	Raw Data into Useful Information	15.	Course Project Part 4: Data Processing and Analysis*
8.	The Five Steps in the Data Processing/Analysis Phase	16.	Glossary and Credits	

UNIT 5: PUTTING IT ALL TOGETHER				
CAREERS IN MARKETING RESEARCH	Assignment Titles			
	1.	Communicating the Research Results	9.	Evaluating Decisions and Updating Information through Marketing Research
	2.	Project: Marketing Research Report	10.	Continued Uses for Data
	3.	Decisions Based on the Findings	11.	Project: Continued Uses of Data
	4.	Project: Examples of Conclusions and Recommendations/Decisions	12.	Quiz 2: Managing Marketing Research
	5.	Implementing the Decisions	13.	Project: Special Project*
	6.	Quiz 1: Communicating the Research Results	14.	Test
	7.	Managing Marketing Research for the Long Term	15.	Course Project Part 5: Making a Marketing Research Presentation*
8.	Project: Changes that Require New or Updated Decisions	16.	Glossary and Credits	

UNIT 6: COURSE PROJECT, REVIEW, AND EXAM				
CAREERS IN MARKETING RESEARCH	Assignment Titles			
	1.	Course Project Part 6: Marketing Research: A Comprehensive Overview *	2.	Review
			3.	Exam

(*) Indicates alternate assignment

STEM (SCIENCE, TECHNOLOGY, ENGINEERING AND MATHEMATICS)

Introduction to STEM

Course Overview

This semester-length high school elective introduces students to the four areas of Science, Technology, Engineering, and Mathematics through an interdisciplinary approach that will increase awareness, build knowledge, develop problem solving skills, and potentially awaken an interest in pursuing a career in STEM. Students will be introduced to the history, fundamental principles, applications, processes, and concepts of STEM. Students will explore some of the great discoveries and innovations in STEM and review and analyze some of the world’s problems that still exist today.

Students are introduced to several computer applications used to analyze and present technical or scientific information. They will also gain a higher understanding of the uses for images and measurement in everyday life. Finally, students will be challenged to use a selection of problem- solving strategies to solve a wide variety of unique problems representative of the kinds of strategies frequently used in these disciplines. Throughout the course, students will have the opportunity to gain a better awareness of their specific strengths through practical applications and awareness of the various careers in STEM.

Objectives

- Understand the STEM field along with the concepts, theories, practical applications, and STEM careers.
- Compare and contrast the different fields in STEM education, and examine the impact STEM education has on the world by reviewing some of the great STEM innovations and inventions.
- Describe the roles, duties, educational requirements, salaries, and outlook for different STEM careers.
- Formulate solutions to various world problems by conducting scientific experiments, collecting and analyzing the results of various experiments, and applying technology.

For topics in this lesson, students should have a basic knowledge of the STEM field: Science, Technology, Engineering, and Mathematics, and its importance in the world. They should also understand that people in the STEM field are dedicated to resolving and improving societal, economic, and environmental problems.

UNIT 1: ON WHOSE SHOULDERS ARE WE STANDING?				
INTRODUCTION TO STEM	Assignment Titles			
	1.	Course Overview	10.	Get Organized: Mind Maps and Mind Mapping!
	2.	What is STEM Education?	11.	Education and Training in STEM
	3.	The Great Discoverers and Discoveries	12.	Project: Mind Map of Personal STEM Education and Career Plan
	4.	Project: Timeline of Great Discoverers and Discoveries in the STEM Field	13.	Quiz 2: What Lies Ahead?
	5.	Identify Careers in Science, Technology, Engineering, and Mathematics	14.	Project: Special Project*
	6.	Project: Exploring Careers in the STEM Field	15.	Test
	7.	Quiz 1: Introduction	16.	Course Project Part 1: Information on STEM, STEM Careers, and Education*
	8.	Get Organized: Outlines and Outliners!	17.	Glossary and Credits
	9.	Project: Create a Google Website		

UNIT 2: A PICTURE IS WORTH A THOUSAND WORDS				
INTRODUCTION TO STEM	Assignment Titles			
	1.	A Picture is Worth a Thousand Words	10.	Project: Saving the Planet
	2.	Project: Math is Everywhere	11.	Satellite Imagery: The Eyes of the Military
	3.	Seeing is Believing?	12.	Quiz 2: Fun with Images
	4.	Project: STEM Campaign!	13.	Project: Special Project*
	5.	Images Saving Lives!	14.	Test
	6.	Quiz 1: Images, Images, Everywhere	15.	Course Project Part 2: Create an Original Drawing, Avatar, or Animation*
	7.	Satellite Imagery: Space and Beyond	16.	Glossary and Credits
	8.	Project: NASA Internship Application Paper		
	9.	Satellite Imagery: Observing Earth		

UNIT 3: HOW MUCH IS ENOUGH?	
INTRODUCTION TO STEM	Assignment Titles
	1. Terms of Measurement
	2. Project: Room Makeover
	3. Measuring the Really Big
	4. Project: Metric Recipe
	5. How Big are These?
	6. Quiz 1: How BIG are Things?
	7. Term Review
	8. Project: Measuring Tall Structures
9. Small Things Need Measurement, Too	
10. Project: Air Quality Index	
11. Thinking about Measuring	
12. Quiz 2: How Small are Things?	
13. Project: Special Project*	
14. Test	
15. Course Project Part 3: Create a Walking/Running/Cycling Path*	
16. Glossary and Credits	

UNIT 4: HOW TO BE A DETECTIVE	
INTRODUCTION TO STEM	Assignment Titles
	1. The Scientific Method
	2. Project: Scientific Method and STEM Career Exploration
	3. Scientific Theory
	4. Project: Scientific Laws and STEM Careers
	5. Scientific Laws
	6. Quiz 1: How Might I Solve a Problem?
	7. Critical Thinking
	8. Thinking Like a Detective
9. Project: Uncovering the World's Mysteries	
10. Thinking Outside the Box	
11. Project: Fibonacci Sequence	
12. Quiz 2: What if I Fail?	
13. Project: Special Project*	
14. Test	
15. Course Project Part 4: Create an Optical Illusion Drawing*	
16. Glossary and Credits	

UNIT 5: STEM IS EVERYWHERE	
INTRODUCTION TO STEM	Assignment Titles
	1. STEM and Politics
	2. Project: Develop and Conduct a Survey
	3. STEM and Sports
	4. Project: Running with Proper Biomechanics
	5. STEM and Art
	6. Quiz 1: STEM and Politics, Sports, and Art
	7. STEM and Music
	8. Project: Music Editing
9. STEM and Fashion	
10. STEM and Law Enforcement	
11. Project: Forensic Footprinting	
12. Quiz 2: STEM and Music, Fashion, and Law Enforcement	
13. Project: Special Project*	
14. Test	
15. Course Project Part 5: Create Eco-Friendly Fashion*	
16. Glossary and Credits	

UNIT 6: COURSE PROJECT, REVIEW, AND EXAM	
INTRODUCTION TO STEM	Assignment Titles
	1. Course Project Part 6: Create a Google STEM Educational Website*
	2. Review
	3. Exam

(*) Indicates alternate assignment

Engineering and Design

Course Overview

Engineering and Design is part of the STEM (Science, Technology, Engineering, and Mathematics) education and career path. By building real-world problem-solving and critical thinking skills, students learn how to innovate and design new products and improve existing products. Students are introduced to the engineering design process to build new products and to the reverse engineering process, which enables engineers to adjust any existing product.

Students will also address how fluid power is used by engineers to make difficult maneuvers easier, increasing efficiency and minimizing effects on the environment. Students then identify how engineering and design have a direct impact on the sustainability of our environment and the greening of our economy. Finally, students incorporate the engineering design process, environmental life cycle, and green engineering principles to create a decision matrix to learn how to solve environmental issues.

Objectives

- Understand the basic STEM requirements of engineers and the skills required for the occupation.
- Define and understand how forces are transmitted with fluid systems to build efficiency and increase sustainability. With this knowledge, students can solve a problem with a new design solution using fluid power.
- Utilize sketching skills and techniques to produce detailed sketches of components in the design of a real-world object to scale. This allows students to determine the feasibility of a product or design.
- Use the engineering design process and reverse engineering techniques and apply them to a design. They will be able to create and use decision matrices to make design decisions based on logic and analysis. Students will be able to identify and research environmental issues and challenges with respect to energy and air quality.
- Identify and analyze the environmental life cycle of a product or process to solve sustainability challenges for social and industrial environmental issues.

It is helpful if students are familiar with renewable and nonrenewable resources.

Many of the principles discussed in this course can be better addressed through the use of broken machines, toys, and electronics. Collection of these materials prior to the course will greatly help the student in the course.

ENGINEERING AND DESIGN	UNIT 1: INTRODUCTION TO ENGINEERING AND DESIGN AND THE DESIGN PROCESS			
	Assignment Titles			
	1.	Course Overview	10.	Project: Researching Materials Designs
	2.	Design Opportunities All Around Us	11.	Application of Materials
	3.	Design Improvements	12.	Project: Designing a Destructive Test
	4.	Project: Creating a Product Discussion Forum	13.	Quiz 2: Fundamentals of Engineering
	5.	Improvements of Everyday Items	14.	Project: Special Project*
	6.	Project: Model or Prototype Suggestion Presentation	15.	Test
	7.	Quiz 1: Introduction to Design Opportunities	16.	Course Project Part 1: Identifying the Product or Process*
	8.	Basic Engineering Concepts	17.	Glossary and Credits
	9.	Choosing Materials for Design		

ENGINEERING AND DESIGN	UNIT 2: FLUID SYSTEMS: ENERGY AND POWER TECHNOLOGIES IN ENGINEERING			
	Assignment Titles			
	1.	Fluid Power Systems	9.	Efficient Fluid Power Designs
	2.	Fluid Power Devices	10.	Designing a Fluid Power Lifting System
	3.	Project: Researching a Fluid Power System Goal	11.	Project: Designing a Fluid Power Lift System
	4.	Designing Fluid Power Systems for Future Developments	12.	Quiz 2: Fluid Power Applications and Capabilities
	5.	Project: Creating a Fluid Power System for the Future	13.	Project: Special Project*
	6.	Quiz 1: Introduction to Fluid Power	14.	Test
	7.	Common Applications for Fluid Power Systems	15.	Course Project Part 2: Incorporating a Fluid Power System*
	8.	Project: Identifying Fluid Power in Daily Life	16.	Glossary and Credits

UNIT 3: MODELING AND SKETCHING				
ENGINEERING AND DESIGN	Assignment Titles			
	1.	Introduction to Technical Sketching and Drawing	9.	Project: Researching Model Uses in Remote or Dangerous Locations
	2.	Project: Interview an Engineer About Sketching	10.	Designing a Sketch Model
	3.	Geometric Shapes and Solids in Engineering	11.	Project: Presenting a Sketch Model of a Designed Pet Toy
	4.	Drawing to Scale	12.	Quiz 2: Sketch Modeling
	5.	Project: Creating a Technical Sketch of an Everyday Object to Scale	13.	Project: Special Project*
	6.	Quiz 1: Introduction to Design and Technical Sketches	14.	Test
	7.	The Applications for Modeling in Engineering	15.	Course Project Part 3: Designing a Sketch Model*
8.	Modeling and Prototypes	16.	Glossary and Credits	

UNIT 4: REVERSE ENGINEERING				
ENGINEERING AND DESIGN	Assignment Titles			
	1.	Reverse Engineering: Visual Analysis	10.	Calculating the Process: Materials, Time, and Cost for Improvement
	2.	Reverse Engineering: Functional Analysis	11.	Project: Researching Materials, Time, and Cost for Product Modifications
	3.	Project: Creating a Function Structure Diagram or Product Teardown Chart	12.	Quiz 2: Using Reverse Engineering for Product Improvement
	4.	Reverse Engineering: Structural Analysis	13.	Project: Special Project*
	5.	Project: Creating a Morphological Matrix	14.	Test
	6.	Quiz 1: Introduction to Reverse Engineering	15.	Course Project Part 4: Calculating the Process: Materials, Time, and Cost Analyses*
	7.	Finding the Product: The Reverse Engineering and Design Process Applied	16.	Glossary and Credits
	8.	Implementing the Procedure: Reverse Engineering a Product		
9.	Project: Reverse Engineering Documentation and Presentation			

UNIT 5: ENGINEERING TO IMPROVE SUSTAINABILITY				
ENGINEERING AND DESIGN	Assignment Titles			
	1.	Environmental Engineering Introduction	11.	Project: Creating a Decision Matrix for an Environmental Issue
	2.	Project: Researching a Local Sustainability Issue	12.	Quiz 2: Environmental Life Cycle and Green Engineering Design
	3.	Energy and Air Quality	13.	Project: Special Project*
	4.	Green Buildings and Green Initiatives	14.	Test
	5.	Project: LEED Ratings for Building Construction	15.	Course Project Part 5: Incorporating Green Engineering Principles*
	6.	Quiz 1: Introduction to Environmental Engineering	16.	Glossary and Credits
	7.	Environmental Assessment and Impacts		
	8.	Project: Researching Life Cycles for Assessment		
	9.	Green Design Principles: Systems and Environment		
10.	Incorporating Green Engineering Principles			

UNIT 6: COURSE PROJECT, REVIEW, AND EXAM				
ENGINEERING AND DESIGN	Assignment Titles			
	1.	Course Project Part 6: Conducting a Life Cycle Analysis*	2.	Review
			3.	Exam

(*) Indicates alternate assignment

Engineering and Innovation

Course Overview

The Engineering and Innovation course will provide students with an understanding of the field of engineering and introduction to the concepts of invention and innovation, as well as some of the skills and tools necessary to invent and innovate. This information will provide students with the ability to invent and innovate in their field of choice.

Students will learn details about the scope and nature of the field of engineering. They will also learn about the history of invention and innovation and how those activities play a role in the advancement of human society. Students will be introduced to patents, regulations, and ethical and professional standards that apply in the fields of engineering and invention.

Students will also learn about analytical modeling and problem solving, interpreting the results of models and experiments, and understanding how bias impacts outcomes. In addition, students will learn about innovations and inventions in the fields of biomedicine and the environment and how those fields have impacted the health and well being of society. Lastly, students will learn about career choices and organizations and resources available for individuals who wish to incorporate invention and innovation into their careers and lives.

Objectives

- Understand the field of engineering as well as the concepts of invention and innovation.
- Understand the history of inventions and innovations and compare and contrast the roles of innovators, inventors, and engineers.
- Understand the changes that inventions have brought to society and how engineers and inventors collaborate with business.
- Understand how to search and apply for patents, find regulations, and research ethical and professional standards that apply in the fields of engineering and innovation.
- Understand the process of invention as problem solving, including using and interpreting models, and apply a model to a problem to solve it.
- Understand problem solving and innovation specifically in the fields of biomedicine and the environment.
- Identify career options and resources in interest areas, as well as understand how to bring a product or idea to market.

For topics in this course, it is helpful for students to be familiar with general concepts of the world of business as well as the basics of conducting research on websites.

If students are unfamiliar with these topics, it is recommended that they familiarize themselves with conducting online searches for business-related topics on the Internet by visiting sites such as Business.U.S.A.gov or business magazine websites such as Forbes.com or BusinessWeek.com. These websites will provide an introduction to what is currently happening in the business world as well as give students an opportunity to practice navigating websites.

UNIT 1: INTRODUCTION TO ENGINEERING AND INNOVATION			
ENGINEERING AND INNOVATION	Assignment Titles		
	1.	Course Overview	10. Engineers as Inventors
	2.	Who are Inventors and Innovators?	11. Project: Researching an Innovator
	3.	Exploring Engineering and Business	12. Life-Altering Innovation
	4.	Project: Innovating a Product	13. Quiz 2: The History of Invention
	5.	Who's the Hero: The Inventor or the Business?	14. Project: Special Project*
	6.	Project: Starting a Business	15. Test
	7.	Quiz 1: Introduction	16. Course Project Part 1: History of Related Inventions*
	8.	The History of Invention	17. Glossary and Credits
	9.	Project: Historical Inventions	

UNIT 2: PATENTS AND REGULATIONS				
ENGINEERING AND INNOVATION	Assignment Titles			
	1.	Provisional and Traditional Patents	10.	The Balance Between Excessive Regulation and Encouraging Innovation
	2.	Types of Patents	11.	Project: Apply for a Patent: Rules and Regulations
	3.	Project: Comparing Patent Applications	12.	Quiz 2: Regulations and Innovations
	4.	Scope of Patent Protection	13.	Project: Special Project*
	5.	Project: Patent Search	14.	Test
	6.	Quiz 1: Patents	15.	Course Project Part 2: Patenting the Invention*
	7.	Laws and Regulations	16.	Glossary and Credits
	8.	Project: Apply for a Patent		
	9.	Staying Current on New Laws		

UNIT 3: ETHICAL AND PROFESSIONAL PRACTICES				
ENGINEERING AND INNOVATION	Assignment Titles			
	1.	Ethics in Innovation	9.	Project: Practicing Analytical Skills
	2.	Project: Case Study: Ethical Innovation by a Company	10.	Modeling in Innovation
	3.	Professional Standards	11.	Project: Career Exploration
	4.	Project: Industry Ethics and Professional Standards	12.	Quiz 2: Analytical Problem Solving
	5.	Familiarization with Rules and Requirements	13.	Project: Special Project*
	6.	Quiz 1: Ethical and Professional Innovators	14.	Test
	7.	Researching as Inventors	15.	Course Project Part 3: Modeling the Invention*
	8.	Analytical Approach to Innovation	16.	Glossary and Credits

UNIT 4: ANALYTICAL MODELING AND OUTCOMES ASSESSMENT				
ENGINEERING AND INNOVATION	Assignment Titles			
	1.	Analytical Modeling	10.	Interdependence: Innovation and Environment
	2.	Project: Comparing Models	11.	Project: New Green Innovation
	3.	Choosing a Model and Limiting Bias	12.	Quiz 2: Green and Environmental Issues in Innovation
	4.	Interpreting Results	13.	Project: Special Project*
	5.	Project: Career Exploration	14.	Test
	6.	Quiz 1: Analytical Model Selection and Outcomes	15.	Course Project Part 4: Solving Environmental Issues With This Invention*
	7.	The Green and Environmental Movements	16.	Glossary and Credits
	8.	Innovation in Environmental Causes		
	9.	Project: Green Innovation		

UNIT 5: BIOMEDICINE AND EMERGING INNOVATIONS				
ENGINEERING AND INNOVATION	Assignment Titles			
	1.	Biomedical Innovation	8.	Project: Your Invention
	2.	Project: Impact of Biomedical Innovation	9.	Careers in Innovation
	3.	Resources in Innovation for Biomedicine	10.	Resources for Innovators
	4.	Project: Researching the Biomedical Innovation Process	11.	Project: Researching Innovative Groups
	5.	Advancement of Humankind from Biomedical Innovations	12.	Quiz 2: Summary and Advancement
	6.	Quiz 1: Engineering and Technical Tools	13.	Project: Special project*
	7.	Innovators, Inventions, and Modeling	14.	Test
			15.	Course Project Part 5: Identifying Resources*
			16.	Glossary and Credits

UNIT 6: COURSE PROJECT, REVIEW, AND EXAM				
ENGINEERING AND INNOVATION	Assignment Titles			
	1.	Course Project Part 6: Business Plan*	2.	Review
			3.	Exam

(*) Indicates alternate assignment

Engineering and Product Development

Course Overview

Engineers address society’s needs and problems by designing and producing products and services. The field is diverse and includes professionals who design skyscrapers, design machinery, oversee public works, and develop software and systems.

The purpose of this course is to provide an overview of the concepts of product engineering and development. Students will analyze the life cycle of a product to prepare a product for distribution and for target markets. The course begins with building an understanding of the product life cycle, from the initial idea to drafting requirements to using 3-D modeling tools and other design tools. The final unit focuses on assembling the pieces for a project plan for a product and evaluating the plans for a successful product launch. In addition, the course will provide information about the different careers available to students interested in engineering, product development, and project management.

Objectives

- Understand the field of engineering design and product development, as well as economic and project management concepts.
- Recognize the complex variables that need to be planned and coordinated as part of the product development life cycle. They will be able to summarize the challenges and issues facing engineers who prepare products and services for target markets and clients.
- Develop ideas for overcoming challenges and issues related to engineering and product development and identify different career paths related to engineering and project management. Students will analyze product development life cycle management and discuss the role of data and human resources.
- Identify best practices for project management in engineering and strategies for building successful projects that utilize communication and critical thinking skills required for addressing complex problems. Students will evaluate and critique multiple perspectives and multiple vested interests involved in engineering project management and product development.

For topics in this course, it is helpful for students to be familiar with general concepts about engineering, as well as the basics of accessing IT tools and resources for conducting research on Web sites.

If students are not familiar with these topics, it is important for them to familiarize themselves with online resources for engineering and product development.

UNIT 1: INTRODUCTION TO ENGINEERING AND PRODUCT DEVELOPMENT	
Assignment Titles	
ENGINEERING AND PRODUCT DEVELOPMENT	1. Course Overview
	2. Introduction to Engineering
	3. Fundamentals of Product Development
	4. Project: Analyze Product Engineering
	5. Identifying and Testing Product Concepts
	6. Project: Product Development Process
	7. Quiz 1: Engineering and Product Concepts
	8. Requirements in Engineering, Design and Developing a Prototype
	9. Project: Write Engineering Requirements for Your Product
	10. Testing the Product
	11. Deploying Products to Market
	12. Project: Software Deployment Plan
	13. Quiz 2: Specifications, Design and Testing Products
	14. Project: Special Project*
	15. Test
	16. Course Project Part 1: Research Smart Grids*
	17. Glossary and Credits

ENGINEERING AND PRODUCT DEVELOPMENT	UNIT 2: PROJECT CHARTER AND REQUIREMENTS (PDLC PHASES)			
	Assignment Titles			
	1. What is a Project Charter?	9. Project: Competing with the Best		
	2. Writing Project Charters and Understanding Requirements	10. Writing Product Requirements		
	3. Project: Write a Project Charter	11. Project: Reverse Engineering		
	4. Analyzing Project Charters	12. Quiz 2: Establishing Requirements		
	5. Project: Write a Charter for a Recycling Project	13. Project: Special Project*		
	6. Quiz 1: The Components of Project Charters	14. Test		
	7. What Are Requirements?	15. Course Project Part 2: Summarizing Case Studies of Selected Smart Grid Technology*		
	8. Defining and Writing Requirements	16. Glossary and Credits		

ENGINEERING AND PRODUCT DEVELOPMENT	UNIT 3: DESIGN AND 3-D MODELING			
	Assignment Titles			
	1. Design Engineering	9. Project: Design a Part in 3D		
	2. Project: Student Engineer Needed: Houseplant Watering System	10. Evaluate Engineering Tools and Careers		
	3. Analyze Problems and Potential Solutions in Design Engineering	11. Project: Evaluate 3D Modeling Tools		
	4. Analyze Design Plans	12. Quiz 2: Becoming Familiar with Design Tools		
	5. Project: Design a Running Shoe	13. Project: Special Project*		
	6. Quiz 1: Exploring the Possibilities in Design	14. Test		
	7. Engineering Modeling Tools	15. Course Project Part 3: Developing Components for the Final Project Plan*		
	8. Practice Using Engineering Modeling Tools	16. Glossary and Credits		

ENGINEERING AND PRODUCT DEVELOPMENT	UNIT 4: PRODUCT LAUNCH (IMPLEMENTATION)			
	Assignment Titles			
	1. The Implementation Stage	9. Project: Timeline, Market, Budget		
	2. Analyze an Implementation Plan	10. Marketing, Engineering, and Implementation		
	3. Project: Write an Implementation Plan	11. Project: Reverse Engineer a Marketing Plan		
	4. PLM, Implementation, and Industry Concepts	12. Quiz 2: Getting the Product Ready for the Market		
	5. Project: Prepare a Presentation about Engineering Contests	13. Project: Special Project*		
	6. Quiz 1: Putting Implementation into Action	14. Test		
	7. Implementation Plan and Product Launch	15. Course project Part 4: Designing and Modeling the Smart Grid*		
	8. Implementation Plan and Product Life Cycle	16. Glossary and Credits		

ENGINEERING AND PRODUCT DEVELOPMENT	UNIT 5: REVIEW FULL PRODUCT DEVELOPMENT LIFE CYCLE			
	Assignment Titles			
	1. Reviewing the Product Development Life Cycle and Key Strategies	9. Project: Develop a 3-D Video Game Project Plan and Sample Game		
	2. Project: Write a Project Plan	10. How to Evaluate Project Plans		
	3. Assembling a Successful Project Plan	11. Project: Write a Project Brief and Evaluate It		
	4. Planning, Structure, and Thinking Behind Project Plans	12. Quiz 2: Perfecting Your Project Plan		
	5. Project: Write Part of a Project Plan Chart	13. Project: Special Project*		
	6. Quiz 1: Putting Together the Pieces of the Plan	14. Test		
	7. Compare and Contrast Project Plans	15. Course Project Part 5: Implementation Plan*		
	8. Assembling Project Plans and Engineering for the Twenty-First Century	16. Glossary and Credits		

ENGINEERING AND PRODUCT DEVELOPMENT	UNIT 6: COURSE PROJECT, REVIEW, AND EXAM			
	Assignment Titles			
	1. Course Project Part 6: Finalize Your Proposal*	2. Review		
		3. Exam		

(*) Indicates alternate assignment

Principles of Technology & Engineering

Course Overview

The Principles of Technology and Engineering course will introduce students to the field of engineering and the types of technology that can result from the engineering design process. Student will also gain an understanding of the career options available in this field, and the skills, education, and experience needed to obtain these careers.

Students will learn how to be successful problem solvers. They will become familiar with the steps in the invention process and will investigate the ways in which engineers take an idea from an initial concept to a working technology. They will learn about real-world examples of engineering innovations, including global civil engineering projects, cutting-edge medical technology, and environmentally friendly designs.

Students will also learn about the relationship between engineering, science, and technology. They will learn how scientific knowledge is applied to create technology that benefits society. Additionally, students will learn how design modifications can be made based on an analysis of the underlying principles from physics, chemistry, biology, and the earth sciences.

Objectives

- Understand the field of engineering and the technology that can result from the engineering design process.
- Distinguish the steps of the engineering design process and apply this process to solve a problem or meet a challenge.
- Use problem-solving and critical thinking skills to construct a prototype that presents a workable solution to a problem.
- Classify energy resources as renewable or nonrenewable and analyze energy usage and efficiency.
- Recognize the social, health, environmental, and economic costs and benefits of renewable energy sources in comparison with nonrenewable energies.
- Critique the technology that results from the engineering design process and suggest modifications based on scientific principles.
- Define terms and phrases associated with engineering products and systems and use them to communicate their analysis orally and in written form.
- Identify career options in the field of engineering, and explain the benefits and educational requirements for each option.

For the topics and assignments in this course, it would be helpful for the student to have a basic understanding of the scope of scientific investigations, including the types of questions that science does and does not address.

It will also be useful for the student to be familiar with conducting online research and be able to evaluate the credibility of online sources. If a student is not comfortable assessing the credibility of online sources, information on this topic can be found on a variety of educational websites, including library.columbia.edu and mason.gmu.edu.

UNIT 1: THE ROLE OF ENGINEERING DESIGN IN SOCIETY AND THE ECONOMY				
PRINCIPLES OF TECHNOLOGY & ENGINEERING	Assignment Titles			
	1.	Course Overview	10.	Designing to Scale
	2.	What is Engineering Design?	11.	Prototype and Models
	3.	Project: Understanding a Patent	12.	Project: Build Your Ideal Room
	4.	History of Technology	13.	Quiz 2: Overview of the Applications of the Engineering Design Process
	5.	Trying To Solve Problems	14.	Project: Special Project*
	6.	Project: Engineering Design Process in Action	15.	Test
	7.	Quiz 1: Overview of Engineering Design	16.	Course Project Part 1: Inventing a Machine*
	8.	Drawing	17.	Glossary and Credits
	9.	Project: Engineering Drawings		

PRINCIPLES OF TECHNOLOGY & ENGINEERING	UNIT 2: THE SCIENCE AND CAREERS OF ENGINEERING			
	Assignment Titles			
	1.	The Relationship Between Science, Technology, and Engineering	8.	Project: Design Your Curriculum
	2.	Project: Create a Venn Diagram	9.	How Engineering Pays
	3.	Applied Sciences	10.	Project: The Next Big Thing
	4.	Technologies	11.	Careers and Projects for Your Future
	5.	Project: Advertise Your Favorite Civil Engineering Technology	12.	Quiz 2: Finding Employment in Engineering
	6.	Quiz 1: Science, Technology, and Engineering: A Never-Ending Cycle	13.	Project: Special Project*
7.	College Courses in Engineering	14.	Test	
		15.	Course Project Part 2: Scientific Fundamentals*	
		16.	Glossary and Credits	

PRINCIPLES OF TECHNOLOGY & ENGINEERING	UNIT 3: ENGINEERING AND THE ENVIRONMENT			
	Assignment Titles			
	1.	Engineering that Destroys Instead of Builds	9.	Hydro and Solar
	2.	Project: Campaign for the Environment	10.	How to Use Alternative Energy Sources in a Design
	3.	Designs that Flow with the Environment	11.	Project: Research a Green Technology
	4.	Making the Most of Energy in a Design	12.	Quiz 2: Alternative Energy in Engineering
	5.	Project: Conduct an Energy Audit	13.	Project: Special Project*
	6.	Quiz 1: Saving the World One Design at a Time	14.	Test
7.	Wind and Biomass	15.	Course Project Part 3: Environmentally Friendly Design*	
8.	Project: Pitch a New Alternative Energy Plant to a Community	16.	Glossary and Credits	

PRINCIPLES OF TECHNOLOGY & ENGINEERING	UNIT 4: INTERNATIONAL INNOVATION			
	Assignment Titles			
	1.	European Buildings	9.	Water Designs
	2.	Project: Build the Tallest Tower	10.	Unique Asian Bridges
	3.	Fighting a Lack of Land	11.	Project: Build a Bridge
	4.	European Cars	12.	Quiz 2: The Awe-Inspiring Engineering of Asia
	5.	Project: Your Dream Car	13.	Project: Special Project*
	6.	Quiz 1: Europe, A Western Wonder	14.	Test
7.	Asian Buildings	15.	Course Project Part 4: Build a Tower or Bridge*	
8.	Project: Design an Asian Building	16.	Glossary and Credits	

PRINCIPLES OF TECHNOLOGY & ENGINEERING	UNIT 5: BIOMEDICAL ENGINEERING			
	Assignment Titles			
	1.	Restoring the Senses: Bionic Ears, Eyes, and Skin	9.	Medical Diagnostics
	2.	Project: Advertising Bionics	10.	Cutting-Edge Treatment Options
	3.	Restoring Motion: Robotics and Prosthetic Limbs	11.	Project: Contact a Research Team
	4.	Restoring Vital Body Functions: Artificial Organs	12.	Quiz 2: Biomedical Devices
	5.	Project: Creating a Timeline	13.	Project: Special Project*
	6.	Quiz 1: Biomedical Bionics	14.	Test
7.	What Is Nanotechnology?	15.	Course Project Part 5: Mimicking the Human Body*	
8.	Project: Breakthroughs in Nanotechnology	16.	Glossary and Credits	

PRINCIPLES OF TECHNOLOGY & ENGINEERING	UNIT 6: COURSE PROJECT, REVIEW, AND EXAM			
	Assignment Titles			
	1.	Course Project Part 6: Patenting Your Rube Goldberg Machine*	2.	Review
		3.	Exam	

(*) Indicates alternate assignment

Science and Mathematics in the Real World

Course Overview

Science and mathematics are part of the STEM (Science, Technology, Engineering, and Mathematics) multi-dimensional strategy that can effectively sustain our twenty-first century knowledge-based economy. STEM careers provide a wide variety of opportunities to understand and address global issues. The most pressing issues of this generation include overpopulation, environmental degradation, pollution, and global warming. These are all subjects of intense and dedicated research by STEM professionals in very diverse fields.

In this course, students will focus on how to apply science and mathematics concepts to the development of plans, processes, and projects that address real world problems, including sustainability and “green” technologies. This course also highlights how science and mathematics and the applications of STEM will be impacted as a result of the development of a greener economy.

The course exposes students to a wide variety of STEM applications and to real world problems from the natural sciences, technology fields, and the world of sports, and emphasizes the diversity of STEM career paths. The importance of math, critical thinking, and mastering scientific and technological skill sets is highlighted throughout. Challenging and enjoyable activities provide multiple opportunities to develop critical thinking skills and the application of the scientific method, and to work on real world problems using STEM approaches.

Objectives

- In this course, students will learn about the many applications of STEM to real world problems. Using examples from a variety of STEM fields ranging from meteorology to sports medicine, students will learn about how STEM career paths provide opportunities for meaningful and challenging work. After completing this course, students will understand the STEM fields and the contributions made by professionals in these careers and will be prepared to begin to develop the specialized skill sets that will launch a successful STEM career.
- Students will finish this course with an understanding of the basic scientific, mathematical, and technical skills that are necessary for success in virtually all STEM fields. Each student will develop his or her understanding of the scientific method, critical thinking, and applied math and science during the course. Additionally, students will develop their understanding of global issues such as environmental change and global poverty and will enhance their understanding of the interconnected nature of today’s global society. STEM fields play an important role in generating answers to many of the most pressing problems faced around the globe today. Students will learn about sustainability and how the STEM fields can be applied to generate sustainable, holistic solutions to global challenges.

For this course, students should know the following:

- Science and mathematics provide a myriad of opportunities for challenging, rewarding, and lucrative careers in the STEM fields.
- STEM career paths develop out of a combination of academic and professional experience.
- STEM provides effective tools to generate solutions to real world problems.

Students should have the following:

- An ability to access the Internet in order to review videos, articles, and additional educational materials provided throughout the course
- An ability to work in group settings

UNIT 1: INTRODUCTION TO SCIENCE AND MATHEMATICS ALL AROUND US

Assignment Titles

- | | |
|--|--|
| 1. Course Overview | 10. Project: Case Study: The Benefits of Compact Fluorescent Lamps |
| 2. The Importance of Science and Mathematics in Our Society | 11. STEM Careers as Explained by STEM Professionals |
| 3. Exploring Science and Math Through Everyday Problem Solving | 12. Project: Meet the Experts |
| 4. Project: Discerning Data | 13. Quiz 2: Developing and Applying Science, Mathematics, and Critical Thinking Skills in the Real World |
| 5. Engaging Science and Mathematics with Global Issues | 14. Project: Special Project* |
| 6. Project: Scientists as Problem Solvers: Drawing Conclusions about Ocean Populations | 15. Test |
| 7. Quiz 1: Introduction | 16. Course Project Part 1: Formulating the Question and Conducting Research* |
| 8. The STEM Careers and STEM Career Paths | 17. Glossary and Credits |
| 9. Critical Thinking and Other Core Skills in the STEM Careers | |

UNIT 2: MAKING THE CONNECTION: MATH AND SCIENCE IN CONTEXT

Assignment Titles

- | | |
|--|---|
| 1. Temperature Changes in Our Environment | 10. Carbon Footprint: Using STEM to Quantify Environmental Impact |
| 2. Mathematics in Our Weather | 11. Project: Calculating Your Carbon Footprint |
| 3. Project: Calculating Temperature Based on Elevation | 12. Quiz 2: Science in Our Environment |
| 4. Temperature Comparisons: Charts, Graphs, and Conversions | 13. Project: Special Project* |
| 5. Project: Adopt a Weather Buoy | 14. Test |
| 6. Quiz 1: Technology as a Mathematical Tool | 15. Course Project Part 2: Writing the Review of Literature and Formulating a Hypothesis* |
| 7. Discovering Environmental Issues | 16. Glossary and Credits |
| 8. Understanding Environmental Data | |
| 9. Project: Predictions, Climate Data, and Effective Communication | |

UNIT 3: MATHEMATICS AND SCIENCE IN THE WORLD OF SPORTS

Assignment Titles

- | | |
|---|--|
| 1. Baseball: Averages and Projectiles | 9. Project: Identifying STEM Applications in Sports Technologies |
| 2. Project: Mathematics and Baseball | 10. STEM Careers in Sports |
| 3. Swimming: Drag and Lift | 11. Project: STEM and Sports Careers |
| 4. Running: Probability and Biomechanics | 12. Quiz 2: Sports and Technology – How New Developments Have Changed the Game |
| 5. Project: Feeling the Burn: Determining Your Caloric Needs | 13. Project: Special Project* |
| 6. Quiz 1: Winning the Game - How Mathematics and Science Play a Part | 14. Test |
| 7. STEM Technologies: Changing How We View and Play Sports | 15. Course Project Part 3: Materials, Methods, and Procedures* |
| 8. How Technology Has Improved Sports Performance | 16. Glossary and Credits |

SCIENCE AND MATHEMATICS IN THE REAL WORLD	UNIT 4: GREENING OUR ENVIRONMENT USING SCIENCE AND MATHEMATICS	
	Assignment Titles	
	1. Recycling - The Economic Impact	8. Water and Power: Hydroelectric Technologies
	2. Clean Water - Using and Conserving Fresh Water Resources	9. Project: Building a Waterwheel and a Turbine
	3. Project: Calculating Your Household Water Usage	10. Wind and Energy
	4. The Oil Spill - What is the Impact?	11. Project: Calculating Alternative Energy Needs
	5. Project: STEM and Restoration Efforts in the Gulf of Mexico	12. Quiz 2: The Science of Alternative Energy
	6. Quiz 1: Cleaning Up Our Environment - How Science and Mathematics Play a Part	13. Project: Special Project*
	7. Solar Energy	14. Test
		15. Course Project Part 4: Conducting the Experiment and Recording Data*
		16. Glossary and Credits

SCIENCE AND MATHEMATICS IN THE REAL WORLD	UNIT 5: SCIENCE AND MATHEMATICS INSIDE POPULATION GROWTH	
	Assignment Titles	
	1. Aging and the Effect on Global Population	9. Demographics: Graphing Populations
	2. Populations and Natural Disasters - What Are the Effects?	10. Probability and Statistics in Human Populations
	3. Project: Mapping Earthquakes	11. Project: Lifestyle and Life Expectancy Predictions
	4. Poverty and Population Growth	12. Quiz 2: Population in Motion: Mathematics and Development
	5. Project: Ending Global Poverty by 2030: Possible or Not?	13. Project: Special Project*
	6. Quiz 1: Linking Population, Science, and Our Environment	14. Test
	7. Demographic Data and Trends	15. Course Project Part 5: Analyzing Your Data*
	8. Project: Global Population: Challenges and Opportunities	16. Glossary and Credits

SCIENCE AND MATHEMATICS IN THE REAL WORLD	UNIT 6: COURSE PROJECT, REVIEW, AND EXAM	
	Assignment Titles	
	1. Course Project Part 6: Interpreting and Presenting Your Findings*	2. Review
		3. Exam

(*) Indicates alternate assignment

Scientific Research

Course Overview

The course Scientific Research describes these activities from the point of view of a professional scientist. While this inside look should appeal to students of all ages, the lessons provide support, accessible ideas, and specific language that do not dumb down the content but rather guide students at their own pace through most of the steps, insights, and experiences they would eventually face if they continue through higher education toward a graduate degree.

On the other hand, knowing the practical, everyday basics of scientific thinking and laboratory activity could also serve as a necessary first step to a career as a technician or a lab assistant. While these jobs are hands-on and technical, the intellectual and historical background covered in the course provides an awareness that is essential to working in such an atmosphere.

Objectives

- Identify research questions and generate testable hypotheses.
- Design, conduct, and evaluate a scientific research study.
- Apply the scientific method to the investigation of scientific questions.
- Determine appropriate statistical tests based on type of data generated.
- Report research findings.
- Explore ethical considerations in research.

This course is designed to help students develop a firm understanding of scientific exploration and a clear working knowledge of the scientific method as an integral tool for student-centered scientific research. There are no prerequisites for this course although students are advised to preview descriptions and design models that use the scientific method.

UNIT 1: INTRODUCTION TO SCIENTIFIC RESEARCH AND EXPLORATION				
SCIENTIFIC RESEARCH	Assignment Titles			
	1.	Course Overview	9.	William Harvey and Blood Circulation
	2.	What is Scientific Research?	10.	Project: Model of the Heart
	3.	Why Do Scientists Change Their Minds?	11.	Gregor Mendel and Genetics
	4.	Project: Mapping Scientists' Minds	12.	Project: Punnett Square for Third Generation
	5.	Core Principles of Scientific Research	13.	Quiz 2: History of Scientific Discovery
	6.	Project: Testing 1, 2, 3	14.	Project: Special Project*
	7.	Quiz 1: Principles of Scientific Discovery and Research	15.	Test
	8.	Fleming, Chain, and Florey: The Discovery of Penicillin	16.	Course Project Part 1: Choose a Research Question that is Meaningful and Empirically Based*
			17.	Glossary and Credits

UNIT 2: THE SCIENTIFIC METHOD AND SCIENTIFIC INQUIRY				
SCIENTIFIC RESEARCH	Assignment Titles			
	1.	Observation and Scientific Inquiry	9.	Research Questions in Environmental Sciences
	2.	Formulating Questions that Enable Scientific Investigation and Experimentation	10.	Genomics and Cancer
	3.	Project: Now, That's Saying Something!	11.	Project: Genomics in the Lab and the Courtroom
	4.	Creating a Testable Hypothesis: Simplicity is the Key!	12.	Quiz 2: Identifying a Research Topic
	5.	Project: What Were They Thinking?	13.	Project: Special Project*
	6.	Quiz 1: Observations, Questions, and the Testable Hypothesis	14.	Test
	7.	Research Questions in Chemistry	15.	Course Project Part 2: Plan the Details and Methods; Perfect Your Research Design and Hypothesis*
	8.	Project: Chemistry Sub-Disciplines	16.	Glossary and Credits

UNIT 3: DESIGNING AND CONDUCTING AN EXPERIMENT

SCIENTIFIC RESEARCH	Assignment Titles			
	1.	Experimental Design	9.	Record Keeping
	2.	Dependent and Independent Variables	10.	Conducting the Experiment: Materials, Methods, Reproducibility
	3.	Project: Clearing up Confusion about Confounders	11.	Project: The Role of the Lab Assistant
	4.	Experimental Controls: What Are They? Why Do We Need Them?	12.	Quiz 2: Research Basics
	5.	Project: Bias in Control Groups	13.	Project: Special Project*
	6.	Quiz 1: Applying the Scientific Method to Answer Research Questions	14.	Test
	7.	Random Sampling and Sample Size	15.	Course Project Part 3: Conduct Tests, Gather Data*
8.	Project: Sample Size and Medical Research	16.	Glossary and Credits	

UNIT 4: THE DATA: EVALUATING RESULTS AND DRAWING CONCLUSIONS

SCIENTIFIC RESEARCH	Assignment Titles			
	1.	What is Statistical Analysis?	10.	Controversy: Relevance and Research
	2.	Statistical Significance	11.	Project: Research in Your Area
	3.	Project: P-values	12.	Quiz 2: Interpreting Results and Drawing Conclusions
	4.	Commonly Used Statistical Tests	13.	Project: Special Project*
	5.	Project: Training Dolphins	14.	Test
	6.	Quiz 1: Statistical Analysis of Data	15.	Course Project Part 4: Analyze Data, Determine Statistical Significance*
	7.	Data Replication, Reproducibility, and Accuracy	16.	Glossary and Credits
	8.	Project: Looking Behind the Curtain of Published Research		
9.	Making Assumptions and Drawing Conclusions			

UNIT 5: REPORTING YOUR FINDINGS

SCIENTIFIC RESEARCH	Assignment Titles			
	1.	Poster Presentations	9.	Working with Human Subjects
	2.	Project: On Display: Creating a Scientific Poster	10.	Teamwork and Collaboration in Science
	3.	Scientific Papers	11.	Project: Six-Step Social Networks
	4.	Publishing: Scholarly vs. Popular Press	12.	Quiz 2: Ethical Considerations in Research
	5.	Project: Comparing Science Reporting	13.	Project: Special Project*
	6.	Quiz 1: Posters and Publishing	14.	Test
	7.	Integrity in Research	15.	Course Project Part 5: Make a Poster*
8.	Project: Validity of Research	16.	Glossary and Credits	

UNIT 6: COURSE PROJECT, REVIEW, AND EXAM

SCIENTIFIC RESEARCH	Assignment Titles			
	1.	Course Project Part 6: Report Your Results*	2.	Review
			3.	Exam

(*) Indicates alternate assignment

STEM and Problem Solving

Course Overview

Science, technology, engineering, and math (STEM) are active components in the real world. This course will outline how to apply the concepts and principles of scientific inquiry, encouraging the use of problem-solving and critical-thinking skills to produce viable solutions to problems.

Students will learn the scientific method, how to use analytical tools and techniques, how to construct tests and evaluate data, and how to review and understand statistical information. This course is designed to help students understand what we mean by problem solving and to help understand and develop skills and techniques to create solutions to problems.

Advanced problem-solving skills are necessary in all science, technology, engineering, and math disciplines and career paths. This problem-solving course stresses analytic skills to properly format problem statements, use of the scientific method to investigate problems, the use of quantitative and qualitative approaches to construct tests, and an introduction to reviewing and interpreting statistical information.

Objectives

- Understand basic techniques of problem-solving skills in the real world.
- Learn to prioritize and evaluate complex problems using critical-thinking skills.
- Understand how to analyze data to formulate a problem statement.
- Understand how to apply the scientific method to the investigation of problems.
- Understand the standards for constructing tests for research and the methods for gathering and evaluating data.
- Understand statistics and models.
- Demonstrate how to interpret statistical information and present meaningful research results.

Students should understand how to research a topic through books, magazines, and the Internet, and have proficiency using Microsoft Word and PowerPoint, and a basic understanding of Excel.

UNIT 1: INTRODUCTION TO PROBLEM SOLVING				
Assignment Titles				
STEM AND PROBLEM SOLVING	1.	Course Overview	11.	Project: Forming Categories and Setting Benchmarks
	2.	What is Problem Solving?	12.	Analyze Solutions in a Team Setting, Implement a Strategy, and Review Results
	3.	Project: Applying Problem-Solving Steps to Global Issues	13.	Quiz 2: Problem-Solving Strategies, Creating a Plan, Implementing, and Review
	4.	Understanding a Problem - Discerning Data and Identifying Gaps	14.	Project: Special Project*
	5.	Project: Fact Gathering to Research Global Issues	15.	Test
	6.	Principles of the Problem Statement	16.	Course Project Part 1: Energy Use at Your Facility and Setting Benchmarks*
	7.	Quiz 1: Principles of Problem-Solving	17.	Glossary and Credits
	8.	Evaluating Problem-Solving Strategies		
	9.	Project: Technical Problems and Complex Problems		
	10.	Explore Steps to Generate Solutions to a Problem		

UNIT 2: CRITICAL THINKING AND PROBLEM SOLVING				
Assignment Titles				
STEM AND PROBLEM SOLVING	1.	Importance and Development of Critical Thinking Skills	10.	Project: Evaluate Reason and Fallacies
	2.	Project: Tasks for Better Critical Thinking	11.	Developing Critical Judgments for Thinking and Analyzing Validity of a Statement
	3.	Arguments, Inductive and Deductive Reasoning	12.	Quiz 2: Applying Critical Thinking in Problem Solving
	4.	Premises and Conclusions	13.	Project: Special Project*
	5.	Project: Building an Argument	14.	Test
	6.	Quiz 1: Principles of Critical Thinking	15.	Course Project Part 2: Presenting Your Argument for an Energy Efficiency Program*
	7.	Evaluating Statements	16.	Glossary and Credits
	8.	Project: Design a Survey		
	9.	Syllogisms and Fallacies		

UNIT 3: PROFESSIONAL RESEARCH AND THE SCIENTIFIC METHOD				
STEM AND PROBLEM SOLVING	Assignment Titles			
	1.	Observation and Scientific Inquiry	9.	Quantitative, Qualitative, and Mixed Method Research Design
	2.	Data-Gathering Methods and Reducing Bias	10.	Project: Statistical Models: Making Graphs and Charts
	3.	Project: Performing Observational and Survey Research	11.	Principles of the Problem Statement
	4.	Review Research Studies Using Various Methodologies to Compare and Contrast Data	12.	Quiz 2: Scientific Study Methods and Analysis
	5.	Project: Analyze Reports to Understand Data Collection	13.	Project: Special Project*
	6.	Quiz 1: Professional Research Methodology and Scientific Research	14.	Test
	7.	From Observation to Problem Statements	15.	Course Project Part 3: Building a Research Proposal for Energy-Saving Options*
	8.	Project: Research Proposal	16.	Glossary and Credits

UNIT 4: DESIGN A RESEARCH PROJECT				
STEM AND PROBLEM SOLVING	Assignment Titles			
	1.	Research Problems and Populations	10.	Research Constructs and Research with People
	2.	Project: Problems and Populations	11.	Project: Studies with People
	3.	Overview of Sampling, Data Collection, and Data Analysis	12.	Quiz 2: Overview of Sampling, Data Collection, and Data Analysis
	4.	Project: Sampling and Planning	13.	Project: Special Project*
	5.	Validating Data	14.	Test
	6.	Quiz 1: Define a Population and a Sampling Method	15.	Course Project Part 4: Choosing the Population and Areas for Your Study*
	7.	Define a Population and a Sampling Method	16.	Glossary and Credits
	8.	Collecting Data		
	9.	Project: Design an Experiment		

UNIT 5: REVIEWING AND INTERPRETING STATISTICAL INFORMATION AND RESEARCH DATA				
STEM AND PROBLEM SOLVING	Assignment Titles			
	1.	Using Statistics to Analyze Data	11.	Peer Review: Evaluate the Research Project and Results
	2.	Selecting Statistical Tests and Software	12.	Quiz 2: Evaluating Conclusions and Reporting Research Results
	3.	Project: Coding Data and Statistical Analysis	13.	Project: Special Project*
	4.	Evaluating Statistical Results	14.	Test
	5.	Project: Testing a Hypothesis	15.	Course Project Part 5: Calculating and Coding Research Data from All Research*
	6.	Quiz 1: Collect and Interpret Data Using Statistics	16.	Glossary and Credits
	7.	Final Evaluation of Study and Results		
	8.	Project: Preparing a Standard Research Paper		
	9.	Reporting Results		
	10.	Project: Analyzing Research Studies in the Media		

UNIT 6: COURSE PROJECT, REVIEW, AND EXAM				
STEM AND PROBLEM SOLVING	Assignment Titles			
	1.	Course Project Part 6: Preparing and Presenting a Proposal for an Energy Efficiency Program*	2.	Review
			3.	Exam

(*) Indicates alternate assignment

TRANSPORTATION, DISTRIBUTION & LOGISTICS

Introduction to Careers in Transportation, Distribution, and Logistics

Course Overview

Transportation and Distribution Logistics is a course intended to introduce students to the complicated world of commercial transportation. This area of commerce is becoming increasingly complex and sophisticated, with work and career openings available at all levels of education. Most people, however, see only fragments of the big picture.

Transportation is among the most crucial and defining elements of modern commerce. The ability to move people and goods from place to place requires vast investments of technology, and of manpower. Without that investment almost all aspects of modern life would grind to a halt.

Objectives

- Describe the nature and scope of the Transportation, Distribution, and Logistics Career Cluster and the role of transportation, distribution, and logistics in society and the economy.
- Describe the application and use of new and emerging advanced techniques to provide solutions for transportation, distribution, and logistics problems.
- Describe the key operational activities required of successful transportation, distribution, and logistics facilities.
- Identify governmental policies and procedures for transportation, distribution, and logistics facilities.
- Describe transportation, distribution, and logistics employee rights, responsibilities, and employers' obligations concerning occupational safety and health.
- Describe career opportunities and means to achieve those opportunities in each of the transportation, distribution, and logistics career pathways.
- Understand the strengths and weaknesses of the major modes of transportation, and the technological innovations that are occurring in each area.
- Learn about the role of governmental agencies and their impact on transportation systems.
- Analyze financial data to develop budgets, and determine profitability, cost reduction, and asset utilization.
- Identify the job requirements and aptitude needed to successfully pursue different career pathways in the TDL areas.

UNIT 1: TRANSPORTATION OVERVIEW	
INTRODUCTION TO CAREERS IN TRANSPORTATION, DISTRIBUTION, AND LOGISTICS	Assignment Titles
	1. Course Overview
	2. Characteristics of Each Transportation Mode
	3. Project: Create a Shipping Plan
	4. A Brief History of Transportation, Logistics, and the Economic Environment
	5. Careers in Transportation
	6. Project: A Week in the Life of a Transportation Worker
	7. Quiz 1: Modes of Transportation
	8. Mass Transportation
	9. Project: FAA Guidelines for Pilots
	10. The Regulatory and Competitive Environment for Transportation
	11. Careers in Transportation That Move People
	12. Project: Understanding Educational Requirements for Specific Jobs
	13. Quiz 2: Transportation of People and the Regulatory Environment
	14. Project: Special Project*
	15. Test
	16. Course Project Part 1: What's Your Niche?*
17. Glossary and Credits	

UNIT 2: DISTRIBUTION AND WAREHOUSING	
INTRODUCTION TO CAREERS IN TRANSPORTATION, DISTRIBUTION, AND LOGISTICS	Assignment Titles
	1. The Roles of Distribution
	2. Project: Design a Distribution Center
	3. Warehouse Functions and Facilities Management
	4. Facility Layout and Equipment
	5. Project: Visit a Warehouse
	6. Quiz 1: Inside Distribution Centers and Warehouses
	7. Automation in Distribution
	8. Project: Create an Advertisement
	9. Managing Distribution Operations
	10. Careers in Distribution Center Management
	11. Project: Interview a Warehouse Employee
	12. Quiz 2: Roles and Responsibilities in the Distribution Center
	13. Project: Special Project*
	14. Test
	15. Course Project Part 2: Your Team*
	16. Glossary and Credits

INTRODUCTION TO CAREERS IN
TRANSPORTATION, DISTRIBUTION,
AND LOGISTICS

UNIT 3: TRANSPORTATION SYSTEMS, INFRASTRUCTURE PLANNING, MANAGEMENT & REGULATION

Assignment Titles

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|----|--|-----|---|
| 1. | History of Transportation Systems in the United States | 9. | Transportation Planning and Regulation in the United States |
| 2. | Project: The Pony Express | 10. | Careers in Transportation Planning and Regulation |
| 3. | History of Transportation Systems in Europe | 11. | Project: Getting Around Your Community |
| 4. | Project: Early Transportation Systems | 12. | Quiz 2: Modern Transportation Infrastructure Management, Planning, and Regulation |
| 5. | History of Transportation in Asia | 13. | Project: Special Project* |
| 6. | Quiz 1: History of Transportation Systems | 14. | Test |
| 7. | Modern Transportation Infrastructure | 15. | Course Project Part 3: Job Descriptions* |
| 8. | Project: Regulated Transportation Industries | 16. | Glossary and Credits |

INTRODUCTION TO CAREERS IN
TRANSPORTATION, DISTRIBUTION,
AND LOGISTICS

UNIT 4: LOGISTICS & LOGISTICS SERVICES

Assignment Titles

- | | | | |
|----|--|-----|---|
| 1. | Inventory Management | 9. | Project: United States Army Corps of Engineers: Their Contributions |
| 2. | Project: Design an Inventory Ordering System for Your Household | 10. | Careers in Logistics |
| 3. | Purchasing | 11. | Project: You: The Logistician |
| 4. | Reverse Logistics | 12. | Quiz 2: Outsourced and Military Logistics, and Logistics Careers |
| 5. | Project: Evaluate a Company's Reverse Logistics Policies | 13. | Project: Special Project* |
| 6. | Quiz 1: Logistics Functions (Other than Transportation and Distribution) | 14. | Test |
| 7. | Third- and Fourth-Party Logistics | 15. | Course Project Part 4: Getting the Right People in the Right Seat* |
| 8. | Logistics in the Military | 16. | Glossary and Credits |

INTRODUCTION TO CAREERS IN
TRANSPORTATION, DISTRIBUTION,
AND LOGISTICS

UNIT 5: FUTURE TRENDS IN TRANSPORTATION, DISTRIBUTION & LOGISTICS

Assignment Titles

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|----|--|-----|--|
| 1. | Self-Driving Vehicles | 9. | Increased Supply Chain Visibility |
| 2. | Project: Getting from Here to There without a Driver | 10. | Project: The Science Behind the Technology |
| 3. | Drones | 11. | The Rebirth of Manufacturing in the USA |
| 4. | Robots | 12. | Quiz 2: Impact of Technology (Part 2) |
| 5. | Project: Robotics in Our Future | 13. | Project: Special Project* |
| 6. | Quiz 1: Impact of Technology (Part 1) | 14. | Test |
| 7. | Radio Frequency Identification (RFID) | 15. | Course Project Part 5: Building the Company* |
| 8. | Project: The Evolution of RFID Technology | 16. | Glossary and Credits |

INTRODUCTION TO CAREERS IN
TRANSPORTATION, DISTRIBUTION,
AND LOGISTICS

UNIT 6: COURSE PROJECT, REVIEW, AND EXAM

Assignment Titles

- | | | | |
|----|---|----|------|
| 1. | Course Project Part 6: You're in Business | 3. | Exam |
| 2. | Review | | |

(*) Indicates alternate assignment

Careers in Logistics Planning and Management Services

Course Overview

This course discusses careers in Logistics Planning and Management Services, and provides students with the history of logistics and recent advances in the field. The history of logistics creates a foundation of knowledge to build our understanding of the social and economic benefits of modern logistics. Modern societies and economic development depend on the ability to transport products from their point of origin to store shelves and then into the hands of consumers. Current trends in logistics favor low-cost methods, safety, technology, sustainability, and regulations to keep the goods flowing from their source to the consumers.

Packaging goods and materials for safe transport begins with knowing what is being handled. Goods that are intended for consumers have different packaging requirements than materials being shipped to manufacturers. Unitization makes it possible to move goods easily inside warehouse and distribution centers and between modes of transportation. Goods are often shipped through a combination of air, land, rail, and sea modes of transportation. When deciding which mode to use, logistics managers consider the location, transportation plan, routing, convenience, security, and costs related to their mode decision.

Managing inventory involves decision making and analysis to ensure the goods and materials flow through the logistics channels and supply chain properly. Inventory is an asset that the business carries to add revenues and profits. Identifying the need for goods and services is the first step in obtaining goods and services. Within the logistics process, many goods and services are obtained through a process of procurement. Space, time, and money are all important factors to consider when managing existing inventories and the need for future inventories.

Decision makers often look for a balance between the speed and the cost to ship goods. Documentation is needed to identify goods, enable tracking, indicate where the goods are from, and where they are being shipped. Liability for goods is common in all modes of shipping. Risk management identifies, analyzes, and evaluates elements of the business that can go wrong. These liabilities can be outside of the company's control, but many can be prevented. Regulatory agencies create rules and regulations that are intended to protect the public from many risks. Risk management considers the potential for risk— insurance is one way to minimize the risk. Everyone who holds a financial interest in the goods, vehicles, and property wants to know they are protected, so they buy insurance.

Regulatory agencies work in cooperation with other agencies to minimize the risks and liabilities for employers and their employees. OSHA advises employers, their staff, labor unions, and industry leaders on what they can do to keep the workplace safe. They also inspect the workplace to ensure the employers are in compliance with OSHA standards. Logistics offers many career opportunities across seven career pathways. Logistics is a high growth industry, and is a stable career choice. There is something for every career-seeker, ability, and experience level.

The objective of this course is to introduce the student to the field of logistics planning and management and to explain the career opportunities that are available in this field.

Objectives

- Apply communication skills with students, parents and other groups to enhance learning and a commitment to learning.
- Demonstrate critical thinking skills while processing logistics management perspectives, warehouse and distribution operations, inventory controls, regulations, and safety procedures.
- Categorize risks to safety, health, and the environment in the logistics industry.
- Demonstrate collaboration skills to enhance professional objectives for the company and the customer.
- Describe the rights and responsibilities that apply to individuals and practitioners within the logistics industry.
- Define professional development requirements to maintain employment and to advance in their chosen career.
- Apply organizational skills and logic to enhance their abilities and aptitudes.
- Demonstrate skills that enhance their understanding of safety in the workplace.

CAREERS IN LOGISTICS PLANNING AND MANAGEMENT SERVICES	UNIT 1: PROVIDING AND MANAGING LOGISTICS SERVICES FOR THE COMPANY AND THE CUSTOMER		
	Assignment Titles		
	1.	Course Overview	9. Project: Goods and Their Origins
	2.	The Role of Transportation, Distribution, and Logistics in Society and the Economy	10. The Challenges of Transporting Goods
	3.	Project: From Origin to Consumer	11. Making Logistics Easier with Technology
	4.	Current Trends in Logistics	12. Project: Process Improvement
	5.	You Are the Future of Logistics	13. Quiz 2: Logistics and the Supply Chain
	6.	Project: Making Goals	14. Project: Special Project*
	7.	Quiz 1: Transportation, Distribution, and Logistics - Then and Now!	15. Test
	8.	Logistics Management and the Supply Chain	16. Course Project Part 1: Distribution Facility Project*
			17. Glossary and Credits

CAREERS IN LOGISTICS PLANNING AND MANAGEMENT SERVICES	UNIT 2: LOGISTICS AND SUPPLY CHAIN MANAGEMENT		
	Assignment Titles		
	1.	Material Handling: Packaging	9. Distribution is the Center of Activity Within
	2.	Project: Consumer Goodies	10. Project: Where Did You Get That?
	3.	Material Handling: Unitization	11. Pricing
	4.	Material Handling: Weights & Measures	12. Quiz 2: Warehousing, Distribution, and Pricing
	5.	Project: The Space Shuttle Endeavor	13. Project: Special Project*
	6.	Quiz 1: Material Handling	14. Test
	7.	Warehousing	15. Course Project Part 2: Innovation*
	8.	Project: Kansas City Smart Port	16. Glossary and Credits

CAREERS IN LOGISTICS PLANNING AND MANAGEMENT SERVICES	UNIT 3: INVENTORY AND INVENTORY MANAGEMENT		
	Assignment Titles		
	1.	Inventory	9. Managing Procurement and Purchasing
	2.	Project: Taking Stock (Part 1)	10. Project: Business Culture
	3.	Inventory Management	11. Optimizing Procurement Practices
	4.	Project: Taking Stock (Part 2)	12. Quiz 2: Procurement and Purchasing
	5.	Inventory Accounting	13. Project: Special Project*
	6.	Quiz 1: Inventory Management	14. Test
	7.	Procurement and Purchasing	15. Course Project Part 3: Inventory Controls*
	8.	Project: Colgate's Procurement Process	16. Glossary and Credits

CAREERS IN LOGISTICS PLANNING AND MANAGEMENT SERVICES	UNIT 4: TRANSPORTATION MANAGEMENT		
	Assignment Titles		
	1.	Modes of Transportation	9. Regulating Risk
	2.	Project: Mode to Go	10. Project: Emergency Response
	3.	Documentation	11. Insuring Risk
	4.	Project: Importing & Exporting	12. Quiz 2: Risk Management
	5.	Liability	13. Project: Special Project*
	6.	Quiz 1: Transportation, Documentation, and Liability	14. Test
	7.	Managing Transportation Risk	15. Course Project Part 4: Modes of Transportation*
	8.	Project: Risk Management	16. Glossary and Credits

CAREERS IN LOGISTICS PLANNING AND MANAGEMENT SERVICES	UNIT 5: LOGISTICS SAFETY & OPPORTUNITY			
	Assignment Titles			
	1.	OSHA Rights & Responsibilities	9.	Available Careers
	2.	Project: OSHA's Forms	10.	Project: Creating a Resume
	3.	Safety First	11.	Career Credentials
	4.	Project: Hazardous Materials	12.	Quiz 2: You are the Future of Logistics!
	5.	Working & Safety	13.	Project: Special Project*
	6.	Quiz 1: Safety First	14.	Test
	7.	Career Goals	15.	Course Project Part 5: Preparation & Prevention*
	8.	Project: Personality Traits	16.	Glossary and Credits

CAREERS IN LOGISTICS PLANNING AND MANAGEMENT SERVICES	UNIT 6: COURSE PROJECT, REVIEW, AND EXAM		
	Assignment Titles		
	1.	Course Project Part 6: Preparing Your Proposal*	3. Exam
2.	Review		

(*) Indicates alternate assignment